

"REGISTRAR"

ABRAM PULMAN & SONS LTD

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STATEMENT OF ACCOUNTS

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YEAR ENDED 31ST DECEMBER 2011

Number

56547 (England & Wales)

Address

WALTON STREET

SOWERBY BRIDGE

WEST YORKSHIRE

SATURDAY



A15VREVN

A28

31/03/2012

#179

COMPANIES HOUSE

SUTCLIFFE & RILEY
Chartered Accountants
3 Central Street
HALIFAX
HX1 1HU

"REGISTRAR"

INDEPENDENT AUDITOR'S REPORT TO ABRAM PULMAN & SONS LTD

UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 2 - 12, together with the financial statements of Abram Pulman & Sons Ltd for the year ended 31st December 2011 prepared under section 396 of the Companies Act 2006

Respective Responsibilities of Directors and Auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you

Basis of Opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts are properly prepared

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with s 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section



**Elaine Beaumont (Senior Statutory Auditor)
For and on behalf of Sutcliffe & Riley
Chartered Accountants and Statutory Auditors
3 Central Street
HALIFAX
HX1 1HU**

26th March 2012

"REGISTRAR"

ABRAM PULMAN & SONS LTD

DIRECTORS' REPORT

for the year ended 31st December 2011

Registered Office
Walton Street, Sowerby Bridge, West Yorkshire

Number
56547 Registered in England

Principal activities and review of business

The Company has continued to trade as steel stockholders

The results for the year are set out on page 4 Trading continued to be at a similar level to the second half of 2010 this provided the Directors with an opportunity to invest in Plant & Machinery for the future

The Future

The Directors believe that 2012 will be challenging but due to the investment in Plant & Machinery the Company is now well placed to consolidate its position in terms of turnover and profitability

Financial Instrument risk

The Company has a commercial factoring agreement and operates within its agreed limits Most sales are to UK customers and most supplies are sourced from the UK therefore the Company has not entered into any hedging agreements in respect of risks relating to trade debtors or creditors

The interest rate on the commercial factoring agreement is 2.5% above the base rate, currently 0.5%, and should it increase by 1% this will increase the Company's borrowing costs by approximately £13,000

The Company is reliant on its commercial factoring facility and therefore there is a cash flow and liquidity risk The bank is satisfied with the Company's financial performance and the directors do not think that the commercial factoring facility will be withdrawn

Dividend

The directors recommend a dividend of 50% or £ 3,510

Directors

The Directors who held office during the year are set out below together with their interests in the shares of the Company

	Shares Held	
	31st December 2011	31st December 2010
D N Shoesmith	860	860
J C Horner	74	74

Fixed Assets

The movements in fixed assets during the year are set out in note 6 of the Notes to the Financial Statements

In the opinion of the directors the market value of the company's Land and Buildings exceeds the book value of £292,551 shown in the financial statements but are unable to quantify the excess since no recent professional valuation has been carried out

Charitable Donations

Charitable donations during the year amounted to £425 No political donations were made

ABRAM PULMAN & SONS LTD

DIRECTORS' REPORT (Continued)

for the year ended 31st December 2011

Creditors payment policy.

The company operates a policy of paying trade creditors within 60 days

Statement of Directors' Responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Statement of Disclosure of Information to Auditors

The directors of the company who held office at the date of approval of this annual report confirm that

- so far as they are aware, there is no relevant audit information, information needed by the company's auditors in connection with preparing their report, of which the company's auditors are unaware, and
- they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

Auditors

A resolution proposing the re-appointment of Sutcliffe & Riley as auditors to the company in accordance with s485 of the Companies Act 2006 will be put to the Annual General Meeting

**Signed on behalf of the
Board of Directors**



D N SHOESMITH
Director

Approved by the Board: 26th March 2012

ABRAM PULMAN & SONS LTD

PROFIT & LOSS ACCOUNT

for the year ended 31st December 2011

	Notes	2011	2010
Turnover	(1)	9,439,427	7,669,107
Cost of Sales		<u>6,669,448</u>	<u>5,269,779</u>
GROSS PROFIT ON CONTINUING OPERATIONS		2,769,979	2,399,328
Distribution Costs	2,083,037		1,808,926
Administrative Expenses	519,020		416,735
Other Operating Income – Rent Received	<u>(11,440)</u>	<u>2,590,617</u>	<u>(23,426)</u>
OPERATING PROFIT ON CONTINUING OPERATIONS	(2)	179,362	197,093
Interest Payable	(3)	<u>(53,775)</u>	<u>(40,271)</u>
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		125,587	156,822
Taxation	(5)	<u>(29,857)</u>	<u>(24,457)</u>
PROFIT FOR THE FINANCIAL YEAR		£ <u>95,730</u>	£ <u>132,365</u>

None of the Company's activities were acquired or discontinued during the year and there were no recognised gains or losses for 2010 or 2011 other than those included in the profit & loss account

The notes on page 9 form part of this account

ABRAM PULMAN & SONS LTD

BALANCE SHEET

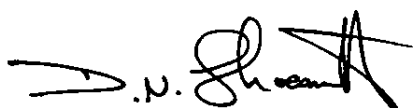
as at 31st December 2011

	Notes	2011	2010
FIXED ASSETS			
Tangible Assets	(6)	1,025,941	784,146
Investments	(7)	<u>18,000</u>	<u>18,000</u>
		1,043,941	802,146
CURRENT ASSETS			
Stock & Work in Progress	(8)	1,060,398	851,010
Debtors	(9)	2,180,859	2,104,779
Cash in Hand & Bank		<u>384,226</u>	<u>328,175</u>
		3,625,483	3,283,964
CREDITORS PAYABLE WITHIN ONE YEAR (10)		<u>2,909,523</u>	<u>2,544,649</u>
NET CURRENT ASSETS		<u>715,960</u>	<u>739,315</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		1,759,901	1,541,461
CREDITORS PAYABLE IN MORE THAN ONE YEAR	(11)	164,845	64,350
PROVISIONS FOR LIABILITIES AND CHARGES	(12)	<u>48,013</u>	<u>22,288</u>
		<u>212,858</u>	<u>86,638</u>
		<u>£ 1,547,043</u>	<u>£ 1,454,823</u>
CAPITAL AND RESERVES			
Called up Share Capital	(13)	7,020	7,020
Reserves	(14)	17,515	17,515
Profit & Loss Account		<u>1,522,508</u>	<u>1,430,288</u>
EQUITY SHAREHOLDERS' FUNDS		<u>£ 1,547,043</u>	<u>£ 1,454,823</u>

The notes on pages 6 to 12 form part of this account

The accounts have been prepared in accordance with the special provisions of section 445(3) Companies Act 2006 in regard to medium-sized companies

Signed on behalf of the
Board of Directors



D N Shoesmith
Director

Approved by the Board 26th March 2012

ABRAM PULMAN & SONS LTD

CASH FLOW STATEMENT

for the year ended 31st December 2011

	Notes	2011	2010
Reconciliation of Operating Profit/(Loss) with net Cash Flow from Operating Activities			
Operating Profit/(Loss) on continuing activities		179,362	197,093
Depreciation charges and adjustments on sale of fixed assets		115,364	89,496
Decrease (Increase) in Stocks		(209,388)	(90,644)
Decrease (Increase) in Debtors		(76,080)	(657,895)
Increase (Decrease) in Creditors		<u>813,985</u>	<u>454,408</u>
Net cash flow from operating activities		£ 823,243	£ (7,542)
Cash Flow Statement			
Net cash flow from operating activities above		823,243	(7,542)
Returns on investments less servicing of finance	20(a)	(53,775)	(40,271)
Taxation (Paid)/Repaid		(4,406)	(1,250)
Capital Expenditure	20(b)	(365,810)	(291,341)
Proceeds on Disposals of Tangible Fixed Assets		<u>8,650</u>	<u>11,108</u>
		407,902	(329,296)
Equity Dividends Paid		<u>(3,510)</u>	-
		404,392	(329,296)
Financing	20(c)	<u>146,007</u>	<u>74,520</u>
(Reduction)/Increase in cash in period		£ 550,399	£ (254,776)
Reconciliation of Cash Flow with Movement in Net Funds (Debt)			
(Reduction)/Increase in cash in period as above		550,399	(254,776)
Hire Purchase Contracts taken out in Year		(222,200)	(99,000)
Capital Element of Hire Purchase Contracts Repayment		<u>76,193</u>	<u>24,480</u>
Change in Net Funds (Debt)		404,392	(329,296)
Net Funds (Debt) on 1/1/11	21	<u>(1,132,670)</u>	<u>(803,374)</u>
Net Funds (Debt) on 31/12/11	21	£ (728,278)	£ (1,132,670)

ABRAM PULMAN & SONS LTD

STATEMENT OF ACCOUNTING POLICIES

31st December 2011

- (1) *The accounts are prepared in accordance with the accounting practice principles set out in paragraphs 10 to 14 of Schedule 4 Part II Section A to the Companies Act 1985 and with applicable accounting standards*
- (2) *Depreciation on tangible fixed assets is provided at rates calculated to write off the assets over their useful lives taking account of any residual value thereof*

The principal rates used are

<i>Leasehold Land & Buildings</i>	<i>Over the outstanding term of the Lease</i>
<i>Freehold Land & Buildings</i>	<i>5% p a reducing balance</i>
<i>Plant & Machinery</i>	<i>10% p a reducing balance</i>
<i>Cranes</i>	<i>20% p a reducing balance</i>
<i>Fixtures & Fittings, Office Furniture & Equipment</i>	<i>10% p a reducing balance</i>
<i>Motor Vehicles</i>	<i>25% p a reducing balance</i>
<i>Computer Equipment</i>	<i>25% p a reducing balance</i>

- (3) *Stock is valued at the lower of cost or net realisable value. For this purpose cost comprises cost of direct materials and labour*
- (4) *Any charge for taxation takes into account taxation deferred as a result of timing differences between the treatment of certain items for taxation and accounting purposes. In general, deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date. However, deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. In accordance with FRS19, deferred tax is not recognised on revaluation gains. Deferred taxation is measured on a non-discounted basis at the tax rates that are expected to apply in the periods in which the timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date*
- (5) *Turnover represents the value of goods sold by the company excluding VAT*
- (6) *The company contributes to a defined contribution pension scheme. The assets of the scheme are held in a separately identifiable fund. The charge in the profit and loss account represents payments made to the scheme during the year*
- (7) *The rental cost of assets acquired under operating leases is charged directly to the profit and loss account*
- (8) *Tangible fixed assets purchased under hire purchase contracts are capitalised at a value equal to the cost of acquiring the asset and depreciated in the same manner as owned assets. The interest charges are charged to the profit and loss account over the period of the agreement*

ABRAM PULMAN & SONS LTD

NOTES TO THE FINANCIAL STATEMENTS

31st December 2011

	2011	2010
(1) Turnover		
<i>The whole of the company's turnover relates to the United Kingdom and is attributable to its principal activity of steel stockholders</i>		
(2) The Operating Profit is stated after charging/(crediting)		
Auditors' Remuneration	£ 8,240	£ 8,170
Depreciation on Tangible Fixed Assets		
Owned by the Company	£ 80,522	£ 84,284
Held under Hire Purchase Contracts	£ 33,798	£ 8,861
Operating Lease Rentals - Motor Vehicles, Computer & Office Equipment	£ 29,600	£ 21,972
Operating Lease Rentals - Land & Buildings	£ 22,002	£ 22,000
Loss/(Profit) on Disposal of Tangible Fixed Assets	£ 1,045	£ (3,649)
(3) Interest Payable		
Commercial Finance Charges	(46,035)	(36,390)
Interest on Bank Overdraft & Bank Loan	(2)	(8)
Interest on Hire Purchase Contracts	<u>(7,738)</u>	<u>(3,873)</u>
	£ <u>(53,775)</u>	£ <u>(40,271)</u>
(4) Staff Costs		
<i>Staff costs, including directors' remuneration were as follows</i>		
Wages & Salaries	1,168,151	997,196
Social Security Costs	153,284	129,556
Pension Costs	<u>18,603</u>	<u>54,141</u>
	£ <u>1,340,038</u>	£ <u>1,180,893</u>
<i>The average number of employees was</i>	<u>58</u>	<u>51</u>
<i>Emoluments of the directors were as follows</i>		
Salaries & Fees	292,534	234,233
Benefits in Kind	<u>7,526</u>	<u>7,781</u>
	£ <u>300,060</u>	£ <u>242,014</u>
<i>The amount payable to the highest paid director was £150,925 (2010 £121,222)</i>		
<i>Contributions made to money purchase pension schemes for two directors amounted to £42,500 (2010 £36,000) £21,250 payable for the highest paid director</i>		
<i>The highest paid director has not exercised any share options and has not received any entitlement to share options</i>		
(5) Taxation		
UK corporation tax-current year charge	1,608	4,919
prior year over reserved	<u>(513)</u>	<u>-</u>
Total current tax charge	1,095	4,919
Section 419 Tax payable/(repayable)	3,037	(2,750)
Deferred tax charge/(credit)	<u>25,725</u>	<u>22,288</u>
	£ <u>29,857</u>	£ <u>24,457</u>

ABRAM PULMAN & SONS LTD

NOTES TO THE FINANCIAL STATEMENTS

31st December 2011

(5) Taxation Continued

The tax for the period is different from the standard rate of UK tax applicable to a company of 2011 26% (2010 28%) The differences are explained below

	2011	2010
Profit on ordinary activities before tax	125,587	156,822
Expenses not deductible for tax purposes	995	581
Capital Allowances for period in excess of depreciation	(74,339)	(45,949)
Rental Income less expenses	<u>(7,940)</u>	<u>(23,426)</u>
Trading tax adjusted profit for the period	44,303	88,028
Losses Brought forward	<u>(44,303)</u>	<u>88,028</u>
Rental Income less expenses	£ <u>7,940</u>	£ <u>23,426</u>
Rental Income multiplied by the standard rate of 26%	2,064	6,558
Less marginal relief	(456)	(1,639)
Adjustment to tax charge in respect of prior year	<u>(513)</u>	<u>-</u>
Current tax charge for the year	£ <u>1,095</u>	£ <u>4,919</u>

(6) Tangible Fixed Assets are

	Land & Buildings	Plant & Machinery	Fixtures Fittings Office Furniture & Equipment	Motor Vehicles	Total
Cost					
1 1 11	905,402	929,143	233,859	184,152	2,252,556
Additions	8,064	306,876	16,400	34,470	365,810
Disposals	-	-	-	(36,115)	(36,115)
31 12 11	£ <u>913,466</u>	£ <u>1,236,019</u>	£ <u>250,259</u>	£ <u>182,507</u>	£ <u>2,582,251</u>
Depreciation					
1 1 11	605,881	605,662	155,544	101,323	1,468,410
Years Charge	15,034	62,329	15,673	21,284	114,320
Elimination on Disposals	-	-	-	(26,420)	(26,420)
31 12 11	£ <u>620,915</u>	£ <u>667,991</u>	£ <u>171,217</u>	£ <u>96,187</u>	£ <u>1,556,310</u>
Book Value					
31 12 11	£ <u>292,551</u>	£ <u>568,028</u>	£ <u>79,042</u>	£ <u>86,320</u>	£ <u>1,025,941</u>
31 12 10	£ <u>299,521</u>	£ <u>323,481</u>	£ <u>78,315</u>	£ <u>82,829</u>	£ <u>784,146</u>

The net book value of tangible fixed assets includes £ 317,734 (2010 £101,138) in respect of assets held under hire purchase contracts

(7) Investments are

	2011	2010
Holiday Property Bonds at Cost	<u>18,000</u>	<u>18,000</u>
	£ <u>18,000</u>	£ <u>18,000</u>

The Holiday Property Bonds, which are in the form of two life assurance policies effected on the lives of the directors give the life assured entitlement to holidays in a personal capacity. The bonds have a surrender value at the year end date. However the Company expects to hold the bonds for at least two years and therefore the bonds are shown at cost since there is considered to be no permanent diminution in value.

ABRAM PULMAN & SONS LTD

NOTES TO THE FINANCIAL STATEMENTS

31st December 2011

	2011	2010
(8) Stock & Work in Progress comprise		
Raw Materials	1,036,310	843,963
Work in Progress	<u>24,088</u>	<u>7,047</u>
	£ 1,060,398	£ 851,010
(9) Debtors comprise		
Due after more than one year		
Other Debtors	29,458	17,307
Due within one year		
Trade Debtors	2,141,881	2,049,779
Other Debtors	-	3
Prepayments	<u>9,520</u>	<u>37,690</u>
	£ 2,180,859	£ 2,104,779
(10) Creditors payable within one year are		
Commercial Finance	866,370	1,376,695
Hire Purchase Instalments (note 11)	81,288	19,800
Trade Creditors	1,795,654	992,285
Corporation Tax	4,645	4,919
Taxation & Social Security	136,766	114,493
Accruals	<u>24,800</u>	<u>36,457</u>
	£ 2,909,523	£ 2,544,649
The commercial finance is secured by a debenture creating a fixed and floating charge on all the assets of the company		
(11) Creditors payable in more than one year are		
Hire Purchase Contracts	£ 164,845	£ 64,350
Obligations under hire purchase contracts mature as follows		
Within one year	-	-
Between one and five years	<u>280,616</u>	<u>96,330</u>
	280,616	96,330
Less interest and charges allocated to future periods	<u>34,483</u>	<u>12,180</u>
	£ 246,133	£ 84,150
Hire purchase contracts are analysed as follows		
Current obligations	81,288	19,800
Non current obligations	<u>164,845</u>	<u>64,350</u>
	£ 246,133	£ 84,150

The hire purchase contracts are secured on the assets concerned

ABRAM PULMAN & SONS LTD

NOTES TO THE FINANCIAL STATEMENTS

31st December 2011

	2011	2010
(12) Provision for liabilities and charges are		
Deferred Tax		
Balance Brought Forward	22,288	-
Charge for the year	<u>25,725</u>	<u>22,288</u>
Liability	£ <u>48,013</u>	£ <u>-</u>
(13) The called up share capital is		
Authorised £5 Ordinary Shares	£ <u>25,000</u>	£ <u>25,000</u>
Allotted & Fully Paid £5 Ordinary Shares	£ <u>7,020</u>	£ <u>7,020</u>
(14) Reserves are		
Capital Reserve	312	312
Share Premium Account	188	188
Capital Redemption Reserve	<u>17,015</u>	<u>17,015</u>
	£ <u>17,515</u>	£ <u>17,515</u>
The Capital Redemption Reserve represents the nominal value of 3,403 ordinary £5 shares purchased by the company from its shareholders under a written resolution dated 20 th September 2000		
(15) Capital commitments		
Capital expenditure authorised by the directors		
a) For which contracts had been placed	£ -	£ 136,000
b) Not yet subject to contract	£ -	£ -
(16) There is a contingent liability in respect of corporation tax on the capital gain arising on the sale of Freehold Property, which has been rolled over against the cost of new buildings acquired. Additional Capital Gains Tax likely to arise on future sale of the Freehold Property is estimated to be	£ <u>43,050</u>	£ <u>43,050</u>
(17) Operating lease commitments		
The company had the following annual commitments under non cancellable operating leases		
a) Computer, Office Equipment and Motor Vehicles		
Expiring within one year	£ <u>-</u>	£ <u>-</u>
Expiring within two and five years	£ <u>38,066</u>	£ <u>810</u>
b) Land and Buildings		
Expiring within five years	£ <u>22,000</u>	£ <u>22,000</u>

ABRAM PULMAN & SONS LTD

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

31st December 2011

(18) Reconciliation of movements in Shareholders' Funds

	Called-up Share Capital	Reserves	Profit & Loss Account
Balance at 1 st January 2011	7,020	17,515	1,430,288
Profit for the Year	-	-	95,730
Dividend	-	-	(3,510)
Balance at 31 st December 2011	£ <u>7,020</u>	£ <u>17,515</u>	£ <u>1,522,508</u>

(19) Related Parties

- a) The company leases land and buildings owned by the directors' pension scheme under a ten year lease dated 1st December 2000. A normal commercial rent of £22,002 was payable during the year and at the year end date no amount was outstanding.
- b) Included within other debtors are interest free unsecured loans to the directors totalling £29,458 being loans to D N Shoemith £15,650 and J C Horner £13,808. The maximum amount outstanding during the year was from D N Shoemith £15,650 and J C Horner £13,808.

(20) Gross Cash Flows

(a) Returns on Investment and Servicing of Finance

Interest Paid	(53,775)	(40,271)
	£ <u>(53,775)</u>	£ <u>(40,271)</u>

(b) Capital Expenditure

Tangible Fixed Assets	£ <u>365,810</u>	£ <u>291,341</u>
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(c) Financing

Hire Purchase Contracts	222,200	99,000
Capital Element of Repayments under Hire Purchase Contracts	(76,193)	(24,480)
	£ <u>146,007</u>	£ <u>74,520</u>

(21) Analysis of changes in Net Funds (Debt)

	1/1/011	31/12/11	Cash Flows	
			2011	2010
Cash in Hand & at Bank	328,175	384,226	56,051	87,327
Overdrafts	-	-	-	-
Commercial Finance	(1,376,695)	(866,371)	510,324	(342,103)
	(1,048,520)	(482,145)	566,375	(254,776)
Hire Purchase Contracts	(84,150)	(246,133)	(161,983)	(74,520)
Current Asset Investments	-	-	-	-
Net Funds (Debt)	£ <u>(1,132,670)</u>	£ <u>(728,278)</u>	£ <u>(404,392)</u>	£ <u>(329,296)</u>