# WHITPORT PLC REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE TWELVE MONTHS ENDED 31ST JANUARY 2007

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## REPORT OF THE DIRECTORS

#### FOR THE YEAR ENDED 31ST JANUARY 2007

The directors have pleasure in presenting their report and financial statements for the year ended 31st January 2007

#### Profit and business review

 Group profit for the year
 1,820,291

 Taxation
 629,058

Group profit after taxation 1,191,233

Trading activity followed the normal market trend, low in the first two months of the year, but then steadily increasing until August, then falling away in December and January Turnover increased by 9% from increased prices and increased activity, and together with economies in costs, this increase raised profits to £1,191,233

The directors are of the opinion that analysis using key performance indicators is not necessary for an understanding of the development, performance, or position of the group

Between 1990 and 1994 the company negotiated long term loans of £3,250,000 repayable in 2010 from the merchant bank, 31 plc, enabling it to finance the expansion of the business, thereby avoiding the possibility of shareholders being asked to contribute through a rights issue. The group's success enabled it to repay the loan during the year under review

The combination of good profits and the removal of the future requirement to repay the loan has enabled the directors to introduce the payment of an interim dividend in January and to substantially increase the final dividend recommended

#### Principal activity

The principal activity of the group is the operation of depots and vehicles for export packing, overseas shipping, industrial storage, warehousing, household, office and industrial removals and haulage

#### Dividend

The directors recommend the payment of a final dividend at the rate of 17%, which with the interim dividend of 4% distributes a record £420,000 to shareholders 
This compares with the single dividend for the previous year of 12 1% which distributed £242,000

#### Principal risks and uncertainties

The turnover of the group could be adversely affected by a slump in the housing market or in the UK/world economy The group has well diversified activities and is well placed to mitigate the effect of these risks

The group's credit risk is primarily attributed to its trade debtors. Credit risk is managed by running credit checks on new customers and by monitoring payments against contractual agreements

The group has an overdraft facility for £3,500,000 with Lloyds TSB Bank at a rate of 1% over bank base rate, which falls for renewal in August 2007 £2,434,226 of this facility was unutilised at the year end

The group monitors cash flow as part of its day to day control procedures. The board considers cash flow projections on a monthly basis and ensures that appropriate facilities are available to be drawn upon as necessary

#### The future

The group is continuing to develop its services to the moving public and to the corporate sector. There are several areas in the United Kingdom where we would like to have operational depots. We try to acquire businesses in these areas whenever a suitable business comes on the market.

## REPORT OF THE DIRECTORS (Continued)

#### FOR THE YEAR ENDED 31ST JANUARY 2007

#### Tangible fixed assets

Changes in tangible fixed assets are set out in note 8 of the financial statements

#### Charitable donations

During the year donations totalling £5,783 (2006 £5,145) were made for charitable purposes

#### Directors

Mr R H Jeans and Mr R J Nicklinson retire under the regulations of the company and offer themselves for re-election

## Directors' interests in ordinary shares

| ·              | <u>At 31 1 2007</u> |             | At 1.2.           | <u> 2006</u> |
|----------------|---------------------|-------------|-------------------|--------------|
|                | <u>Beneficial</u>   | As Trustees | <b>Beneficial</b> | As Trustees  |
| M Howson-Green | 183,293             | 45,880      | 186,893           | 45,880       |
| R J Nicklinson | 50,344              | 45,880      | 50,344            | 45,880       |
| R H Jeans      | 246,640             | -           | 246,640           | -            |
| R W White      | 144,079             | -           | 144,079           | -            |
| D A Hoare      | 21,539              | 45,880      | 21,539            | 45,880       |

#### Directors' responsibilities in respect of the financial statements

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss for that period. In preparing the financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departure disclosed and explained in the financial statements, and,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and the group will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of the directors

The directors of a company must, in determining how amounts are presented within items in the profit and loss account and balance sheet, have regard to the substance of the reported transaction or arrangements in accordance with generally accepted accounting principles or practice

- (a) so far as the directors are aware, there is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware, and
- (b) each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

## REPORT OF THE DIRECTORS (Continued)

#### FOR THE YEAR ENDED 31ST JANUARY 2007

#### Personnel

The success of the group depends upon the skill and competence of the executive staff and operatives. We are fortunate to have built up successful teams in all trading areas. The directors are happy to record their appreciation of the performance of our employees at all levels.

Group companies are committed to the training and development of all employees and to a policy of internal promotion

In considering applications for employment from disabled people the group seeks to ensure that fair consideration is given to the abilities and aptitudes of the applicant while having regard to the requirements of the job for which he or she has applied

Employees who become unable to carry out the job for which they are employed are given individual consideration and depending on the nature, severity and duration of the disability may be considered for alternative work

Health and Safety precautions are kept under constant review with the aim of maintaining the highest standards

The group is committed to a policy of developing employee involvement and awareness on matters of concern to all employees throughout the group. Staff involvement will continue to be carried out at a local level both on a formal and informal basis.

#### Auditors

The auditors have indicated their willingness to continue in office and a resolution will be proposed at the Annual General Meeting re-appointing them, and fixing their remuneration

## Creditor's payment policy

Payment terms are agreed with each supplier and every endeavour is made to adhere to them. During the year ended 31st January 2007 the group's average credit age was 19 days.

#### Company status

The company is a Close Company

By order of the Board

D A Hoare Secretary

Dattowe.

Date 15th May 2007

#### INDEPENDENT AUDITORS REPORT TO THE SHAREHOLDERS OF

#### WHITPORT PLC

We have audited the group and parent company financial statements of Whitport Plc for the year ended 31st January 2007 which comprise the group profit and loss account, the group and company balance sheet, the group cash flow statement and the related notes. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is consistent with the financial statements.

In addition, we report to you, if in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it. Our responsibilities do not extend to any other information

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of affairs of the group and the parent company as at 31st January 2007, and of the group's profit and cash flows for the year then ended, and
- 2) the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the directors' report is consistent with the financial statements

Westleha Clark

Westlake Clark
Chartered Accountants and
Registered Auditor
Date 8th June 2007

Nat West Bank Chambers 55 Station Road New Milton BH25 6JA

# GROUP PROFIT AND LOSS ACCOUNT

| Note |                                                                                                                                          | 2007<br>£                | 2006<br>£                |
|------|------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------------|
| 1    | Turnover<br>Cost of sales                                                                                                                | 25,096,811<br>22,598,201 | 23,042,682<br>20,979,179 |
|      | Gross profit Administrative expenses                                                                                                     | 2,498,610<br>451,638     | 2,063,503<br>356,154     |
|      |                                                                                                                                          | 2,046,972                | 1,707,349                |
|      | Rents receivable                                                                                                                         | 15,292                   | 24,794                   |
|      | Operating profit                                                                                                                         | 2,062,264                | 1,732,143                |
|      | Investment income                                                                                                                        | 59,783                   | 30,958                   |
| 2    | Interest payable                                                                                                                         | 2,122,047<br>301,756     | 1,763,101<br>297,014     |
| 3    | Profit on ordinary activities before taxation                                                                                            | 1,820,291                | 1,466,087                |
| 5    | Taxation                                                                                                                                 | 629,058                  | 551,165                  |
| 16   | Profit for year                                                                                                                          | 1,191,233                | 914,922                  |
| 16   | The profit for year of Whitport Plc was                                                                                                  | 491,713                  | 521,471                  |
|      | The group's operations are classed as continuing                                                                                         |                          |                          |
|      | The group had no recognised gains or losses other than the results for the year                                                          |                          |                          |
|      | NOTE OF HISTORICAL PROFITS AND LOSSES                                                                                                    | £                        | £                        |
|      | Profit on ordinary activities before taxation                                                                                            | 1,820,291                | 1,466,087                |
|      | Difference between previous years historical cost depreciation charge and actual depreciation charge for the year on the revalued amount | 3 669                    | 3,669                    |
|      |                                                                                                                                          | 1,823,960                | 1,469,756                |
|      | Historical cost profit after taxation                                                                                                    | 1,194,902                | 918,591                  |

# BALANCE SHEET AND GROUP BALANCE SHEET

# AS AT 31ST JANUARY 2007

|             |                                         |   | <u>Gre</u>  | oup |              |   | Whitp       | ort |                                         |
|-------------|-----------------------------------------|---|-------------|-----|--------------|---|-------------|-----|-----------------------------------------|
| <u>Note</u> |                                         |   | 2007        |     | 2006         |   | 2007        |     | 2006                                    |
|             | Fixed assets                            |   | £           |     | £            |   | £           |     | £                                       |
| 7           | Intangible assets                       |   | 241,729     |     | 255,879      |   | -           |     | -                                       |
| 8           | Tangible assets                         |   | 12,266,600  |     | 12,562,197   |   | 5,549,524   |     | 5,782,224                               |
| 10          | Investments                             |   | <u>-</u>    | _   | <u> </u>     |   | 1,719,103   | _   | 1,719,103                               |
|             |                                         |   |             |     |              |   |             |     |                                         |
|             |                                         | _ | 12,508,329  | _   | 12,818,076   | _ | 7,268,627   | _   | 7,501,327                               |
|             | Current assets                          |   |             |     |              |   |             |     |                                         |
| 11          | Debtors receivable within one year      |   | 2,813,433   |     | 2,682,958    |   | 2,377       |     | 13,261                                  |
| 11          | Debtors receivable after one year       |   | 8,000       |     | 8,000        |   | 3,808,077   |     | 3,808,077                               |
|             | Cash at bank and in hand                | _ | 559,799     | _   | 1,147,245    | _ | 500         | _   | 269,447                                 |
|             |                                         |   |             |     |              |   |             |     |                                         |
|             |                                         |   | 3,381,232   |     | 3,838,203    |   | 3,810,954   |     | 4,090,785                               |
|             | Current liabilities                     |   |             |     |              |   |             |     |                                         |
| 12          | Creditors due within one year           |   | 5,647,400   | _   | 3,935,209    | _ | 3,644,852   | _   | 1,085,196                               |
|             |                                         |   |             |     |              |   |             |     |                                         |
|             | Net current (liabilities)/assets        | ( | 2,266,168)  | (_  | 97,006)      | _ | 166,102     | _   | 3,005,589                               |
|             |                                         |   |             |     |              |   |             |     |                                         |
|             | Total assets less current liabilities   |   | 10,242,161  |     | 12,721,070   |   | 7,434,729   |     | 10,506,916                              |
|             |                                         |   |             |     |              |   |             |     |                                         |
| 12          | Creditors due after more than one year  | ( | 455,509)    | (   | 3,811,751)   | ( | 539,962)    | (   | 3,789,962)                              |
|             |                                         |   |             |     |              |   |             |     |                                         |
| 14          | Provisions for liabilities and charges  | ( | 315,371)    | (   | 307,271)     | ( | 315,371)    | (_  | 307,271)                                |
|             |                                         | - |             | _   |              |   |             |     |                                         |
|             | Net assets                              |   | 9,471,281   |     | 8,602,048    |   | 6,579,396   |     | 6,409,683                               |
|             |                                         | _ |             | -   |              | - | <del></del> | -   |                                         |
|             | Capital and reserves                    |   |             |     |              |   |             |     |                                         |
| 15          | Called up share capital                 |   | 2,000,000   |     | 2,000 000    |   | 2,000,000   |     | 2,000 000                               |
| 16          | Revaluation reserve                     |   | 140,222     |     | 143,891      |   | _,555,6     |     | _,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| 16          | Other reserves                          |   | 225,000     |     | 225,000      |   | _           |     | -                                       |
| 16          | Profit and loss account                 |   | 7,106,059   |     | 6,233,157    |   | 4,579,396   |     | 4,409,683                               |
|             |                                         |   | <del></del> | -   | <del> </del> | _ |             | _   |                                         |
| 17          | Equity shareholders' funds              |   | 9,471,281   |     | 8,602,048    |   | 6,579,396   |     | 6,409,683                               |
|             | • • • • • • • • • • • • • • • • • • • • | _ |             | -   |              | _ | <del></del> | -   | ····                                    |

Approved by the Board of Directors on 15th May 2007 and signed on its behalf by

M Howson-Green Chairman

# CASH FLOW STATEMENT

|             |                                                        |    | _          |     |            |
|-------------|--------------------------------------------------------|----|------------|-----|------------|
| <u>Note</u> |                                                        |    | 2007<br>£  |     | 2006<br>£  |
| 21          | Cash flow from operating activities                    |    | 3,567,562  |     | 3,022,487  |
| 22 (a)      | Returns on investment and servicing of finance         | (  | 236,198)   | (   | 265,757)   |
|             | Taxation                                               | (  | 543,220)   | (   | 331,264)   |
| 22 (b)      | Capital expenditure and financial investment           | (  | 971,951)   | (   | 735,825)   |
|             | Equity dividends paid                                  | (_ | 322,000)   | (_  | 220,000)   |
|             | Cash inflow before use of liquid resources and finance |    | 1,494,193  |     | 1,469,641  |
| 22 (c)      | Financing                                              | (_ | 3,603,580) | (_  | 331,654)   |
| 23          | (Decrease)/increase in cash in year                    | (_ | 2,109,387) |     | 1,137,987  |
|             |                                                        |    |            |     |            |
| REC         | ONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT   |    | £          |     | £          |
|             | (Decrease)/Increase in cash in year                    | (  | 2,109,387) |     | 1,137,987  |
|             | Cash outflow from decrease in debt                     | _  | 3,603,580  | -   | 331,654    |
|             | Movement in net debt                                   |    | 1,494,193  |     | 1,469,641  |
|             | Net debt at 1st February 2006                          | (_ | 2,723,784) | ( _ | 4,193,425) |
| 23          | Net debt at 31st January 2007                          | (_ | 1,229,591) | (_  | 2,723,784) |
|             |                                                        |    |            |     |            |

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31ST JANUARY 2007

#### 1 Accounting policies

#### Basis of preparation and consolidation

The financial statements have been prepared under the historical cost convention modified to include the revaluation of a property in 1982 and in accordance with applicable accounting standards

The group accounts include the results of the company and its subsidiaries. The results of subsidiary undertakings acquired during the year are included in the consolidated profit and loss account from the date of their acquisition. Intra-group items have been eliminated

No profit and loss account is presented for the company as permitted by section 230 of the Companies Act 1985

#### Turnover

The turnover of the group comprises the gross revenue, exclusive of value added tax

#### Depreciation and amortisation

Depreciation is provided on all tangible fixed assets with the exception of land and the cost of 999 year leases. The depreciation is on a consistent basis, at rates calculated to write off the cost of each asset evenly over its expected useful life, as follows.

Freehold buildings - over 50 years Long leaseholds - over 50 years

Short leaseholds - over the period of the lease

Motor vehicles - over 3 to 9 years
Plant - over 3 to 12 years

#### Goodwill

Goodwill arising on the acquisition of businesses since 1st October 1998 is amortised through the profit and loss account on a straight line basis over its estimated useful economic life of 20 years

Goodwill arising on acquisitions prior to 1st October 1998 was written off in the year of acquisition against reserves. This goodwill will be charged to the profit and loss account as appropriate on the subsequent disposal of the business to which it relates in accordance with FRS10.

#### Deferred taxation

Provision is made, on the liability method, for taxation deferred by capital allowances and other timing differences between the incidence of income and expenditure for tax and accounting purposes

#### Leasing and hire purchase commitments

- (1) Rentals payable under operating leases are charged to income as incurred
- (ii) The asset and related hability in respect of hire purchase commitments are recorded in the balance sheet at the inception of the agreement. Instalments are apportioned between finance charges and reductions of the appropriate hability.

#### Pensions

The group operates defined contribution pension schemes Payments are charged to revenue as incurred

## Foreign currencies

Transactions denominated in foreign currencies are translated and recorded at the rate ruling at the date of the transaction. Monetary assets and habilities denominated in foreign currencies are translated at the rate ruling at the balance sheet date. On consolidation the profit and loss account of the overseas subsidiary is translated at the average rate for the year, and the balance sheet at the closing rate.

# NOTES TO THE FINANCIAL STATEMENTS

| 2 | Interest payable                                                                                                                       | 2007                  | 2006            |
|---|----------------------------------------------------------------------------------------------------------------------------------------|-----------------------|-----------------|
|   | Bank overdrafts, and other loans                                                                                                       | £                     | £               |
|   | Repayable within 5 years, not by instalments                                                                                           | 273,994               | 247,324         |
|   | Hire purchase repayable within 5 years by instalments                                                                                  | 27,762                | 49,690          |
|   |                                                                                                                                        | 301,756               | 297,014         |
| 3 | Profit on ordinary activities before taxation                                                                                          | 2007                  | 2006            |
|   |                                                                                                                                        | £                     | £               |
|   | is calculated after charging                                                                                                           |                       |                 |
|   | Depreciation of tangible fixed assets                                                                                                  | 1,280,313             | 1,350,093       |
|   | Amortisation of intangible fixed assets                                                                                                | 14,150                | 14,150          |
|   | Operating lease rentals - land and buildings                                                                                           | 527,500               | 525,092         |
|   | Auditors remuneration - statutory audit - other services                                                                               | 36,759<br>4,200       | 34,467<br>3,500 |
|   | - other services                                                                                                                       | 4,200                 | 3,500           |
| 4 | Employees                                                                                                                              | £                     | £               |
|   | Staff costs during the year                                                                                                            |                       |                 |
|   | Wages and salaries                                                                                                                     | 8,506,045             | 7,765,410       |
|   | Social security costs                                                                                                                  | 757,172               | 700,839         |
|   | Other pension costs                                                                                                                    | 152,382               | 146,518         |
|   | Pension reserve fund                                                                                                                   | 20,000                | 20,000          |
|   |                                                                                                                                        | 9,435,599             | 8,632,767       |
|   | The average number of persons employed by the group during the year was                                                                | 471                   | 463             |
|   | Directors' remuneration (including performance related bonuses) Staff costs include the following remuneration in respect of directors | £                     | £               |
|   | Fees                                                                                                                                   | 52,500                | 52,500          |
|   | Remuneration currently payable                                                                                                         | 123,132               | 100,082         |
|   | Pension paid                                                                                                                           |                       | 1,100           |
|   | At 31st January 2007 no retirement benefits accrued for any of the directors                                                           | 175,632               | 153,682         |
|   |                                                                                                                                        |                       |                 |
| 5 | Taxation                                                                                                                               | £                     | £               |
|   | The charge to taxation in the year comprised                                                                                           |                       |                 |
|   | Current - UK                                                                                                                           | 657,600               | 554,400         |
|   | - foreign                                                                                                                              | 7,226                 |                 |
|   | Over provision in prior year                                                                                                           | (29,968)              | (9,035)         |
|   |                                                                                                                                        | 634,858               | 545,365         |
|   | Deferred - UK                                                                                                                          | $(\underline{}5,800)$ | 5,800           |
|   |                                                                                                                                        |                       |                 |

# NOTES TO THE FINANCIAL STATEMENTS

| 5 | Taxation (continued)                                              | 2007<br>£ | 2006<br>£ |
|---|-------------------------------------------------------------------|-----------|-----------|
|   | Current tax reconciliation                                        | L         | ~         |
|   | Profit on ordinary activities before taxation                     | 1,820 291 | 1,466,087 |
|   | Profit on ordinary activities at 30% (2006 30%)                   | 546,087   | 439,826   |
|   | Depreciation on properties                                        | 49,140    | 49,528    |
|   | Depreciation in excess of capital allowances                      | •         | 6,136     |
|   | Accelerated capital allowances                                    | ( 3,931)  | -         |
|   | Expenses not deductible for tax purposes                          | 66,606    | 51,468    |
|   | Other                                                             | 16,804    | 16,268    |
|   | Small companies relief                                            | ( 9,880)  | ( 8,826)  |
|   | Adjustments in respect of prior years                             | (29,968)  | (9,035)   |
|   | Group current tax charge for year                                 | 634,858   | 545,365   |
| 6 | Dividends paid and proposed on equity shares Paid during the year | £         | £         |
|   | 2005/06 Final - 12 10p (2005 11 00p)                              | 242,000   | 220,000   |
|   | 2006/07 Interim - 4 00p                                           | 80,000    |           |
|   |                                                                   | 322,000   | 220,000   |
|   | For proposed current year final dividend see directors' report    |           |           |
| 7 | Intangible fixed assets - goodwill<br>Group                       |           | 2007<br>£ |
|   | Cost<br>At 1st February 2006 and 31st January 2007                |           | 283,000   |
|   | Amortisation                                                      |           |           |
|   | At 1st February 2006                                              |           | 27,121    |
|   | Charge for year                                                   |           | 14,150    |
|   | At 31st January 2007                                              |           | 41 271    |
|   | Net Book Value                                                    |           |           |
|   | At 31st January 2007                                              |           | 241,729   |
|   | At 31st January 2006                                              |           | 255,879   |

# NOTES TO THE FINANCIAL STATEMENTS

| 8 | Tangible fixed assets  Group Cost or valuation                             | Land and Buildings £      | Motor<br><u>Vehicles</u><br>£     | Plant and <u>Equipment</u> £     | Total<br>£                           |
|---|----------------------------------------------------------------------------|---------------------------|-----------------------------------|----------------------------------|--------------------------------------|
|   | At 1st February 2006<br>Additions                                          | 9,486,227                 | 8,415,147<br>846,704              | 3,626,153<br>181,147             | 21,527,527<br>1,027,851              |
|   | Disposals                                                                  | <del>_</del>              | (562,762)                         | ( 95,559)                        | ( 658,321)                           |
|   | At 31st January 2007                                                       | 9,486,227                 | 8,699,089                         | 3,711,741                        | 21,897,057                           |
|   | Depreciation At 1st February 2006 Charge for year Adjustment on disposals  | 1,413,895<br>165,902      | 5,432,384<br>860,081<br>(524,027) | 2,119,051<br>254,330<br>(91,159) | 8,965,330<br>1,280,313<br>( 615,186) |
|   | At 31st January 2007                                                       | 1,579,797                 | 5,768,438                         | 2,282,222                        | 9,630,457                            |
|   | Net book value                                                             |                           |                                   |                                  |                                      |
|   | At 31st January 2007                                                       | 7,906,430                 | 2,930,651                         | 1,429,519                        | 12,266,600                           |
|   | At 31st January 2006                                                       | 8,072,332                 | 2,982,763                         | 1,507,102                        | 12,562,197                           |
|   | Included in land and buildings is the cost of land am                      | ounting to £1,43          | 34,982                            |                                  |                                      |
|   | Cost or valuation at 31st January 2007 comprises<br>Valuation 1982<br>Cost | £<br>325,000<br>9,161,227 |                                   |                                  |                                      |
|   |                                                                            | 9,486,227                 |                                   |                                  |                                      |

| the net book value of motor vehicles includes £933,668 (2006 £1,164,283) in respect of vehicles being acquired under |                        |                  |  |  |  |
|----------------------------------------------------------------------------------------------------------------------|------------------------|------------------|--|--|--|
| hire purchase contracts and depreciation thereon for the year amounted to £245,32                                    | 26 (2006 £242,282)     |                  |  |  |  |
|                                                                                                                      | Land and I             | <u>Buildings</u> |  |  |  |
|                                                                                                                      | 2007                   | 2006             |  |  |  |
| Net book value                                                                                                       | £                      | £                |  |  |  |
| Freehold                                                                                                             | 6,769,055              | 6,903,369        |  |  |  |
| Long leasehold                                                                                                       | 1,133,509              | 1,163,551        |  |  |  |
| Short leasehold                                                                                                      | 3,866                  | 5,412            |  |  |  |
|                                                                                                                      |                        | <del></del>      |  |  |  |
|                                                                                                                      | 7,906,430              | 8,072,332        |  |  |  |
|                                                                                                                      |                        |                  |  |  |  |
| If certain land and buildings had not been revalued, the cost and aggregate deprec                                   | iation would have been |                  |  |  |  |
|                                                                                                                      |                        |                  |  |  |  |
|                                                                                                                      | £                      | £                |  |  |  |
| Cost                                                                                                                 | 9,302,770              | 9,302,770        |  |  |  |
| Aggregate depreciation                                                                                               | 1,524,762              | 1,362,529        |  |  |  |
|                                                                                                                      |                        |                  |  |  |  |
|                                                                                                                      |                        |                  |  |  |  |

# NOTES TO THE FINANCIAL STATEMENTS

| 8 | Tangible fixed assets (continued) Whitport Plc |                          | Land and Buildings | Plant and <u>Equipment</u> £ | Total                  |
|---|------------------------------------------------|--------------------------|--------------------|------------------------------|------------------------|
|   | Cost<br>At 1st February 2006                   |                          | 5,707,291          | 2,524,479                    | 8,231,770              |
|   | Additions                                      |                          | 3,101,291          | 41,443                       | 41,443                 |
|   | Disposals                                      |                          |                    | (39,716)                     | (39,716)               |
|   | At 31st January 2007                           |                          | _5,707,291         | 2,526,206                    | 8,233,497              |
|   | Depreciation                                   |                          |                    |                              |                        |
|   | At 1st February 2006                           |                          | 1,069,785          | 1,379,761                    | 2,449,546              |
|   | Charge for year                                |                          | 102,165            | 171,978                      | 274,143                |
|   | Disposals                                      |                          |                    | (39,716)                     | (39,716)               |
|   | At 31st January 2007                           |                          | 1,171,950          | 1,512,023                    | 2,683,973              |
|   | Net book value                                 |                          |                    |                              |                        |
|   | At 31st January 2007                           |                          | 4,535,341          | 1,014,183                    | 5,549,524              |
|   | At 31st January 2006                           |                          | 4,637,506          | 1,144,718                    | 5,782,224              |
|   | Included in land and buildings is the cos      | t of land amounting to £ | 708,044            |                              |                        |
|   |                                                |                          |                    | Land and E                   |                        |
|   | N. 1 . 1 . 1                                   |                          |                    | 2007                         | 2006                   |
|   | Net book value<br>Freehold                     |                          |                    | £                            | £                      |
|   | Long leasehold                                 |                          |                    | 3,401,832<br>1,133,509       | 3,473,955<br>1,163,551 |
|   | Long leasehold                                 |                          |                    | 1,133,309                    | 1,105,551              |
|   |                                                |                          |                    | 4,535,341                    | 4,637,506              |
| 9 | Capital commitments                            | <u>Group</u><br>2007     | 2006               | <u>Whitpo</u><br>2007        | <u>rt Plc</u><br>2006  |
|   |                                                | £007                     | 2000<br>£          | 2007<br>£                    | £                      |
|   | Authorised and contracted for                  | 447,000                  | 169,000            | 49,000                       | _                      |

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31ST JANUARY 2007

## 10 Fixed asset investments - Shares in subsidiary undertakings

£

Cost

At 1st February 2006 and 31st January 2007

1,719,103

The share capitals of the under mentioned subsidiary undertakings are wholly owned and comprise ordinary shares

| White & Co Plc                           | E  | Milton Keynes Removals and Storage Limited | E  |
|------------------------------------------|----|--------------------------------------------|----|
| White & Co of Scotland Limited           | S  | CSC Removals (UK) Limited                  | Е  |
| Landguard Property Investments Plc       | Ε  | Chichester Removals Limited                | E  |
| Curtiss & Sons Limited                   | E  | * Lawrence & Hall Limited                  | Е  |
| Argus (Freight Forwarders) Limited       | Е  | * W Upton & Sons Limited                   | Е  |
| Chariot Freight Services Limited         | S  | * White Van Lines Limited                  | Е  |
| Grampian International Removers Limited  | S  | * Whites Moving and Storage Spain S L      | SP |
| Sarnia Services Limited                  | CI | Grampian Removers Limited                  | S  |
| Portsmouth Removals and Storage Limited  | E  | Record Management Limited                  | Ε  |
| Southampton Removals and Storage Limited | E  | Edinburgh Removals and Storage Limited     | S  |
| Leons Removals and Storage Limited       | E  | Security Self Storage Limited              | E  |
| Moving and Storage Limited               | E  | Lund-Conlon Removers & Storage Limited     | E  |

<sup>\*</sup> Sub Subsidiaries

1

- E Incorporated in England and Wales
- S Incorporated in Scotland
- CI Incorporated in the Channel Islands
- SP Incorporated in Spain- local regulations require the company to prepare the accounts to 31st December Accounts for the year to 31st December 2006 have been consolidated

| 11 | Debtors                                                       | Gro       | up        | Whitpo    | ort Ple   |
|----|---------------------------------------------------------------|-----------|-----------|-----------|-----------|
|    |                                                               | 2007      | 2006      | 2007      | 2006      |
|    | Amounts falling due within one year                           | £         | £         | £         | £         |
|    | Trade debtors                                                 | 2,315,243 | 2,189,534 | 943       | 10,198    |
|    | Corporation tax                                               | -         | 2,651     | -         | 1,521     |
|    | Prepayments and accrued income                                | 498,190   | 490,773   | 1,434     | 1,542     |
|    |                                                               | 2,813,433 | 2,682,958 | 2,377     | 13,261    |
|    | Amounts falling due after more than one year<br>Trade debtors | 8,000     | 8,000     | 8,000     | 8,000     |
|    | Amounts owed by subsidiary undertakings                       |           |           | 3,800,077 | 3 800,077 |
|    |                                                               | 8,000     | 8,000     | 3,808,077 | 3,808,077 |

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31ST JANUARY 2007

| 12                                           | Creditors                                               | Gro                 | oup                                  | Whitpe                              | ort Plc   |
|----------------------------------------------|---------------------------------------------------------|---------------------|--------------------------------------|-------------------------------------|-----------|
|                                              |                                                         | 2007                | 2006                                 | 2007                                | 2006      |
|                                              | Amounts falling due within one year                     | £                   | £                                    | £                                   | £         |
|                                              | Current instalments due on hire purchase                | 254,968             | 353,580                              | -                                   | -         |
|                                              | Bank overdrafts                                         | 1,521,941           | , <u> </u>                           | 1,521,941                           | -         |
|                                              | Trade creditors                                         | 655,674             | 697,622                              | 9,045                               | 23,462    |
|                                              | Amounts owed to subsidiary undertakings                 | , <u> </u>          | , <u>.</u>                           | 1,881,225                           | 880,439   |
|                                              | Corporation tax                                         | 485,023             | 398,636                              | 155,492                             | 137,000   |
|                                              | Other taxation and social security                      | 989,156             | 1,007,779                            | -                                   | -         |
|                                              | Other creditors                                         | 7,235               | 7,130                                | 7,235                               | 7,130     |
|                                              | Accruals and deferred income                            | 1,733,403           | 1,470,462                            | 69,914                              | 37,165    |
|                                              |                                                         | 5,647,400           | 3,935,209                            | 3,644,852                           | 1,085,196 |
|                                              | Amounts falling due after more than one year            |                     |                                      |                                     |           |
|                                              | Amounts owed to subsidiary undertakings                 | -                   | -                                    | 539,962                             | 539,962   |
|                                              | Mortgage loans                                          | -                   | 3,250,000                            | -                                   | 3,250,000 |
|                                              | Hire purchase                                           | 12,481              | 267,449                              | -                                   | -         |
|                                              | Accruals and deferred income                            | 443,028             | 294,302                              | <del>·</del>                        |           |
|                                              |                                                         | 455,509             | 3,811,751                            | 539,962                             | 3,789,962 |
|                                              | Bank overdraft facilities are secured on certain pr     | operties and debtor | rs of the group                      |                                     |           |
| 13                                           | Information regarding loans                             | Group               |                                      | Whitp                               | ort Plc   |
|                                              |                                                         | 2007                | 2006                                 | 2007                                | 2006      |
|                                              |                                                         | £                   | £                                    | £                                   | £         |
|                                              | Mortgage loan - within 5 years                          | •                   | 3,250,000                            | -                                   | 3,250,000 |
|                                              | Hire purchase - repayable within 1 year                 | 254,968             | 353,580                              | -                                   | -         |
|                                              | between 2 and 5 years                                   | 12,481              | 267,449                              |                                     | -         |
| 14                                           | Provisions for liabilities and charges                  |                     |                                      |                                     |           |
|                                              |                                                         |                     | <u>oup</u>                           |                                     | ort Plc   |
|                                              |                                                         | 2007                | 2006                                 | 2007                                | 2006      |
|                                              |                                                         | £                   | £                                    | £                                   | £         |
|                                              | Pensions                                                |                     |                                      |                                     | 120.051   |
|                                              | Balance 1st February 2006                               | 153,771             | 139,271                              | 153,771                             | 139,271   |
|                                              | Net receipts                                            | 13,900              | 14,500                               | 13,900                              | 14,500    |
| Balance 31st January 2007  Deferred taxation | Balance 31st January 2007                               | 167,671             | 153,771                              | 167,671                             | 153,771   |
|                                              | Deferred taxation                                       |                     |                                      |                                     |           |
|                                              |                                                         | 282,000             | 267,200                              | 198,000                             | 199,600   |
|                                              | Excess capital allowances                               |                     |                                      |                                     |           |
|                                              | Excess capital allowances Short term timing differences | (134,300)           | (113,700)                            | (50,300)                            | (46,100   |
|                                              |                                                         |                     | ( <u>113,700</u> )<br><u>153,500</u> | ( <u>50,300</u> )<br><u>147,700</u> | 153,500   |

Group deferred tax assets of £85,000 (2006 £56,800) have not been recognised due to the uncertainty relating to the timing of its future recovery

# NOTES TO THE FINANCIAL STATEMENTS

| 15  | Called up share capital                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                        | 2007                                                                                                        | 2006                                                                                                       |
|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|-------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|
|     | Authorised - ordinary shares of £1 each                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                        | 4,000,000                                                                                                   | £<br>4,000,000                                                                                             |
|     | Allotted, called up and fully paid                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                        | 2,000,000                                                                                                   | 2,000,000                                                                                                  |
| 16  | Reserves                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Revaluation<br>Reserve | Asset<br>Replacement<br><u>Reserve</u>                                                                      | Profit and<br><u>Loss</u>                                                                                  |
|     | Group                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | £                      | £                                                                                                           | £                                                                                                          |
|     | At 1st February 2006                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 143,891                | 225,000                                                                                                     | 6,233,157                                                                                                  |
|     | Transfer Profit for year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | ( 3,669)               | -                                                                                                           | 3,669<br>1,191,233                                                                                         |
|     | Dividends paid                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <u>.</u>               | <u> </u>                                                                                                    | (322,000)                                                                                                  |
|     | At 31st January 2007                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 140,222                | 225,000                                                                                                     | 7,106,059                                                                                                  |
|     | Whitport Plc At 1st February 2006                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | _                      | _                                                                                                           | 4,409,683                                                                                                  |
|     | Profit for year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                      | <u>.</u>                                                                                                    | 491,713                                                                                                    |
|     | Dividends paid                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                        |                                                                                                             | (322,000)                                                                                                  |
|     | At 31st January 2007                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <u> </u>               | -                                                                                                           | 4,579,396                                                                                                  |
|     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                        |                                                                                                             |                                                                                                            |
|     | The cumulative amount of goodwill written off against reserves (company £101,065)                                                                                                                                                                                                                                                                                                                                                                                                                                                 | s at 31 January        | 2007 amounte                                                                                                | d to £101,065                                                                                              |
| 17  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | s at 31 January        | 2007                                                                                                        | 2006                                                                                                       |
| 17  | (company £101,065)  Reconciliation of movement of shareholders' funds                                                                                                                                                                                                                                                                                                                                                                                                                                                             | s at 31 January        | 2007<br>£                                                                                                   | 2006<br>£                                                                                                  |
| 17  | (company £101,065)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | s at 31 January        | 2007                                                                                                        | 2006                                                                                                       |
| 17  | (company £101,065)  Reconciliation of movement of shareholders' funds  Profit for the year Dividends paid in year  Increase in shareholders' funds                                                                                                                                                                                                                                                                                                                                                                                | s at 31 January        | 2007<br>£<br>1,191,233<br>322,000<br>869,233                                                                | 2006<br>£<br>914,922<br>220,000<br>694,922                                                                 |
| 17  | (company £101,065)  Reconciliation of movement of shareholders' funds  Profit for the year  Dividends paid in year                                                                                                                                                                                                                                                                                                                                                                                                                | s at 31 January        | 2007<br>£<br>1,191,233<br>322,000                                                                           | 2006<br>£<br>914,922<br>220,000                                                                            |
| 17  | (company £101,065)  Reconciliation of movement of shareholders' funds  Profit for the year Dividends paid in year  Increase in shareholders' funds                                                                                                                                                                                                                                                                                                                                                                                | s at 31 January        | 2007<br>£<br>1,191,233<br>322,000<br>869,233                                                                | 2006<br>£<br>914,922<br>220,000<br>694,922                                                                 |
| 117 | (company £101,065)  Reconciliation of movement of shareholders' funds  Profit for the year Dividends paid in year  Increase in shareholders' funds Opening shareholders' funds  Closing shareholders' funds  Leasing and hire purchase commitments  At 31st January group obligations were as follows                                                                                                                                                                                                                             | s at 31 January        | 2007<br>£<br>1,191,233<br>322,000<br>869,233<br>8,602,048                                                   | 2006<br>£<br>914,922<br>220,000<br>694,922<br>7,907,126                                                    |
|     | (company £101,065)  Reconciliation of movement of shareholders' funds  Profit for the year Dividends paid in year  Increase in shareholders' funds Opening shareholders' funds  Closing shareholders' funds  Leasing and hire purchase commitments  At 31st January group obligations were as follows Hire purchase                                                                                                                                                                                                               | s at 31 January        | 2007<br>£<br>1,191,233<br>322,000<br>869,233<br>8,602,048<br>9,471,281<br>£                                 | 2006<br>£<br>914,922<br>220,000<br>694,922<br>7,907,126<br>8,602,048                                       |
|     | (company £101,065)  Reconciliation of movement of shareholders' funds  Profit for the year Dividends paid in year  Increase in shareholders' funds Opening shareholders' funds  Closing shareholders' funds  Leasing and hire purchase commitments  At 31st January group obligations were as follows                                                                                                                                                                                                                             | s at 31 January        | 2007<br>£<br>1,191,233<br>322,000<br>869,233<br>8,602,048<br>9,471,281                                      | 2006<br>£<br>914,922<br>220,000<br>694,922<br>7,907,126<br>8,602,048                                       |
|     | Reconciliation of movement of shareholders' funds  Profit for the year Dividends paid in year  Increase in shareholders' funds Opening shareholders' funds  Closing shareholders' funds  Leasing and hire purchase commitments  At 31st January group obligations were as follows Hire purchase Payable within one year Payable between two and five years                                                                                                                                                                        | s at 31 January        | 2007<br>£<br>1,191,233<br>322,000<br>869,233<br>8,602,048<br>9,471,281<br>£                                 | 2006<br>£<br>914,922<br>220,000<br>694,922<br>7,907,126<br>8,602,048<br>£                                  |
|     | (company £101,065)  Reconciliation of movement of shareholders' funds  Profit for the year Dividends paid in year  Increase in shareholders' funds Opening shareholders' funds  Closing shareholders' funds  Leasing and hire purchase commitments  At 31st January group obligations were as follows Hire purchase Payable within one year                                                                                                                                                                                       | s at 31 January        | 2007<br>£<br>1,191,233<br>322,000<br>869,233<br>8,602,048<br>9,471,281<br>£<br>254,968<br>12,481            | 2006<br>£<br>914,922<br>220,000<br>694,922<br>7,907,126<br>8,602,048<br>£<br>353,580<br>267,449            |
|     | Reconciliation of movement of shareholders' funds  Profit for the year Dividends paid in year  Increase in shareholders' funds Opening shareholders' funds  Closing shareholders' funds  Leasing and hire purchase commitments At 31st January group obligations were as follows Hire purchase Payable within one year Payable between two and five years  Obligations under hire purchase are secured on the assets concerned Operating leases - land and buildings                                                              | s at 31 January        | 2007<br>£ 1,191,233 322,000  869,233 8,602,048  9,471,281  £ 254,968 12,481 267,449                         | 2006<br>£<br>914,922<br>220,000<br>694,922<br>7,907,126<br>8,602,048<br>£<br>353,580<br>267,449<br>621,029 |
|     | Reconciliation of movement of shareholders' funds  Profit for the year Dividends paid in year  Increase in shareholders' funds Opening shareholders' funds  Closing shareholders' funds  Leasing and hire purchase commitments  At 31st January group obligations were as follows Hire purchase Payable within one year Payable between two and five years  Obligations under hire purchase are secured on the assets concerned Operating leases - land and buildings Annual rental on leases expiring between two and five years | s at 31 January        | 2007<br>£ 1,191,233 322,000  869,233 8,602,048  9,471,281  £ 254,968 12,481 267,449                         | 2006<br>£<br>914,922<br>220,000<br>694,922<br>7,907,126<br>8,602,048<br>£<br>353,580<br>267,449<br>621,029 |
| 18  | Reconciliation of movement of shareholders' funds  Profit for the year Dividends paid in year  Increase in shareholders' funds Opening shareholders' funds  Closing shareholders' funds  Leasing and hire purchase commitments At 31st January group obligations were as follows Hire purchase Payable within one year Payable between two and five years  Obligations under hire purchase are secured on the assets concerned Operating leases - land and buildings                                                              | s at 31 January        | 2007<br>£<br>1,191,233<br>322,000<br>869,233<br>8,602,048<br>9,471,281<br>£<br>254,968<br>12,481<br>267,449 | 2006<br>£<br>914,922<br>220,000<br>694,922<br>7,907,126<br>8,602,048<br>£<br>353,580<br>267,449<br>621,029 |
|     | Reconciliation of movement of shareholders' funds  Profit for the year Dividends paid in year  Increase in shareholders' funds Opening shareholders' funds  Closing shareholders' funds  Leasing and hire purchase commitments  At 31st January group obligations were as follows Hire purchase Payable within one year Payable between two and five years  Obligations under hire purchase are secured on the assets concerned Operating leases - land and buildings Annual rental on leases expiring between two and five years | s at 31 January        | 2007<br>£ 1,191,233 322,000  869,233 8,602,048  9,471,281  £ 254,968 12,481 267,449                         | 2006<br>£<br>914,922<br>220,000<br>694,922<br>7,907,126<br>8,602,048<br>£<br>353,580<br>267,449<br>621,029 |

## NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31ST JANUARY 2007

## 20 Pension commitments

The group operates defined contribution pension schemes The assets of the schemes are held separately from those of the group in independently administered funds. The pension cost charge represents contributions payable by the group to the funds and amounted to £151,825 (2006 £144,810)

The group also pays voluntary pensions The company has a pension reserve fund for this purpose Voluntary pensions currently paid amount to £10,350 of which £9,900 is paid from the fund

| 21        | Reconciliation of operating profit to net cash inflow from cactivities  Operating profit Depreciation Amortisation of intangible fixed assets (Increase) in debtors Increase in creditors Net increase in pension reserve | perating                   |    | 2007<br>£<br>2,062,264<br>1,280,313<br>14,150<br>131,976)<br>331,511<br>11,300<br>3,567,562 | (   | 2006<br>£<br>1,732,143<br>1,350,093<br>14,150<br>370,401)<br>284,402<br>12,100<br>3,022,487 |
|-----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|----|---------------------------------------------------------------------------------------------|-----|---------------------------------------------------------------------------------------------|
| 22<br>(a) | Analysis of cash flow for headings netted in the cash flow statement Returns on investments and servicing of finance                                                                                                      |                            |    | £                                                                                           |     | £                                                                                           |
|           | Interest received                                                                                                                                                                                                         |                            |    | 54,004                                                                                      |     | 31,215                                                                                      |
|           | Interest paid                                                                                                                                                                                                             |                            | (  | 262,440)                                                                                    | (   | 247,282)                                                                                    |
|           | Interest element of hire purchase payments                                                                                                                                                                                |                            | (  | 27,762)                                                                                     | (_  | 49,690)                                                                                     |
| (b)       | Capital expenditure and financial investment                                                                                                                                                                              |                            | (  | 236,198)                                                                                    | (_  | 265,757)                                                                                    |
|           | Sale of tangible fixed assets                                                                                                                                                                                             |                            |    | 43,991                                                                                      |     | 61,735                                                                                      |
|           | Purchase of tangible fixed assets                                                                                                                                                                                         |                            | (  | 1,015,942)                                                                                  | ( _ | 797,560)                                                                                    |
|           |                                                                                                                                                                                                                           |                            | (  | 971,951)                                                                                    | (_  | 735,825)                                                                                    |
| (c)       | Financing                                                                                                                                                                                                                 |                            |    |                                                                                             |     |                                                                                             |
| ( )       | Repayment of mortgage loan                                                                                                                                                                                                |                            | (  | 3,250,000)                                                                                  |     | _                                                                                           |
|           | Repayment of capital element of hire purchase agreements                                                                                                                                                                  |                            | Ò  | 353,580)                                                                                    | (_  | 331,654)                                                                                    |
|           |                                                                                                                                                                                                                           |                            | 1  | 3,603,580)                                                                                  | 1   | 331,654)                                                                                    |
|           |                                                                                                                                                                                                                           |                            | ١, | 3,003,300)                                                                                  | ٠.  |                                                                                             |
| 23        | Analysis of net debt                                                                                                                                                                                                      | At 1 2 2006<br>£           |    | Cash flow                                                                                   | At  | 31 1 2007<br>£                                                                              |
|           | Cash at bank and in hand                                                                                                                                                                                                  | 1,147,245                  | (  | 587,446)                                                                                    |     | 559,799                                                                                     |
|           | Overdrafts                                                                                                                                                                                                                | <u>-</u>                   | Ò  | 1,521,941)                                                                                  | (   | 1,521,941)                                                                                  |
|           |                                                                                                                                                                                                                           |                            | _  |                                                                                             | _   |                                                                                             |
|           | Net cash                                                                                                                                                                                                                  | 1,147,245                  | (  | 2,109,387)                                                                                  | (   | 962,142)                                                                                    |
|           | Mortgage and bank loans Hire purchase                                                                                                                                                                                     | ( 3,250,000)<br>( 621,029) |    | 3,250,000<br>353,580                                                                        | 1   | 267,449)                                                                                    |
|           | Time parenase                                                                                                                                                                                                             | ( 021,029)                 | -  | 222,260                                                                                     | '-  | 401,447)                                                                                    |
|           |                                                                                                                                                                                                                           | (2,723,784)                | -  | 1,494,193                                                                                   | (_  | 1,229,591)                                                                                  |