DIRECTORS' REPORT

1. ACCOUNTS

The directors present the audited accounts of the company for the 52 weeks ended 30th December 1978. The profit and loss account is set out on page 7.

Interim dividends amounting to £1,340,933 have been paid. No further dividend is recommended.

2. ACTIVITIES

The principal activities of the company are the manufacture of hot rolled steel, carbon and alloys; hot rolled steel strip; cold rolled flats and carip: bright drawn steel bars, rods and flats: hot forgings and general presswork. The undertaking and net trading assets of The Stourbridge Rolling Mills Ltd., Stourbridge Steel Strip Limited, Feralco Limited and Mercian Garages (Hagley) Limited were acquired with effect from 1st January 1978 by an agreement dated 1st March 1978.

3. EXPORTS

The sales value of direct exports from the United Kingdom during the period was £638,446 (1977 - £585,268).

4. FIXED ASSETS

The movements of fixed assets during the period are set out in note 9 on page 12.

5. DIRECTORS

The directors of the company at 30th December 1978, who held office for the whole of the period, except where indicated, were:-

- G. Davies (Chairman)
- I. Aspley
- W. Dovney
- W. Garner
- J. A. Gordon
- R. Gresswell
- D. Gripton
- M. A. Hastilow
- P. D. Holder
- F. G. Lee
- R. J. Miles
- B. J. Patrick

- A. W. Rudge (Appointed 1.3.78)
- C. J. H. Smith
- G. Smith
- J. R. Smith
- J. A. Stalker
- B. G. Standish
- J. G. Standish
- R. G. Thatcher
- E. Tunnadine
- L. F. Vale
- M. J. S. Wilkinson
- J. W. Willoughby (Appointed 1.6.78)

K. E. Parsons retired on 23rd February 1978 and S. E. Bird resigned on 30th June 1978. J. K. Humphreys was appointed a director or 1st January 1979.

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DIRECTORS' REPORT (Continued)

6. DIRECTORS' INTERESTS

According to the register kept under Section 29 of the Companies Act 1967, the undermentioned directors who held office at 30th December 1978 have notified interests in the share capital and other securities of Glynwed Limited as follows:-

Number of shares held at:	30th December 1978	1st January 1978
Ordinary shares of 25p each, fully paid		
J. A. Gordon R. Gresswell J. R. Smith B. G. Standish J. G. Standish R. G. Thatcher M. J. S. Wilkinson Share ownership scheme ordinary shares of 25p each, 1p paid	200 174 441 361,917 201,050 880 61,550	200 174 441 403,265 419,007 880 112,500
R. Gresswell	NIL	3,500

The interests of G. Davies, W. Garner and M. A. Hastilow, who are also parent company directors, are shown in the directors' report of Glynwed Limited.

DIRECTORS' REPORT (Continued)

7. AUDITORS

A resolution to reappoint the auditors, Coopers & Lybrand, will be proposed at the annual general meeting.

BY ORDER OF THE BOARD,

f. C. Statielen Secretary

Birmingham, West Midlands.

91 APR 1979

REPORT OF THE AUDITORS TO THE MEMBERS

In our opinion the accounts set out on pages 5 to 13 give a true and fair view of the state of the company's affairs at 30th December 1978 and of its profit and source and application of funds for the period ended on that date, according to the historical cost convention, and comply with the Companies Acts 1948 and 1967.

lespers ahykad

Chartered Accountants.

Birmingham,

11 APR 1917

SOURCE AND APPLICATION OF FUNDS STATEMENT FOR THE 52 WEEKS ENDED 30TH DECEMBER 1978

	<u>1978</u>	<u>1977</u> €
SOURCE OF FUNDS	2	_
Profit before taxation Extraordinary item before taxation	2,955,051 (35,000)	2,848,895
<u> </u>	2,920,051	2,848,895
Adjustments for items not involving the movement of funds:		·
Depreciation Transfer from deferred credit account	434,214 (14,613)	298,405 (13,833)
Total generated from operations	3,339,652	3,133,467
Funds from other sources: Disposal of fixed assets	71,662	1,236,697
	£3,411,314	£4,370,164
APPLICATION OF FUNDS		
Dividends paid Purchase of fixed assets Tax paid Group relief Deferred Saxation transferred	1,340,933 844,773 61,841 - -	1,353,381 1,027,763 59,146 45,903 110,392
Transfer of trading assets from fellow subsidiary (see page 6) Increase in net current assets	20,235 1,143,532 £3,411,314	1,773,079 £4,370,164
INCREASE IN NET CURRENT ASSETS	**************************************	
Movements reducing funds: Decrease/(Increase) in external creditors	1,371,374	(1,575,962)
Movements increasing funds: Increase in group creditors Decrease/(increase) in stocks and work in progress Decrease in external debtors Decrease/(increase) in group debtors	17,781 279,731 798,866 129,648	96,435 (708,759) 60,644 (479,719) (1,031,399)
Net reduction/(increase) in funds Reduction in amount due to Glynwed Limited Increase in liquid assets Increase in net current assets	1,226,026 145,348 531,431 466,753 21,143,532	(544,563) 2,029,159 288,483 £1,773,079

SOURCE AND APPLICATION OF FUNDS STATEMENT FOR THE 52 WEEKS ENDED 30TH DECEMBER 1978 (Continued)

£

Net assets acquired

Olive-law	1,252,425
Stocks	1,341,303
External Lebtors	5,576
Group debtors	
Fixed assets	344,029
	(42,595)
Cash and bank	(564,072)
External creditors	
Group creditors	(1,528,328)
Church Creamban	(377,546)
Deferred taxation	(410,557)
Current taxation	(-1,0,001)
• • • • • • • • • • • • • • • • • • • •	
	£20 , 235

PROFIT AND LOSS ACCOUNT FOR THE 52 WEEKS ENDED 30TH DECEMBER 1978

	Notes	<u>1978</u> €	<u>1977</u> €
TURNOVER	2		
Home		41,084,324	34,270,081
Export		638,446	585,268
•		£41,722,770	£34,855,349
TRADING PROFIT BEFORE TAXATION	3	2,955,051	2,848,895
TAXATION	5	1,597,318	1,495,514
PROFIT AFTER TAXATION		1,357,733	1,353,381
EXTRAORDINARY ITEM	6	16,800	-
PROFIT AFTER EXTRAORDINARY ITEM INTERIM DIVIDENDS PAID		1,340,933	1,353,381
PROFIT RETAINED		£	€ –

Audit report - page 4.
Notes on accounts - pages 9 to 13.

GPINAMO SIERPS TOWNERS

BALANCE SHEET - 30TH DECEMBER 1978

	m	19	<u>78</u>	19	
ASSETS EMPLOYED	Notes	£	£	£	£
CUPRETT ASSETS					
Stocks and work in progress	7	7,577,320		6,604,626	
Debtors and prepayments Bank and cash balances	3	7,433,714 1,805,606		6,891,277 1,38%,448	
		16,816,640		14,877,351	
CURRENT LIABILITIES					
Creditors and accrued charge Corporation tax	es	6,483,269 2,782,917		7,290,571 910,000	
		9,266,186		8,200,571	
NET CURRENT ASSETS FIXED ASSETS	9	***************************************	7,550,454 2,933,702		6,676 720 2,236,163
			10,484,156		8,912,943
<u>Deduct</u>					
AMOUNTS DUE TO GROUP COMPANIE	S				
Glynwed Limited Other companies		2,608,149 5,217,035		3,139,580 3,670,926	
		7,825,184		6,810,506	
<u>Less</u>					
AMOUNTS DUE FROM GROUP COMPAN	IES	830,650		954,722	
			6,994,534		5,855,784
			£3,489,622		€3,057,159
FINANCED BY					
CAPITAL RESERVE	11 12		120,000 62,985		120,000 62,985
TOTAL CAPITAL AND RESERVE DEFERRED TAXATION	13		182,985 3,306,657		182,985 2,874,1,4
			£3,489,622		£3,057,159

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Audit report - page 4.

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NOTES ON THE ACCOUNTS

1. ACCOUNTING POLICIES

Show . - "

The following statements outline the main accounting policies of the company:

Basis of accounting

The historical cost convention has been used for the preparation of the accounts with assets generally carried in the balance sheet at or below the cost incurred at their date of acquisition.

Research and development

Research and development expenditure is written off in the year in which it is incurred.

Extraordinary items and prior year adjustments

Material profits and losses which derive from transactions outside the ordinary course of business and which are not expected to recur frequently or regularly are treated as extraordinary. Material adjustments arising from changes in accounting policy or the correction of fundamental errors of prior years are treated as prior year adjustments.

Stocks and work in progress

Stocks and work in progress have been valued at the lower of cost and net realisable value.

Cost in the case of products manufactured by the company consists of direct material and labour costs and all other expenditure which has been incurred in the normal course of business in bringing those products to their present location and condition.

Depreciation

Depreciation in respect of plant, equipment and vehicles is calculated using the straight line method on the gross value of fixed assets, without any deduction for government grants, due allowance being made for multi-shift working over a period of from 4 years to 10 years.

Government grants

Government grants in respect of capital expenditure are taken to deferred credit account which is deducted from the net book value of fixed assets. A proportion is credited annually to the company's profit and less account by reference to the average life of the relevant fixed assets.

NOTES ON THE ACCOUNTS (Continued)

1. ACCOUNTING POLICIES (CONTINUED)

Deferred taxation

This is calculated on the liability method applying the following principles:

Taxation at current rates on:

- (i) The difference between the written down value for taxation purposes and the equivalent net book values of fixed assets.
- (ii) Transactions included in the accounts but not allowable for taxation purposes until subsequent financial periods.
- (iii) Stock appreciation relief up to the balance sheet date.

2. TURNOVER

Turnover represents sales of goods at invoice value excluding value added tax.

3. TRADING PROFIT BEFORE TAXATION

	<u>1978</u> €	<u>1977</u> £
This is stated after charging: Depreciation (note 9 on page 12) Less: Transfer from deferred credit account	434,214 14,613	298,405 13,833
	419,601	284,572
Hire of plant, equipment and vehicles	55,210	49,420
Emoluments of directors (note 4 on page 11) For management Compensation for loss of office and ex gratia payment	261,937 7,385	117,692
	269,322	117,692
Auditors' remuneration	20,589	8,500

GLYNWED STEELS LIMIT 3D NOTES ON THE ACCOUNTS (Continued)

4. DIRECTORS' EMOLUMENTS

To DESCRIPTION OF THE PROPERTY			
	Particulars of directors' emoluments	excluding pension	contributions
are:		<u>1978</u> €	<u>1977</u> €
	Chairman's emoluments	2,496	2,000
	Emoluments of highest paid director	19,500	17,004
	Emoluments of other directors with in the following ranges	Number	Number
	Nil to £2,500 £2,501 to £5,000 £5,001 to £7,500 £7,501 to £10,000 £10,001 to £12,500 £12,501 to £15,000	3 2 5 10 2 2	4 - 6 2 1 -
5. TAXATION		<u>1978</u> £	<u>1977</u> €
	On the profit of the period: United Kingdom corporation tax at 52% Transfer to deferred taxation	1,505,200 84,900 1,590,100	910,000 602,639
	Previous period adjustments: Corporation tax Deferred taxation	37,201 (29,983)	(42,087) 24,962
		1,597,318	1,495,514
6. EXTRAORI	INARY ITEM	<u>1978</u> £	1977 £
	Closure of Chessington depot Less taxation relief applicable	35,000 18,200	
		16,800	
7. STOCKS	AND WORK IN PROGRESS	1978 £	<u>1977</u> €
	Consumable stores Raw materials Work in progress Finished goods	215,007 4,648,824 315,388 2,398,101	194,922 3,714,189 520,260 2,175,255
		7,577,320	6,604,626

NOTES ON THE ACCOUNTS (Continued)

8. BANK BALANCE

The company together with certain other group companies has given the bank authority at any time to transfer any sum standing to the credit of the company against or towards satisfaction of the liability to the bank of those group companies. At 30th December 1978 the company was contingently liable under this arrangement in respect of the whole of its balance at the bank of £1,728,073.

9. FIXED ASSETS

· FIXED ASSELS	Plant, equipmen and vehicles	t -
Cost at 31st December 1977	4,391,815	
Group transfers Additions at cost Disposals	1,051,501 844,773 (221,515)	
Cost at 30th December 1978	6,066,574	
Accumulated depreciation At 31st December 1977 Group transfers Provision for the period Disposals	2,134,632 705,679 434,214 (154,033)	
At 30th December 1978	3,120,492	
Book value at 30th December 1978 Deduct: Deferred credit account	2,946,082 12,390	
Net book value at 31st December 1977	2,933,702	
Book value at 31st December 1977 <u>Doduct:</u> Deferred credit account	2,257,183 21,020	
Net book value at 31st December 1977	2,236,163	
O. GAPITAL EXPENDITURE	1978 £	<u> 1977</u> £
Authorized by the board but not contract for	eted 25,000	43,300
Contracted for but not provided in the accounts	104,499	10,969
	129,499	54,269

NOTES ON THE ACCOUNTS (Continued)

11. CAPITAL		<u>1978</u> €	<u>1977</u> €
	Authorised, issued and fully paid shares of £1 each	120,000	120,000
12. RESERVE		<u>1978</u> £	<u>1977</u> €
	Not available for distribution	62,985	62,985
13. DEFERRED	TAXATION	<u>1978</u> €	
	Timing differences Stock appreciation relief	1,869,392 1,432,859	1,051,602 1,822,572
	Roll over relief	4,386 3,306,637	2,874,174
	The movement on deferred taxation is:		
		<u>1978</u> €	<u>1977</u> €
	Opening balance Group transfers Transfer from corporation tax	2,874,174 377,546 -	2,355,805 (110,892) 1,660
	Profit and loss account: Current year Previous year	84,900 (29,983)	602,639 24,962
	Closing balance	£3,306,637	£2,874,174

14. GUARANTEE

The company has jointly and severally with other group companies guaranteed the 75% Debenture Stock 1989/94 issued by the parent company amounting to £3,086,896. This guarantee has been secured by a first floating charge on its undertaking property and assets both present and future including any uncalled capital.

15. UINTMADE HOLDING COMPANY

The corpory's ultimate holding company is Glynwed Limited, a company incorporated in Great Britain.