THE EAST COAST MUTUAL YACHT INSURANCE ASSOCIATION LIMITED

(<u>Limited by Guarantee</u>) Company No. 00052231

ACCOUNTS

FOR THE YEAR ENDED

31ST DECEMBER, 2015

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The East Coast Mutual Yacht Insurance Association Limited (Limited by Guarantee)

Accounts for the year ended 31st December 2015

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Statement of Committee Members' Responsibilities

The Committee members are responsible for preparing the Strategic Report, Committee Members' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Committee members to prepare financial statements for each financial year. Under that law the Committee members have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the Committee members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that year. In preparing these financial statements, the Committee members are required to:

- (i) select sultable accounting policies and then apply them consistently;
- (ii) make judgments and accounting estimates that are reasonable and prudent;
- (iii) state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- (lii) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Committee members are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose, with reasonable accuracy at any time, the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The East Coast Mutual Yacht Insurance Association Limited (Limited by Guarantee)

Committee Members' and Chairman's Report

The Committee members and Chairman present their annual report and financial statements for the year ended 31st December, 2015. As permitted by section 414C(11) of the Companies Act 2006, certain information is not included in the Committee Members' Report because it has instead been shown in the Strategic Report. This information is:

- Results:
- Business review and future prospects;
- Principal risks and uncertainties.

Principal Activity

The Company is a marine mutual insurance company, authorised and regulated by the Financial Conduct Authority (Register No. 401299).

Committee Members

The Committee members during the year were as shown over. At the Annual General Meeting, David Newman, Roger Daw, Geoffrey Anderson and Geoffrey Brown retire from the Committee by rotation and offer themselves for re-election.

Disclosure of information to auditors

Each Committee member at the date of this report confirms that:

- So far as each Committee member is aware, there is no relevant audit information of which the company's auditors are unaware; and;
- each Committee member has taken all steps that he ought to have taken as a Committee member in order to
 make himself aware of any relevant audit information and to establish that the company's auditors are aware of
 that information.

Committee members' indemnity statement

The Committee members have the benefit if an indemnity which constitutes a 'qualifying third party indemnity provision' as defined by Section 234 of the Companies Act 2006. The indemnity was in force throughout the last financial year and is currently in force.

Auditors

The auditors, Hope Jones, have Indicated their willingness to continue in office and a resolution that they be re-appointed and to fix their remuneration will be proposed at the Annual General Meeting.

Chairman's Report

Early in 2016 the Committee was saddened to receive a letter from the Chairman, Mr. David Freeman, signifying his immediate retirement from the Association for reasons of health. David's connection with the Association goes back 64 years to 1952 when, at the age of 17, he insured his first boat with us. He became a Committee member in 1977, served as Secretary for ten years and has been our Chairman for the last seventeen. I am sure all members will join me in thanking him most heartily for his hard work over that long period and for his outstanding contribution to the prosperity of the Association. We wish him well.

As a temporary measure, I have taken over the Chair, which I previously occupied for 33 years up to 1999, and a more permanent appointment will be made as soon as possible.

Your Committee is pleased to announce that there will be no increase in premium rates for 2016/17, except for the IPT which the Chancellor has raised from 6% to 9.5%.

Members are reminded that they have a duty of care to maintain their boats and rigging in good seaworthy condition and to check that their moorings are at all times sufficiently robust to withstand the strain that may be put upon them. It is also their responsibility to adjust insured values in order to keep them always at realistic amounts.

As Easter falls early this year, boats will be held covered while in commission from Thursday, 24 March 2016.

I wish you all a safe and happy season's sailing.

G. H. BROWN Chairman 28th January 2016

Independent Auditor's Report

to the Members of The East Coast Mutual Yacht Insurance Association Limited (Limited by Guarantee)

We have audited the financial statements of The East Coast Mutual Yacht Insurance Association Limited for the year ended 31st December, 2015, which comprise the Income and Expenditure Account, the Balance Sheet, Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and FRS103 "Insurance Contracts Consolidated accounting and reporting requirements for entities in the UK and Republic of Ireland issuing insurance contracts".

This report is made solely to the company's members, as a body, in accordance with Sections 495 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of Members of the Committee and Auditor

As explained more fully in the Committee Members' Responsibilities Statement, the Committee Members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the Audit of the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Committee Members; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Committee Members' and Chairman's Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies, we consider the implications for our report.

Opinion on Financial Statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31st December, 2015 and of its surplus for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
 and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on Other Matter prescribed by the Companies Act 2006

In our opinion, the information given in the Strategic Report and the Committee Members' and Chairman's Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors (committee members) remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Peter Edwards FCA (Senior Statutory Auditor)
For and on behalf of Hope Jones, Chartered Accountants
Statutory Auditor
24th February 2016

73, High Street, Lymington, Hants. SO41 9ZA

Income and Expenditure Account: Technical Account

Year ended 31st December, 2015

	<u>2</u>	015	<u>2</u>	014
Insurance contracts:	70 500		00.770	
Premiums written	79,599		80,773	
Change in unearned premium provision	23	70.000	667	04.440
Premium revenue arising from contracts issued		79,622		81,440
Less: Reinsurance contracts:				
Premiums payable	17,591		18,547	
Change in reinsurer's share of unearned premium provision	239		-	
Premium revenue ceded to reinsurers on contracts issued		17,830		18,547
Net premium revenue	-	61,792		62,893
Allocated investment return transferred				
from the non-technical account		28,914		25,243
Total income		90,706		88,136
Less: Insurance Claims:				
Claims paid during the year	24,213		15,075	
Movement in claims provision	- 2,700		-9,435	
Net insurance claims		21,513		5,640
		69,193		82,496
Operating Expenses				
Printing and Stationery	1,460		749	
Postage and Telephone	1,087		1,005	
Office Insurance	159		127	
Professional Indemnity Insurance	1,057		1,228	
General Manager and Secretary's Salary and Employer's NI	31,666		30,198	
Accountancy - Regulatory	828		804	
 Other including Book-keeping 	3,255		2,362	
Audit Fee	2,040		1,850	
Legal Fees	410		-	
Regulatory Fees	1,270		1,420	
Travel, Room Hire and Sundry Expenses	1,850		1,419	
Bank Charges and Interest	364		394	•
Computer and Website Costs	11		52_	
		45,557		41,608
Surplus on the Technical Account		£ 23,636		£ 40,888

Year ended 31st December, 2015

Income and Expenditure Account: Non-Technical Account

Note 2015 2014 **Surplus on the Technical Account** 23,636 40,888 29,686 25,906 Investment income 6 Net realised (losses)gains on investments at fair value -9,463 3,904 Net unrealised gains on investments at fair value 25,821 13,872 Investment portfolio management fees -4,662 -2,811 41,382 40,871 Allocated investment return transferred

Balance Sheet				31st Dec	ember, 2015
	<u>Note</u>		<u>2015</u>	<u> </u>	2014
Assets					
Financial assets - investments	13		783,019		749,652
Reinsurance assets					
Reinsurer's share of provision for unearned					
premiums	10		4,398		4,637
Debtors			•		-
Other debtors – taxation		-		1,361	
- other	14	18,274		10,579	
Prepayments		652	_	892	
			18,926		12,832
Other Assets					
Tangible fixed assets	15	1		1	
Inventory - postage and stationery		209		228	
Cash at bank		42,364	_	47,988	
			42,574		48,217
			848,917		815,338
<u>Liabilities</u>				ø	
Insurance contract liabilities					
Provision for unearned premiums	10	19,733		19,756	•
Provision for insurance claim liabilities	10	8,300		11,000	
Provision for deferred tax	11	37,375		33,116	
Current tax liability	.12	452		826	
Insurance payables – due to insured		15		382	
Trade and other payables				•	
Taxation and Social Security		867		-	
Other	16	-		593	
Accruals		6,194		4,857	
			72,936		70,530
Net Assets			£775,981		£744,808
Members' Reserve Fund			£775,981		£744,808

These financial statements were approved by the Committee on 28th January, 2016 and were signed on its behalf by:-

Chairman G. H. BROWN

Committee Member P. I. PELLING

General Manager
and Secretary J. E. PELLING

Company Number 00052231

Cash Flow Statement	Year ended 31st De	Year ended 31st December, 2015			
	<u>2015</u>	<u> 2014</u>			
Cash flows from operating activities					
Surplus for the financial year	31,173	54,923			
Adjustments for:					
Interest and dividends received	-29,686	-25,906			
Taxation	4,931	1,593			
Unrealised gains on investments	-25,821	-13,872			
Realised losses(gains) on investments	9,463	-3,904			
Decrease/(increase) in reinsurer's share of technical provisions	239	-			
Decrease/(increase) in trade and other receivables	-6,094	4,453			
Decrease/(increase) in inventories	19	510			
Increase/(decrease) in technical provisions	-2,723	-10,102			
Increase/(decrease) in trade and other payables	1,244	820			
Net cash generated from operating activities	-17,255	8,515			
Cash flows from investing activities					
Purchase of investments	-44,458	-87,426			
Sale of investments	27,449	58,883			
Interest and dividends received	29,686	25,906			
Taxation paid on investment Income and gains	-1,046	-774			
Net cash from investing activities	11,631	-3,411			
Net increase(decrease) in cash and cash equivalents	-5,624	5,104			
Cash and cash equivalents at beginning of year	47.988	42,884			
Cash and cash equivalents at end of year	£42,364	£47,988			

Notes to the Accounts

Year Ended 31st December, 2015

1. Company information

The East Coast Mutual Yacht Insurance Association is a company limited by guarantee, incorporated in the United Kingdom. The company underwrites marine insurance risks and all contracts of insurance are written in the United Kingdom.

2. Basis of Preparation

These financial statements have been prepared in accordance with the requirements of the Companies Act 2006 relating to insurance companies and also in accordance with applicable United Kingdom accounting standards, including Financial Reporting Standard 102 – 'The Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland' ('FRS102') and 'Financial Reporting Standard 103 – Insurance Contracts Consolidated accounting and reporting requirements for entities in the UK and Republic of Ireland issuing insurance contracts' ('FRS103'). The financial statements have been prepared on the historical cost basis except for the modification to a fair value basis for certain financial instruments as specified in the accounting policies below.

This is the first year in which the financial statements have been prepared under FRS 102 and FRS 103. The transition from the previous financial reporting framework to FRS102 and FRS103 has had no effect on the Company's previously reported financial position and financial performance. The financial statements are presented in Sterling (£).

Going concern

After reviewing the company's forecasts and projections, the committee members have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. The company therefore continues to adopt the going concern basis in preparing its financial statements.

3. Significant judgements and estimates

Preparation of financial statements requires management to make significant judgements and estimates. The primary item in the financial statements where these judgements and estimates have been made is the provision for the estimated outstanding cost of claims at the accounting year end. However, it is normal to be able to obtain sufficient information from the claimant to be able to make a reasonable estimate and for there to be no material difference (when considering the sufficiency of the company's reserves) when the claim is subsequently fully paid. Claims are of a number at which close scrutiny can be given to each and every one.

4. Principal accounting policies

Premiums

The gross premiums written during the accounting year are credited to the profit and loss account and a provision is made for the premiums unearned at the balance sheet date on a time apportionment basis.

Reinsurance Contracts

The company cedes some of the insurance risk to reinsurers. The reinsurance premiums due during the accounting year are charged to the profit and loss account and a provision for the proportion relating to the period after the balance sheet date is made on a time apportionment basis.

Claims

Claims paid during the year are charged to the profit and loss account and a provision is made for the estimated outstanding cost of claims which have been notified before the end of the accounting year.

Unexpired risks provision

An unexpired risks provision is made where the estimated value of claims attributable to the unexpired periods of policies in force at the balance sheet date exceeds the unearned premiums provision in relation to such policies. In assessing the requirement for a provision, previous years' claims experience is taken into account.

Notes to the Accounts (continued)

Year Ended 31st December, 2015

4. Principal accounting policies (continued)

Financial assets - Investments

All investments of the company classified as fair value are designated as fair value through income at inception. Listed investments are stated at mid-market value on the balance sheet date, or on the last stock exchange trading day before the balance sheet date.

Investment Return

Interest and dividend income receivable is accounted for on a receipts basis. Realised gains or losses represent the difference between net sale proceeds and purchase price. Unrealised gains or losses on investments represent the difference between the current values of investments at the balance sheet date and the values at the previous balance sheet date or their purchase price if later, adjusting for previously recognised unrealised gains/losses on investments disposed of in the accounting period.

Allocation of Investment Return

Investment returns are credited to the non-technical account. The interest and dividend income element, net of tax, is transferred to the technical account, as the Committee take this income into account when considering premium rates to be charged, whilst gains and losses on investments are left on non-technical account, net of any provision for capital gains tax, as by their nature they are unpredictable and are not so taken into account.

Depreciation

Depreciation is provided on Office Furniture and Equipment at 25% per annum on a straight line basis.

Income tax expense

The tax expense reflects the movement in current and deferred income tax in respect of income, gains, losses and expenses. Current tax is recognised for the amount of income tax payable in respect of the taxable profit for the current or past reporting periods using the tax rates and laws that have been enacted or substantively enacted by the reporting date. Deferred income tax is recognised, using the liability method, on the difference between the cost of the Company's investments and their fair value at the end of the accounting period.

Inventory

Stock of consumables is stated at cost.

5. Capital management and risk management and control

The Company retains capital to meet four key objectives:

- (i) To ensure financial stability;
- (ii) To enable the Company's strategy to be implemented;
- (iii) To give confidence to policyholders;
- (iv) To comply with capital requirements imposed by its UK regulator, the Prudential Regulatory Authority ('PRA').

At least annually these objectives are reviewed and benchmarks are set by which to judge the adequacy of the Company's reserves. The capital position is monitored against those benchmarks to ensure that sufficient capital is available to the Company. In the event that sufficient capital is not available plans would be developed either to reduce the amount of risk accepted thereby reducing capital requirement through, for example, reinsurance, or a change in investment strategy.

Consistent with other insurers in the non-life insurance industry, the PRA imposes a capital requirement on the Company: the Minimum Capital Requirement ('MCR') as defined in the PRA regulations and reported publicly in the Company's annual PRA Return.

Notes to the Accounts (continued)

Year Ended 31st December, 2015

5. Capital management and risk management and control (continued)

The Company complied with all externally imposed capital requirements to which it was subject throughout the reporting period.

Risk management and control

The principal types of risk, which are detailed below, have been identified and risk appetite for each of these has been set by reference to the PRA's MCR.

The Company recognises the critical importance of having efficient and effective risk management systems in place and these take the form of:

- The Committee having clear terms of reference.
- · A clear organisation structure.
- A uniform methodology of risk assessment operated with appropriate controls in place.

insurance risk

The Company's insurance activities are primarily concerned with the pricing, accepting and management of risks from its policyholders. In accepting risks, the Company commits to paying claims and therefore these risks must be understood. The Company manages these risks through its underwriting strategy, reinsurance arrangements and proactive claims handling.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the Company faces under its insurance contracts is the risk that actual claims exceed the carrying value of the Company's reserves. The risk arises from the inherent uncertainties as to the occurrence, amount and timing of insurance claims. For general insurance contracts, this is primarily represented by exposure to risks which may lead to significant claims in terms of frequency or value. These would include exposure to significant weather events impacting marine business. Procedures are in place to measure, monitor and control exposure to all these risks.

Potential new members come from recommendation by existing members, and their sailing experience and any qualifications are taken into account in assessing whether an insurance contract is offered to them. The value of a potential new member's boat is checked by reference to brokers' websites to ensure that the value is realistic and not overstated. Existing members are reminded each year that they have a duty of care to maintain their boats and rigging in good seaworthy condition, their moorings are at all times sufficiently robust and that it is their responsibility to advise the company if their insured values need to be adjusted to keep them always at realistic amounts.

Market risk

Market risk is the risk of adverse or favourable impacts due to fluctuations in bond yields, equity prices, interest rates, or exchange rates. The Company utilises the discretionary management services of stockbrokers, Brewin Dolphin to manage the Company's investment portfolio and to reduce its exposure to market risk. Securities held are listed and traded on the UK stock exchange.

6. Investment Income

	<u>2015</u>	<u>2014</u>
Income from investments and cash and cash equivalents		
- Interest income	3,859	3,307
- Dividend income	25,826	22,599
	£29,686	£25,906
7. Auditors' remuneration		
	<u> 2015</u>	2014
Audit of the company's accounts	2,040	1,850
Accounts preparation and tax compliance services	2,973	2,008
Regulatory related services	828	804
	£ 5.841	£4.662

Year Ended 31st December, 2015

Notes to the Accounts (continued)

8.	Committee Member's Remu	<u>neration</u>				204.5	5044		
	Remuneration as general m	anager and	secretary			2015 £30,562	2014 £29,250		
9. <u>!</u>	Income tax expense					<u>2015</u>	<u> 2014</u>		
a)	Current year tax expense								
	Current year tax expense Corporation tax					772	1,136		
	Adjustment to current tax in	respect of p	rior years			-100	-		
	Total current tax	, ,	•			672	1,136		
	Deferred tax		4 4 4			4.050	457		
	Deferred tax on unrealised of Total deferred tax	gains on inve	estments at fair v	alue		4,259	457		
	rotal delerred tax					4,259	<u>457</u>		
	Total income tax expense					£ 4,931	£ 1,593		
b)	Reconciliation of tax expe	nee							
υ,	The tax assessed for the ye		an the small pro	ofits rate of co	rporation tax in t	the UK (20%).			
	The differences are explained		•		•	` '			
						<u>2015</u>	2014		
	Surplus before tax					£36,104	£56,516		
	Surplus multiplied by the sm Effects of:	nall profits ra	te of corporation	tax in the UK	C of 20%	7,221	11,303		
	Adjustment to current tax in	•	-			-100 -2,190	-		
	Income not subject to corporation tax (see below)						-9,710		
	Total income tax expense	tor the year	•			£ 4,931	£ 1,593		
	As the Company is a mutual insurance company, it is not liable to tax on any surplus arising from trading with its members. Also, it is not liable to tax on unrealised gains on investments at fair value.								
10.	Insurance contract liabilitie	<u>s</u>							
a)	Analysis of insurance con	tract liabilit	ies						
۳,	· · · · · · · · · · · · · · · · · · ·		<u>2015</u>			<u>2014</u>			
		Gross	Reinsurance	Net	Gross	Reinsurance	Net		
	Insurance claims liabilities	8,300	-	8,300	11,000	-	11,000		
	Insurance unearned premiums	19,733	- 4,398	15,335	19,756	- 4,637	14,919		
	premuma	28,033	- 4,398 - 4,398	23,635	30,756	- 4,637 - 4,637	25,919		
			7,000	20,000		F ₁ 003	20,010		

Notes to the Accounts (continued)

Cash held at bank by stockbrokers

Year ended 31st December 2015

£ 18,274

£ 10,579

10. Insurance contra	ct liabilit	ies (continu	<u>ied)</u>				
b) Movement in ins	urance c	laims liabili				0044	
		_	<u>2015</u>		_	<u>2014</u>	
Dalamas at 4at tax		Gross	Reinsurance	Net	Gross	Reinsurance	Net
Balance at 1st Jar Movements in clai incurred in prior a	ims	11,000	-	11,000	20,435	-	20,435
years Claims incurred in		6,882	-	6,882	-2,713	-	-2,713
current accident y	ear	14,781	•	14,781 -	8,353	-	8,353
Claims paid during		-24,363	-	24,363	15,075		-15,075
Balance at 31st D	ecember	8,300	-	8,300	11,000		11,000
c) Movement in inse	urance u	nearned pro					
			<u> 2015</u>			<u> 2014</u>	
		Gross	Reinsurance	Net	Gross	Reinsurance	Net
Balance at 1st Jan Premiums written i		19,756	- 4,637	15,119	20,423	- 4,637	15,786
year Premiums earned		79,599	- 17,591	62,008	80,773	- 18,547	62,226
during the year		-79,622	17,830	-61,792	81,440	- 18,547	-62,893
Balance at 31st December	<u> </u>	£19,733	£ - 4,398	£15,335	£19,756	£ -4,637	£15,119
11. Provision for defe	rred tax						
						<u> 2015</u>	<u>2014</u>
At 1st January						33,116	32,659
Transfer from inco	me and e	xpenditure: ı	non-technical ac	count	_	4,259	<u>457</u>
At 31st December					-	£37,735	£33,116
12. Current tax liabili	<u>ty</u>		·			0045	0044
At dat law						<u>2015</u>	<u>2014</u>
At 1st January	in the in-	ome and av	nondituro occes	nt		826 672	464
Amounts recorded	in the inc	ome and ex	penditure accour	nt			1,136
Income tax paid					-	- 1,046	-774
At 31st December					ca	£ 452	£ 826
13. Financial assets -	investme	<u>ents</u>				<u>2015</u>	2014
At fair value throu	iah sirmi	us or defici	t			<u> 20 (i)</u>	2014
Shares and units in			•			750,904	716,322
Bond funds and fix		e securities				32,115	33,330
					_	£783,019	£749,652
14. Other debtors - ot	<u>her</u>						
						<u>2015</u>	<u>2014</u>

Notes to the Accounts (continued) Year ended 31st December 2015 15. Tangible fixed assets Office furniture and equipment £ Cost At 1st January 2015 849 At 31st December 2015 849 Depreciation At 1st January 2015 848 At 31st December 2015 848 Net book value At 31st December 2015 At 31st December 2014 1

16. Transactions with officers

The sum of £593 was owed to the general manager and secretary as at 31st December 2014. This was repaid to her during 2015.

17. Related party transactions

Three members of the Committee had insurance policies with the Company during 2015, total premiums £671. All such transactions are carried out on an arm's length basis.