# Financial Statements Stephen Walters & Sons Limited

For the year ended 31 March 2014



Registered number: 00060209

## Company Information

**Directors** Mr D J Walters

Mr J S Walters Mr J D Walters Mr B Crabtree Mr M James Mr R Heap

Company secretary Ms N Currie

Registered number 00060209

Registered office Sudbury Silk Mills

Cornard Road Sudbury Suffolk CO10 2XB

Independent auditor Grant Thornton UK LLP

Chartered Accountants & Statutory Auditor

Crown House Crown Street Ipswich Suffolk IP1 3HS

Bankers Lloyds TSB Bank plc

**Solicitors** Birkett Long

## Contents

| ·.                                | Page   |
|-----------------------------------|--------|
| Directors' report                 | 1 - 2  |
| Strategic report                  | 3      |
| Independent auditor's report      | 4 - 5  |
| Profit and loss account           | 6      |
| Balance sheet                     | 7      |
| Notes to the financial statements | 8 - 16 |

## Directors' Report For the year ended 31 March 2014

The directors present their report and the financial statements for the year ended 31 March 2014.

#### **Directors' responsibilities statement**

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Results

The profit for the year, after taxation, amounted to £341,600 (2013 - £157,439).

#### **Directors**

The directors who served during the year were:

Mr D J Walters Mr J S Walters Mr J D Walters Mr B Crabtree Mr M James Mr R Heap

## Directors' Report For the year ended 31 March 2014

#### Financial risk management objectives and policies

The company aims to minimise financial risk in its operations by the identification and mitigation of key risk areas. The key areas of risk identified by the directors are market risk, price risk, credit risk and currency risk.

The measures used by the directors to manage general financial, market and price risks include the preparation of profit and loss budgets and the regular monitoring of actual performance against these budgets.

Credit risk, as identified by the directors, arises from the company's trade debtors. In order to manage credit risk, the directors set limits for customers and ensure that credit limits are reviewed on a regular basis in conjunction with debt ageing and collection history.

The directors have identified that the company is exposed to translation and transaction foreign exchange risk. The directors use foreign currency forecasts which are regularly monitored to analyse the exposure to foreign currency gains or losses, and identify any necessary actions. Forward and other similar contracts are also used if the directors consider it to be appropriate.

#### Disclosure of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company's auditor is aware of that information.

#### **Auditor**

The auditor, Grant Thornton UK LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on

18/12/14

and signed on its behalf.

Mr J D Walters Director

## Strategic Report

For the year ended 31 March 2014

The company is principally engaged in the designing and weaving of silk and other fabrics and the dying and winding of silk and other fibres.

The principal risks and uncertainties remain those associated with any business manufacturing in the UK and supplying a global consumer market in an uncertain international economic and political environment.

During the year, turnover increased by 6.1% to £8.6m, with a gross margin of 29.2% (2013 - 27.8%).

The company made a net profit before tax of £442k (2013 - £212k).

Liquidity remains strong, with a current ratio of 1.9 (2013 - 1.6).

The directors are satisfied with the result for the year and anticipate continued profitability in the coming year

This report was approved by the board on

18/12/14

and signed on its behalf.

Mr J D Walters

Director



# Independent Auditor's Report to the Members of Stephen Walters & Sons Limited

We have audited the financial statements of Stephen Walters & Sons Limited for the year ended 31 March 2014, which comprise the Profit and loss account, the Balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/apb/scope/private.cfm.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.



# Independent Auditor's Report to the Members of Stephen Walters & Sons Limited

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or

• we have not received all the information and explanations we require for our audit.

Mark Handley (Senior statutory auditor)

for and on behalf of Grant Thornton UK LLP

Chartered Accountants Statutory Auditor

Ipswich

Date:

19 December 2014.

Cent Mointen Ut LCP

## Profit and Loss Account

For the year ended 31 March 2014

|   | Note | 2014<br>£   | 2013<br>£   |
|---|------|-------------|-------------|
| Turnover                                      | 1,2  | 8,566,155   | 8,073,824   |
| Cost of sales                                 |      | (6,066,216) | (5,825,629) |
| Gross profit                                  |      | 2,499,939   | 2,248,195   |
| Distribution costs                            |      | (1,227,051) | (1,309,595) |
| Administrative expenses                       |      | (854,849)   | (756,030)   |
| Other operating income                        | 3    | 22,435      | 29,745      |
| Operating profit                              | 4    | 440,474     | 212,315     |
| Interest receivable and similar income        | 7    | 6,850       | 7,138       |
| Interest payable and similar charges          | 8    | (5,744)     | (7,830)     |
| Profit on ordinary activities before taxation |      | 441,580     | 211,623     |
| Tax on profit on ordinary activities          | 9    | (99,980)    | (54,184)    |
| Profit for the financial year                 | 20   | 341,600     | 157,439     |

All amounts relate to continuing operations.

There were no recognised gains and losses for 2014 or 2013 other than those included in the Profit and loss account

The notes on pages 8 to 16 form part of these financial statements.

## Balance Sheet As at 31 March 2014

|  | Note | £           | 2014<br>£ | £           | 2013<br>£ |
|--|------|-------------|-----------|-------------|-----------|
| Fixed assets                                   |      |             |           | ~           |           |
| Tangible assets                                | 10   |             | 911,796   |             | 1,004,228 |
| Current assets                                 |      |             |           |             |           |
| Stocks   | 11   | 2,219,089   |           | 2,064,665   |           |
| Debtors  | 12   | 3,432,963   |           | 4,007,758   |           |
| Cash at bank and in hand                       |      | 451,504     |           | 110,982     |           |
|  |      | 6,103,556   |           | 6,183,405   |           |
| Creditors: amounts falling due within one year | 13   | (3,285,800) |           | (3,818,548) |           |
| Net current assets                             |      |             | 2,817,756 | <del></del> | 2,364,857 |
| Total assets less current liabilities          |      |             | 3,729,552 | •           | 3,369,085 |
| Provisions for liabilities                     |      |             |           |             |           |
| Deferred tax                                   | 16   |             | (48,962)  |             | (30,095)  |
| Net assets                                     |      |             | 3,680,590 | ;           | 3,338,990 |
| Capital and reserves                           |      |             |           |             |           |
| Called up share capital                        | 19   |             | 32,466    |             | 32,466    |
| Capital redemption reserve                     | 20   |             | 19,558    | •           | 19,558    |
| Profit and loss account                        | 20   | :           | 3,628,566 |             | 3,286,966 |
| Shareholders' funds                            | 21   |             | 3,680,590 |             | 3,338,990 |

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

Mr J D Walters Director

The notes on pages 8 to 16 form part of these financial statements.

For the year ended 31 March 2014

#### 1. Accounting Policies

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### 1.2 Cash flow

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1.

#### 1.3 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts. Sales are recognised when goods are despatched.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Plant & machinery - 10% - 33% Motor vehicles - 20% Fixtures & fittings - 20%

#### 1.5 Stocks and work in progress

Stocks and work in progress are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

#### 1.6 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

For the year ended 31 March 2014

#### 1. Accounting Policies (continued)

#### 1.7 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Profit and loss account.

#### 1.8 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

#### 1.9 Financial instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

Where the contractual obligations of financial instruments (including share capital) are equivalent to a similar debt instrument, those financial instruments are classed as financial liabilities. Financial liabilities are presented as such in the balance sheet. Finance costs and gains or losses relating to financial liabilities are included in the profit and loss account. Finance costs are calculated so as to produce a constant rate of return on the outstanding liability.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited direct to equity.

#### 2. Turnover

The whole of the turnover is attributable to the principal activities of the company.

An analysis of turnover by geographical market has not been disclosed as the directors consider that such analysis would be seriously prejudicial to the business.

#### 3. Other operating income

|                        | 2014   | 2013   |
|------------------------|--------|--------|
|                        | £      | £      |
| Other operating income | 22,435 | 29,745 |
|                        |        |        |

## Notes to the Financial Statements

For the year ended 31 March 2014

#### 4. Operating profit

The operating profit is stated after charging/(crediting):

|  | 2014<br>£ | 2013<br>£ |
|--|-----------|-----------|
| Depreciation of tangible fixed assets: |           |           |
| - owned by the company                 | 287,426   | 306,520   |
| Auditor's remuneration                 | 9,306     | 9,306     |
| Difference on foreign exchange         | (6,290)   | (55,072)  |
| Profit on disposal of fixed assets     | (17,910)  | (8,250)   |
| Operating lease rentals                | 143,750   | 143,750   |

#### 5. Directors and employees

The average number of staff employed by the company during the financial year amounted to:

| Textile operatives Administration                            | 2014<br>£<br>51<br>58           | 2013<br>£<br>51<br>58           |
|--|---------------------------------|---------------------------------|
|  | 109                             | 109                             |
| The aggregate payroll costs of the above were:               | 2014<br>£                       | 2013<br>£                       |
| Wages and salaries Social security costs Other pension costs | 2,864,431<br>271,103<br>138,794 | 2,729,808<br>256,539<br>137,085 |
| Total  | 3,274,328                       | 3,123,432                       |

## Notes to the Financial Statements

For the year ended 31 March 2014

| 6. | Dire | ctors |
|----|------|-------|
| v. | DIIE | CLUIS |

Remuneration in respect of directors was as follows:

|   | 2014                        | 2013      |
|---|-----------------------------|-----------|
|   | £                           | £         |
| Remuneration receivable                                       | 388,525                     | 375,854   |
| Value of company pension contributions                        | 30,502                      | 29,720    |
|   | 419,027                     | 405,574   |
| Remuneration of highest paid director                         | 2014<br>£                   | 2013<br>£ |
| Total remuneration (excluding pension contributions)          | 102,581                     | 97,953    |
| Value of company pension contributions                        | 13,760                      | 13,280    |
| Total   | 116,341                     | 111,233   |
| The number of directors who accrued benefits under company pe | nsion schemes was 3 (2013 - | - 3).     |

| -  |          |            |   |
|----|----------|------------|---|
| 7. | interest | receivable | ; |

| ·                         | 2014        | 2013  |
|---------------------------|-------------|-------|
| :                         | £           | £     |
| Other interest receivable | 6,850       | 7,138 |
|                           | <del></del> |       |
| Interest payable          |             |       |
|                           | 2014        | 2013  |
|                           | £           | £     |
| On bank overdrafts        | 5,744       | 7,830 |
|                           |             |       |
| Taxation                  |             |       |
|                           | 2014        | 2013  |
|                           |             | =525  |

Tax on profit on ordinary activities

8.

9.

| laxation   |        |          |
|--|--------|----------|
|  | 2014   | 2013     |
|  | £      | £        |
| Analysis of tax charge in the year               |        |          |
| Current tax (see note below)                     |        |          |
| UK corporation tax charge on profit for the year | 81,113 | 70,173   |
| Deferred tax (see note 16)                       |        |          |
| Origination and reversal of timing differences   | 18,867 | (15,989) |
|  |        |          |

54,184

99,980

For the year ended 31 March 2014

#### 9. Taxation (continued)

#### Factors affecting tax charge for the year

The tax assessed for the year is lower than (2013 - higher than) the standard rate of corporation tax in the UK of 23% (2013 - 24%). The differences are explained below:

|  | 2014     | 2013    |
|--|----------|---------|
|  | £        | £       |
| Profit on ordinary activities before tax   | 441,580  | 211,623 |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 23% (2013 - 24%) | 101,563  | 50,790  |
| Effects of:  |          |         |
| Expenses not deductible for tax purposes   | 4,988    | 3,942   |
| Differences between depreciation and capital allowances  | (26,788) | 14,735  |
| Other timing differences leading to an increase (decrease) in  |          |         |
| taxation   | 1,350    | 780     |
| Marginal relief  | -        | (74)    |
| Current tax charge for the year (see note above)   | 81,113   | 70,173  |

#### 10. Tangible fixed assets

| Plant &<br>machinery<br>£ | Motor<br>vehicles<br>₤   | Fixtures & fittings  | Total<br>£ |
|---------------------------|--|--|------------|
|                           |  |  | •          |
| 5,551,793                 | 96,705   | 1,789,598  | 7,438,096  |
| 129,401                   | -  | 65,593   | 194,994    |
| (197,964)                 | -  | (4,148)  | (202,112)  |
| 5,483,230                 | 96,705   | 1,851,043  | 7,430,978  |
|                           |  |  |            |
| 4,785,123                 | 51,357   | 1,597,388  | 6,433,868  |
| 195,506                   | 15,746   | 76,174   | 287,426    |
| (197,964)                 | -  | (4,148)  | (202,112)  |
| 4,782,665                 | 67,103   | 1,669,414  | 6,519,182  |
|                           |  |  |            |
| 700,565                   | 29,602   | 181,629  | 911,796    |
| 766,670                   | 45,348   | 192,210  | 1,004,228  |
|                           | 5,551,793 129,401 (197,964) 5,483,230  4,785,123 195,506 (197,964) 4,782,665 | machinery & vehicles & & & & & & & & & & & & & & & & & & & | ### Test   |

## Notes to the Financial Statements For the year ended 31 March 2014

#### 11. Stocks

|     | Raw materials Work in progress Finished goods and goods for resale                            | 2014<br>£<br>1,568,320<br>207,198<br>443,571<br>———————————————————————————————————— | 2013<br>£<br>1,423,033<br>206,474<br>435,158 |
|-----|---|--|--|
|     |   | 2,219,009  | 2,064,665                                    |
| 12. | Debtors   |  |  |
|     |   | 2014   | 2013   |
|     | Due after more than one year  | £  | £  |
|     | Other debtors   | -  | 76,758                                       |
|     | Due within one year   |  |  |
|     | Trade debtors Amounts owed by group undertakings Other debtors Prepayments and accrued income | 1,238,425<br>1,869,863<br>1,734<br>322,941   | 1,448,119<br>2,290,506<br>35,126<br>157,249  |
|     |   | 3,432,963  | 4,007,758                                    |

## Notes to the Financial Statements

For the year ended 31 March 2014

#### 13. Creditors:

#### Amounts falling due within one year

|                                    | 2014      | 2013      |
|------------------------------------|-----------|-----------|
|                                    | £         | £         |
| Trade creditors                    | 566,336   | 581,864   |
| Amounts owed to group undertakings | 2,315,907 | 2,720,163 |
| Corporation tax                    | 81,182    | 70,173    |
| Other taxation and social security | 150,824   | 146,029   |
| Other creditors                    | 50,460    | 44,184    |
| Accruals and deferred income       | 121,091   | 256,135   |
|                                    | 3,285,800 | 3,818,548 |

Included within creditors due within one year is £18,203 (2013 - £17,891) relating to outstanding pension contributions.

#### 14. Pension commitments

The company operates defined contribution pension schemes. The assets of the schemes are administered by trustees in funds independant from those of the company.

The pension cost charge for the year was £138,794 (2013 - £137,085).

#### 15. Other financial commitments

At 31 March 2014 the company had commitments to sell €300k and US\$600k (2013 - €600k and US\$800k). The fair value of these contracts as at 31 March 2014 is an asset of £54,960 (2013 - liability of £335).

#### 16. Deferred taxation

| 2014    | 2013   |
|---------|--|
| £       | £  |
| 30,095  | 46,084                                       |
| 18,867  | (15,989)                                     |
| 48,962  | 30,095                                       |
|         |  |
| 2014    | 2013   |
| £       | £  |
| 56,395  | 37,293                                       |
| (7,433) | (7,198)                                      |
| 48,962  | 30,095                                       |
|         | £ 30,095 18,867 48,962 2014 £ 56,395 (7,433) |

For the year ended 31 March 2014

#### 17. Contingent liabilities

The company has entered into an unlimited guarantee in connection with overdraft facilities provided to Glemsford Silk Mills Limited, David Walters Fabrics Limited, Spitalfields Fabrics Limited, Walters Trading Company Limited, The Humphries Weaving Company Limited and Spunella Limited.

A guarantee has been given in favour of H M Revenue and Customers up to a limit of £50,000 (2013 - £50,000).

#### 18. Related party transactions

As a wholly owned subsidiary of Walters Holdings Limited, the company is exempt from the requirements of FRS 8 to disclose transactions with other wholly owned members of the group.

During the year there were the following transactions with group undertakings and related parties.

|  | 2014<br>£ | 2013<br>£ |
|--|-----------|-----------|
| Spitalfields Fabrics Limited Payment of design royalties | 125,579   | 78,848    |
|  | 125,579   | 78,848    |

|     | At 31 March 2014, the following balances existed with gro | up undertakings and related parties: |           |
|-----|---|--------------------------------------|-----------|
|     |   | 2014                                 | 2013      |
|     |   | £                                    | £         |
|     | Glemsford Silk Mills Limited                              |                                      |           |
|     | Creditor  | (363,300)                            | (363,300) |
|     | Spitalfields Fabrics Limited                              |                                      |           |
|     | Creditor  | (9,212)                              | (6,859)   |
| 19. | Share capital   |                                      |           |
|     |   | 2014                                 | 2013      |
|     |   | £                                    | £         |
| •   | Allotted, called up and fully paid                        |                                      |           |
|     | 32,466 Ordinary shares of £1 each                         | 32,466                               | 32,466    |
|     |   |                                      |           |

## Notes to the Financial Statements

For the year ended 31 March 2014

#### 20. Reserves

|     | At 1 April 2013 Profit for the financial year     | Capital<br>redempt'n<br>reserve<br>£<br>19,558 | Profit and loss account £ 3,286,966 341,600 |
|-----|---|--|---|
|     | At 31 March 2014                                  | 19,558   | 3,628,566                                   |
| 21. | Reconciliation of movement in shareholders' funds |  |   |
|     |   | 2014   | 2013  |
|     |   | £  | £   |
|     | Opening shareholders' funds                       | 3,338,990                                      | 3,181,551                                   |
|     | Profit for the financial year                     | 341,600  | 157,439                                     |
|     | Closing shareholders' funds                       | 3,680,590                                      | 3,338,990                                   |

#### 22. Ultimate parent undertaking and controlling party

Walters Holdings Limited is this company's parent undertaking. Group accounts can be obtained from Companies House. The Walters family is this company's ultimate controlling related party by virtue of its shareholdings in the ultimate parent undertaking, Walters Holdings Limited.