# MARSTON'S TRADING LIMITED (FORMERLY WOLVERHAMPTON & DUDLEY BREWERIES (TRADING) LIMITED) ANNUAL REPORT

For the 52 weeks ended 29 September 2007

Registered Number 40590

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# **ANNUAL REPORT**

# Period ended 29 September 2007

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(formerly Wolverhampton & Dudley Breweries (Trading) Limited)

#### **DIRECTORS' REPORT**

The Directors submit their report and the audited financial statements of the Company for the 52 weeks ended 29 September 2007 (2006 52 weeks ended 30 September 2006)

#### Principal activities

The Company's principal activities are operating managed, tenanted and leased public houses, brewing beer and wholesaling beers, wines and spirits

#### Review of business

The Company made a profit after taxation of £2 6m (2006 £20 8m)

Throughout the year, the Company has continued to pursue its objectives of developing and operating good quality community pubs and to market and sell high quality ale brands

On 8 January 2007 the name of the Company was changed to Marston's Trading Limited (formerly Wolverhampton & Dudley Breweries (Trading) Limited) On the same date the name of the parent company changed to Marston's PLC (formerly The Wolverhampton & Dudley Breweries, PLC)

#### **Performance**

The Directors of the Marston's PLC (formerly The Wolverhampton & Dudley Breweries, PLC) Group manage the Group's operations on a divisional, rather than statutory entity basis. The development, performance and position of the Group which includes the Company are discussed within the Business Review of the Group Annual Report which does not form part of this report.

## Principal risks and uncertainties

The principal risks and uncertainties of the Company are integrated with the principal risks of the Marston's PLC (formerly The Wolverhampton & Dudley Breweries, PLC) Group and are not managed separately. Accordingly, the principal risks and uncertainties of the Group which include those of the Company are discussed within the Business Review of the Group Annual Report which does not form part of this report.

#### **Future developments**

No changes are anticipated in the nature of the business in the foreseeable future

#### Dividends

The Directors do not recommend the payment of a dividend (2006 £nil)

#### **Employees**

Employment policies are based on the provision of appropriate training and career development of our staff. We seek to give equal opportunity and to consider carefully the recruitment of disabled people including those who become disabled during their employment. Job sharing continues to increase. Annual personal appraisals support skill development and commitment to the business.

Our communication aim is to increase the understanding and commitment of all our employees through regular briefings and in-house publications such as 'The Word'

#### Payments to creditors

It is the Company's payment policy to follow the CBI's Prompt payment Code for all suppliers Copies of the code are available from the Confederation of British Industry at Centre Point, 103 New Oxford Street, London, WC1A 1DU

Creditor days at the period end were 37 (2006 39)

# **DIRECTORS' REPORT (continued)**

#### **Directors**

The Directors who held office during the period, and up to the date of this report, were as follows

D Andrew

R Findlay

P Inglett

S J Öliver

A Darby

No Director had any interest in the share capital of the Company Details of the Directors' interests in the share capital of other group companies are disclosed in the financial statements of the ultimate parent company, Marston's PLC (formerly The Wolverhampton & Dudley Brewenes, PLC)

#### Statement of Directors' responsibilities in respect of the Annual Report and the financial statements

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing those financial statements, the Directors are required to

- · Select suitable accounting policies and then apply them consistently,
- · Make judgments and estimates that are reasonable and prudent,
- State whether applicable UK accounting standards have been followed, subject to any material departures disclosed and
  explained in the financial statements,
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will
  continue in business, in which case there should be supporting assumptions or qualifications as necessary

The Directors confirm that they have complied with the above requirements in preparing the financial statements

The Directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Auditors and disclosure of information to auditors

So far as the Directors are aware, there is no relevant audit information of which PricewaterhouseCoopers LLP ("PwC") are unaware, and the Directors have taken all the steps that they ought to have taken as Directors in order to make themselves aware of any relevant audit information and to establish that PwC are aware of that information

PwC has indicated its willingness to continue in office and a resolution proposing its reappointment will be put to the Annual General Meeting

Approved by the Board on 30 November 2007 and signed on its behalf by

Anne-Marie Brennan Company secretary 30 November 2007

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF MARSTON'S TRADING LIMITED (formerly Wolverhampton & Dudley Breweries (Trading) Limited)

We have audited the financial statements of Marston's Trading Limited (formerly Wolverhampton & Dudley Breweries (Trading)
Limited) for the period ended 29 September 2007 which comprise the profit and loss account, the statement of total recognised gains and losses, the balance sheet and the related notes. These financial statements have been prepared under the accounting policies set out therein

# Respective responsibilities of Directors and Auditors

The Directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985 We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements

In addition we report to you if, in our opinion, the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding Directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### **Basis of Audit Opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion

- The financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the Company's affairs as at 29 September 2007 and of its profit for the period then ended,
- · The financial statements have been properly prepared in accordance with the Companies Act 1985, and

• The information given in the Directors' report is consistent with the financial statements

PricewaterhouseCoopers LLP

Chartered Accountants and Registered Auditors

Birmingham

30 November 2007

# PROFIT AND LOSS ACCOUNT For the period ended 29 September 2007

	Notes	2007 £m	2006 £m
Turnover	2	237.9	260 8
Net trading expenses	3 _	(211.6)	(233 2)
Operating profit	2	26.3	27 6
Loss on disposal of fixed assets	_	(3 6)	(1.5)
Profit on ordinary activities before interest		22 7	26 1
Interest payable and similar charges	6	(20 6)	(8 1)
Interest receivable and similar income	7	0 4	02
Profit on ordinary activities before taxation	_	2 5	18 2
Taxation credit on profit on ordinary activities	8	0 1	2 6
Profit for the period	20	2.6	20 8

All results relate to continuing operations

There is no difference between the result shown above and the result for the period stated on an unmodified historical cost basis

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES For the period ended 29 September 2007

		2007	2006
	Notes	£m	£m
Profit on ordinary activities after taxation	_	26	20 8
Actuarial gain/(loss) recognised for the pension scheme		25 9	(18 6)
Movement on deferred tax relating to pension liability	8	(8 7)	24
Movement on current tax in relation to pension liability		-	32
Total recognised gains relating to the period	<u>-</u>	19.8	7 8

# BALANCE SHEET At 29 September 2007

Fixed assets         £m         £m           Intangible assets         9         7.0         7.5           Tangible assets         10         85.3         83.3           Investments         11         298.1         290.2           390.4         381.0         381.0           Current assets           Assets held for sale         12         0.7         2.7           Stocks         13         11.5         9.6           Debtors – due within one year         14         337.5         81.8           – due after more than one year         14         37.5         81.8           – due after more than one year         15         (337.0)         (314.2)           Creditors (amounts falling due within one year)         15         (337.0)         (314.2)           Net current liabilities         404.2         171.0           Creditors (amounts falling due after more than one year)         16         (373.1)         (154.3)           Provisions for liabilities and charges         17         (7.3)         (7.1)           Net liabilities         22         (25.7)         (32.7)           Net liabilities         22         (25.7)			2007	2006
Intangible assets		Notes	£m	£m
Tangible assets   10				
New streents   11   298 1   290 2   390 4   381 0   290 2   390 4   381 0   381 0   390 4   381 0   381 0   390 4   381 0   390 4   381 0   390 4   381 0   390 4   381 0   390 4   381 0   390 4   381 0   390 4   381 0   390 4   381 0   390 4   381 0   390 4   381 0   390 4   381 0   390 4   381 0   390 4   381 0   390 5				
Current assets         Assets held for sale       12       0.7       2.7         Stocks       13       11.5       9.6         Debtors – due within one year       14       337.5       81.8         – due after more than one year       14       1.1       10.1         Stocks       13       11.5       9.6         Debtors – due within one year       14       11.1       10.1         350.8       104.2         Creditors (amounts falling due within one year)       15       (337.0)       (314.2)         Net current assets/(liabilities)       13.8       (210.0)         Total assets less current liabilities       404.2       171.0         Creditors (amounts falling due after more than one year)       16       (373.1)       (154.3)         Provisions for liabilities and charges       17       (7.3)       (7.1)         Net assets before pension liabilities       23.8       9.6         Pension liabilities       22       (25.7)       (32.7)         Net liabilities       22       (25.7)       (32.7)         Capital and reserves       (1.9)       (23.1)         Called up share capital       19       -       -       -         <		· =		83 3
Current assets         Assets held for sale       12       0.7       2.7         Stocks       13       11.5       9.6         Debtors – due within one year       14       337.5       81.8         – due after more than one year       14       11       10.1         Total assets (amounts falling due within one year)       15       (337.0)       (314.2)         Net current assets/(liabilities)       13.8       (210.0)         Total assets less current liabilities       404.2       171.0         Creditors (amounts falling due after more than one year)       16       (373.1)       (154.3)         Provisions for liabilities and charges       17       (7.3)       (7.1)         Net assets before pension liabilities       23.8       9.6         Pension liabilities       22       (25.7)       (32.7)         Net liabilities       22       (25.7)       (32.7)         Capital and reserves       Called up share capital       19       -       -       -         Called up share capital       19       -       -       -       -         Profit and loss account       20       (1.9)       (23.1)       -	Investments	11		
Assets held for sale			390 4	381 0
Assets held for sale	Current accate			
Stocks		19	0.7	27
Debtors – due within one year       14       337 5       81 8         – due after more than one year       14       11       10 1         350 8       104 2         Creditors (amounts falling due within one year)       15       (337 0)       (314 2)         Net current assets/(liabilities)       13 8       (210 0)         Total assets less current liabilities       404 2       171 0         Creditors (amounts falling due after more than one year)       16       (373 1)       (154 3)         Provisions for liabilities and charges       17       (7 3)       (7 1)         Net assets before pension liabilities       23 8       9 6         Pension liabilities       22       (25 7)       (32 7)         Net liabilities       (1 9)       (23 1)         Capital and reserves       (1 9)       (23 1)         Called up share capital       19       -       -         Profit and loss account       20       (1 9)       (23 1)		· —		
Total assets less current liabilities   16	* * **	· =		
State   Stat				
Creditors (amounts falling due within one year)       15       (337 0)       (314 2)         Net current assets/(liabilities)       13 8       (210 0)         Total assets less current liabilities       404 2       171 0         Creditors (amounts falling due after more than one year)       16       (373 1)       (154 3)         Provisions for liabilities and charges       17       (7 3)       (7 1)         Net assets before pension liabilities       23 8       9 6         Pension liabilities       22       (25 7)       (32 7)         Net liabilities       (1 9)       (23 1)         Capital and reserves       (1 9)       -       -         Called up share capital       19       -       -         Profit and loss account       20       (1 9)       (23 1)	dde allor more than one year	-		
Net current assets/(liabilities)         13 8 (210 0)           Total assets less current liabilities         404 2 171 0           Creditors (amounts falling due after more than one year)         16 (373 1) (154 3)           Provisions for liabilities and charges         17 (7 3) (7 1)           Net assets before pension liabilities         23 8 9 6           Pension liabilities         22 (25 7) (32 7)           Net liabilities         (1 9) (23 1)           Capital and reserves         (210 0)           Called up share capital         19			550 0	1042
Total assets less current liabilities 404 2 171 0  Creditors (amounts falling due after more than one year) 16 (373 1) (154 3) Provisions for liabilities and charges 17 (7 3) (7 1)  Net assets before pension liabilities 23 8 9 6  Pension liabilities 22 (25 7) (32 7)  Net liabilities 21 (1 9) (23 1)  Capital and reserves Called up share capital 19	Creditors (amounts falling due within one year)	15	(337 0)	(314 2)
Creditors (amounts falling due after more than one year)16(373 1)(154 3)Provisions for liabilities and charges17(7 3)(7 1)Net assets before pension liabilities23 89 6Pension liabilities22(25 7)(32 7)Net liabilities(1 9)(23 1)Capital and reserves Called up share capital Profit and loss account19Profit and loss account20(1 9)(23 1)	Net current assets/(liabilities)	-	13 8	(210 0)
Provisions for liabilities and charges 17 (7.3) (7.1)  Net assets before pension liabilities 23.8 9.6  Pension liabilities 22 (25.7) (32.7)  Net liabilities (1.9) (23.1)  Capital and reserves Called up share capital 19	Total assets less current liabilities		404 2	171 0
Provisions for liabilities and charges 17 (7.3) (7.1)  Net assets before pension liabilities 23.8 9.6  Pension liabilities 22 (25.7) (32.7)  Net liabilities (1.9) (23.1)  Capital and reserves Called up share capital 19	Creditors (amounts falling due after more than one year)	16	(373 1)	(154 3)
Pension liabilities       22       (25 7)       (32 7)         Net liabilities       (1 9)       (23 1)         Capital and reserves       Called up share capital       19       -       -         Profit and loss account       20       (1 9)       (23 1)		17		•
Net liabilities         (19)         (23 1)           Capital and reserves         Called up share capital         19         -         -           Profit and loss account         20         (19)         (23 1)	Net assets before pension liabilities	-	23 8	9 6
Capital and reserves Called up share capital Profit and loss account  19 20 (19) (23 1)	Pension liabilities	22	(25 7)	(32 7)
Called up share capital       19       -       -         Profit and loss account       20       (19)       (23 1)	Net liabilities	-	(1 9)	(23 1)
Called up share capital       19       -       -         Profit and loss account       20       (19)       (23 1)				
Profit and loss account 20 (19) (23 1)				
	·		-	-
Total shareholders' deficit 21 (19) (23 1)		-	<u>,                                 </u>	
	Total shareholders' deficit	21	(1 9)	(23 1)

The financial statements on pages 5 to 20 were approved by the Board on 30 November 2007 and were signed on its behalf by

Paul Inglett Director

30 November 2007

(formerly Wolverhampton & Dudley Breweries (Trading) Limited)

#### **NOTES**

#### 1 Accounting Policies

#### (a) Basis of accounting

These financial statements are prepared on the going concern basis, under the historical cost convention and in accordance with the Companies Act 1985 and applicable accounting standards

Accounting polices applied are consistent with the prior period

The financial statements contain information about Marston's Trading Limited (formerly Wolverhampton & Dudley Brewenes (Trading) Limited) as an individual company and do not contain consolidated financial information as the parent of a group. The Company is exempt under section 228 of the Companies Act 1985 from the requirement to prepare consolidated financial statements as it and its subsidiary undertakings are included by full consolidation in the consolidated financial statements of its ultimate parent, Marston's PLC (formerly The Wolverhampton & Dudley Breweries, PLC), a company registered in England and Wales

#### (b) Going concern

The Company's parent undertaking, Marston's PLC (formerly The Wolverhampton & Dudley Breweries, PLC), has stated its intention to provide financial support to the Company to enable it to meet its liabilities as and when they fall due. Consequently the Directors have adopted the going concern basis of preparation for the financial statements.

#### (c) Cash flow statement and related party disclosures

The Company is a wholly-owned subsidiary of Marston's PLC (formerly The Wolverhampton & Dudley Breweries, PLC) and is included in the consolidated financial statements of that company, which are publicly available. Consequently, Marston's Trading Limited (formerly Wolverhampton & Dudley Breweries (Trading) Limited) has taken advantage of the exemption from preparing a cash flow statement under the terms of FRS 1. The Company is also exempt under the terms of FRS 8 from disclosing related party transactions with entities that are part of the Marston's PLC (formerly The Wolverhampton & Dudley Breweries, PLC) Group

#### (d) Turnover

Turnover comprises the value of goods and services supplied to customers, and rents receivable from licensed properties. Rental income is recognised in respect of the period to which it relates. Turnover is recorded net of discounts and VAT, and anses solely within the United Kingdom.

#### (e) Goodwill

Goodwill held on the balance sheet relates to the acquisition of the trade and certain assets and liabilities of Wizard Inns Limited in 2004. Goodwill represents the excess of the fair value of the consideration given over the fair value of the identifiable net assets acquired. Goodwill is capitalised and amortised through the profit and loss account on a straight-line basis over its useful economic life up to a presumed maximum of 20 years. The Directors consider the carrying value of the goodwill and make appropriate adjustments to reflect the disposal of certain assets to which it relates. Where goodwill is impaired, the charge is taken to the profit and loss account.

#### (f) Tangible fixed assets

Plant, fixtures and fittings are stated at cost Own labour directly attributable to capital projects is capitalised

Plant, fixtures and fittings are depreciated on a straight-line basis to residual value over periods ranging from three to 15 years, being their anticipated useful lives

#### (g) Fixed asset disposals

Profit/loss on fixed asset disposals is net sale proceeds less carrying value of the assets

# (h) Investments

Investments are stated at cost, less any provision for permanent diminution in value

# (i) Stocks

Stocks are stated at the lower of cost and net realisable value. Cost includes direct materials and a proportion of attributable overheads.

(formerly Wolverhampton & Dudley Breweries (Trading) Limited)

#### **NOTES**

# 1 Accounting policies (continued)

#### (j) Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed by the balance sheet date which give rise to an obligation to pay more or less tax in the future. Timing differences are differences between the Company's taxable profits and profits as stated in the accounts. Deferred tax assets and liabilities are not discounted and assets are only recognised where recoverability is probable.

# (k) Pensions

Pension costs for the Company's defined benefit pension scheme are determined using the Projected Unit Credit Method, with actuarial calculations being carried out at each period end date. Costs are recognised separately as operating and interest costs in the profit and loss account. Operating costs comprise the current service cost, any income or expenses on settlements or curtailments, and past service costs where the benefits have vested. Interest items comprise the interest on plan liabilities and the expected return on plan assets.

Actuanal gains or losses comprising differences between the actual and expected return on plan assets, changes in plan liabilities due to experience and changes in actuarial assumptions are recognised in full in the period in which they occur in the statement of total recognised gains and losses. The liability recognised in the balance sheet for the defined benefit pension scheme is the present value of scheme liabilities less the fair value of scheme assets.

Pension costs for the Company's defined contribution pension scheme are charged to the profit and loss account in the period in which they are incurred

#### (I) Leases

Rental costs under operating leases are charged to the profit and loss account over the term of the lease. The cost of assets held under finance leases is included within tangible fixed assets and depreciation is provided in accordance with the policy for the class of asset concerned. The corresponding obligations under these leases are shown in creditors. The finance charge element of rentals is charged to the profit and loss account as incurred.

#### (m) Trade loans

Trade loans provided to publicans who purchase beer from the Company are recorded as fixed asset investments. They are linked to supply terms and are of a long-term nature. Trade loans are held at the lower of the amount advanced and the recoverable amount.

# (n) Share-based payments

The fair value of share-based remuneration at the date of grant is calculated using the Black-Scholes option pricing model and charged to the profit and loss account on a straight line basis over the vesting period of the award. The charge to the profit and loss account takes account of the estimated number of shares that will vest.

#### (o) Assets held for sale

Assets, typically properties, are categorised as held for sale when the value of the asset will be recovered through a sale transaction rather than continuing use. This condition is met when the sale is highly probable and the asset is available for immediate sale in its present condition. In addition, the Company must be committed to the sale and the completion should be expected to occur within one year from the date of classification. Assets held for sale are valued at the lower of carrying value and fair value less costs to sell and are no longer depreciated.

#### (p) Discounted convertible loan note

The Company held a discounted convertible loan note, which it received in exchange for the disposal of certain assets and liabilities. The loan note carried an annual interest coupon of 4 90% of face value receivable annually beginning on the third anniversary of the issue date. No interest was receivable in respect of the first two years. Where qualifying consideration was expected to arise, the interest receivable recorded in the profit and loss account for each financial period was calculated by spreading the total interest receivable over the life of the loan note. Where qualifying consideration was not expected to arise, interest receivable was recorded in the profit and loss account on the basis of cash received. The loan note converted into a mixture of preference shares and new debt on 29 September 2007 when certain conditions relating to 12 month LIBOR borrowing rates were met.

(formerly Wolverhampton & Dudley Breweries (Trading) Limited)

## **NOTES**

## 2 Segmental analysis

	2007	•	200	6
		Operating		Operating
	Turnover	profit	Turnover	profit
	£m	£m	£m	£m
Marston's Inns and Taverns – managed	119 0	61	105 1	50
Marston's Pub Company – tenanted	24 9	77	28 6	83
Marston's Beer Company – brewing and wholesale	94 0	13 4	127 1	16 9
Marston's Group Services – central costs	-	(0 9)	-	(2 6)
·	237.9	26 3	260 8	27 6

Turnover originates in the UK and is not materially different from turnover by destination

# 3 Net trading expenses

	2007	2006
	£m	£m
Change in stocks of finished goods and work in progress	2 5	(0 1)
Own work capitalised	(0 1)	(0 2)
Other operating income	(8 0)	(7 1)
Raw materials and consumables	79 0	111 3
Depreciation	15 2	14 8
Employee costs	142 5	126 5
Recharge of employee costs	(86 6)	(72 1)
Operating lease rentals – plant and machinery	11	13
Operating lease rentals – other	5 0	63
Other operating charges	53 3	52 0
Goodwill amortisation	0 5	05
	211 6	233 2

Auditors' remuneration is borne by the ultimate parent company, Marston's PLC (formerly The Wolverhampton & Dudley Breweries, PLC) The Company incurred no non-audit fees during the period (2006 £nil)

# 4 Employees

The monthly average number of employees during the period was

,	2007	2006
Full time	5,782	5,021
Part time	7,088	7,476
Staff costs consist of		
	2007	2006
	£m	£m
Wages and salaries	128 1	112 6
Social security costs	9 5	88
Pension costs	3 5	4 1
Share-based payments (note 23)	14	10
	142 5	126 5

# **NOTES**

5 Directors' emoluments		
	2007	2006
	£m	£m
Aggregate emoluments	1.3	14
Retirement benefits are accruing to 5 (2006 5) Directors under a defined benefit pensit	on scheme	
Share options were exercised by 5 (2006 4) Directors during the period		
Highest paid Director		
	2007	2006
	£'000_	£,000
Aggregate emoluments	356	419
Accrued pension at the period end	42	31
6 Interest payable and similar charges	2007	2006
Bank loans and overdrafts	£m 17.8	£m 6.9
Amortisation of loan fees	08	02
Bank arrangement costs	-	04
Net interest on pension scheme liabilities	2 0	04
Other interest payable	-	02
	20 6	
		8 1
7 Interest receivable and similar income		8 1
	2007	
Income from fixed asset investments	2007 5 m	2006
	<u>£</u> m	2006 £m
	£m	2006
Financing income (note 14)	<u>£</u> m	2006 £m

## **NOTES**

#### 8 Taxation

o Taxation	2007	2006
	£m	£m
Current tax		
Corporation tax on profit for the period	(4 3)	1 2
Adjustment in respect of prior periods	•	06
Movement on current tax in relation to pension liability	-	(3 2)
	(4.3)	(1 4)
Deferred tax	12.9	(4 4)
Taxation charge/(credit) on profit on ordinary activities	8 6	(5 8)
Taken to		
Profit and loss account	(0 1)	(2 6)
Statement of total recognised gains and losses	8.7	(3 2)
	86	(5 8)

The actual tax rate for the period is lower than (2006 lower than) the standard rate of corporation tax in the UK (30%). The differences are explained below

	2007 £m	2006 £m
Profit on ordinary activities before tax	2 5	18 2
Profit before tax multiplied by the UK corporation tax rate of 30% (2006 30%) Effect of	0 8	5 5
Adjustments to tax in respect of prior periods	-	06
Costs not deductible for tax purposes	0 4	03
Other permanent differences	(1.4)	(16)
Excess of capital allowances over depreciation	(0 3)	(10)
Tax relief on pension contributions	(3 8)	(5 2)
Utilisation of losses brought forward	•	(0 2)
Other timing differences	•	02
Current period taxation credit	(4 3)	(1 4)

A number of changes to the UK Corporation tax system were announced in the March 2007 Budget Statement and were enacted in the 2007 Finance Act in June 2007. The changes impact after the balance sheet date and, therefore, are not included in these financial statements. The main changes which will affect these accounts going forward are

i) the corporation tax rate will reduce from 30% to 28% with effect from 1 April 2008 and

The financial impact of these changes will be quantified in the accounts going forward

ii) balancing adjustments for industrial buildings are abolished

(formerly Wolverhampton & Dudley Breweries (Trading) Limited)

## **NOTES**

9	9 Intangible fixed assets	

	£m
Cost	<del></del>
At 29 September 2007 and 1 October 2006	90
Amortisation	
At 1 October 2006	15
Amortisation charge for the period	05
At 29 September 2007	20
Net book value	
At 29 September 2007	70
At 30 September 2006	75

Goodwill

83 3

# 10 Tangible fixed assets

At 30 September 2006

To Taligible liked desets	Plant, fixtures and fittings £m
Cost	
At 1 October 2006	113 9
Additions	22 5
Transfers from Group undertakings	(3 6)
Transfers to assets held for sale	(0 6)
Disposals	(16 6)
At 29 September 2007	115 6
Depreciation	
At 1 October 2006	30 6
Charge for the period	15 2
Transfers to Group undertakings	(2 2)
Transfers to assets held for sale	(0.5)
Disposals	(12 8)
At 29 September 2007	30 3
Net book value	
At 29 September 2007	85 3

Cost at 29 September 2007 includes £3 4m (2006 £3 2m) of assets in the course of construction

The net book value of assets held under finance leases was £0 2m (2006 £0 2m)

Capital expenditure authorised and committed but not provided in the financial statements was £5 9m (2006 £0 8m)

## **NOTES**

11 ln	ivestm	ents
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	Trade loans £m	Subsidiary undertaking £m	Preference shares £m	Total £m
At 1 October 2006	18 7	271 5	•	290 2
Additions	38	-	9 1	12 9
Disposals, repayments and provisions	(5 0)	-	-	(5 0)
At 29 September 2007	17 5	271 5	9 1	298.1

The Company's subsidiary undertaking is S K Williams Limited, an investment company incorporated in England The Company owns 99 9% of the ordinary £1 shares of S K Williams Limited

On conversion of the discounted convertible loan note (note 14) on 29 September 2007 the Company received 10,742,652 irredeemable preference shares with a nominal value of £0 01 each, issued by Marston's Estates Limited (formerly W&DB Estates Limited) The value of the preference shares received was £9,100,000

An annual dividend is receivable on these preference shares, calculated with reference to prevailing LIBOR rates

#### 12 Assets held for sale

12 Assets field for sale	2007	2006
	£m	£m
Plant, fixtures and fittings	0 7	27
13 Stocks	2007	2000
	2007	2006
	£m	£m
Raw materials and consumables	2 6	3 1
Work in progress	0 2	0 4
Finished goods	87	6 1
	11 5	96

(formerly Wolverhampton & Dudley Breweries (Trading) Limited)

#### **NOTES**

#### 14 Debtors

#### Amounts due within one year

Timounio ado mami ono your		
	2007	2006
	£m	£m
Trade debtors	19 4	18 9
Corporation tax	3 8	12
Amounts due from Group undertakings	298 0	47 1
Other debtors	4 5	26
Prepayments	11 8	12 0
	337 5	81 8
Amounts due after more than one year		
·	2007	2006
	£m	£m
Discounted convertible loan note - due from Group undertaking	-	10 1
Loan note – due from Group undertaking	11	-
	11	10 1

The discounted convertible loan note was issued by Marston's Estates Limited (formerly W&DB Estates Limited) on 27 May 2006, in exchange for the disposal of certain assets and liabilities. The loan note carried an annual interest coupon of 4 90% of the face value, which accrued from the beginning of the third year after issue and was receivable annually beginning on the third anniversary of the issue date. No interest was receivable in respect of the first two years.

Finance income of £64,000 (2006 £11,000) had accrued at the period end. This reflects the spreading of the total finance income receivable, which was considered likely to arise in the form of qualifying consideration over the period of the loan.

The loan note was converted into a mixture of preference shares and new debt on 29 September 2007 when certain conditions relating to 12 month LIBOR borrowing rates were met. Interest is receivable on the new loan note at LIBOR plus a margin

The new loan note expires on 17 July 2036 The obligations of Marston's Estates Limited (formerly W&DB Estates Limited) are guaranteed by Marston's PLC (formerly The Wolverhampton & Dudley Brewenes, PLC)

# 15 Creditors (amounts falling due within one year)

	2007	2006
	£m	£m
Bank loans and overdraft	33 8	34 3
Trade creditors	46 3	42 5
Finance leases	0 1	0 1
Amounts due to Group undertakings	213 3	199 2
Other creditors	2 6	3 2
Other taxes and social security	11 9	11 9
Accruals and deferred income	29 0	23 0
	337 0	314 2

Amounts owed to Group undertakings are unsecured, repayable on demand and non-interest bearing

(formerly Wolverhampton & Dudley Breweries (Trading) Limited)

## **NOTES**

16 Creditors	(amounts falling	due after more	than one year)
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	2007	2006
	£m	£m
Bank loans	372.6	154 1
Finance leases	0 1	0 2
Accruals	0.4	
	373.1	154 3

All bank loans are repayable within two to five years (2006 all bank loans repayable within two to five years)

# 17 Provisions for liabilities and charges

	Deferred tax
_	£m
	7 1
	0 4
	(0 2)
•	7 3
2007	2006
£m	£m
8 1	79
(0 1)	(0 2)
(0 2)	(0 1)
(0 5)	(0.5)
7 3	7 1
	£m 8 1 (0 1) (0 2) (0 5)

Deferred tax has been calculated at the tax rates expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted at the balance sheet date

# 18 Commitments under operating leases

The Company had annual commitments under non-cancellable operating leases as set out below

	2007		2006	
	Land and		Land and	
	buildings	Other	buildings	Other
Operating leases which expire	£m	£m	£m	£m
Within one year	-	02	-	0 3
Within two to five years	-	0 5	-	0 7
After five years			-	
	-	0 7	-	10
	<del> </del>	<del></del>		

# 19 Share capital

	2007	2006
Authorised	£'000	£'000
1,000 ordinary shares of £5 each	5	5
600 ordinary shares of £10 each	6	6_
	11	11
	2007	2006
Allotted, issued and fully paid	£'000	£'000
1,000 ordinary shares of £5 each	5	5

(formerly Wolverhampton & Dudley Breweries (Trading) Limited)

#### **NOTES**

#### 20 Reserves

	Profit and
	loss
	account
	£m
At 1 October 2006	(23 1)
Actuanal gain	17 2
Share-based payments	1 4
Profit for the financial penod	26
At 29 September 2007	(1 9)

#### 21 Reconciliation of movement in shareholders' deficit

	2007	2006
	£m	£m
Profit for the financial period	26	20 8
Actuanal gain/(loss) on defined benefit pension scheme	25 9	(18 6)
Movement on deferred tax relating to pension liability	(8 7)	56
Share-based payments	14	10
Net addition to shareholders' funds	21 2	88
Opening shareholders' deficit	(23 1)	(31 9)
Closing shareholders' deficit	(1 9)	(23 1)

#### 22 Pensions

#### **Group Personal Pension Plan**

New employees who join the Company are offered membership of the Marston's Group Personal Pension Plan The Company paid contributions of £0 8m (2006 £0 7m) to Group Personal Pension Plans during the period

# Defined benefit scheme

The Company also participates in the Marston's PLC (formerly The Wolverhampton & Dudley Breweries, PLC) Pension and Life Assurance Scheme ("the Scheme"), which is closed to new members. All of the employees in the scheme are employees of Marston's Trading Limited (formerly Wolverhampton & Dudley Breweries (Trading) Limited). The assets of the Scheme are administered by trustees in a fund independent from those of the Company.

The Company contribution was 17 5% of pensionable salaries throughout the period (2006–32 0%), following the recommendations of an independent qualified actuary. In addition lump sums totalling £6 1m were paid before the year end. An allowance of £0 2m has been made for the 2006/07 PPF levy in the Company contributions and expenses paid from the Scheme.

The members of the Eldridge Pope Pension Scheme transferred employment to Marston's Trading Limited (formerly Wolverhampton & Dudley Breweries (Trading) Limited) and benefits to the Scheme on 7 September 2007

(formerly Wolverhampton & Dudley Breweries (Trading) Limited)

#### **NOTES**

# 22 Pensions (continued)

The most recent actuarial valuation of the final salary pension scheme was performed by Mercer Limited at 29 September 2007 The principal assumptions made by the actuaries were

	29 Sep 2007	30 Sep	1 Oct
		2006	2005
	%	%	%
Discount rate	5 8	5 2	5 1
Rate of increase in pensionable salaries	38	3 4	35
Rate of increase of pensions in payment – 5% LPI	3 1	27	2 5
Rate of increase of pensions in payment – 2 5% LPI	2 25	2 25	2 25
Rate of increase of pensions in deferment	3 1	2 7	25
Inflation assumption	3.1	27	25

The assets of the scheme and the weighted average expected returns were

	Long-term rate of return		Long-term rate of return		Long-term rate of return	
	expected at	Value at	expected at	Value at	expected at	Value at
	29 Sep 2007	29 Sep 2007	30 Sep 2006	30 Sep 2006	1 Oct 2005	1 Oct 2005
	%_	£m	%	£m	%	£m
Equities	78	179.2	6 4	164 1	6.5	132 9
Bonds	5.6	101 0	4 6	74 8	47	65 5
Other	43	21 4	4 1	62	4 2	1 4
Total market value of assets		301 6	•	245 1		199 8
Actuarial value of liability		(340 2)		(298 2)		(240 0)
Total deficit in the scheme		(38 6)	•	(53 1)		(40 2)
Related deferred tax asset		12 9		20 4		18 7
Net pension liability		(25 7)	•	(32 7)		(21 5)

The deferred tax asset of £12 9m includes £5 0m transferred from Eldridge, Pope & Co , Limited in respect of the merger of the pension schemes

Analysis of amount onargos to operating profit in respect of the definion benefit per	.0.0	
	2007	2006
	£m	£m
Current service cost	2 7	32
Movement in deficit during the period		
	2007	2006
	£m	£m
Deficit in the scheme at the beginning of the period	(53.1)	(40 2)
Movement in the period		
Current service cost	(2.7)	(3 2)
Contributions	97	14 4
Other finance costs	(2 0)	(0 4)
Actuanal gain/(loss)	25 9	(18 6)
Scheme mergers	(16.4)	(5 1)
Deficit in the scheme at the end of the period	(38.6)	(53 1)
Analysis of amount charged to interest payable and similar charges		
, , , , , , , , , , , , , , , , , , , ,	2007	2006
	£m	£m
Expected return on pension scheme assets	13 5	12 3
Interest on pension scheme liabilities	(15 5)	(12 7)
Net expense	(2 0)	(0 4)
to trap array		

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#### **NOTES**

## 22 Pensions (continued)

Analysis of amount recognised in statement of total recognised gains and losses

Analysis of amount recognised in statement of total recognised	ı yanıs anc	1 103363			
	_			2007	2006
				£m	£m
Actual returns less expected return on pension scheme assets			-	98	62
Expenence gains and losses on pension scheme liabilities				-	73
Changes in assumptions underlying the present value of the scher	ne liabilities	i		16 1	(32 1)
Actuanal loss recognised in statement of total recognised gains an	d losses			25 9	(18 6)
History of experience gains and losses					
	2007	2006	2005	2004	2003
Difference between the actual and expected return on scheme					
assets					
Amount	£9 8m	£6 2m	£15 1m	£7 8m	£5 8m
Percentage of scheme assets	3%	3%	8%	5%	4%
Experience gains and losses on scheme liabilities					
Amount	-	£7 3m	-	-	£15 0m
Percentage of present value of scheme liabilities	-	2%	-	-	7%
Total amount recognised in statement of total recognised gains					
and losses					
Amount	£25 9m	£(18 6)m	(£4 0m)	£14 9m	£13 7m
Percentage of present value of scheme liabilities	8%	6%	2%	7%	7%

# 23 Share-based payments

During the period there were three classes of equity-settled employee share incentive plans outstanding, granting rights to shares in the parent company, Marston's PLC (formerly The Wolverhampton & Dudley Breweries, PLC)

- (a) Save As You Earn (SAYE) Under this scheme employees enter into a savings contract for a period of three to seven years and options are granted on commencement of the contract, exercisable using the amount saved under the contract at the time it terminates. Options under the scheme are granted at a discount of 20% of the market price of the shares at the time of the grant and are not subject to performance conditions. Exercise of options is subject to continued employment.
- (b) Executive Share Option Plan (ESOP) Under this scheme executive share options are awarded at the prevailing market rate on the date of the grant. Options are normally exercisable between three and ten years after grant and upon the achievement of certain performance criteria in relation to earnings per share.
- (c) Long Term Incentive Plan (LTIP) Under this scheme nil cost options are granted that will only vest provided the participant satisfies a minimum shareholding requirement and certain performance conditions relating to earnings per share are met

(formerly Wolverhampton & Dudley Breweries (Trading) Limited)

# **NOTES**

# 23 Share-based payments (continued)

The tables below summarise outstanding options that were issued after 7 November 2002 All comparative figures have been restated to reflect the 4-for-1 share split that was completed on 9 January 2007

	Number o	Weighted average exercise price		
	2007	2006	2007	2006
SAYE	m	m	р	р
Outstanding at beginning of period	2 1	19	195 0	172 9
Granted	0 5	0 5	370 0	254 0
Exercised	(0 1)	(0 2)	161.9	123 2
Expired	(0 2)	(0 1)	220 1	179 7
Outstanding at end of period	2 3	21	235 8	195 0
Exercisable at end of period	•	•		
·	99 8p	99 8p		
Range of exercise prices	to 370.0p	to 254 0p		
Weighted average remaining contractual life (years)	<u>3 1</u>	30		

	Number of	Weighted average exercise price		
	2007	2006	2007	2006
ESOP	m	m	р	р
Outstanding at beginning of period	0 2	09	151 0	151 0
Exercised	(0 1)	(0 7)	151 0	15 <b>1</b> 0
Outstanding at end of period	0 1	02	151 0	151 0
Exercisable at end of period	0 1	02	151 0	151 0
Exercise price	151 Op	151 Op		
Weighted average remaining contractual life (years)	38	4 1		

	Number of	Weighted average exercise price		
	2007	2006	2007	2006
LTIP	m	m	P	р
Outstanding at beginning of period	20	14	-	-
Granted	0 4	06	-	-
Exercised	(0.5)	-	-	-
Expired	(0.2)	-	-	-
Outstanding at end of period	1 7	20	-	-
Exercisable at end of penod	-	- '	-	
Exercise price	-	-		
Weighted average remaining contractual life (years)	2 6	19		

The fair values of the SAYE, ESOP and LTIP rights are calculated at the date of grant using the Black-Scholes option-pricing model. The main assumptions used during the period, for all schemes unless otherwise stated, were

	2007	2006
Dividend yield %	3 2	3 4
	19 2 to	17 8 to
Expected volatility %	21 9	23 1
Risk free interest rate %	5.6 to 5 8	4 7 to 4 8
Expected life of rights		
	3 to 7	3 to 7
SAYE	years	years
ESOP	3 years	3 years
LTIP	3 years	3 years

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**NOTES** 

## 23 Share-based payments (continued)

The expected volatility is based on historical volatility over the expected life of the rights. The performance criteria of the ESOP and LTIP, as set out previously, are built into the pricing model.

The weighted average fair value of options granted during the period in relation to the SAYE was 323 0p (2006 342 0p). The fair value of options granted during the period in relation to the LTIP was 408 0p (2006 275 3p).

The weighted average share price for options exercised over the period was 407 7p (2006 317 0p). The total charge for the period relating to employee share-based payment plans was £1 4m (2006 £1 0m), all of which related to equity-settled share-based payment transactions. After tax the total charge was £1 1m (2006 £0 7m).

The table below summarises outstanding options that were issued prior to 7 November 2002 which have therefore not been charged to the income statement

ESOP

SAYE

		3	ATE			-	SUP	
	Number of shares		Weighted average exercise price		Number of shares		Weighted average exercise price	
	2007	2006	2007	2006	2007	2006	2007	2006
	m	m	. р	р	m	m	р.	р
Outstanding at beginning of period	0 8	12	89 3	88 2	0 4	18	117 8	1110
Exercised	(0 7)	(0 2)	83 2	83 4	(0 2)	(1 4)	98 3	108 6
Expired	-	(0.2)	103 7	92 4	-	•	-	141 3
Outstanding at end of period	0 1	0.8	124 9	89 3	0 2	0 4	130 7	1178
Exercisable at end of period	-		-	-	0 2	0 4	130 7	1178
Weighted share price at date of			375 1	306 5			454 7	330 8
exercise								
	61 8p	58 5p			129 0p	81 4p		
	to	to			to	to		
Range of exercise prices	138 5p	138 5p			143 4p	146 9p		
Weighted average remaining contractual life (years)	18	10			3 4	5 7		

The LTIP scheme was introduced in January 2004

#### 24 Ultimate parent undertaking

The Company's immediate and ultimate parent undertaking and controlling party is Marston's PLC (formerly The Wolverhampton & Dudley Breweries, PLC), which is the parent undertaking of the smallest and largest group to consolidate the financial statements of Marston's Trading Limited (formerly Wolverhampton & Dudley Breweries (Trading) Limited) Copies of the Group financial statements can be obtained from the Company Secretary, Marston's House, Brewery Road, Wolverhampton, WV1 4JT

## 25 Post balance sheet event

On 22 November 2007 the trade relating to 138 tenanted pubs was sold to a fellow subsidiary undertaking of Marston's PLC (formerly The Wolverhampton & Dudley Breweries, PLC), generating a profit on disposal of £nil Debtors and creditors relating to those pubs were also transferred at their net book value