Directors' report and Financial statements

31 May 2002

Registered number 40946



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### Directors and Advisers

### **Directors**

DA Bernstein FCA (Chairman)
CM Bird
AJ Mackintosh ACA
DM Makin
D Tueart

### Secretary

JB Halford

### **Registered Office**

Maine Road, Moss Side, Manchester M14 7WN

### **Bankers**

Co-operative Bank plc, 1 Balloon Street, Manchester M60 4EP

### **Auditors**

KPMG Audit Plc, Chartered Accountants, St James' Square, Manchester M2 6DS

#### **Solicitors**

Eversheds, Eversheds House, 70 Great Bridgewater Street, Manchester M1 5ES Kuit Steinart Levy, 3 St Mary's Parsonage, Manchester M3 2RD

### Report of the Directors

The Directors submit their report and the financial statements for the year ended 31 May 2002.

### Results for the year

The loss for the financial year transferred to the reserves is £13,882,000 (2001: loss £615,000). The Directors do not propose a dividend.

### Principal activity

The principal activity of the Company is the operation of a professional football club.

### **Directors and Directors' interests**

None of the Directors who held office at 31 May 2002 had any disclosable interest in the shares of the Company. The interests of the Directors in the shares of the ultimate holding company are disclosed in the accounts of that company. The Directors who served during the year are set out on page 2.

Report of the Directors (continued)

#### Political and charitable contributions

The Company made no political contributions during the year. Donations to UK charities amounted to £6,511 (2001: £5,204).

### Supplier payment policy

The Company policy is normally to pay suppliers according to agreed terms of business rather than following any code or standard on payment practice. These terms are agreed upon entering into binding contracts and the Company seeks to adhere to the payment terms providing the relevant goods and services have been supplied in accordance with the contracts.

In accordance with SI 1997 The Companies Act 1985 (Directors' Report) (Statement of Payment Practice) Regulations 1997 the Company had 35 days of purchases outstanding at the end of the financial year.

### **Employee involvement**

Within the bounds of commercial confidentiality, staff at all levels are kept fully informed of matters that affect the progress of the Company and are of interest to them as employees.

### Disabled employees

Disabled persons are given full and fair consideration for all types of vacancy. If an existing employee becomes disabled, such steps as are practical and reasonable are taken to retain him/her in employment. Where appropriate, assistance with rehabilitation and suitable training are given. Disabled persons have equal opportunities for training, career development and promotion, except insofar as such opportunities are constrained by the practical limitations of their disability.

### Auditors

In accordance with Section 384 of the Companies Act 1985, a resolution is to be proposed at the AGM for the re-appointment of KPMG Audit Plc as auditors of the Company.

By order of the Board

Secretary

19 September 2002

### Statement of Directors' Responsibilities

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss for that period. In preparing those financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The Directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Report of the Independent Auditors to the members of Manchester City Football Club Plc

We have audited the financial statements on pages 7-20

### Respective responsibilities of directors and auditors

The Directors are responsible for preparing the Directors' report. As described on page 5 this includes responsibility for preparing the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding Directors' remuneration and transactions with the Company is not disclosed.

### Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the Company as at 31 May 2002 and of the loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**KPMG Audit Plc** 

Chartered Accountants Registered Auditor

1414 Andet PIC

Manchester

19 September 2002

### **Profit and Loss Account**

for the year ended 31 May 2002

	Year ended		Year ended
	Note	31 May	31 May
		2002	2001
		£000	£000
Turnover	2	28,006	32,363
Operating expenses before exceptional item			
and amortisation of players	3 5	(33,945)	(26,963)
Exceptional item	5	-	(274)
Operating profit before amortisation of players		(5,939)	5,126
Amortisation of players		(7,001)	(5,334)
Operating loss after amortisation of players		(12,940)	(208)
Profit on disposal of players		64	10
Loss before interest and taxation		(12,876)	(198)
Interest receivable and similar income	6	8	130
Interest payable and similar charges	7	(1,014)	(547)
Loss on ordinary activities before and after taxation	1 <i>8</i>	(13,882)	(615)

The company had no recognised gains or losses other than those dealt with in the profit and loss account above, and therefore no separate statement of total recognised gains and losses has been presented.

The results for the two years are from continuing operations.

The notes on pages 9 to 20 form part of these financial statements.

### **Balance Sheet**

as at 31 May 2002

us ut 51 may 2002		As at	As at
		31 May	31 May
	Note	2002	2001
		£000	£000
Fixed assets	0	22.972	10.240
Intangible Assets	9	22,963	19,248
Tangible Assets	10	37,207	30,421
		60,170	49,669
Current assets			
Stocks	11	318	346
Debtors	12	4,128	4,709
Cash at bank and in hand		16	12
		4,462	5,067
Creditors			
Amounts falling due within one year	13	(55,685)	(51,181)
Net current liabilities		(51,223)	(46,114)
Total assets less current liabilities		8,947	3,555
Creditors			
Amounts falling due after more than			
one year	14	(14,415)	(2,133)
Accruals and deferred income	16	(20,374)	(13,382)
		(25,842)	(11,960)
Capital and reserves		Military	<del>=</del>
Called up share capital	17	962	962
Share premium account	18	59	59
Revaluation reserve	18	9,519	9,519
Profit and loss account	18	(36,382)	(22,500)
Equity shareholders' funds		(25,842)	(11,960)

These Financial Statements were approved by the Board of Directors on 19 September 2002 and were signed on its behalf by:

DA Bernstein

Chairman

The notes on pages 9 to 20 form part of these financial statements.

### Notes

(forming part of the financial statements)

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Company's financial statements. The Company has adopted FRS 19 "Deferred Tax" in these financial statements.

#### Basis of accounting

The financial statements have been prepared in accordance with applicable accounting standards under the historical cost convention as modified by the revaluation of certain tangible fixed assets. Under FRS1 "Cash Flow Statements" the Company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the Company in its own published consolidated financial statements.

As the Company is a wholly owned subsidiary of Manchester City PLC, the Company has taken advantage of the exemption of FRS 8 "Related Party Disclosures" and has therefore not disclosed transactions or balances with entities which form part of the group. The consolidated financial statements of Manchester City PLC, within which this Company is included, can be obtained from Maine Road, Moss Side, Manchester M14 7WN.

#### **Turnover**

Turnover represents amounts receivable by the Company, excluding Value Added Tax and transfer fees in respect of TV income, gate receipts, commercial activities relating to the Club and donations. Advanced season ticket sales are included within deferred income and released to turnover in the relevant season.

### Signing on fees

Signing on fees are charged to staff costs over the life of the player's contract.

#### Depreciation

Depreciation has been charged on tangible fixed assets as follows:

Freehold buildings - 2% straight line
Fixtures and fittings - 10% straight line
Computer equipment - 25% straight line
Motor vehicles - 25% reducing balance

These rates are designed to write off the assets to their residual values over their estimated useful lives. No depreciation is provided on the City of Manchester Stadium until it is brought into use.

#### Stocks

Stocks are stated at the lower of cost and net realisable value.

#### Intangible assets

The costs associated with the acquisition of players' registrations are capitalised as intangible fixed assets. These costs are amortised over the contract period on a straight line basis. Impairments in value below the amortised value, are provided for when management become aware of the impairment.

### Notes (continued)

#### Deferred Tax

Deferred tax is recognised without discounting in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date except as otherwise required by FRS19.

No deferred tax asset has been recognised as at 31 May 2002 as in the Company's opinion it is unlikely that there will be sufficient taxable profits arising in the foreseeable future for the asset to be recovered.

#### Leases

Where the Company enters into a lease, which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a 'finance lease'. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over its estimated useful life or the term of the lease, whichever is shorter. Future instalments under such leases, net of finance charges, are included within creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account, and the capital element which reduces the outstanding obligation for future instalments.

All other leases are accounted for as 'operating leases' and the rental charges are charged to the profit and loss account on a straight line basis over the life of the lease.

#### Capital grants

Grants receivable from the Football Foundation and similar bodies in respect of capital expenditure are treated as deferred income and released to the profit and loss account over a future period. This period will equal the economic life of the assets to which the grants relate in order to match the income to the depreciation charged on those assets. Deferred grant income in the balance sheet represents total grants received less amounts credited to the profit and loss account.

### 2 Turnover

	Year ended	Year ended
	31 May	31 May
	2002	2001
	£000	£000
Gate receipts	8,914	8,677
Television	9,208	13,969
Other commercial activities	9,804	9,618
Donations from development association	80	99
	28,006	32,363
		<del></del>

The Company operates in the United Kingdom in one class of business.

### Notes (continued)

### 3 Operating expenses

	Year ended 31 May 2002	Year ended 31 May 2001
	£000	£000
Raw materials and consumables Remuneration of auditors and its associates	3,418	3,099
Audit fees	25	22
Other services	16	15
Hire of other assets	304	182
Capital grants amortisation	(124)	(124)
Other external charges	5,276	5,069
Staff costs including exceptional item (note 4 &5)*  Depreciation and other amounts written off	24,386	18,369
tangible fixed assets and intangible assets:		
Owned	323	282
Leased	321	323
Amortisation of players**	7,001	5,334
	40,946	32,571
Operating expenses comprise:		<del> </del>
Operating expenses before exceptional item		
and amortisation of players	33,945	26,963
*Exceptional item (note 5)	•	274
**Amortisation of players	7,001	5,334
	40,946	32,571
	· · · · · · · · · · · · · · · · · · ·	

### Notes (continued)

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### 4 Staff numbers and costs

The average number of persons employed by the Company (including Directors) during the financial year, analysed by category, was as follows:

Number of employees	Year ended 31 May 2002	Year ended 31 May 2001
Players	51	47
Football administration staff	42	38
Commercial/Administration staff	79	63
	172	148
The aggregate payroll costs of these persons were as follows:		
	Year ended	Year ended
	31 May	31 May
	2002	2001
	£000	£000
Wages and salaries	21,818	16,215
Social security costs	2,496	1,820
Other pension costs (note 19)	72	60
	24,386	18,095
Exceptional item		
	Year ended	Year ended
	31 May	31 May
	2002	2001
	£000	£000
Share of deficit in The Football League Limited Pension	-	274
and Life Assurance Scheme		

### Notes (continued)

### 6 Interest receivable and similar income

	Year ended 31 May 2002 £000	Year ended 31 May 2001 £000
Bank interest Other	8 -	32 98
	8	130

### 7 Interest payable and similar charges

	Year ended 31 May 2002 £000	Year ended 31 May 2001 £000
Bank loans and overdrafts Other interest Finance lease interest	943 17 54	405 33 109
	1,014	547

### 8 Taxation

The effective rate of tax for the year is less than the standard rate of corporation tax in the UK of 30% due to the realisation of a loss for corporation tax purposes.

	Year ended 31 May 2002	Year ended 31 May 2001
	£000	£000
Profit on ordinary activities before taxation	(13,882)	(615)
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 30% (2001: 30%)	(4,165)	(185)
Effects of:		
Expenses not deductible for tax purposes	(9)	(18)
Depreciation for the year in excess of capital allowances	193	182
Intangible asset - players	368	166
Other timing differences	-	(13)
Tax losses incurred/(utilised) in the year	3,613	(132)
Corporation tax charge for the year		
	<del></del>	

The Group has corporation tax losses available for carry forward of approximately £36.1 million.

### Notes (continued)

### 8 Taxation (continued)

The elements of deferred tax are as follows:

	Year ended 31 May	Year ended 31 May	
	2002	2001	
	€000	£000	
Intangible fixed assets	91	153	
Accelerated capital allowances	(91)	(153)	
Undiscounted provision	0	0	

The Directors have adopted FRS19 for the first time in these accounts. The Group has unrecognised deferred tax assets in respect of tax losses, accelerated capital allowances and other short-term timing differences. The assets have not been recognised as the likelihood of the Group recovering these assets in the foreseeable future is considered to be remote. A prior year adjustment has not been made for the same reason.

### 9 Intangible fixed assets

	£000
Amounts paid for players registrations	
As at 1 June 2001	32,517
Additions	13,169
Disposals	(6,130)
As at 31 May 2002	39,556
Accumulated amortisation	
As at 1 June 2001	13,269
Charge for the year	7,001
Disposals	(3,677)
As at 31 May 2002	16,593
Net book value	<u></u>
As at 31 May 2002	22,963
As at 31 May 2001	19,248
	17,210

Notes (continued)

### 10 Tangible fixed assets

Freehold Land and Buildings £000	Fixtures, Fittings Equipment £000	Motor Vehicles £000	Assets Under Construction £000	Total £000
		39	-	36,294
525	(8)	-	6,001	7,438 (8)
31,468	6,216	39	6,001	43,724
			<u>-                                    </u>	
2,618	3,229	26	-	5,873
101	540	3	-	644
2,719	3,769	29	-	6,517
28,749	2,447	10	6,001	37,207
28,325	2,083	13	-	30,421
	2,618 101 2,719	Land and Buildings £000  30,943 5,312 525 912 (8)  31,468 6,216  2,618 3,229 101 540  2,719 3,769  28,749 2,447	Land and Buildings £000         Fittings Equipment £000         Motor Vehicles £000           30,943         5,312         39           525         912         -           (8)         -           31,468         6,216         39           2,618         3,229         26           101         540         3           2,719         3,769         29           28,749         2,447         10	Land and Buildings £000         Fittings £000         Motor Vehicles £000         Under Construction £000           30,943         5,312         39         -           525         912         -         6,001           -         (8)         -         -           31,468         6,216         39         6,001           2,618         3,229         26         -           101         540         3         -           2,719         3,769         29         -           28,749         2,447         10         6,001

Tangible fixed assets are shown at their original cost to the Company with the exception of freehold land and buildings. The Directors obtained an external valuation of the land and buildings from Dunlop Heywood, Consultants Surveyors, as at 31 May 1995. The valuation was prepared on a depreciated replacement cost basis and was made in accordance with the Royal Institution of Chartered Surveyors Asset Statements of Valuation Practice and Guidance notes. The land and buildings are all shown at valuation plus subsequent cost. Details of original cost are not available.

On 8 August 1999 the Company entered into a legally binding agreement with Manchester City Council to take a lease of the City of Manchester Stadium for a period of 250 years to commence from the start of the 2003/4 season. Conditional upon such a lease becoming effective, the ownership of Maine Road will pass to the Council. Dunlop Heywood have informed the Directors that the value of the lease of the City of Manchester Stadium is greater than the net book value of Maine Road. No depreciation has therefore been charged on Maine Road for the year ended 31 May 2002. The effect of the non-depreciation in the year was £537,000. Assets under construction relate to expenditure at the City of Manchester Stadium site.

The net book value of fixed assets at 31 May 2002 includes £1,771,000 (2001: £2,400,000) in respect of assets on finance lease or hire purchase. Depreciation for the year on these assets was £321,000 (2001: £324,000).

### Notes (continued)

### 10 Tangible fixed assets (continued)

The cost of tangible fixed assets includes £89,000 (2001: £89,000) of capitalised interest relating to the construction of the Platt Lane Stand and £351,000 (2001: £351,000) relating to the construction of the Kippax Stand.

Capital commitments contracted for but not provided for as at 31 May 2002 totalled £3,865,000 (2001: £nil). These costs relate to the City of Manchester Stadium.

1	1	Stocks
		SHUCKS

11	Stocks		
		2002 £000	2001 £000
	Goods for resale	318	346
		<del></del>	-
12	Debtors		
		2002	2001
		£000	£000
	Amounts falling due within one year		
	Trade Debtors	3,234	2,506
	Other debtors	28	931
	Prepayments and accrued income	866	1,272
		4,128	4,709
13	Creditors: amounts falling due within one year		
		2002	2001
		€000	£000
	Bank loans and overdrafts	12,876	7,829
	Other loans	164	142
	Obligations under finance leases	215	732
	Trade creditors	5,342	4,823
	Amount owed to parent company	31,129	31,154
	Taxation and social security costs	1,922	2,824
	Accruals	4,037	3,677
		55,685	51,181

Further details of borrowings are given on note 15.

Notes (continued)

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### 14 Creditors: amounts falling due after more than one year

				2	002	2001
				£	000	£000
Bank loans				5,	000	_
Directors' Loans					200	-
Other loans					314	474
Obligations under fit	nance leases			Σ,		189
Accruals					1,470	
				14,	415	2,133
				<del></del>	<del></del> -	<u></u>
Borrowings						
	Bank loans	Directors	Other	Finance	2002	2001
	and overdrafts	Ioans	loans	leases	Total	Total
	000£	£000	£000	£000	£000	£000
Within one	12,876	-	164	215	13,255	8,703
year						
Between one	5,000	1.067	2,663	_	8,730	247
and two years	5,000	1,067	2,005		0,750	241
Between two and five years	-	2,133	2,237	_	4,370	173
After more		2,133	2,23,		1,0 / 0	1,5
than five years	-	-	414	-	414	243
	17,876	3,200	5,478	215	26,769	9,366
	17,070	5,200	2,770	-10	20,707	>,500

2002

2001

### Bank loans and overdrafts

The bank borrowings are secured by fixed and floating charges on the assets of the Company.

#### Directors' Loans

The Directors' loans are unsecured and comprise £3,200,000 from JC Wardle which is repayable in twelve quarterly instalments commencing 30 June 2003. This loan attracts interest at a rate of 5% per annum.

### Other Loans

Other loans include a £2,995,000 unsecured loan received from DM Makin which is repayable in twelve quarterly instalments commencing 30 June 2003. This loan attracts interest at a rate of 5% per annum. Also included within other loans are unsecured loans totalling £1,585,000 attracting interest at 4.5% repayable in March 2004. The balance of the other loans are interest free and are repayable over an average of 8.4 years. They include a loan of £742,000 secured on certain assets of the Group.

#### **Finance Leases**

The finance leases are secured on certain assets of the Company.

### Notes (continued)

### 16 Accruals and deferred income

	2002	2001
Amounts falling due within one year	£000	£000
Deferred income	8,167	7,251
Deferred credit for capital grants	105	124
	8,272	7,375
Amounts falling due after more than one year		
Deferred income	5,595	1,417
Deferred credit for capital grants	6,507	4,590
	12,102	6,007
Total accruals and deferred income	20,374	13,382
Deferred credit for capital grants	<u> </u>	<del></del>
The movements in deferred credit for capital grants during the year were as	follows:	
1 5 5		£000
At 1 June 2001		4,714
Grants received to 31 May 2002		2,022
Grants released to 31 May 2002		(124)
At 31 May 2002		6,612

### 17 Called up share capital

The authorised and issued share capital at the beginning and the end of the year is as follows:

2002		200	2001	
Number of	£000	Number of	£000	
Shares		shares		
1,600,000	1,600	1,600,000	1,600	
1,600,000	1.600	1.600.000	1,600	
961,270	961	961,270	961	
3,399	1	3,399	1	
964,669	962	964,669	962	
	Number of Shares  1,600,000  1,600,000  961,270 3,399	Number of Shares £000  1,600,000 1,600  1,600,000 1,600  961,270 961 3,399 1	Number of Shares         £000         Number of shares           1,600,000         1,600         1,600,000           1,600,000         1,600         1,600,000           961,270         961         961,270           3,399         1         3,399	

Notes (continued)

### 18 Reserves

	Share Premium	Revaluation Reserve	Profit & Loss account	
	£000	£000	£000	
At 1 June 2001 Transfer from profit and loss account for the year	59 -	9,519 -	(22,500) (13,882)	
At 31 May 2002	59	9,519	(36,382)	
		<del></del>		

### 19 Pension

The Company does not operate a company pension scheme. Contributions are payable for certain employees to individual pension plans as disclosed in note 4.

### 20 Contingent Liabilities

Transfer fees and loyalty bonuses of £4,969,000 (2001: £3,684,200) which will become due to certain players if they are still in the service of the Club on specific future dates are accounted for in the year in which they fall due for payment.

### 21 Reconciliation of movement in shareholders funds

	2002 £000	2001 £000
Loss for the financial year	(13,882)	(615)
Net reduction to shareholders' funds	(13,882)	(615)
Opening shareholders' funds	(11,960)	(11,345)
Total closing shareholders' funds	(25,842)	(11,960)

Notes (continued)

#### 22 Commitments

The annual commitment for payments in respect of operating leases:

	296	427
After five years	<u>-</u>	
Within two and five years	-	219
Within one year	296	208
Expiring:		2000
	£000	£000
	2002	2001

### 23 Related Party Transactions

The loans from JC Wardle and DM Makin are described in note 15 of the accounts. The maximum liability outstanding during the year in respect of loans from JC Wardle was £3,200,000 and from DM Makin was £2,995,000.

#### 24 Post balance sheet events

Since the year-end the football registrations of Nicolas Anelka (from Paris Saint-Germain), Sylvain Distin (from Paris Saint-Germain), Vicente Matias Jose Vuoso (from Club Athletico Independiente), Mikkel Bischoff (from Akademisk Boldklub), Tyrone Loran (from FC Volendam), Peter Schmeichel (from Aston Villa) and Karim Kerkar (Le Havre) have been acquired for a total cost of £21.5 million payable over the next six years. The registrations of Alioune Toure (to Paris Saint-Germain), Christopher Killen (to Oldham Athletic) and Tyrone Mears (to Preston North End) were sold for a total consideration of £3.9 million.

### 25 Ultimate holding company

The immediate and ultimate holding company is Manchester City PLC, a company registered in England and Wales.