HAYNES PROTHERS LIMITED

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DIRECTORS' REPORT AND ACCOUNTS

31ST DECEMBER 1975

KIDSONS Chartered Accountants LONDON



Directors:

R.B. Haynes P.F. Haynes

D.B. Haynes

Secretary:

B.H. Fuller F.C.A.

Registered Office:

21a Ashford Road, Maidstone, Kent.

Auditors:

Kidsons Columbia House, 69 Aldwych, London, WC2B 4DY.

REPORT OF THE DIRECTORS

PROFITS AND DIVIDEND

The results for the year are set out on page 4. No dividend is recommended on the ordinary shares, but the directors recommend a dividend of 3.5% on the preference shares.

ACTIVITIES

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The company operates a Ford Main Dealership in cars, trucks and tractors, together with the associated activities of such a fracchise.

EXPORTS

There were no exports during the year.

CHARITABLE CONTRIBUTIONS

These amounted to £527 during the year.

DIRECTORS

Directors' interests in shares of the company were:

		Shares of £10 each			
				Non-vo	oting
		Oldinary		Ordinary	
		<u>1975</u>	1974	1975	1974
R.B.	Haynes	650	650	-	-
P.F.	Haynes	1,400	1,400	400	400
D.B.	Haynes	3,550	3,550	-	-
		-			-
		5,600	5,600	400	400
				Company or	******

Messrs. P.F. Haynes and D.B. Haynes retire by rotation and are eligible for re-election.

HAYMES BROTUFES LIMITED

REPORT OF THE DIRECTORS (CONTINUED)

FREEHOLD LAND AND BUILDINGS

The directors' estimate of current market value is in note 1 on page 6.

EMPLOYEES

An average of 295 persons were employed during the year, their remuneration amounting to £678,617.

AUDITORS

Messrs. Kidsons, chartered accountants, have expressed their willingness to continue in office.

By Order of the Board

B.H. FULLER

Secretary.

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19th October 1976

HAYNES BROTHERS LIMITED

REPORT OF THE AUDITORS TO THE MEMBERS

In our opinion the accounts and notes on pages 4 to 7 comply with the Companies Acts 1948 and 1967 and give a true and fair view of the company's affairs at 31st December 1975 and of the profit for the year to that date.

KIDSONS

London, 19th October 1976

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Chartered Accountants

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31ST DECLMBER 1975

	Note	£	<u>1975</u>	£	<u>1974</u>
SALES: Car and truck division	ទេ		3,792,242		
Agricultural division			1,570,517		3,138,265 1,176,845
			a man to describe and and the forest	*	
			5,362,759		4,335,110
TRADING PROFIT			257,107		226 201
before charging: -					226,891
Directors' emoluments	7	50,000		45,000	
Bank interest		38,748		31,166	
Loan interest : Long-term		8,381		5,772	-
Short-term	n	834		1,023	
Auditors remuneration		2,500		2,000	
Depreciation		12,050		1.2,057	
before crediting:-					
Interest received		(1,147)		(4,669)	
			111,366		92,349
PROFIT BEFORE TAXATION			145,741		
Provision for taxation on the profits for the year:			,		134,542
Corporation tax at 52% (1974-52%)		91,000		76 000	
Deferred taxation	5	(6,660)		76,000 (608)	
				(005)	
DT OSSERIA A SAME			84,340		75,392
PROFIT AFTER TAXATION			61,401		59,150
UNAPPROPRIATED FROFITS brought forward			302 604		
			303,604		248,410
Appropriations:			365,005		307,560
Interest on loan stock		4,125		3,781	
Preference dividend, proposed		175		175	
	•				
PARA NAST OFFICE A CORP.			4,300		3,956
UMAPPROPRIATED PROFITS corried	ierw	ard	360,705		303,604

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BALANCE SHEET AT 31ST DECEMBER 1975

ASSETS EMPLOYED	Note	£ 19	975 £	£ 19	<u>974</u> £
FIXED ASSETS	1				
Frechold land and buildings Plant and equipment Vehicles on contrac hire		201,294 49,928 428		197,494 52,647 2,226	
INVESTMENT			251,650		252,367
Unquoted at directo valuation	rs¹		1		1
NET CURRENT ASSETS					
Stocks Deposit with Ford	2	787,772		797,271	
Motor Company Lim Debtors, less provi Cash in hand		174,434 336,224 729		143,341 399,355 1,552	
		1,299,159		1,341,519	
LESS: CURRENT LIABILI					
Creditors and depos received Directors' accounts Current taxalion Future hire purchase		317,918 25,430 1,979		507,872 21,900 786	
instalments Proposed dividend	-	267 182		651 100	
		345,776		531,309	
NET CURRENT ASSETS		953,383		810,210	
LESS: FUTURE CORPORAT (due 1st January 19		65,000			
		***************************************	888,383		810,210
			1,140,034		1,062,578
Represented by:					
SHAREHOLDERS FUNDS Share capital Reserves	3 4	65,000 420,560	19E E60	65,000 363,459	100 150
DEFERRED TAXATION BORROWINGS Perpetual unsecured	5		485,560 176,970	***************************************	428,459 158,980
loan stock Mortgage loans Bank overdraft (seen Stocking loan	6 ured)	55,000 78,500 339,004 5,000	477,504	55,000 84,500 330,639 5,000	475,139
P.F. HAYNES)	and the state of t	1,140,034	.00°30 Chine (etho) . yalah yang mayang	1,062,578
D.B. HAYNES) Dire	ectors	Section from the section of the sect		Bands in gammann (PE 2012 57 - 494 1 A change and 194 - 6 (see 18-25 in a sum)

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MOTES TO THE ACCOUNTS AT 31ST DECEMBER 1975

1.	FIXED ASSETS		1975	1974	
	(a)	Freehol. : and and buildings	£	£	
		At professional valuation in 1946 At cost	9,500 191,794	9,500 187,994	
			201,294	197,494	

The directors estimate (a) that the Ashford Road and Lenfield House properties in Maidstone and the Appledore property, have a current market value at least £200,000 in excess of their book value; and (b) that the Parkwood Industrial Estate property has also appreciated in value since its acquisition in 1966. No provision is made for depreciation of freehold buildings.

All the properties, except Appledore, are charged.

(b) Plant, equipment and vehicles:

Cost let Tennen 1075	Plant and machinery	Fixtures and fittings	Vehicles on contract hire
Cost, 1st January 1975 Additions Cost of sales	115,787 7,782 (555)	22,384 1,564 (232)	3,720 (2,646)
	123,014	23,716	1,074
Depresiation, 1st January 1975 Provision for year Adjustment re sales, etc.	72,301 9,849 (450)	13,223 1,987 (108)	1,494 214 (1,062)
Depreciation, 31st December 1975	81,700	15,102	646
Net book value			
31st December 1974	43,486	9,161	2,226
31st December 1975	41,314	8,614	428

- (c) Depreciation is provided on the cost of plant, machinery, fixtures and fittings at 10% p.a., and on the cost of contract hire vehicles at 20% p.a.
- (d) There were no commitments for capital expenditure either at 31st December 1975 or at 31st December 1974.

2. STOCKS

These have been valued at the lower of cost and estimated net realisable value, a basis consistent with that used in previous years.

3. SHARE CAPITAL

Authorised, issued and fully paid in charcs of £10 each, divided as to:

- 500 5% Cumulative preference shares (now designated 3.5% shares)
- 5,600 Ordinary theres
 - 400 Non-voting ordinary shares

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HAYNES BROTHING LIMITED

NOTES O THE ACCOUNTS AT 31ST DECEMPER 1975 (CONT*NUED)

4.	RESERVES	1975 £ 197		
	Capital General Unappropriated profits	9,855 50,000 360,705	9,855 50,000 303,604	
		420,560	363,459	

5. DEFERRED TAXATION

(a) Provision is made for corporation tax at the current rate of 52% deferred by reason of differences between the provision for depreciation of fixed assets and the corresponding allowances for taxation purposes, and other timing differences.

		<u>1975</u> £	<u>1974</u> £
(b,	Deferred taxation	12,320	18,980
	Corporation tax postponed by reference to increases in stock levels under proposed legislation		,
		164,650	140,000
		176,970	158,980

6. MORTGAGE LOANS

(a) £75,000 (1974 : £80,000) bearing interest at 12% over Bank Base

Rate, with a maximum of 10% p.a.

(b) £ 3,500 (1974 : £ 4,500) bearing interest at a fixed rate of $\frac{5}{2}$ %.

These loans are secured by charges on certain of the company's freehold property and are being repaid as to:

- (a) by quarterly instalments of 1,250
- (b) by half-yearly instalments of £500

7. DIRECTORS' REMUNERATION

The highest paid director earned £28,975 (1974: £23.975). The other directors' earnings tell within the following brackets:

£10,001 - £12,500 2 (1974 : 2)