NOTICE IS HEREBY GIVEN THAT the Annual General Meeting of the members of the Company will be held at the offices of the Company at Bronnley Works, Brackley, Northants, on Thursday the 11th June 1981 at 11.00 a.m. in the morning to transact the following business:-

- 1. To receive and consider the Directors' Report and Audited Balance Sheet and Profit and Loss Account for the fifty two weeks ended 26th September 1980.
- $\hat{\mathbf{Z}}$ . To confirm the Dividends as set out in the Audited Accounts for the period.
- 3. To re-elect Mr. A. R. Smith as a Director.
- 4. To approve the annual amount of Directors' fees to be paid to each Director under Article 88 to be £1,560 per annum as from 1st January 1981.
- 5. To re-appoint the Auditors and authorise the Directors to determine the Auditors' Remuneration.
- 6. To transact any other business which may be properly transacted at an Annual General Meeting of the Company.

By Order of the Board

Secretary

10, Conduit Street, London, W.1.

18th May 1981.

#### PROXY

A member who is entitled to attend and vote at the Meeting is entitled to appoint a proxy to attend and vote on his behalf. The person so appointed as a proxy need not be a member of the Company.

The instrument appointing a proxy must be lodged at the Company's offices at 10, Conduit Street, London, WIR OBR, not later than 48 hours before the meeting.

The holders of 5% Preference Shares, 6% 'B' Preference Shares and Ordinary Shares are entitled to attend and vote at the Meeting.



#### (Registered No. 46883 England)

#### DIRECTORS

H. Rossiter (Chairman and Joint Managing Director)

Mrs. G. H. Rossiter (Deputy Chairman)

Miss A. Rossiter (Joint Managing Director)

A. R. Smith, C.A.

H. G. Blank, F.C.A.

M. S. Gummer (General Manager)

#### SERVICE DIRECTOR

D. I. C. Elliot (Sales Manager)

#### SECRETARY

A. R. Smith, C.A.

#### REGISTERED OFFICE

158, Bishopsgate, London, EC2M 4LR.

#### LONDON OFFICE AND SHOWROOMS

10, Conduit Street, London, W1R OBR.

#### FACTORY

Brackley,

Northamptonshire, NN13 5EP.

#### AUDITORS

Messrs. Hart Brothers, 158, Bishopsgate, London, EC2M 4LR.

#### SOLICITORS

Herbert Oppenheimer, Nathan & Vandyk, 20, Copthall Avenue, London, EC2R 7JH.

#### PRINCIPAL BANKER

Midland Bank Limited, 199, High Street, Acton, London, W3 9DE.

# ....... OF SOAPS AND TOILET PREPARATIONS)

## REPORT OF THE DIRECTORS

The Directors submit the Audited Balance Sheets and Accounts cavering the 52 weeks ended on the 26th September 1980.

The profits for the year as shown by the accounts are abnormally high due to the seasonal effect of sales for the Christmas selling periods, In the nine months to 30th September 1979 the substantial part of the Christmas orders were not delivered, At the 26th September 1980, however, the majority of the Christmas orders had been despatched and the year's turnover for the United Kingdom as shown by the accounts therefore contain; more than a normal Christmas Season's sales.

The economic situation in the U.K. for the current year has shown a decline on the same period of last year and the Directors therefore anticipate that the results for 1980/81 will show an appreciable decrease for the reason set out in the preceding paragraph, together with any decrease in sales that may result from

The Australian Company's results show a small improvement though the situation in that country continues to prove difficult for trade.

The French subsidiary has completed its first year's trading and while the results, as expected, show a loss, your Directors anticipate an improvement as a result of the sales organisation having had a year's experience behind them.

## DIVIDEND ON ORDINARY SHARES

Owing to Group liquidity problems the Directors feel compelled to recommend that the dividend be limited to 6p per share to be paid on all issued Ordinary and Ordinary Non-Voting Shares as held at 11th June 1981 payable on the 30th September 1981 TRANSFER OF RESERVES

From the attached accounts it will be seen that the Directors have transferred to Reserves £150,000 from Profit and Loss Account.

# DIRECTORS - SHAREHOLDING AND INTERESTS

Shareholdings at 26th September 1980 are shown below. Figures in brackets denote shareholdings at 30th September 1979 to show changes during the year.

	· p · c · c · i	DENTER LO	snow cha	nges	during t	he year.	n prackets	denot
	<u>Ord</u>	BENEFICIAL I	INTEREST	•		OTHER :	INTEREST	
* H. Rossiter	<u>Voting</u> 2,394	Non-Voting	6%B	5%	Voting	dinary Non-Voting	Prefer 6%B	
* Mrs. G.H. Rossiter	•	14,334	-	-				<u>5%</u>
* Miss A. Rossiter		2,078 ( <b>-</b> )	P					
	523	87,101 (27,101)	4,865	125				
* A.R. Smith * H.G. Blank	-	-	100	-				
* Directors joint and	collect:	ive interests	,	•				
DIRECTORS			•		18,090	78,987 (138,987)	14,878	4,625

Mrs. G.H. Rossiter and Mr. A.R. Smith partially retired diving the period and arrangements were made for appropriate pension benefits.

In accordance with the Artilces of Association Mr. A. R. Smith retires and offers himself for re-election.

Mr. H. G. Blank is a partner in the firm of Jeffreys Henry Rudolf & Marks, Chartered Accountants, who provide financial consultancy services to the Company from

<u>Directors' Fees</u> The Directors recommend that the fees be increased to £1,560 per annum each as from 1st January 1981, an increase of £235 per annum, which is commensurate with the general salary increases awarded to the employees.

#### **EMPLOYEES**

The average number of employees for the Group was 257 (including part time) and their aggregate remuneration was £1,120,088.

#### TURNOVER

Group Turnover was as follows:-

	<u>1980</u>	<u>1979</u> (9 months)
Parent Company	2,853,437	1,679,965
Subsidiary Companies (Overseas trade)	836,327	280,111
	£3,689,764	£1,960,076

Export sales by the Parent Company from U.K. including sales to Overseas Subsidiary Companies amounted to £592,158 (1979 £402,749).

#### FREEHOLD PROPERTIES

In the opinion of the Directors the market realisable value of the freehold properties at Brackley still exceeds the net book value.

#### AUDITORS

The Auditors Messrs. Hart Brothers, have changed their name from Hart Brothers, Reddall & Co. and in accordance with Section 14 of the Companies Act 1976 a resolution proposing their re-appointment as Auditors to the Company will be put to the Annual General Meeting.

By Order of the Board,

A. R. SMITH

Secretary

18th May 1981.

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE PERIOD 1ST OCTOBER 1979 TO 26TH SEPTEMBER 1980

TOUR PROPERTY AND LOSS ACCOUNT I			1980		1979
TRADING PROFIT  Add: Bank Deposit Interest	Notes	<u>र</u>	£ 536,312 5,819	<u>£</u> 168,777 555	Ŧ
Less: Depreciation Bank Interest Directors' Fees Directors' Pensions and Retirement Benefit Auditors' Remuneration Preliminary Expenses	(1) (2) (3)	30,306 20,809 7,400 22,032 16,489 255	542,131	169,332	21,260 8,371 4,312 1,181 10,780
PROFIT FOR YEAR BEFORE TAXATION			97,291	45,904	**************************************
TAXATION	(4)		444,840 245,314	123,428 69,755	
PROFIT FOR YEAR AFTER TAXATION	(5)		199,526	53,673	
BALANCE brought forward from last Acc Parent Company Subsidiaries	(5)	80,622 (17,644)	62,978	46,191	23,280
TRANSFER TO RESERVES			262,504 150,000	99,864 19,248	
DIVIDENDS PAID AND PROPOSED			112,504	80,616	
5% Preference Shares 3.5p per share 6% 'B' Preference Shares 6p per share (Free of Income Tax to 30p in the £) Ordinary Dividend Proposed		175 1,731			87 866
6p per Share	(11)	25,028	26,934	17,638	16,685
PARENT COMPANY SUBSIDIARIES	(5)	110,912 (25,342)	£85,570	£62,978	80,622
Earnings per Ordinary £1 Share (See No	te)		£85,570 47.38p	£62,978	(17,644)
NOTE: Earnings per Ordinary Share  . The calculations are based on an	nounts as	undone	====	12.64p	
(i) <u>Farnings</u>		andet:-	1980 (52 weeks) £197,620	1979 (9 months) £52,720	
(ii) Ordinary Shares in issue			417,132	417,132	

## AND SUBSIDIARY COMPANIES

## BALANCE SHEET AS AT 26TH SEPTEMBER 1980

	<b>32</b> .		roup	Con	npany
FIXED ASSETS	Notes	<u>1980</u>	1979	1980	1979
SUBSIDIARY COMPANIES	(6)	177,498	• -	145,530	157,1
CURRENT ASSETS	·(7) (8)	1,102	,	,, -	45, 7
PRELIMINARY EXPENSES	(0)	2,241,545	1,584,058	1,632,647	1,323,8
UNSECURED LOAN:		51.2	-	-	-
Trustees of the Company's Pension	Scheme	32,716	40,716	32,716	40,71
Deduct:		2,453,373	1,811,244	1,894,042	1,567,53
CURRENT LIABILITIES	(9)	1,423,154	952,342	860,002	713,78
DEFERRED TAXATION	(10)	1,030,219 22,137	858,902 22,137	1,034,040 22,137	853,75 22,13
FUNDS EMPLOYED:		£1,008,082	\$836,765	£1,011,903	£831,61
SHARE CAPITAL RESERVES	(13)	450,991	450,991	450,991	450,99
PROFIT AND LOSS ACCOUNT	(14)	450,000	300,000	450,000	300,000
EXCHANGE SURPLUS OF OVERSEAS INTERES	: <b>ጥ</b>	85,570	62,978	110,912	80,62
	T-AN	21,521	22,796		
	4	£1,008,082	£836,765	£1,011,903	£831,61
		<del></del>			

H. ROSSITER )

G. H. ROSSITER )

DIRECTORS

Motiter

# STATEMENT OF GROUP SOURCE AND APPLICATION OF FUNDS FOR THE PERIOD 1ST OCTOBER 1979 TO

## 26TH SEPTEMBER 1980

		7000			
			1980	16	<u> </u>
		<u>£</u>	T		
I S	OURCE OF FUNDS	-	<u> </u>	£	$\overline{\mathfrak{T}}$
	rofit before taxation				
No	et Eook amount of Fixed Assets disposed		444,840	123,428	
	of lined Assets disposed	o.ľ.	5,718	9,094	
A c	ljustments for items not involving the ovement of funds:		450,558	132,522	
	Depreciation	00 004			
	Exchange adjustments	30,306 (321)			21,260
		(321)	29,985	15 244	(6,016)
FU	NDS GENERATED FROM OPERATIONS		·	15,244	
	DITIONAL SOURCE		480,543	147,766	
	ount received in reduction of unsecured	loan	8,000	5,400	
			£488,543	015 2 2 6 6	
II APJ	PLICATION OF FUNDS		=====	£153,166	
Pur	cchase of Fixed Assets		24 22	_	
Pay	ment of Dividends		34,833	39,311	
Pay	ment of Taxation		1,906	20,419	
Net	: Increase in Working Capital (See below	)	121,528	8,703	
(24)	reade // Increase in Subsidiary Componer b	alances	335,489	79,008	
Pre	liminary Expenses		(5,725) 512	5,725	
			0/00 "		
Inc	rease in Working Capital		£488,543	£153,166	
(a)					
• •	Stocks Increase/(Decrease)				,
	Debtors		164,252	254,180	· ,
	Bills of Exchange		468,517	200,772	•
	Staff Loans	•	(25,697)	(43, 186)	
			1,524	8,842	
	Bank Balances		608,596	420,608	
	Bank Balances		6,773	(273,983)	
			6.1.5. 0.6.0		
(b)	Cummont To-1-1-1		615,369	146,625	
(0)	Current Liabilities - Increase/(Decrease	se)			
	Creditors		35, 278	(34, 947)	
	Short-Term Loan		44,602	102,564	
			070 00-		
			279,880	67,617	
	Net Increase (per above)		<b>የ</b> ጳጳቴ አዕላ	070	
			£335,489	£79,008	

#### NOTES TO THE ACCOUNTS 26TH SEPTEMBER 1980

#### 1. STATEMENT OF ACCOUNTING POLICIES

#### Comparative Figures

The amounts for 1979 relate to the period 1st January 1979 to 30th September 1979 (as against the fifty two weeks period 1st October 1979 to 26th September 1980).

#### Consolidation

The Nigerian and Chanaian Company interests are represented in the Group accounts by the share interest and loan monies as set out in Note 7(b)(i) and (ii).

#### Depreciation

Depreciation has been written off at rates commensurate with expected life usage. Rates vary up to 20% per annum in respect of the Company, and 10% and 33% in respect of overseas subsidiaries. Freehold Premises are depreciated at a fixed rate of 2% of Book Cost.

During the period the cost of hiring plant and office machinery amounted to:

	1980	<u> 1979</u>	(9 months)
Company Subsidiary Company	28,682 73,213	13,138 8,407	
	***********		
	£101,895	£21,545	

#### Taxation

The United Kingdom Taxation is charged at the rate of 52% on the profits of the period, the amount representing capital all vances being taken to Deferred Taxation Account.

#### Deferred Taxation

Deferred tax is provided by a charge against profits to cover the estimated future tax liabilities resulting from capital allowances claimed for tax purposes being in excess of depreciation charged in the accounts.

Stocks have been valued on a basis which is consistent with previous years.

Raw materials stocks are valued at the lower of cost or net realisable value. Work-in-progress and finished goods are valued at the lower of cost, being the direct cost of labour and materials, or net realisable value, except that the valuation of work-in-progress in the United Kingdom includes factory overheads.

#### Foreign Currencies

Assets and liabilities and results of foreign subsidiary Companies have been converted at the rate of exchange ruling at the year end. Differences arising from changes in exchange rates from previous years have been taken to reserves.

## NOTES TO THE ACCOUNTS 26TH SEPTEMBER 1980 CONTD...

## 2. SALARIES AND OTHER EMOLUMENTS

Directors  Biroctoria and di	1980	<u>1979</u> (9 months)
Director's and other emoluments and superannuation premiums Benefits in Kind	56,939 1,585	33,145 1,205
•	£58,524	£34,350
Emoluments Range £1 - £5,000	1980	1979
£5,001 - £10,000	2	2 2
£10,001 - £15,000 £15,001 - £20,000	3	1.
Chairman's Emoluments	1 £12,381	£7,307
Highest Paid Director	£16,826	£11,859
AUDITORS* REMUNERATION		Martin Committee Committee

United Kingdom

(Loss) for period to 26.9,80.

(Loss) carried forward by Subsidiary Companies

The Auditors' Remuneration covers the audit fee and other accounting services in the U.K. and audit fees of Subsidiary Companies.

#### TAXATION

5.

Current Year	<u>1980</u>	1979 (9 months)
Provision has been made for Corporation Tax at 52%		months/
(1979 52%)	261,000	89,000
In respect of previous year		
Overprovision	(15,686)	(19,245)
	£245,314	£69,755
The Company is a Close Company.		Principles of the state of the
GROUP PROFITS .	1980	<u>1</u> 979
(Loss)/Profit of those subsidiary companies included	-	
in the Consolidated Profit and Loss Account have been dealt with as follows:-		
(Loss) brought forward at 1.10.79	(17,644)	22.911

(17,644)

 $\mathcal{L}(25, 342)$ 

(7,698)

22,911

(40,555)

£17,644

The profit after taxation dealt with in the Accounts of the Parent Company is £207,224 (1979 £94,228), no provision having been made in respect of the loss of £(7,698) sustained by the Subsidiary Companies during the period.

# NOTES TO THE ACCOUNTS 26TH SEPTEMBER 1980 CONTD...

,					,	
6.	MOVEMENTS IN FIXED ASSETS					
		Freehold		<del></del>	Fixtures	
		Land and	Plant and	Motor	and	
	Cost	Buildings	Machinery	Vehicles	Fittings	Total
	Balance 1.10.79	47,213	331,228	77 066	50 405	
	Exchange Rate Adjustments	.,,=	(3,743)	77,866	52,497	508,804
	Additions		10,912	(543) 19,269	(878) 4,652	(5,164 34,833
	Disposals	47,213	338 <b>,</b> 397	96,592 8,489	56,271	538,473 8,489
	Balance 26.9.80	£47,213	£338,397	£88,103	£56,271	£529,984
	<u>Depreciation</u>		<u> </u>	• • • • • • • • • • • • • • • • • • •		100 000 000 000 000 000 000 000 000 000
	Balance 1.10.79	20,188	236,349	31,166	41,458	329,161
	Exchange Rate Adjustments Depreciation for period	915	(3,356) 12,250	(117) 15,501	(737) 1,640	(4,210) 30,306
	Disposals	21,103	245, 243	46,550 2,771	42,361	355,257 2,771
	Balance 26.9.80	£21,103	£245, 243	£43,779	£42,361	£352,486
	Net Book Value 1980	£26,110	£93,154	£44,324	£13,910	£177,498
	Net Book Value 1979	£27,025	£94,879	£46,700	£11,039	£179,643
	Cost		PARENT	COMPANY		
	Balance 1.10.79	47,213	244,537	65 220	00 00	
	Additions	-	•	65,330	32,287	389,367
			1,531	11,153	<del></del>	12,684
	Disposals	47,213	246,068	76,483 2,228	32,287	402,051 2,228
	Balance 26.9.80	£47,213	£246,068	£74,255	£32, 287	£399,823
	Depreciation	The second secon	***************************************		*****************	
	Balance 1.10.79	20,188	159,037	28,492	24,462	222 470
	Depreciation for period	915	8,703	12,937		232,179
	-				783	23,338
	Disposals	21,103	167,740	41,429	25,245	255,517 1,224
]	Balance 26.9.80	£21,103	£167,740	£40,205	£25,245	£254, 293
j	Net Book Value 1980	£26,110	£78,328	£34,050	£7,042	£145,530
<u>1</u>	Net Book Value 1979	£27,025	£85,500	£36,838	£7,825	£157,188
			·- <del>-</del>		***************************************	***************************************

#### NOTES TO THE ACCOUNTS 26TH SEPTEMBER 1980 CONTD...

7.	SUBSIDIAPY COMPANIES	CLASS		INCORPORATED S	HARE CAPITAL AUTHORISED	ISSUED
(a)	Bronnley (Africa) (Proprietary) Ltd Bronnley (Chana) Ltd Bronnley (London) Ltd	Ordinary Ordinary Ordinary Ordinary Ordinary	2 Rand N.P.V. £1 \$NZ1	Ghana U.K. New Zealand	30,000 100 5,000 100 400 10,000	30,000 2 2,000 100 400 2
		Ordinary	FF200 . the Is	France ssued Capital (	100 of each compar	100

The Overseas Companies carry on the same activities as the Parent Company.

The following Companies have not been involved in any trading activities during the year:-

Bronnley (London) Limited Bronnley (New Zealand) Limited Bronnley (Ghana) Limited

- (b) (i) £1,102 is included in the Accounts in respect of the monies held by the Liquidator of Bronnley (Nigeria) Ltd. £67,762 which will be liable to U.K. taxation has, in fact, been received since and will be dealt with in the Accounts for the ensuing year.
  - (ii) The Ghana Company ceased trading in 1973 and is in course of being struck off. There is a frozen balance of ₡15,278 due to the Parent Company which, except for £1,000, is not included in the Accounts.
  - (iii) The Company's interest in the subsidiary companies are made up as follows:-

		<u>Group</u>		Company
Shares at Cost Current Accounts due to Parent		1,100		33,993
Company Less: Loan due from Parent	1,002		50,256	
Company	-	1,002	100	50,156
Less: Provision for Losses		2,102		84,149 1,000
	•	£1,102		£83,149

8.	CURRENT ASSETS	<u>G</u> 1	oup	Company		
		1980	1979	1980	1979	
	Stocks Debtors and Prepayments Stoff Loans Bills Receivable Cash at Bank and In Hand Tax Recoverable	824,012 1,327,973 23,548 5,655 49,888 10,469	659,760 859,456 22,024 31,352 1,824 9,642	581,171 976,738 23,548 40,426 1,196 9,568	543,240 696,752 23,024 51,999 124 8,751	
		£2,241,545	£1,584,058	£1,632,647	£1,323,890	

# NOTES TO THE ACCOUNTS 26TH SEPTEMBER 1980 CONTD...

a	CUDDENT LIARTITTEC	- SALIEMBER 1980 CONTD.			
9,	Bank Overdrafts (Part Secured) Creditors and Accruals U.K. Taxation	GRO 1980 298,313 601,648	UP 1979 257,022 366,370		<u>167</u> 246,6 240,7
	Short-term Loan (Secured see note) Dividends Declared (Paid October 1980) Dividends Proposed	334,314 147,166 16,685 25,028	209,701 102,564 16,685	334,314 16,685 25,028	209,70
	NOTE: The assets of the Australian subs	£1,423,154	£952,342	£860,002	£713,78
	registered mortgage debenture giv (A\$ 52,156) and a short-term loan	en as security	of a bank o	a charge unde verdraft £25	er a .585

(A\$ 52,156) and a short-term loan of £49,055 (A\$100,000). The balance of the short-term loan £98,111 (A\$200,000) is repayable within three years.

#### 10. DEFERRED TAXATION

In accordance with the practice of past years provision is included for taxation on the amount of which capital allowances on plant and machinery exceed depreciation charged in the accounts of the Parent Company.

Capital Allowances	1980 <u>CON</u> 22,137	1979 (9 months) 22,137	
Stock Relief	•	,	70,563
Less: Transfer to Reserves	-		70,563
Balance 26th September 1980  11. DIVIDENDS PROPOSED  6p Per Ordinary Share	£22,137 £25,028	£22,137 	70,363
12. CAPITAL COMMITMENTS AND CONTINGENT LIABILIT  (1) Contingent Liabilities in respect of am included in the Accounts are as follows	lounts not	1979	
a) Discounted bills receivable	£36,981	£37,614	
1. N =			

#### b) Guarantees

The Company has giver - mantees in respect of a subsidiary company amounting U in respect of monies borrowed by the Trustees of the to \$A250,000 and L. Company's Pension C: 3 Trust Fund.

(2) The liability in respect of future U.K. Capital Expenditure is estimated as follows: ₫

rrows:-		Parent	Consolidated
Contracted	1980	**	-
	(1979)	(£25,000)	(£25,000)

## NOTES TO THE ACCOUNTS 26TH SEPTEMBER 1980 CONTD...

13,	SHARE CAPITAL	1.	980	19	79
		Authorised	Issued	Issued	Authorised
	5% Preference Shares of £1 each 6% 'B' Preference Shares of £1 each Ordinary Voting Shares of £1 each Ordinary Non-Voting Shares of £1 each	5,000 68,000 47,000 400,000	5,000 28,859 34,761 382,371	5,000 28,859 34,761 104,283	5,000 68,000 47,000 400,000
	•	£520,000	£450,991	£172,903	£520,000
14.	RESERVES		1980	<u> 1979</u>	
	Balance 1st October 1979 Less: Capitalisation		300,000	488,277 278,088	
	Add: Transfer from Deferred Taxation Transfer from Profit and Loss	-	300,000	210,189	70,563
	Account	150,000	150,000	89,811	19,248
			£450,000	£300,000	

#### THE AUDITORS REPORT

#### TO THE MEMBERS OF H. BRONNLEY AND CO. LIMITED

We have examined the Accounts set out on pages 4 to 12 which have been prepared under the historical cost convention as modified by the valuation of overseas assets and liabilities at current rates of exchange.

Our audit has been carried out in accordance with approved auditing standards.

In our opinion based on our examination and on the reports of auditors of overseas subsidiaries these accounts together with the statement of source and application of funds on page 6 give under the convention stated above a true and fair view of the state of affairs of the company and the group at 26th September 1980 and of the profit and the source and application of funds of the group for the period ended on that date and comply with the Companies Acts 1948 to 1980.

158, Bishopsgate, London, EC2M 4LR.

HART BROTHERS
CHARTERED ACCOUNTANTS

18th May 1981.