Finlay Beverages Limited Directors' Report and Financial Statements

For the period ended 1 January 2012 Registered No 47601 England

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OFFICERS AND PROFESSIONAL ADVISORS

(Chairman)

(Managing Director)

DIRECTORS

R J Mathison

C des Forges P R Henson M J Hudson

N R Willsher

SECRETARIES

James Finlay Limited Swire House 59 Buckingham Gate London SW1E 6AJ

REGISTERED OFFICE

Elmsall Way South Elmsall Pontefract West Yorkshire WF9 2XS

AUDITOR

KPMG LLP 1, The Embankment Neville Street Leeds LS1 4DW

BANKERS

National Westminster Bank PLC City of London Office P O Box 12258 1 Princes Street London EC2R 8PA

SOLICITORS

Chadwick Lawrence 54 Bradford Road Dewsbury West Yorkshire WF13 2DY

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DIRECTORS' REPORT

The directors submit their report and financial statements for the year ended 1 January 2012

RESULTS AND DIVIDENDS

The profit and loss account for the year shows a loss on ordinary activities after taxation of £1,211,000. The directors declared and paid an interim dividend totalling £400,000 leaving a retained loss of £1,611,000 to be transferred to reserves.

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The company's principal activity is the packing of tea and coffee products for a range of retail multiples. In addition the company has a food service division which also packs tea and coffee for a number of smaller customers. The company's facilities are all located at South Elmsall near Pontefract.

The directors do not envisage any change in the nature of the company's business in the foreseeable future

The company's key financial and other performance indicators during the year were as follows

	2011	2010	Change
	£'000	£'000	%
Turnover	53,417	51,157	4%
Gross profit	5,823	5,490	6%
Total operating (loss)/profit	(1,558)	610	(355%)
Shareholders' funds	19,910	21,521	(7%)
Average number of employees	202	210	(4%)
Gross profit as % of turnover	10.9	10 7	
Operating (loss)/profit as % of turnover	-2 9	1 2	
Return on capital employed %	-7.8	2 8	

The company's performance during the year was generally satisfactory in what was considered a challenging environment. As noted in the 2 January 2011 report, the company was notified that a major customer did not intend to renew its contracts with the company for 2012. The company secured certain smaller contracts in 2011 and continues to seek further contracts. Turnover and gross profit increased by 4% and 6% respectively, while operating profit as a percentage of sales are reduced as a result of reorganisation costs.

The company cares greatly about the environment and conducts business in an ethical and responsible fashion

FINANCIAL AND RISK MANAGEMENT OBJECTIVES AND POLICIES

The principle risks facing the company are credit risk, liquidity risk and foreign currency risk. The way in which these risks are managed is summarised below

Credit Risk

The company aims to limit undue counterparty exposure by ensuring proper procedures are followed before starting to trade with a new customer and material ongoing exposure is monitored at business unit and group level

Liquidity Risk

Investments in fixed assets and working capital are carefully controlled, with authorisation limits operating at different levels up to board level and with the rates of return and cash payback periods applied as part of a defined investment appraisal process. The group also manages liquidity risk via revolving credit facilities and cash-pooling

Foreign Currency Risk

Subject to strict controls, the company undertakes limited trading in financial instruments in order to mitigate currency risks arising during the normal course of business



DIRECTORS' REPORT

FUTURE DEVELOPMENTS

The directors aim to maintain the management policies which have resulted in the successful development of the company in recent years

SUPPLIER PAYMENT DAYS

It is the Company's policy that payments to suppliers are made in accordance with the terms and conditions agreed between each company and it suppliers, provided that all trading terms and conditions have been met. The average creditor days were 26 (2010 21)

GOING CONCERN

The company has been provided with a confirmation of support form its parent James Finlay Limited Further details on going concern are provided in note 1 to the financial statemens in the basis of preparation

DIRECTORS

The directors during the period ended 1 January 2012 were as follows

R A Darlington (Resigned 30th April 2012)

R G Fowlkes (Resigned 25th May 2012)

C des Forges

P R Henson

M J Hudson

P W Jasper (Resigned 25th May 2012)

R J Mathison

N R Willsher

DISCLOSURE OF INFORMATION TO AUDITOR

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware, and each director has taken all the steps that he or she ought to have taken as a director to make himself or herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information

AUDITOR

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office

By order of the Board,

James Finlay Limited

Secretaries

South Elmsall

28 June 2012



STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE DIRECTORS' REPORT AND FINANCIAL STATEMENTS

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for the period

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that its financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.





KPMG LLP 1 The Embankment Neville Street Leeds LS1 4DW

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF FINLAY BEVERAGES LIMITED

We have audited the financial statements of Finlay Beverages Limited for the period ended 1 January 2012 set out on pages 6 to 17. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's web-site at www fre org uk/apb/scope/private cfm

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 1 January 2012 and of its loss for the period then ended,
- · have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from the branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Malcolm C Having
Malcolm C Harding (Semor Statutory Auditor)
For and on behalf of KPMG LLP, Statutory Auditor
Chartered Accountants
1 The Embankment
Neville Street
Leeds

ኒ June 2012

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PROFIT AND LOSS ACCOUNT

for the period ended 1 January 2012

۸	Vote	2011 £'000	2010 £'000
TURNOVER .	2	53,417	51,157
Cost of sales	,	(47,594)	(45,667)
GROSS PROFIT		5,823	5,490
Selling and marketing costs		(1,412)	(991)
Administrative expenses	-	(5,969)	(3,889)
Operating (loss)/profit before exceptional items Exceptional items		1,040	610
Impairment of tangible fixed assets		(2,500)	-
Redundancy costs		(98)	-
		(2,598)	-
TOTAL OPERATING (LOSS)/PROFIT	3	(1,558)	610
Bank interest payable	-	(221)	(132)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAX		(1,779)	478
Tax on (loss)/profit on ordinary activities	6.	568	(124)
(LOSS)/PROFIT FOR THE FINANCIAL YEAR		(1,211)	354

There are no recognised gains or losses other than the profit for the year. There is no difference between the profit disclosed above and the profit under a historical cost basis.

A reconciliation of movements in shareholders' funds is given in note 15

Trading relates to continuing operations



BALANCE SHEET

at 1 January 2012

	Note	2011 £'000	2010 £'000
FIXED ASSETS			
Tangible assets	8 -	10,044	13,864
CURRENT ASSETS			
Stocks	9	10,459	9,779
Debtors	10	10,187	7,767
Cash at bank and in hand		10,636	1
	-	31,282	17,547
CREDITORS Amounts falling due within one year	11 -	(21,405)	(8,900)
NET CURRENT ASSETS	-	9, 877	8,647
TOTAL ASSETS LESS CURRENT LIABILITIES		19,921	22,511
CREDITORS: Amounts falling due in more than one year	12	(11)	(160)
PROVISION FOR LIABILITIES AND CHARGES			
Deferred taxation liabilities	13	<u>-</u>	(830)
NET ASSETS	-	19,910	21,521
CAPITAL AND RESERVES			
Called up share capital	14	2,925	2,925
Profit and loss account	15	16,985	18,596
SHAREHOLDERS' FUNDS		19,910	21,521

These financial statements were approved by the board of directors on 28 June 2012 and were signed on its behalf by

P R Henson Director

Registered Number 47601



NOTES

(forming part of the financial statements)

1. ACCOUNTING POLICIES

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements

Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards, and under the historical cost accounting rules

Going concern

Having reviewed forecast profits and cashflows and having received a letter of support from its parent James Finlay Limited, the Directors have a reasonable expectation that the company has sufficient resources to continue to trade for the foreseeable future. On this basis the Directors have adopted the going concern basis of preparation in preparing these financial statements.

Under FRS 1 the Company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the Company in its own published consolidated financial statements

As the Company is a subsidiary of John Swire & Sons Limited, the Company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with entities which form part of the group (or investees of the group qualifying as related parties) The consolidated financial statements of John Swire & Sons Limited, within which this Company is included, can be obtained from the address given in note 18

The financial statements for the period ended 1 January 2012 have been prepared in pound thousands as the Directors consider it to be more appropriate for the company to do so

Depreciation

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows

Freehold buildings
Plant and machinery
Fixtures and fittings

over 50 years

over 4 to 14 years over 3 to 10 years

No depreciation is provided on freehold land

Impairment of fixed assets

The carrying amounts of the Group's assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount of the fixed asset may not be recoverable. If any such indication exists, the asset's recoverable amount is estimated

An impairment loss is recognised whenever the carrying amount of an asset or its income generating unit exceeds its recoverable amount. Impairment losses are recognised in the profit and loss account if it is caused by clear consumption of economic benefits. Otherwise impairments are recognised in the statement of total recognised gains and losses until the carrying amount reaches the asset's depreciated historic cost.

Impairment losses recognised in respect of income generating units are allocated first to reduce the carrying amount of any goodwill allocated in income generating units, then to any capitalised intangible asset and finally to the carrying amount of the tangible assets in the unit on a pro rata or more appropriate basis. An income generating unit is the smallest identifiable group of assets that generates income that is largely independent of the income streams from other assets or group of assets

The recoverable amount of fixed assets is the greater of their net realisable value and value in use. In assessing value in use, the expected future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the rate of return expected on an equally risking investment. For an asset that does not generate largely independent income streams, the recoverable amount is determined for the income generating unit to which the asset belongs



ACCOUNTING POLICIES (continued)

Impairment of fixed assets (continued)

An impairment loss is reversed on other fixed assets where the recoverable amount increases as a result of a change in economic conditions or in the expected use of the asset then the resultant reversal of the impairment loss should be recognised in the current period

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised

Stocks

Raw materials and consumables

Lower of actual cost and net realisable value Actual cost being the purchase cost incurred in bringing each material to its present location and condition

Work in progress and finished goods

Lower of standard cost and net realisable value Standard cost being the standard cost of direct materials and labour plus attributable overhead based on normal level of activity. Net realisable value is based on estimated selling price less further costs expected to be incurred to completion and disposal.

Research and development expenditure

Expenditure on research and development is written off to the profit and loss account in the year in which it is incurred

Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19. Deferred tax is determined using tax rates and laws that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred tax asset is realised or the related tax liabilities is settled.

Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction or, if hedged forward, at the rate of exchange under the related forward currency contract. Monetary assets and liabilities denominated in foreign currencies are translated using the contracted rate or the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

Post-retirement benefits

The Company participates in a group wide pension scheme providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the Company. The Company is unable to identify its share of the underlying assets and liabilities of the scheme on a consistent and reasonable basis and therefore, as required by FRS 17 'Retirement benefits', accounts for the scheme as if it were a defined contribution scheme. As a result, the amount charged to the profit and loss account represents the contributions payable to the scheme in respect of the accounting period.

Leases

Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease

Dividends on shares presented within shareholders' funds

Dividends unpaid at the balance sheet date are only recognised as a liability at that date to the extent that they are appropriately authorised and are no longer at the discretion of the Company Unpaid dividends that do not meet these criteria are disclosed in the notes to the financial statements



NOTES (continued)

2. TURNOVER

Turnover is recognised to the extent that the company obtains the right to consideration in exchange for its goods sold Revenue is measured at the fair value of the consideration received, excluding discounts, rebates VAT and other sales taxes or duty. Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, the timing of which is dependent on the delivery terms of trade used.

An analysis of turnover by geographical market is given below

		2011	2010
		£'000	£'000
	United Kingdom	53,417	50,745
	Rest of Europe	-	412
		53,417	51,157
3.	OPERATING (LOSS)/PROFIT		
	Operating (loss)/profit is stated after charging/(crediting)		
		2011 £'000	2010 £'000
	Auditors' remuneration – audit of these financial statements	26	23
	Depreciation	1,464	1,551
	Hire of plant and machinery	220	153
	Operating lease rentals - land and buildings	324	324
	Operating lease rentals – plant and machinery	186	62
	Foreign exchange loss/(gain)	2	207
	Reorganisation costs relate to the loss of business and to ensure that the net book value of the company's tangible fixed assets does not exceed their value in use and principally comprise,		
	Impairment of fixed assets	2,500	-
	Redundancy costs	98	-



NOTES (continued)

4. STAFF COSTS

	2011	2010
	£'000	£'000
Wages and salaries	4,864	4,842
Social security costs	463	523
Other net pension costs	1,588	2,071
	6,915	7,436

The average number of persons employed by the Company (including directors) during the year, analysed by category, was as follows

	2011 No.	2010 No
Office and management	24	23
Manufacturing	178	187
	202	210

Part time staff are classified as full time employees for the above disclosure

5 DIRECTORS' EMOLUMENTS

2011 £'000	2010 £'000
281	371
23	45
13	
No.	No
3	4
2011 £'000	2010 £'000
97	96
9	9
44	44
	£'000 281 23 13 No. 3 2011 £'000 97



6. TAXATION

(a) Tax (credit)/charge on profit on ordinary activities.

	2011 £'000	2010 £'000
The tax (credit)/charge is made up as follows	2 000	£ 000
Corporation tax	270	468
Corporation tax under/(over) provided in previous years	33	(282)
Total current tax charge (note 6(b))	303	186
Deferred tax		
Origination and reversal of timing differences	(658)	(282)
Effect of reduction in tax rate	(74)	-
Adjustments in respect of prior periods	(139)	220
Total deferred tax credit (note 13)	<u>(871)</u>	(62)
Tax (credit)/charge on profit on ordinary activities	(568)	124

(b) Factors affecting current tax (credit)/charge:

An explanation of the reasons why the current tax (credit)/charge for the year is higher (2010 higher) than the standard rate of corporation tax in the UK of 26 5% (2010 28%) is shown below

	2011 £'000	2010 £'000
Loss/(profit) on ordinary activities before tax	(1,779)	478
Loss/(profit) on ordinary activities at standard corporation tax rate in the UK of 26 5% (2010 28%)	(471)	134
Capital allowances for period in excess of depreciation	682	91
Expenses not deductible for tax purposes	44	17
Adjustments to tax charge in respect of previous periods	33	(282)
Pension contribution relevant excess deferred	(24)	190
Other timing differences	39	-
Group Relief adjustment	<u>-</u>	36
Total current tax charge (note 6(a))	303	186

The Chancellor announced in the Budget on 23 March 2011 that the decrease in the UK corporation tax for large companies would be increased such that there was a 2% reduction in the headline rate from 28% to 26% with effect from 1 April 2011. The proposed 1% per annum reductions in the headline rate for the next 4 years remains such that it is proposed that the headline rate will decrease to 23% by 1 April 2014. As the deferred tax assets and liabilities should be recognised based on the corporation tax rates substantively enacted at the balance sheet date, the 25% rate remains appropriate for the current year. Had the further tax rate changes been substantively enacted before the balance sheet date, it would not have had a material impact on the net deferred tax asset recorded at the balance sheet date.



7. DIVIDENDS

8.

Disposals

At end of year

At 2 January 2011

At 1 January 2012

Interim dividend paid in respect of the current year – 14p per sl (2010 24p)	hare	400	700
TANGIBLE FIXED ASSETS			
- 1 - 2 - 1 - 2	old land uldings £'000	Plant and machinery fixtures and fittings £'000	Total £'000
Cost			
At beginning of year	7,157	36,435	43,592
Additions	-	144	144

Depreciation			
At beginning of year	1,895	27,833	29,728
Charge for year	124	1,340	1,464
Impairment charge	•	2,500	2,500
Disposals	-	-	-
At end of year	2,019	31,673	33,692
Net book value			

7,157

5,262

5,138

During the year management conducted an impairment review of fixed assets following revisions to the anticipated trading performance of the business following completion of the updated three year business plan

The carrying value of the assets was compared with their recoverable amount that was the higher of market value or value in use. The latter was calculated based on discounted cash flows projections. This has given rise to an impairment of £2,500,000.



2010

£'000

43,736

13,864

10,044

2011 £'000

36,579

8,602

4,906

9. STOCKS

	2011 £'000	2010 £'000
Raw materials and consumables	7,692	7,736
Work in progress	112	170
Finished goods and goods for resale	2,655	1,873
	10,459	9,779
10. DEBTORS		
	2011 £'000	2010 £'000
Trade debtors	8,651	6,875
Amounts owed by group undertakings	-	3
Prepayments and accrued income	1,495	889
Deferred taxation asset	41	
	10,187	7,767
11. CREDITORS: amounts falling due within one year		
	2011 £'000	2010 £'000
Bank loans and overdrafts	-	3,481
Trade creditors	3,874	2,537
Amounts owed to group undertakings	14,899	253
Current corporation tax	369	251
Third party loans	151	62
Other taxes and social security	-	-
Other creditors	936	454
Accruals	1,176	1,862
	21,405	8,900

Included in trade creditors are amounts totalling £1,266,000 (2010, £ 1,943,000) due in respect of goods for which title does not pass until payment is made



NOTES (continued)

13.

12.	CREDITORS: amounts falling due in more than or	e year
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	2011 £'000	2010 £'000
Third party loans	11	160
DEFERRED TAXATION LIABILITIES		
Deferred taxation (assets)/liabilities included in the balance sheet are as	follows 2011 £'000	2010 £'000
Capital allowances in advance of depreciation	(41)	830
The movement in deferred taxation during the current and previous per	iod is as follows	
	2011 £'000	2010 £'000
At beginning of period	830	892
Credit to profit and loss account during the period (note 6(a))	(871)	(62)
At end of period	(41)	830



14.	SHARE CAPITAL					
				Authorised,allotted, called up and fully paid		
			2011	2010		
			£'000	£.000		
	Ordinary shares of £1 each		2,925	2,925		
15.	RECONCILIATION OF SHAREHOLDERS' FUNDS	AND MOVEME	NTS ON RESERVE	5		
		Share	Profit and loss			
		capıtal	account	Total		
		£'000	£'000	£'000		
	At 2 January 2011	2,925	18,596	21,521		
	Loss for the period	_	(1,211)	(1,211)		
	Dividends on shares classified in shareholders' funds	_	(400)	(400)		
	At 1 January 2012	2,925	16,985	19,910		
16.	CAPITAL COMMITMENTS					
			2011	2010		
			£'000	£'000		
	Contracted but not provided for		•	-		



17. OTHER FINANCIAL COMMITMENTS

At 1 January 2012 the company had annual commitments under non-cancellable operating leases as set out below

	2011 Land and buildings £'000	2011 Other £'000	2010 Land and buildings £'000	2010 Other £'000
Operating leases which expire Within one year In the second to fifth years inclusive Over five years	40 276	28 158	316	25 37
	316	186	316	62

18. PENSION COMMITMENTS

The James Finlay Group operates a defined benefit pension scheme in respect of its employees in the UK. The defined benefit scheme is wholly funded. The company participates in this defined benefit plan. This defined benefit plan is a multi-employer plan which is operated by James Finlay Ltd (the Group) and which is run on a basis that does not enable individual companies to identify their share of the underlying assets and liabilities. In accordance with FRS 17 the company accounts for its contribution to the plan as if it were a defined contribution plan.

As at 31 December 2011 there is an overall surplus of £3,694,000 (2010 £3,165,000 surplus) in this pension plan. This is reflected in the consolidated accounts of James Finlay Ltd for the period ended 31 December 2011.

The latest full actuarial valuation of The Finlays Pension Fund was as at 31 December 2009 and this has been updated by Hymans Robertson, a qualified independent actuary, to reflect the position at the 31 December 2011

The pension cost for this scheme therefore represents contributions payable by the Company to the scheme and the costs amounted to £1,589,000 in the year (2010 £2,077,000). No contributions were prepaid or accrued as at 31 December 2011 (2010 nil prepaid).

19. PARENT COMPANY

The company's parent company is James Finlay Limited which is registered in Scotland The company's ultimate parent company is John Swire & Sons Limited which is registered in England

The company's financial statements are consolidated within the group accounts of John Swire & Sons Limited Copies of its group accounts, which include the company, are available from John Swire & Sons Limited, 59 Buckingham Gate, London, SW1E 6AJ

