ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996



DIRECTORS:

T.E. Kirk (Chairman)

G.A. Kirk

P.D. Kirk (Managing)

J. Kirk

SECRETARY:

R. Munton F.C.C.A.

REGISTERED OFFICE: Wakefield Road Brick Works

NORMANTON West Yorkshire

WF6 1BG

BANKERS:

Barclays Bank plc

Normanton Branch

Wood Street WAKEFIELD WF1 2EA

AUDITORS:

Milne Booth

Chartered Accountants & Registered Auditor

6 Park Square

LEEDS LS1 2LX

COMPANY NUMBER:

58957

ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

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REPORT OF THE DIRECTORS

The Directors present their Report with the Accounts of the Company for the year ended 31 December 1996.

PRINCIPAL ACTIVITIES

The principal activity of the Company in the period under review was that of the production and selling of building bricks in Great Britain.

REVIEW OF BUSINESS

Brick Manufacturing

In spite of comments in the press to the contrary, the brick industry is still in recession. A number of brick factories have closed and others are working part-time. However, extra efforts have been made by our staff to maintain production and sales and a slight increase in profit has been achieved.

Complaints about industrial fallout have been received and new requirements by environmental authorities will continue to involve the company in considerable expenditure.

Trade prospects are far from good but perhaps after the forthcoming election we may see an improvement. It cannot come too soon!

Dividend and Transfer to Reserves

The Directors recommend that a dividend on the Ordinary shares of £8 per share be paid, making a total for the year of £12 per share. The retained profit of £67,849 has been transferred to Reserves.

LAND AND INVESTMENT PROPERTIES

It is the opinion of the Board that the value of the land owned by the Company is well in excess of the amount shown on the Balance Sheet. The Directors consider the value of investment properties to be £30,000.

DIRECTORS

The Directors in office during the period and their beneficial interests in the issued share capital are as follows:-

| | Ordinary Shares | Preference Shares |
|-----------|-----------------|-------------------|
| T.E. Kirk | 20 | 45 |
| P.D. Kirk | 58 | 64 |
| G.A. Kirk | 64 | 61 |
| J. Kirk | 71 | 21 |

All the above Directors served throughout the year.

REPORT OF THE DIRECTORS

APPOINTMENT AND RETIREMENT OF DIRECTORS

Mr. T.E. Kirk retires from the board under the age limit, and Mr. G.A. Kirk retires by rotation, both being eligible for re-election.

DIRECTORS' RESPONSIBILITY FOR FINANCIAL STATEMENTS

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the Directors are required to:

- a. select suitable accounting policies and apply them consistently.
- b. make judgements and estimates that are reasonable and prudent.
- c. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue to operate.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

CLOSE COMPANY

In the opinion of the Directors the Company is a Close Company within the provisions of the Income and Corporation Taxes Act 1988.

AUDITORS

The auditors, Milne Booth, Chartered Accountants have indicated their willingness to continue in office. A resolution will be proposed at the Annual General Meeting that Milne Booth be re-appointed as Auditors.

SMALL COMPANIES EXEMPTION

The Directors have taken advantage, in the preparation of the accounts, of special exemptions applicable to small companies under Schedule 8 Part 1 of the Companies Act 1985. In the opinion of the Directors the Company qualifies as a small company and is entitled to make use of the special exemptions.

BY ORDER OF THE BOARD:

R. Munton

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Secretary. Dated: 28 March 1997

AUDITORS REPORT TO THE MEMBERS OF

NORMANTON BRICK COMPANY LIMITED

We have audited the financial statements on Pages 4 to 11 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out on page 6.

Respective responsibilities of directors and auditors

As described on Page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material mis-statement, whether caused by fraud or other irregularity or error.

In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 December 1996 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985 applicable to small companies.

MILNE BOOTH

Chartered Accountants

& Registered Auditor

6 Park Square LEEDS

LS1 2LX

Dated: 28 March 1997

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1996

| N | otes | £ | 1996 £ | £ | 1995 £ |
|---|----------------|--------------------------------|-------------------|----------------------------------|------------------------|
| TURNOVER | | | 1,591,870 | | 1,563,451 |
| Cost of Sales | | | 1.325,533 | | 1,302,125 |
| GROSS PROFIT | | | 266,337 | | 261,326 |
| Distribution Costs Administrative Expenses | | (67,226) (<u>140,551</u>) | | (71,398) (<u>130,403</u>) | |
| | | | 207,777 | | <u>201,801</u> |
| Operating Profit | | | 58,560 | | 59,525 |
| Income from other Fixed Asset Investments Other Income Exceptional Item | 2. 3. 4. | 6,429 32,410 | <u>38,839</u> | 2,868 13,692 <u>23,643</u> | 40,203 |
| PROFIT on Ordinary Activities before Taxation | 5. | | 97,399 | | 99,728 |
| TAX ON PROFIT on Ordinary Activities | 8. | | 23,453 | | 22,482 |
| PROFIT on Ordinary Activities after Taxation | | | 73,946 | | 77,246 |
| EQUITY DIVIDENDS NON-EQUITY DIVIDENDS | 9. 9. | | 6,000 97 | | 6,000 97 |
| RETAINED PROFIT | | | 67,849 | | 71,149 |
| STATEM | ENT | OF RETAI | ——— NED PROF | TITS | Joseph Line |
| Retained Profit brought forward Retained Profit for the year | | | 960,041 67,849 | | 888,892 _71,149 |
| Retained Profit carried forward | | | 1,027,890 | | 960,041 |

BALANCE SHEET AS AT 31 DECEMBER 1996

| | | | 1996 | | 1995 |
|--|-------------|--------------------|--|-------------------|---------------|
| | NOTES | ${f x}$ | £ | £ | £ |
| FIXED ASSETS Tangible Assets | 11. | | 396,712 | | 420,967 |
| | | | | | |
| CURRENT ASSETS | | | | | |
| Stocks | 12. | 340,273 | | 297,077 | |
| Debtors Investments | 13. 14. | 149,451 134,306 | | 198,051 68,358 | |
| Cash At Bank | 14. | 275,843 | | 231,148 | |
| | | | | | |
| CREDITORC | | 899,873 | | 794,634 | |
| CREDITORS Amounts falling due within | | | | | |
| one year | 15. | <u>189,415</u> | | <u>179,134</u> | |
| NET CURRENT ASSETS | | | 710,458 | | 615,500 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 1,107,170 | | 1,036,467 |
| PROVISION FOR LIABILIT AND CHARGES | TIES 16. | | 42,610 | | <u>39,756</u> |
| | | | 1,064,560 | | 996,711 |
| CAPITAL AND RESERVES | | | | | |
| CALLED UP SHARE CAPIT | 'AL 18. | | 7,520 | | 7,520 |
| REVALUATION RESERVE | | | 29,150 | | 29,150 |
| PROFIT AND LOSS ACCOU | INT | | 1.027.890 | | 960,041 |
| | | | 1,064,560 | | 996,711 |
| ANALYSIS OF SHAREHOL | DERS' FU | INDS | ************************************** | | |
| Equity Interests | | | 1,062,040 | | 994,191 |
| Non-Equity Interests | | | 2,520 | | <u>2,520</u> |
| | | | 1,064,560 | | 996,711 |
| | | | | | |

The Directors have taken advantage, in the preparation of the Accounts, of special exemptions applicable to small companies under Schedule 8 Part 1 of the Companies Act 1985.

DIRECTOR: T.E. Kirk DIRECTOR: P.D. Kirk

Approved by the Board on 28 March 1997

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

1. ACCOUNTING POLICIES

(a) BASIS OF ACCOUNTING

The Accounts have been prepared under the Historical Cost Convention as modified by the revaluation of certain fixed assets and on the basis that all activities have continued throughout the year.

(b) **DEPRECIATION**

Tangible Fixed Assets other than Freehold Land are depreciated on the reducing balance method over their estimated useful lives -

Freehold Buildings

5%

Plant etc.

10% - 25%

(c) STOCKS

Stocks are valued at the lower of cost, including overhead expenses or market value after making due allowance for slow moving or obsolete items.

(d) DEFERRED TAXATION

Provision is made for Deferred Tax in respect of all material timing differences using the liability method at the rate of tax ruling at the year end, except to the extent that in the opinion of the Directors there is a reasonable probability that the liability will not arise in the near future.

(e) TURNOVER

The turnover and profit is principally attributable to the one main activity of the Company.

(f) PENSION CONTRIBUTIONS

The Company operates defined contribution schemes. The assets of the schemes are held separately from those of the company in independently administered funds. The pension cost charged represents contributions payable by the company to the funds during the year.

(g) CASH FLOW STATEMENT

The Company qualifies as a small company under the Companies Act 1985. The Directors have elected to take advantage of the exemption under FRS 1 not to prepare a cash flow statement.

2. INCOME FROM INVESTMENT PROPERTIES

| 1996 | 1995 |
|--------------|--------------|
| £ | £ |
| <u>6,429</u> | <u>2,868</u> |

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

| 3. | OTHER INCOME | 1996 £ | 1995 £ |
|----|---|--------------------|----------------|
| | Bank Interest Received | 11,802 | 12,280 |
| | Interest and Dividends from Investments | 10,474 | 4,519 |
| | (Loss)/Profit on Disposal of Investments | 10,134 | (3,107) |
| | (2000)/11011t on 210poods of Mirodinional | AVAAVI | 35,1017 |
| | | 32,410 | 13,692 |
| | TWO PROMICES AND A MINES OF | | |
| 4. | EXCEPTIONAL ITEM | | 0.004 |
| | Profit on Sale of Cottage | - | 8,926 |
| | Transfer from Revaluation Reserve - realised gain | | <u>14,717</u> |
| | | - | 23,643 |
| | | | |
| 5. | PROFIT ON ORDINARY ACTIVITIES | | |
| | BEFORE TAXATION | | |
| | After Charging - | | |
| | Directors' Emoluments | 87,721 | 79,757 |
| | Directors' Pension Contributions | <u>15,658</u> | <u>12,012</u> |
| | | 103,379 | 91,769 |
| | Bank Interest Payable | 6 | 37 |
| | Auditors' Remuneration | 3,400 | 3,300 |
| | Depreciation of Tangible Fixed Assets | 52,544 | 51,602 |
| | Profit on Disposal of Tangible Fixed Assets | <u>(948)</u> | <u>(2,307)</u> |
| 6. | DIRECTORS' EMOLUMENTS | | |
| •• | Salaries and Benefits | 60,034 | 56,683 |
| | Pensions | 7,842 | 7,633 |
| | Fees | 19,845 | <u>15,441</u> |
| | | 87,721 | 79,757 |
| | | 07,721 | 17,151 |
| | Included in the above emoluments were:- | | |
| | Chairman | 7,842 | 7,633 |
| | Highest Paid Director | 38,637 | · · |
| | inglicat I and Director | | |
| | Other Directors in the scale - | <u>Number</u> | Number |
| | £ 5,000 - £10,000 | <u>Number</u> 1 | 1 |
| | £30,000 - £10,000 £30,000 - £35,000 | 1 | 1 |
| | | | |

(Excluding Pension Contributions)

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

7. STAFF COSTS (INCLUDING DIRECTORS)

| | STATT COSTS (INCLODING DIRECTORS) | | |
|----|--|--|----------------|
| | | 1996 | 1995 |
| | | £ | £ |
| | Wages, Salaries and Fees | 635,429 | 595,052 |
| | Social Security Contributions | 58,033 | 57,543 |
| | Pension Contributions | <u>20,341</u> | <u>16,530</u> |
| | | 713,803 | 669,125 |
| | | ************************************** | |
| 8. | TAX ON PROFIT ON ORDINARY ACTIVITIES | | |
| | Corporation Tax on Profit for the year at 24.25% | 19,931 | 16,108 |
| | Tax Credits on Dividends Received | 1,490 | 893 |
| | Deferred Taxation | 2,354 | 5,584 |
| | Over provided in previous years | <u>(322</u>) | <u>(103</u>) |
| | | 23,453 | 22,482 |
| 9. | DIVIDENDS | <u></u> | |
| | Preference | 97 | 97 |
| | Interim Ordinary at £4 (1995 £4) | 2,000 | 2,000 |
| | Proposed final Ordinary at £8 (1995 £8) | 4.000 | <u>4,000</u> |
| | | 6,097 | 6,097 |
| | | | |

10. DIRECTORS' TRANSACTIONS WITH THE COMPANY

Messrs. P.D. Kirk and G.A. Kirk are Directors of Snydale Brickworks Limited, a Company which carries out haulage and repair work for Normanton Brick Company Limited. The total value of that work in the year was £106,985 (1995 - £112,062).

11. TANGIBLE FIXED ASSETS

| | Investment Properties | | Kilns & Plant | Total |
|------------------------|--------------------------|--------|------------------|----------|
| | £ | £ | £ | £ |
| COST/VALUATION | | | | |
| As at 1 January 1996 | 30,530 | 97,731 | 658,440 | 786,701 |
| Additions | 40 | - | 32,491 | 32,491 |
| Disposals | | | (35,791) | (35,791) |
| | | | | |
| As at 31 December 1996 | 30,530 | 97,731 | 655,140 | 783,401 |
| | | | | <u></u> |

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

| | Investment Properties | | Kilns & Plant | TOTAL |
|------------------------|--------------------------|---------------|------------------|----------------|
| | £ | £ | £ | £ |
| DEPRECIATION | | | | |
| As at 1 January 1996 | 530 | 13,937 | 351,267 | 365,734 |
| Charge for the year | - | 518 | 52,026 | 52,544 |
| Released | | | (31,589) | (31,589) |
| As at 31 December 1996 | 530 | 14,455 | 371,704 | 386,689 |
| NET BOOK VALUE | | | | |
| As at 31 December 1996 | <u>30,000</u> | <u>83,276</u> | <u>283,436</u> | <u>396,712</u> |
| As at 1 January 1996 | <u>30,000</u> | <u>83,794</u> | <u>307,173</u> | 420,967 |

On 31 December 1996 the Company's investment properties were valued by the Directors based on an open market value, at £30,000. The historical costs of these properties was £1,380.

12. STOCKS

| | | 1996 | 1995 |
|-----|---------------------------------------|--------------------|----------------|
| | | £ | £ |
| | Raw Materials | 36,539 | 35,307 |
| | Work In Progress | 39,564 | 28,460 |
| | Finished Bricks and Bricks for resale | <u>264,170</u> | <u>233,310</u> |
| | | 340,273 | 297,077 |
| 13. | DEBTORS | | |
| | Trade Debtors | 119,553 | 189,691 |
| | Other Debtors | 22,228 | 592 |
| | Prepayments | _7,670 | <u>7,768</u> |
| | | 149,451 | 198,051 |
| 14. | INVESTMENTS | Hadden was and the | |
| | Quoted Investments at Cost | 133,906 | 67,958 |
| | Unsecured Loan Stock | 400 | 400 |
| | | 134,306 | 68,358 |
| | | <u></u> | |

Market Value 31 December 1996 £181,967 (1995 - £115,819).

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

| 15. | CREDITORS: Amounts falling due within One Year | 1996 | 1995 |
|-----|--|-----------------|---------------|
| | Trade Creditors | 57,835 | 86,747 |
| | Corporation Tax | 18,500 | 15,000 |
| | Other Taxes and Social Security Costs | 29,355 | 33,020 |
| | Proposed Dividend | 4,000 | 4,000 |
| | Accruals | <u>79,725</u> | 40,367 |
| | | 189,415 | 179,134 |
| 16. | PROVISION FOR LIABILITIES AND CHARGES | | |
| | DEFERRED TAX | | |
| | Balance Brought Forward | 21,256 | 5,502 |
| | Profit and Loss Account | 2,354 | 5,584 |
| | Losses now recovered | | <u>10,170</u> |
| | | 23,610 | 21,256 |
| | Less Advance Corporation Tax available | <u>(1,000</u>) | (1,000) |
| | | 22,610 | 20,256 |
| | | | |
| | Represented by: | | |
| | Accelerated Capital Allowances | 22,775 | 20,776 |
| | Other timing differences | <u>835</u> | <u>480</u> |
| | | 23,610 | 21,256 |
| | | | |
| | INSURANCE PROVISION | | |
| | Balance Brought Forward | 19,500 | 20,000 |
| | Provided/(Released) in the year | 500 | (500) |
| | | 20,000 | 19,500 |
| | | | |
| | | 42,610 | 39,756 |
| | | | |

No deferred tax has been provided in respect of the surplus arising on the revaluation of investment properties.

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 1996

17. PENSION CONTRIBUTIONS

The company operates defined contribution pension schemes. The assets of the Schemes are held separately from those of the company in independently administered funds. The pension cost charged represents contributions payable by the company to the funds and amounted to £20,341 (1995 - £16,530).

18. CALLED UP SHARE CAPITAL

There was no change in the year

| 3 | Authorised | Allotted and Fully Paid |
|---|--------------|----------------------------|
| | £ | 3 |
| 500 Ordinary Shares of £10 each 500 5.5% Cumulative Preference Shares | 5,000 | 5,000 |
| of £10 each | <u>5,000</u> | <u>2,520</u> |
| | 10,000 | 7,520 |
| | <u></u> | |

19. STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

| | 1996 £ | 1995 £ |
|--|-----------|---------------|
| Profit attributable to Ordinary Shareholders | 67,849 | <u>71,149</u> |
| Total recognised gains for the year | 67,849 | 71,149 |

21. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

| Profit for the financial year Dividends Revaluation Reserve | 73,946 (6,097) | 77,246 (6,097) <u>(14,717)</u> |
|---|--------------------------|--------------------------------------|
| Net addition to Shareholders funds Opening Shareholders funds | 67,849 <u>996,711</u> | 56,432 <u>940,279</u> |
| Closing Shareholders funds | 1,064,560 | 996,711 |