Bradford Chamber of Commerce & Industry

Directors' Report and Consolidated Financial Statements

for the Year Ended 31 March 2013

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Bradford Chamber of Commerce & Industry Company Information

Directors

R Beattie
G A Brown
A M Caton
S E Clark
V Fryer
S Kader
P H Mackie
S Needham
E J Robinson
M N Sweeney
S T Wright
P S Young

Company secretary

J A Snook

Registered office

Devere House Vicar Lane Bradford West Yorkshire BD1 5AH

Solicitors

Gordons LLP Forward House 8 Duke Street Bradford West Yorkshire BD1 3QX

Auditors

Watson Buckle LLP

Statutory Auditor & Chartered Accountants

York House

Cottingley Business Park

Bradford West Yorkshire BD16 1PE

Bradford Chamber of Commerce & Industry Directors' Report for the Year Ended 31 March 2013

The directors present their report and the consolidated financial statements for the year ended 31 March 2013

Directors of the company

The directors who held office during the year were as follows

R Beattie

G A Brown (appointed 24 July 2012)

A M Caton (appointed 16 April 2012)

S E Clark

V Fryer

S Kader

P H Mackie

S Needham

B S Panesar (resigned 24 July 2012)

E J Robinson

E S M Stanners (resigned 24 July 2012)

M N Sweeney

S T Wright

PS Young

Principal activity

The principal activity of the group is the support and representation of industry and commerce in the Bradford District During the year, the group's activities are undertaken by the Bradford Chamber of Commerce and Industry and by Bradford Enterprise Agency Limited

Bradford Chamber of Commerce & Industry Directors' Report for the Year Ended 31 March 2013

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Business review

Fair review of the business

The Bradford Chamber Group is involved in the support and representation of industry and commerce mainly in the Bradford District. During the year the group's activities were undertaken by the Bradford Chamber of Commerce and by the Bradford Enterprise Agency Limited. The Bradford Chamber also acted as the corporate Trustee of the John Speak Languages Foundation.

The performance in the last twelve months reflects the local economy. The volume of work increased in the international department, occupancy in managed workspace improved and there was an increase in Chamber membership. Specialist events and information e.g. the Eco Fair (with 800 delegates), manufacturing alliance events and the Keighley Business Network have all proved successful. In March the Chamber International Export Network, in association with the Leeds City Region Local Enterprise Partnership, and the Bradford Executive Membership scheme were launched. The Chamber's flagship event, the Annual Dinner, was held in November with Steve Wright, Chief Executive of Hallmark Cards plc, as the keynote speaker.

The Bradford Chamber has continued to offer free workshops for those wishing to start a business and created a bank of volunteer mentors willing to support new entrepreneurs. We are also pleased to have delivered the second year of professional support to high growth start-up and existing business, under the Rising Stars banner, which is funded by Bradford Council and the European Regional Development Fund

A significant amount of work was undertaken by the Vice President, Paul Mackie, to develop a network of business ambassadors willing to build effective linkages and opportunities for collaboration between local businesses and schools, colleges and the University of Bradford As a result an initiative called E3, with funding from Bradford Council, has been established to facilitate business education links. Work has also commenced on involving local companies in the design and organisation of innovative vocational training with a view to competing for national skills funding to increase the skills of the local workforce

A review was undertaken of the service provided to companies to help them engage through volunteering, sponsorship etc with the wider community. As a result of input from members, a new scheme, called Raising the Bar, was launched in January. That provides a matching or brokerage service for businesses wanting to engage with activities linked to the community, education, employment or the environment. It also provides an online assessment process to measure activity, which will lead to an awards event in December 2013.

Patrons of the Chamber included Gordon's LLP, PEC Building Services, Bradford College, Clough and Co, Angel Telecom and Amplitude The quarterly economic survey was also sponsored by Clough and Co We are grateful for this continuing financial support

Thanks to regular input from members, through committees, the Chamber Council, surveys and consultations, we have continued to give voice to the concerns of local businesses. A 40% response rate was reached for the Quarterly Economic Survey, which is significantly above average that of the national Chamber network. We have maintained good links with the local authority, the Leeds City Region Local Enterprise Partnership and through the British Chambers of Commerce to central government. We have had meetings with individual Members of Parliament during the year and in March a group meeting with three of the MPs in London. Also in March 2013 we were given the opportunity to invite 130 members and key contacts to an event with the Prime Minister, the Right Honourable David Cameron MP at the premises of Cinetic Landis in Keighley.

The Bradford Chamber has been proactive in obtaining coverage of business issues in the local and the regional media, helping to influence decision-makers. Since late 2012 we have been broadcasting a monthly "Business Matters" programme in partnership with BCB Radio providing news, features and interviews. Meetings have also been hosted to bring together the editors of the "Yorkshire Post" and the "BusinessDesk" with a variety of Bradford businesses to build awareness of the local business community and their views.

Bradford Chamber of Commerce & Industry Directors' Report for the Year Ended 31 March 2013

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We recruited four new members to the Chamber Council and two to the Board in 2012, bringing new voices and skills to our key groups

The Sue Ryder hospice, Manorlands, was chosen as the Chamber's charity for two years until the end of July 2013 Funds were raised through the Annual Dinner and from staff and member activities During the year support was given to the Positive Bradford activity and Chamber staff were allocated one paid day a year to volunteer to community activities in the Bradford District

The Chamber's subsidiary company, the Bradford Enterprise Agency Limited, trading as the Business Enterprise Fund, lent money to businesses in West and North Yorkshire that were unable to secure bank finance so helping companies to deal with one of the difficult issues of finding access to finance The BEF capital fund increased to £4,074,038 and issued £2,010,424 in loans during the year

BEA Ltd has refurbished a derelict building in Little Germany to provide managed offices on flexible terms and support to companies in the financial and professional sectors. The "City Hub" building was completed in April 2013 and has been funded by the European Regional Development Fund, the Local Enterprise Growth Initiative capital fund and BEA Ltd reserves.

The John Speak Trust has provided bursaries to people undertaking language study overseas with a view to working in international trade. My thanks go to Mark Green, Jo Dawson and Colin Russell who have dealt with sponsorship applicants, tracked the progress of the language students and undertaken a review of the charity's activities with changes being implemented in the new financial year Bursaries for the year totalled £5,700

In summary the Bradford Chamber made a profit after tax of £50,680 The Bradford Enterprise Agency Ltd returned a profit after tax of £25,981

I would like to thank members, non-executive directors, committee members and partners for helping to make Bradford a good place to do business

Disclosure of information to the auditors

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the group's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and which they know the auditors are unaware of

Reappointment of auditors

The directors have put the audit out for tender, the auditors, Watson Buckle LLP, have expressed their willingness to be reappointed in accordance with section 487 of the Companies Act 2006

Approved by the Board on 17 June 2013 and signed on its behalf by

S T Wright Director

Bradford Chamber of Commerce & Industry Statement of Directors' Responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the group for that period In preparing these financial statements, the directors are required to

- · select suitable accounting policies and apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed
 and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and the company's transactions and disclose with reasonable accuracy at any time the financial position of the group and the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent Auditor's Report to the Members of Bradford Chamber of Commerce & Industry

We have audited the financial statements of Bradford Chamber of Commerce & Industry for the year ended 31 March 2013, set out on pages 8 to 31 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the Statement of Directors' Responsibilities (set out on page 5), the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 March 2013 and of the group's profit for the year then ended,
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent Auditor's Report to the Members of Bradford Chamber of Commerce & Industry

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Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- · the parent company financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

Watra Buckle CCP

Susan Sedgwick BSc FCA (Senior Statutory Auditor)
For and on behalf of Watson Buckle LLP
Statutory Auditor and Chartered Accountants
Bradford

17 June 2013

Bradford Chamber of Commerce & Industry Consolidated Profit and Loss Account for the Year Ended 31 March 2013

| | Note | 2013 £ | 2012 £ |
|---|------|-------------|-------------|
| Turnover | 2 | 3,558,370 | 3,115,628 |
| Cost of sales | | (1,829,092) | (1,644,549) |
| Gross profit | | 1,729,278 | 1,471,079 |
| Administrative expenses | | (1,607,490) | (1,428,732) |
| Other operating income | | 5,452 | 3,856 |
| Group operating profit | 3 | 127,240 | 46,203 |
| Income from other fixed asset investments | | 5,643 | 5,395 |
| Other interest receivable and similar income | 8 | 6,378 | 8,657 |
| Interest payable and sımılar charges | 9 | (45,297) | (52,860) |
| Profit on ordinary activities before taxation | | 93,964 | 7,395 |
| Tax on profit on ordinary activities | 10 | (17,303) | (3,739) |
| Profit for the financial year attributable to members of the parent company | 17 | 76,661 | 3,656 |

Turnover and operating profit derive wholly from continuing operations

Bradford Chamber of Commerce & Industry Consolidated Statement of Total Recognised Gains and Losses for the Year Ended 31 March 2013

| | Note | 2013 £ | 2012 £ |
|--|------|-----------|-----------|
| Profit for the financial year | | 76,661 | 3,656 |
| Unrealised surplus on revaluation of properties | | 80,887 | 80,887 |
| Total recognised gains and losses relating to the year | | 157,548 | 84,543 |

Bradford Chamber of Commerce & Industry Consolidated Balance Sheet at 31 March 2013

| | | 201 | 3 | 201 | 2 |
|--|------|-------------|-------------|-------------|-------------|
| | Note | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible fixed assets | 11 | | 3,098,231 | | 2,518,763 |
| Other investments | 12 | | 228,529 | | 217,433 |
| | | | 3,326,760 | | 2,736,196 |
| Current assets | | | | | |
| Debtors | 13 | 4,338,516 | | 3,244,590 | |
| Cash at bank and in hand | | 574,237 | <u>-</u> | 1,173,487 | |
| | | 4,912,753 | | 4,418,077 | |
| Creditors Amounts falling due within one year | 14 | (1,510,575) | | (1,245,461) | |
| Net current assets | | | 3,402,178 | | 3,172,616 |
| Total assets less current liabilities | | | 6,728,938 | | 5,908,812 |
| Creditors Amounts falling due after more than one year | 15 | | (1,067,357) | | (1,189,929) |
| Provisions for liabilities | 16 | | (27,200) | | (24,997) |
| Net assets | | | 5,634,381 | | 4,693,886 |
| Capital and reserves | | | | | |
| Grant reserve | 17 | 4,074,038 | | 3,291,091 | |
| Revaluation reserve | 17 | 404,435 | | 323,548 | |
| Accumulated fund | 17 | 1,155,908 | | 1,079,247 | |
| Shareholders' funds | 18 | | 5,634,381 | | 4,693,886 |

Approved by the Board on 17 June 2013 and signed on its behalf by

S T Wright Director

Bradford Chamber of Commerce & Industry

(Registration number: 00054940)

Balance Sheet at 31 March 2013

| | Note | 2013 £ | 2012 £ |
|--|------|-------------|-------------|
| Fixed assets | | | |
| Tangible fixed assets | 11 | 2,582,834 | 2,522,358 |
| Investments | 12 | 228,631 | 217,535 |
| | | 2,811,465 | 2,739,893 |
| Current assets | | | |
| Debtors | 13 | 673,038 | 615,887 |
| Cash at bank and in hand | | 169,463 | 272,634 |
| | | 842,501 | 888,521 |
| Creditors Amounts falling due within one year | 14 | (934,055) | (920,099) |
| Net current liabilities | | (91,554) | (31,578) |
| Total assets less current liabilities | | 2,719,911 | 2,708,315 |
| Creditors Amounts falling due after more than one year | 15 | (1,317,357) | (1,439,929) |
| Provisions for liabilities | 16 | (26,000) | (23,399) |
| Net assets | | 1,376,554 | 1,244,987 |
| Capital and reserves | | | |
| Revaluation reserve | 17 | 404,435 | 323,548 |
| Accumulated fund | 17 | 972,119 | 921,439 |
| Shareholders' funds | 18 | 1,376,554 | 1,244,987 |

Approved by the Board on 17 June 2013 and signed on its behalf by

S T Wright Director

Bradford Chamber of Commerce & Industry Consolidated Cash Flow Statement for the Year Ended 31 March 2013

Reconciliation of operating profit/loss to net cash flow from operating activities

| | 2013 £ | 2012 £ |
|---|-------------|-----------|
| Operating profit | 127,240 | 46,203 |
| Depreciation, amortisation and impairment charges | 93,331 | 88,435 |
| Loss on disposal of fixed assets | 1,120 | 912 |
| (Increase)/decrease in debtors | (1,093,926) | 212,382 |
| Increase/(decrease) in creditors | 29,926 | (453,671) |
| (Profit)/loss on disposal of fixed asset investments | (5,452) | - |
| Grant reserve - other movement | 782,947 | 426,762 |
| Net cash (outflow)/inflow from operating activities | (64,814) | 321,023 |
| Cash flow statement | | |
| | 2013 | 2012 |
| | £ | £ |
| Net cash (outflow)/inflow from operating activities | (64,814) | 321,023 |
| Returns on investments and servicing of finance | | |
| Interest received | 6,378 | 8,657 |
| Interest paid | (45,298) | (52,864) |
| Dividends received | 5,643 | 5,395 |
| | (33,277) | (38,812) |
| Tax paid | (7,708) | • |
| Capital expenditure and financial investment | | |
| Purchase of tangible fixed assets | (78,274) | (111,383) |
| Sale of tangible fixed assets | 4,000 | 431 |
| Purchase of investments | (43,820) | (5,393) |
| Sale of investments | 38,177 | - |
| Purchase of asset under construction | (1,180,558) | - |
| Grant receipts against asset under construction | 661,800 | 82,981 |
| | (598,675) | (33,364) |
| Net cash (outflow)/inflow before management of liquid resources and financing | (704,474) | 248,847 |
| Financing | | |
| Value of new loans obtained during the period | 194,832 | - |
| Repayment of loans and borrowings | (87,275) | (91,848) |
| Repayment of capital element of finance leases and HP contracts | (2,333) | (2,333) |
| | 105,224 | (94,181) |
| (Decrease)/increase in cash | (599,250) | 154,666 |

The notes on pages 14 to 31 form an integral part of these financial statements Page 12

Bradford Chamber of Commerce & Industry Consolidated Cash Flow Statement for the Year Ended 31 March 2013

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Reconciliation of net cash flow to movement in net debt

| | Note | 2013 £ | 2012 £ |
|--|------|-----------|-----------|
| | | | |
| (Decrease)/increase in cash | | (599,250) | 154,666 |
| Cash inflow from increase in loans | | (194,832) | - |
| Cash outflow from repayment of loans | | 87,275 | 91,848 |
| Cash outflow from repayment of capital element of finance leases and hire purchase contracts | | 2,333 | 2,333 |
| Change in net debt resulting from cash flows | 21 | (704,474) | 248,847 |
| Movement in net debt | 21 | (704,474) | 248,847 |
| Net funds/(debt) at 1 April | 21 | 120,062 | (128,785) |
| Net (debt)/funds at 31 March | 21 | (584,412) | 120,062 |

1 Accounting policies

Basis of preparation

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and in accordance with applicable accounting standards

Basis of consolidation

The group financial statements consolidate the financial statements of the company and its subsidiary undertakings drawn up to 31 March 2013

Subsidiary undertakings are included using the acquisitions method of accounting. Under this method the group profit and loss account and statement of cashflows include the results and cashflows of subsidiaries from the date of acquisition and to the date of sale outside the group in the case of disposals of subsidiaries. The purchase consideration has been allocated to the assets and liabilities on the basis of fair value at the date of acquisition.

Going concern

The financial statements have been prepared on a going concern basis

Turnover

Turnover comprises annual membership fees, provision of services to customers, rental income, and interest and fees chargeable in respect of the provision of loan finance to customers. All turnover is shown net of value added taxes and is recognised on an accruals basis

Government grants

Government grants received for the purpose of providing loans in accordance with the company's principal activity are credited to a deferral account, included within other loans, and are released to a Grant Reserve upon the fulfilment of various conditions relating to the grant

Government grants on capital expenditure are credited to a deferral account and are released to revenue over the expected useful life of the asset to which they relate Grants of a revenue nature are credited to income in the period to which the associated expenditure is incurred

Depreciation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows

Asset class

Fixtures and fittings Freehold property Motor vehicles

Depreciation method and rate

3 to 10 years 25 years 5 years

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Investment properties

Certain of the group's properties are held for long-term investment. Investment properties are accounted for in accordance with SSAP 19, as follows

No depreciation is provided in respect of investment properties and they are revalued annually. The surplus or deficit on revaluation is transferred to the revaluation reserve unless a deficit below original cost, or its reversal, on an individual investment property is expected to be permanent, in which case it is recognised in the profit and loss account for the year.

The asset under construction was not complete at 31 March 2013, it has been valued at cost Revaluation will commence when the property is brought into use

This treatment as regards the group's investment properties may be a departure from the requirements of the Companies Act concerning the depreciation of fixed assets. However, these properties are not held for consumption but for investment and the directors consider that systematic annual depreciation would be inappropriate. The accounting policy adopted is therefore necessary for the financial statements to give a true and fair view. Depreciation or amortisation is only one of many factors reflected in the annual valuation and the amount which might otherwise have been shown cannot be separately identified or quantified.

Grants receivable in respect of investment properties and assets under construction are credited directly to the cost of the asset. This treatment is not in accordance with Schedule I of the Large and Medium sized Companies and Groups (Accounts and Reports Regulations) 2008 which requires fixed assets to be shown at cost and grants as deferred income. The treatment has been adopted in accordance with section 404(5) of the Companies Act 2006 in order to show a true and fair view as, in the opinion of the directors, it is not appropriate to treat grants on investment properties and assets under construction as deferred income. Investment properties are not depreciated and accordingly no basis exists on which to recognise the release of deferred income to the profit and loss account. The accumulated impact of this treatment is to reduce the deferred income and investment property costs by £1,259,775 (2012 - £597,975).

Where grant income is received in advance of expenditure on investment properties and asset under construction, it is recognised in creditors until expenses have been incurred, at which point it is transferred to the cost of the asset

Fixed asset investments

Long term investments are classified as fixed assets Fixed asset investments which are listed on a recognised stock exchange are valued at cost Provision is made for any permanent diminution in the value of investments

Deferred tax

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes, which have arisen but not reversed by the balance sheet date, except as required by FRS19

Deferred tax is measured at the rates that are expected to apply in the periods when the timing differences are expected to reverse, based on the tax rates and law enacted at the balance sheet date

Hire purchase and leasing

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term

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Assets held under finance leases, which are leases where substantially all the risks and rewards of ownership of the asset have passed to the group, are capitalised in the balance sheet as tangible fixed assets and are depreciated over the shorter of the lease term and their useful lives. The capital elements of future obligations under the leases are included as liabilities in the balance sheet. The interest element of the rental obligation is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding. Assets held under hire purchase agreements are capitalised as tangible fixed assets and are depreciated over the shorter of the lease term and their useful lives. The capital element of future finance payments is included within creditors. Finance charges are allocated to accounting periods over the length of the contract and represent a constant proportion of the balance of capital repayments outstanding.

Pensions

The group operates a defined contribution pension scheme Contributions are recognised in the profit and loss account in the period in which they become payable in accordance with the rules of the scheme

Income from investments

Dividends and interest receivable from fixed asset securities and group undertakings are accounted for on a due date basis

Grant reserve

Government grants received for the purpose of providing loans to individuals who would otherwise be excluded from mainstream bank finance, are credited to a deferral account, included within other loans, and are released to a Grant Reserve upon the fulfilment of various conditions relating to the grant

2 Income

The group's income is derived from the following sources

| | 2013 | 2012 |
|-------------------------------|-----------|-----------|
| | £ | £ |
| | | |
| Revenue grants receivable | 273,874 | 189,178 |
| Commission and other fees | 87,485 | 128,215 |
| Interest from loans | 375,452 | 237,989 |
| Small firms loan agreement | 2,846 | 3,213 |
| Professional services | 30,457 | 23,592 |
| Business services | 1,041,232 | 919,636 |
| Sales and marketing | 311,103 | 316,960 |
| International | 886,362 | 777,119 |
| Business park | 197,041 | 190,152 |
| Commerce court | 325,565 | 320,377 |
| Management charges receivable | 1,500 | 1,500 |
| Other income | 25,453 | 7,697 |
| | 3,558,370 | 3,115,628 |

..... continued

| 3 | Operating profit/(loss) | | |
|---|---|-------------|-----------|
| | Operating profit/(loss) is stated after charging | | |
| | | 2013 £ | 2012 £ |
| | Operating leases - other assets | 95,605 | 84,221 |
| | Loss on sale of tangible fixed assets | 1,120 | 912 |
| | Depreciation of owned assets | 93,331 | 88,435 |
| | Auditor's remuneration | 10,342 | 11,620 |
| | (Profit)/loss on disposal of fixed asset investments | (5,452) | - |
| | Write off old provisions (included in administrative expenses) | (41,626) | - |
| | • | | · |
| 4 | Auditor's remuneration | | |
| | | 2013 £ | 2012 £ |
| | Audit of the financial statements | 9,850 | 9,820 |
| | Other fees to auditors | | |
| | Tax services | 492 | 1,800 |
| | · | 10,342 | 11,620 |
| | - | 10,342 | 11,020 |
| | £8,150 (2012 - £7,680) of the fee for auditing the financial statements relates to the co | ompany | |
| | | | |
| 5 | Exceptional items | | |
| | The following items are included within administrative expenses | | |
| | The fellowing hems are included within administrative expenses | 2013 | 2012 |
| | | 2013 £ | 2012 £ |
| | | | _ |
| | Write off deferred mentoring income | <u>-</u> | 92,248 |
| | • | | |

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6 Particulars of employees

7

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The average number of persons employed by the group (including directors) during the year, analysed by category was as follows

| as follows | | |
|--|-----------------------|---------------------------------------|
| | 2013 No. | 2012 No. |
| Administration and support | 59 | 54 |
| The aggregate payroli costs were as follows | | |
| | 2013 £ | 2012 £ |
| Wages and salaries | 1,343,559 | 1,297,227 |
| Social security costs Staff pensions | 126,199 66,407 | 125,848 63,090 |
| | 1,536,165 | 1,486,165 |
| Directors' remuneration | | |
| The directors' remuneration for the year was as follows | | |
| | 2013 £ | 2012 £ |
| Remuneration (including benefits in kind) Company contributions paid to money purchase schemes | 81,391 6,545 | 81,391 6,545 |
| During the year the number of directors who were receiving benefits and share ince | ntives was as follows | · · · · · · · · · · · · · · · · · · · |
| | 2013 No | 2012 No |
| Accruing benefits under money purchase pension scheme | 1 | 1 |
| Other interest receivable and similar income | * | |
| The state of the s | 2013 £ | 2012 £ |
| Bank interest receivable | 6,378 | 8,657 |

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9 Interest payable and similar charges

| | 2013 £ | 2012 £ |
|---|-------------|-----------------|
| Interest on bank borrowings Other interest payable | 45,297 - | 47,827 5,033 |
| Group interest payable and similar charges | 45,297 | 52,860 |
| 10 Taxation | | |
| Tax on profit on ordinary activities | 2013 £ | 2012 £ |
| Current tax Corporation tax charge | 15,100 | 7,708 |
| Deferred tax Origination and reversal of timing differences | 2,203 | (3,969) |
| Total tax on profit on ordinary activities | 17,303 | 3,739 |

Factors affecting current tax charge for the year

Tax on profit on ordinary activities for the year is lower than (2012 - higher than) the standard rate of corporation tax in the UK of 20% (2012 - 20%)

The differences are reconciled below

| | 2013 £ | 2012 £ |
|--|-----------|-----------|
| Profit on ordinary activities before taxation | 93,964 | 7,395 |
| Corporation tax at standard rate | 18,793 | 1,479 |
| Capital allowances in excess of capital allowances | (1,536) | 1,760 |
| Dividends received not subject to tax | (1,129) | (1,079) |
| Expenses not deductible | 4,972 | 5,548 |
| Intragroup grant | (6,000) | |
| Total current tax | 15,100 | 7,708 |

Factors that may affect future tax charges

The group has tax losses of £73,747 (2012 - £73,747) available to be carried forward against future trading profits, and capital losses of £54,245 (2012 - £54,245) available to be carried forward against future capital gains

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11 Tangible fixed assets

Group

| | Freehold land and buildings £ | Investment properties £ | Fixtures and fittings £ | Motor vehicles £ | Asset under construction £ | Total £ |
|-------------------------|--|-------------------------|-------------------------------|------------------------|----------------------------|------------|
| Cost or valuation | | | | | | |
| At 1 April 2012 | 997,035 | 1,442,541 | 578,510 | 8,500 | - | 3,026,586 |
| Revaluation | - | 80,887 | - | - | - | 80,887 |
| Additions | - | - | 78,274 | - | 1,180,558 | 1,258,832 |
| Disposals | - | - | (3,634) | (8,500) | - | (12,134) |
| Grants received | | | - | | (661,800) | (661,800) |
| At 31 March 2013 | 997,035 | 1,523,428 | 653,150 | | 518,758 | 3,692,371 |
| Depreciation | | | | | | |
| At 1 April 2012 | 152,187 | - | 351,953 | 3,683 | - | 507,823 |
| Charge for the year | 25,747 | - | 66,734 | 850 | - | 93,331 |
| Eliminated on disposals | | | (2,481) | (4,533) | | (7,014) |
| At 31 March 2013 | 177,934 | • | 416,206 | | - | 594,140 |
| Net book value | | | | | | |
| At 31 March 2013 | 819,101 | 1,523,428 | 236,944 | <u>.</u> | 518,758 | 3,098,231 |
| At 31 March 2012 | 844,848 | 1,442,541 | 226,557 | 4,817 | - | 2,518,763 |

..... continued

Company

| | Freehold land and buildings £ | Investment properties | Fixtures and fittings | Total £ |
|-------------------------|--|-----------------------|-----------------------|------------|
| Cost or valuation | | | | |
| At 1 April 2012 | 997,035 | 1,456,761 | 553,010 | 3,006,806 |
| Revaluation | - | 80,887 | - | 80,887 |
| Additions | - | - | 67,904 | 67,904 |
| Disposals | | | (3,634) | (3,634) |
| At 31 March 2013 | 997,035 | 1,537,648 | 617,280 | 3,151,963 |
| Depreciation | | | | |
| At 1 April 2012 | 152,187 | - | 332,261 | 484,448 |
| Charge for the year | 25,747 | - | 61,415 | 87,162 |
| Eliminated on disposals | | | (2,481) | (2,481) |
| At 31 March 2013 | 177,934 | - | 391,195 | 569,129 |
| Net book value | | | | |
| At 31 March 2013 | 819,101 | 1,537,648 | 226,085 | 2,582,834 |
| At 31 March 2012 | 844,848 | 1,456,761 | 220,749 | 2,522,358 |

Included within the total net book value of freehold land & buildings in the group and company is £350,000 (2012 - £350,000) in respect of land, which is not depreciated

The asset under construction was not complete at the year end Revaluation will commence when the property is brought into use in line with the accounting policies note

Included within the total net book value of investment properties in the company and the group is £400,000 (2012 - £400,000) in respect of land

Included within the total net book value of tangible fixed assets in the group and company is £8,381 (2012 - £11,848) in respect of assets held under finance leases and similar hire purchase contracts. Depreciation for the year on these assets was £3,468 (2012 - £3,468)

Charges

City of Bradford Metropolitan District Council holds a limited charge over the investment properties and asset under construction as security of the related grants. The treatment of the grant is detailed in the accounting policies note

Revaluations

The directors consider the market value of the investment properties class of fixed assets not to be materially different from the net book value

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12 Investments held as fixed assets

| Group | G | ro | u | p |
|-------|---|----|---|---|
|-------|---|----|---|---|

| Oth | er | ınv | est | me | nts |
|-----|----|-----|-----|----|-----|
| | | | | | |

| Additions 43,820 43,820 32,725 32,725 32,725 32,725 32,725 At 31 March 2013 228,529 228,529 228,529 Net book value At 31 March 2013 228,529 228,529 228,529 228,529 Company Shares in group undertakings and participating interests 102 102 102 102 102 217,533 <t< th=""><th>Other investments</th><th></th><th></th></t<> | Other investments | | |
|--|--|--------------|----------|
| At 1 April 2012 217,434 217,434 Additions 43,820 43,820 Disposals (32,725) (32,725) At 31 March 2013 228,529 228,525 Net book value 228,529 228,525 Company 2013 2012 £ Shares in group undertakings and participating interests 102 102 102 Other investments 228,631 217,535 217,535 Shares in group undertakings and participating interests Subsidiary undertakings are participating interests Cost At 1 April 2012 102 102 At 31 March 2013 102 102 Net book value 102 102 At 31 March 2013 102 102 | | investments | |
| Additions 43,820 43,820 Disposals (32,725) (32,725) At 31 March 2013 228,529 228,529 Net book value At 31 March 2013 228,529 228,529 Company Shares in group undertakings and participating interests 102 102 Other investments 228,631 217,533 Shares in group undertakings and participating interests Subsidiary undertakings and participating interests Subsidiary undertakings and participating interests Cost At 1 April 2012 102 102 At 31 March 2013 102 102 Net book value 102 102 At 31 March 2013 102 102 | Cost | | |
| Disposals (32,725) (32,725) At 31 March 2013 228,529 228,525 Net book value At 31 March 2013 228,529 228,525 Company Shares in group undertakings and participating interests 102 102 Other investments 228,529 217,433 228,631 217,535 Shares in group undertakings and participating interests Subsidiary undertakings and participating interests Cost Subsidiary undertakings and participating interests At 1 April 2012 102 102 At 31 March 2013 102 102 Net book value 102 102 At 31 March 2013 102 102 | At 1 April 2012 | 217,434 | 217,434 |
| At 31 March 2013 228,529 228,529 Net book value 228,529 228,529 At 31 March 2013 2013 2012 Company 2013 2012 Shares in group undertakings and participating interests 102 102 Other investments 228,529 217,433 228,631 217,535 Shares in group undertakings and participating interests Subsidiary undertakings f Total f Cost At 1 April 2012 102 102 At 31 March 2013 102 102 Net book value 102 102 At 31 March 2013 102 102 | | 43,820 | 43,820 |
| Net book value At 31 March 2013 228,529 228,529 Company Shares in group undertakings and participating interests 102 102 Other investments 228,529 217,433 228,631 217,535 Shares in group undertakings and participating interests Subsidiary undertakings and participating interests Cost At 1 April 2012 102 102 At 31 March 2013 102 102 Net book value 102 102 At 31 March 2013 102 102 | Disposals | (32,725) | (32,725) |
| At 31 March 2013 228,529 228,529 Company 2013 g 2012 g Shares in group undertakings and participating interests 102 28,529 102 Other investments 228,529 217,433 228,631 217,535 Shares in group undertakings and participating interests Subsidiary undertakings g Total g Cost At 1 April 2012 102 102 At 31 March 2013 102 102 Net book value At 31 March 2013 102 102 | At 31 March 2013 | 228,529 | 228,529 |
| Company 2013 2012 £ £ | Net book value | | |
| Shares in group undertakings and participating interests 102 102 Other investments 228,529 217,433 228,631 217,535 Shares in group undertakings and participating interests | At 31 March 2013 | 228,529 | 228,529 |
| Shares in group undertakings and participating interests 102 102 Other investments 228,529 217,433 228,631 217,535 Shares in group undertakings and participating interests Subsidiary undertakings £ Total £ Cost At 1 April 2012 102 102 At 31 March 2013 102 102 Net book value 102 102 At 31 March 2013 102 102 | Company | | |
| Shares in group undertakings and participating interests 102 102 228,529 217,433 228,631 217,535 | | | 2012 |
| Other investments 228,529 217,433 Shares in group undertakings and participating interests Subsidiary undertakings £ Total £ Cost At 1 April 2012 102 102 At 31 March 2013 102 102 Net book value 102 102 At 31 March 2013 102 102 | | £ | £ |
| Other investments 228,529 217,433 Shares in group undertakings and participating interests Subsidiary undertakings £ Total £ Cost At 1 April 2012 102 102 At 31 March 2013 102 102 Net book value 102 102 At 31 March 2013 102 102 | Shares in group undertakings and participating interests | 102 | 102 |
| Shares in group undertakings and participating interests Subsidiary undertakings | · · · · · · · · · · · · · · · · · · · | 228,529 | 217,433 |
| Subsidiary undertakings £ Total £ | | 228,631 | 217,535 |
| Subsidiary undertakings £ Total £ | Shares in group undertakings and participating interests | | |
| Cost 4t 1 April 2012 102 102 At 31 March 2013 102 102 Net book value At 31 March 2013 102 102 | | Subsidiary | |
| At 1 April 2012 102 102 At 31 March 2013 102 102 Net book value 102 102 At 31 March 2013 102 102 | | undertakings | |
| At 31 March 2013 Net book value At 31 March 2013 102 102 102 | Cost | | |
| Net book value At 31 March 2013 102 102 | At 1 April 2012 | 102 | 102 |
| At 31 March 2013 102 102 | At 31 March 2013 | 102 | 102 |
| | Net book value | | |
| At 31 March 2012 102 | At 31 March 2013 | 102 | 102 |
| | At 31 March 2012 | 102 | 102 |

..... continued

Other investments

| | Listed investments £ | Total £ |
|------------------|----------------------|------------|
| Cost | | |
| At 1 April 2012 | 217,434 | 217,434 |
| Additions | 43,820 | 43,820 |
| Disposals | (32,725) | (32,725) |
| At 31 March 2013 | 228,529 | 228,529 |
| Net book value | | |
| At 31 March 2013 | 228,529 | 228,529 |
| At 31 March 2012 | 217,434 | 217,434 |

The market value of the listed investments at the balance sheet date was £262,021 (2012 - £230,502)

The company's investment portfolio is managed by professional investment managers in accordance with a general investment policy set by the Board

Details of undertakings

Details of the investments in which the group holds 20% or more of the nominal value of any class of share capital are as follows

| Undertaking | Holding | Proportion of voting rights and shares held | Principal activity |
|------------------------------------|--------------------|--|-----------------------|
| Subsidiary undertakings | | | |
| Bradford Enterprise Agency Limited | Ordinary shares | 100% | Provision of loans |
| Bradford Image Limited | Ordinary shares | 100% | Dormant |
| Commerce Court Limited | Ordinary shares | 100% | Dormant |

..... continued

13 Debtors

| | Group | | Company | |
|---|-----------|-----------|--------------------|--------------------|
| | 2013 £ | 2012 £ | 2013 £ | 2012 £ |
| Trade debtors Amounts owed by group undertakings | 4,047,718 | 2,910,895 | 304,382 282,796 | 268,153 250,000 |
| Other debtors | 243,441 | 254,698 | 38,503 | 18,737 |
| Prepayments and accrued income | 47,357 | 78,997 | 47,357 | 78,997 |
| | 4,338,516 | 3,244,590 | 673,038 | 615,887 |

Group debtors includes £3,681,496 (2012 - £2,482,091) receivable after more than one year and parent company debtors includes £nil (2012 - £nil) receivable after more than one year

This can be analysed as follows

| | Group | | Com | pany |
|---------------|-----------|-----------|-----------|-----------|
| | 2013 £ | 2012 £ | 2013 £ | 2012 £ |
| Trade debtors | 3,681,496 | 2,482,091 | | |

14 Creditors. Amounts falling due within one year

| | Group | | Company | |
|---|-----------|-----------|-----------|-----------|
| | 2013 £ | 2012 £ | 2013 £ | 2012 £ |
| Trade creditors | 217,709 | 110,792 | 68,245 | 91,550 |
| Bank loans and overdrafts | 98,000 | 67,000 | 98,000 | 67,000 |
| Other loans | 194,832 | 75,000 | - | - |
| Obligations under finance lease and hire purchase contracts | 2,333 | 2,333 | 2,333 | 2,333 |
| Payments received on account | 125,822 | 113,726 | 125,822 | 113,726 |
| Corporation tax | 15,100 | 7,708 | 8,000 | 918 |
| Other taxes and social security | 32,284 | 1,800 | 94,118 | 69,802 |
| Other creditors | 331,798 | 316,708 | 136,933 | 166,969 |
| Accruals and deferred income | 492,697 | 550,394 | 400,604 | 407,801 |
| | 1,510,575 | 1,245,461 | 934,055 | 920,099 |

..... continued

Creditors amounts falling due within one year includes the following liabilities, on which security has been given by the group/company

Group

| | 2013 | 2012 |
|-----------------|------|---------|
| | £ | £ |
| Other creditors | - | 149,739 |
| | | |

The City of Bradford Metropolitan District Council held a limited charge over the asset under construction as security for the related grant in 2012 The treatment of the grant is as detailed in the accounting policies note

15 Creditors Amounts falling due after more than one year

| | Group | | Compa | ıy |
|---|-----------|-----------|-----------|-----------|
| | 2013 | 2012 | 2013 | 2012 |
| | £ | £ | £ | £ |
| Bank loans and overdrafts | 850,112 | 968,387 | 850,112 | 968,387 |
| Obligations under finance lease and hire purchase contracts | 13,372 | 15,705 | 13,372 | 15,705 |
| - | 15,572 | 15,705 | · | • |
| Amounts owed to group undertakings | • | • | 250,000 | 250,000 |
| Other creditors | 200,000 | 200,000 | 200,000 | 200,000 |
| Accruals and deferred income | 3,873 | 5,837 | 3,873 | 5,837 |
| | 1,067,357 | 1,189,929 | 1,317,357 | 1,439,929 |
| | Group | · · | Compai | 1y |
| | 2013 | 2012 | 2013 | 2012 |
| | £ | £ | £ | £ |
| After more than five years by instalments | 67,833 | 99,657 | 67,833 | 99,657 |

Included within accruals and deferred income due after more than one year in the group and company are capital grants received of £3,873 (2012 - £5,837)

Bank loans are the aggregate of two distinct loans

Loan A is secured on the group's freehold property. Repayments are by instalments and interest is charged at 0 95% above the bank's base rate, except for the first ten years when 80% of the loan is charged at a fixed rate of 5 49%.

Loan B is secured on one of the group's investment properties. Repayments are by instalments and interest is charged at 0.85% above the bank's base rate, capped at 6.5%

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Obligations under finance leases and HP contracts

Amounts repayable:

| | Group | | Company | |
|-------------------------------|-----------|-----------|-----------|-----------|
| | 2013 £ | 2012 £ | 2013 £ | 2012 £ |
| In one year or less on demand | 2,333 | 2,333 | 2,333 | 2,333 |
| Between one and two years | 13,372 | 15,705 | 13,372 | 15,705 |
| | 15,705 | 18,038 | 15,705 | 18,038 |

Obligations under finance leases and hire purchase contracts are secured on the assets concerned

..... continued

16 Provisions

| Group | | |
|--------------------------------|---------------------|---------------------|
| | Deferred tax £ | Total £ |
| At 1 April 2012 | 24,997 | 24,997 |
| Utilised during the year | 2,203 | 2,203 |
| At 31 March 2013 | 27,200 | 27,200 |
| Analysis of deferred tax | | |
| Accelerated capital allowances | 2013 £ 27,200 | 2012 £ 24,997 |
| Company | | |
| | Deferred tax £ | Total £ |
| At 1 April 2012 | 23,399 | 23,399 |
| Utilised during the year | 2,601 | 2,601 |
| At 31 March 2013 | 26,000 | 26,000 |
| Analysis of deferred tax | | |
| | 2013 £ | 2012 £ |
| Accelerated capital allowances | 26,000 | 23,399 |

..... continued

17 Reserves

| G | ro | u | p |
|---|----|---|---|
| | | | |

| Group | | | | |
|---|-----------------------|-----------------------------|--------------------------|-----------------------------|
| | Grant reserve £ | Revaluation reserve | Accumulated fund £ | Total £ |
| At 1 April 2012 | 3,291,091 | 323,548 | 1,079,247 | 4,693,886 |
| Profit for the year Surplus on property revaluation Other reserve movements | - - 782,947 | 80,887 | 76,661 - - | 76,661 80,887 782,947 |
| At 31 March 2013 | 4,074,038 | 404,435 | 1,155,908 | 5,634,381 |
| Company | | Revaluation reserve £ | Accumulated fund £ | Total £ |
| At 1 April 2012 | | 323,548 | 921,439 | 1,244,987 |
| Profit for the year Surplus on property revaluation | | 80,887 | 50,680 | 50,680 80,887 |
| At 31 March 2013 | | 404,435 | 972,119 | 1,376,554 |

..... continued

18 Reconciliation of movement in shareholders' funds

Group

| | 2013 £ | 2012 £ |
|--|-----------|-----------|
| Profit attributable to the members of the group | 76,661 | 3,656 |
| Other recognised gains and losses relating to the year | 80,887 | 80,887 |
| Other capital redemption reserve movements | 782,947 | 426,762 |
| Net addition to shareholders' funds | 940,495 | 511,305 |
| Shareholders' funds at 1 April | 4,693,886 | 4,182,581 |
| Shareholders' funds at 31 March | 5,634,381 | 4,693,886 |
| Company | | |
| | 2013 £ | 2012 £ |
| Profit/(loss) attributable to the members of the company | 50,680 | (20,691) |
| Other recognised gains and losses relating to the year | 80,887 | _80,887 |
| Net addition to shareholders' funds | 131,567 | 60,196 |
| Shareholders' funds at 1 Aprıl | 1,244,987 | 1,184,791 |
| Shareholders' funds at 31 March | 1,376,554 | 1,244,987 |

19 Pension schemes

Defined contribution pension scheme

The group operates a defined contribution pension scheme The pension cost charge for the year represents contributions payable by the group to the scheme and amounted to £72,952 (2012 - £63,090)

Contributions totalling £Nil (2012 - £Nil) were payable to the schemes at the end of the year

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20 Commitments

Capital commitments

Amounts contracted for but not provided in the financial statements amounted to £73,000 (2012 - £nil)

Operating lease commitments

Group

As at 31 March 2013 the group had annual commitments under non-cancellable operating leases as follows. Operating leases which expire

| | 2013 £ | 2012 £ |
|---------------------------|-----------|-----------|
| Land and buildings | | |
| Over five years | 58,277 | 58,277 |
| Other | | |
| Within one year | 1,536 | 12,150 |
| Within two and five years | 14,724 | 14,724 |
| | 16,260 | 26,874 |

Company

As at 31 March 2013 the company had annual commitments under non-cancellable operating leases as follows Operating leases which expire

| | 2013 £ | 2012 £ |
|---------------------------|-----------|-----------|
| Land and buildings | | |
| Over five years | 58,277 | _58,277 |
| Other | | |
| Within one year | 1,536 | 12,150 |
| Within two and five years | 14,724 | - |
| Over five years | | 14,724 |
| | 16,260 | 26,874 |

..... continued

21 Analysis of net debt

| | At 1 April 2012 £ | Cash flow £ | At 31 March 2013 £ |
|--|----------------------|----------------|--------------------|
| Cash at bank and in hand | 1,173,487 | (599,250) | 574,237 |
| Debt due within one year | (67,000) | (199,832) | (266,832) |
| Debt due after more than one year | (968,387) | 92,275 | (876,112) |
| Finance leases and hire purchase contracts | (18,038) | 2,333 | (15,705) |
| Net debt | 120,062 | (704,474) | (584,412) |

22 Related party transactions

Other related party transactions

During the year the company made the following related party transactions

The John Speak Foundation

(Bradford Chamber of Commerce & Industry is the corporate Trustee of the charity)

During the year, Bradford Chamber of Commerce & Industry charged The John Speak Foundation a management fee of £1,500 (2012 - £1,500), and website costs of £2,075 (2012 - £Nil) At the balance sheet date the amount due from/(to) The John Speak Foundation was £100 (2012 - £nil)

23 Company status

The parent company is a private company limited by guarantee and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £1 towards the assets of the company in the event of liquidation.

The company is controlled by the directors