THE TOTTENHAM HOTSPUR FOOTBALL & ATHLETIC COMPANY LIMITED ANNUAL REPORT AND ACCOUNTS FOR THE YEAR ENDED 31ST MAY 1992

Registered in England and Wales Number 57186



### THE TOTTENHAM HOTSPUR FOOTBALL & ATHLETIC COMPANY LIMITED DIRECTORS' REPORT

The Directors present their annual report and the audited accounts for the year ended 31st May 1992.

### **BUSINESS REVIEW**

The principal activity of the company is the operation of a professional football club.

The company derives its income principally from ticket sales, executive box rentals, sponsorship and television revenue.

The club completed the league programme in fifteenth position in the First Division. The club was beaten in the third round of the F A Cup after a replay, in the quarter final of the European Cup Winners Cup and in the semi-final of the Rumbelows Cup. The commercial activities of the club continued to produce substantial income. Under the terms of a management agreement the parent company provides playing facilities and other services to the company for which it charges hire and management fees.

The results for the year are set out in the profit and loss account on page 4.

### PROPOSED DIVIDEND

The Directors do not recommend the payment of a dividend (1991 – nil).

### **DIRECTORS**

The Directors who served since 1st June 1991 were as follows:

Current: A.M. Sugar (Chairman) (appointed 9.8.91)

T.F. Venables (appointed 9.8.91)

A.G. Berry D.A. Alexiou

J. Crystal (appointed 25.6.92) C.T. Sandy (appointed 25.6.92) I. Yawetz (appointed 9.8.91)

Others: F.P. Sinclair (resigned 19.7.91)

P.A. Bobroff (resigned 16.8.91) I.A. Scholar (resigned 6.9.91) N. Solomon (resigned 6.9.91)

None of the Directors held any shares in the company at any time during the year. D.A. Alexicu has a beneficial interest in 35,199 (1991 – 22,400) shares in the parent company. I. Yawetz has no beneficial interest in shares of the parent company. The shareholdings of the other Directors in the parent company are given in the grounts of that company.

### THE TOTTENHAM HOTSPUR FOOTBALL & ATHLETIC COMPANY LIMITED DIRECTORS' REPORT (continued)

### **DIRECTORS' INTERESTS IN CONTRACYS**

Other than service contracts none of the Directors had a material interest in any contract with the company at any time during the year.

### **FIXED ASSETS**

Details of changes in fixed assets are given in note 6 to the accounts.

### **POST BALANCE SHEET EVENTS**

The sale of Paul Gascoigne for £5.4m to Lazio was effected in June 1992. A number of other player transactions have taken place after the year end, further details of which are included in note 16 to the accounts.

### **AUDITORS**

A resolution to re-appoint Touche Ross & Co. as auditors will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board,

C. T. Sandy

Secretary

28th September 1992

### THE TOTTENHAM HOTSPUR FOOTBALL & ATHLETIC COMPANY LIMITED

REPORT OF THE AUDITORS TO THE MEMBERS OF THE TOTTENHAM HOTSPUR FOOTBALL & ATHLETIC COMPANY LIMITED

We have audited the accounts set out on pages 4 to 11 in accordance with Auditing Standards.

In our opinion the accounts give a true and fair view of the state of affairs of the company at 31st May 1992 and of its profit for the year than ended and have been properly prepared in accordance with the Companies Act 1985.

28th September 1992

Touche Ross & Co.
Chartered Accountants and
Registered Auditor
Hill House
1 Little New Street
LONDON
EC4A 3TR

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		1992	1991
	Note	£'000	£,000
Turnover	2	15,002	11,128
Player and match expenses		8,310	6,530
Administrative expenses		3,258	3,914
	,	14 500	10.444
		11,568	10,444
Profit on ordinary activities before transfer fees		3,434	684
Transfer fees (net)		(1,211)	606
Profit on ordinary activities before interest		2,223	1,290
Interest payable (net)	12	(20)	(5)
Profit on ordinary activities before taxation	4	2,203	1,285
Taxation on profit on ordinary activities	13		
Profit for the financial year		<u>2,203</u>	1,285

Movements on reserves are shown in note 11 to the accounts. The notes on pages 6 to 11 form part of these accounts.

## THE TOTTENHAM HOTSPUR FOOTBALL & ATHLETIC COMPANY LIMITED BALANCE SHEET As at 31st May 1992

	<u>Note</u>	1992 £'000	1991 £'000
TANGIBLE FIXED ASSETS	6	210	106
CURRENT ASSETS Debtors Cash at bank and in hand	7	1,583 7,840 9,423	6,954 62 7,016
CREDITORS –amounts falling due within one year NET CURRENT ASSETS	8	(5,707)	(5,123) 1,893
TOTAL ASSETS LESS CURRENT LIABII	LITIES	3,926	1,999
CREDITORS – amounts falling due after more than one year	9	(296)	(572)
NET ASSETS		3,630	1,427
CAPITAL AND RESERVES Called up share capital Share premium account Profit and loss account	10 11	54 1,083 2,493	54 1,083 290
		3,630	1,427

The accounts were approved by the Board of Directors on 28th September 1992.

Signed on behalf of the Board

A.M. Sugar Director T.F. Venables Therefor

The notes on pages 6 to 11 form part of these accounts.

### 1. ACCOUNTING POLICIES

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's accounts.

### **Basis of Accounting**

The accounts have been prepared under the historical cost convention and in accordance with applicable accounting standards.

### Turnover

Turnover comprises match and box receipts and other sales invoiced during the year exclusive of Value Added Tax.

### Transfer Fees

Transfers of players' registrations, together with associated costs, are dealt with through the profit and loss account in the year in which the transfer takes place. Transfers are recognised in the year in which the transfer is registered with the relevant football governing body (currently the Premier League) except where the contract is not conditional upon registration in which case the transfer is recognised when the contract becomes unconditional (usually when payment is made or received). Payments or receipts which are contingent on the performance of team or player are not recognised until the event crystallising such payments or receipts have taken place. Signing on fees are charged to the profit and loss account in the year of payment.

### Pension costs

Defined contribution arrangements are made in eligible employees of the company. The pension cost charged in the year represents contributions payable by the company to the pension scheme.

### Depreciation

Fixed assets are depreciated on a straight line basis at annual rates appropriate to their estimated useful life as follows:

Motor vehicles

20%

### Finance leases

Assets held under finance leases are included in fixed assets at total rental cost less finance charges. Finance charges are amortised over each lease term to give a constant rate of charge on the remaining balance of obligation. Rental costs under operating leases are charged to the profit and loss accounts in equal amounts over the period of the leases.

2. TURNOVER		
	1992	1991
Turnover comprises:	£,000	£,000
Match receipts	7,312	5,937
Executive boxes	1,940	1,652
Sponsership	2,040	1,120
Programmes	614	551
T. V. fees	2,030	765
Other	1,066	1,103
	15,002	11,128
	<del></del>	
3. STAFF NUMBERS AND COSTS		
The average numbers of employees during the	1992	1991
the year was as follows:	No	No
the four had as tonower	<del></del>	
*Players	60	56
Football Administration	21	21
Administration	41	37
	122	114
	1992	1991
The aggregrate payroll cost of these	£'000	£,000
employees was as follows:		
Wages, salaries and bonuses	4,461	3,475
Social security costs	446	363
Other pension costs	45	49
	4,952	3,887
		<del></del>
4. PROFIT ON ORDINARY ACTIVITIES		
BEFORE TAXATION	1992	1991
	£'000	£'000
This is stated after charging:		
Depreciation on tangible fixed assets	46	26
Auditors remuneration and expenses	24	24
Stadium hire and management fees	1,772	2,533
Operating lease rentals	96	124
Finance lease charges	20	11
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### 5. DIRECTORS' EMOLUMENTS

The emoluments of the Directors of the company for the year were £289,230 (1991 – nil) of which £21,730 (1991 – nil) related to pension contributions. Excluding pension contributions, the emoluments of the highest paid Director were £267,500 (1991 – nil).

None of the other Directors received any remuneration from the company during the year (1991 – nil).

6. TANGIBLE FIXED ASSETS		Motor
		Vehicles
COST		£'000
As at 1st June 1991		178
Purchases		165
Disposals		(45)
As at 31st May 1992		298
<u>DEPRECIATION</u>		70
As at 1st June 1991		72
'Disposals		(30)
Charged in the year		46
Aś at 31st May 1992		88
NET DOOK VALUE		
NET BOOK VALUE		210
As at 31st May 1992		106
As at 31st May 1991		100
Included in fixed assets are assets which are held		
under finance leases as follows:		
Net book value		58
Depreciation charged in year		29
Depresiation delaiged in year		
7. DEBTORS	1992	1991
	£'000	£,000
Trade debtors	386	824
Amounts owed by group undertakings	357	5,601
Other debtors	158	48
Prepayments and accrued income	682	481
•	1,583	6,954

Trade debtors above include £169,000 (1991 - £125,000) in respect of transfers of players registrations.

Other debtors include £100,000 (1991 - nil) repayable in more than one year.

8. CREDITORS – AMOUNTS FALLING DUE	1992	1991	
WITHIN ONE YEAR	£,000	£,000	
Payments received in advance	2,373	1,472	
Trade creditors	1,341	1,356	
Amounts owed to group undertakings	1,340	1,363	
Other creditors	224	675	
Accruals and deferred income	349	200	
Obligations under finance leases	80_	57_	
	5,707	5,123	
Trade creditors above include £670,000 (1991 - £19 of players registrations.	92, <mark>000) in respect</mark> o	f transfers	
9. CREDITORS - AMOUNTS FALLING DUE	1992	1991	
AFTER ONE YEAR	€'000	£,000	
Payments received in advance	197	532	
Obligations under finance leases	99	40	
-	296	572	
The finance lease obligations are all repayable within five years.			
10. SHARE CAPITAL	Number	£'000	
Ordinary shares of £1 each Authorised:			
At 31st May 1991 and 31st May 1992	53,812	54	
Issued, called up and fully paid: At 31st May 1991 and 31st May 1992	53,812	54	
11. RESERVES	Profit and Loss account £'000		
Balance at 1st June 1991	290		
Profit for the financial year	2,203		
Balance at 31st May 1992	2,493		
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12. INTEREST PAYABLE (NET)	1992 £'000	1991 £'000
Interest receivable	-	6
Finance lease charges	(20)	(11)
<u> </u>	(20)	(5)
13. TAXATION ON PROFIT ON ORDINARY ACTIVITIES	1992	1991
	£,000	£,000
UK Corporation tax at 33% (1991 - 33.83%):		
Payment in respect of group relief		
No provision for corporation tax is necessary due to group r	elief.	
14. COMMITMENTS		
The annual commitments under non-cancellable	1992	1991
operating leases are:	٤,000	€,000
Leases expiring within 1 year	74	46
Leases expiring within 2 to 5 years	40	75
Leases expiring in more than 5 years		
•	114	121
Commitments in respect of players' registrations		
Contracted	1,081	-
Authorised but not contracted		
	1081	

There were no capital commitments either contracted or authorised at 31st May 1992 or 31st May 1991.

### 15. Pensions

Eligible staff of the company are members of the Frotball League Limited Pension and Life Assurance scheme.

The assets of the scheme are held separately from those of the company, being invested with an insurance company. The pension cost charged during the year amounted to £45,000 (1991 - 49,000).

### **16. CONTINGENT LIABILITIES**

The company has given a multilateral undertaking to its bankers to guarantee the overdrafts of the other group companies.

Under the terms of certain contracts for the purchase of players' registrations future payments may be due, dependent on the success of the team and/or individual players. Similar terms exist in contracts for sales of player's registrations. In practice not all these contingent liabilities will crystallise and the Directors consider that it is unlikely that there will be a net material charge to the company in any year in respect of the above.

### 17, POST BALANCE SHEET EVENTS

Sales of players' registrations with gross proceeds totalling £8,150,000 have taken place since the year end. The players concerned were P Gascoigne, P Stewart and P Walsh.

Purchases of players' registrations totalling £6,255,000 have also taken place since the year end in respect of D Anderton, D Austin, P Beadle, J Cundy, G McMahon, N Ruddock and E Sheringham.

### 18. PARENT COMPANY

The company's ultimate parent company is Tottenham Hotspur plc, a company registered in England and Wales. Copies of the Annual Report and Accounts of Tottenham Hotspur plc can be obtained from 748 High Road, Tottenham, London N17 OAP.