THE CHILLINGTON TOOL COMPANY LIMITED REGISTERED NO: 37792 DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1995

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Report of the Directors

The directors present the audited financial statements for the year ended 31 December 1995.

Activities

The principal activities of the company are the worldwide marketing of edge tools and other products manufactured by its associated companies in South America, Africa and the Far East and the provision of raw materials, plant, equipment and technical assistance required by the associated overseas companies.

Business Review

Both the levels of business and the year-end financial position were satisfactory and the directors expect this to continue for the foreseeable future.

Results and Dividends

The Profit for the year after taxation amounted to £39,770 (1994: Profit £233,126).

The directors recommend the payment of a dividend of £170,000 (1994: £150,000). An amount of £130,30 has been transferred from reserves.

Directors and Directors' Interests

The directors who served during the year were as follows:

K P Legg J B Fenton G Moores K W Key

S S Hobhouse

The directors do not have any beneficial interest in the shares of the company. The interests of Mr Legg, Mr Moores and Mr Hobhouse in the shares of the ultimate parent company, Plantation & General Investments Plc are shown in the directors' report of that Company.

At 31 December 1995, Mr Fenton and Mr Key held options over the ordinary shares of 25p each of Plantation & General Investments Plc, under the 1986 Executive Share Option Scheme, which are exercisable in normal circumstances, between three and ten years from the date of granting the option.

NAME OF	NO OF ORDINARY SHARES	DATE OF	EXERCISE
DIRECTOR	UNDER OPTION	<u>GRANT</u>	<u>PRICE</u>
J B Fenton	3,276	5 July 1988	127.0p
	5,417	28 June 1991	37.0p
K Key	6,006	3 June 1987	130.0p
	3,276	5 July 1988	127.0p
	4,333	27 June 1989	148.0p
	6,500	1 July 1990	95.0p
	27,083	28 June 1991	37.0p

Report of the Directors (Cont)

DIRECTORS' RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

Directors are required by the Companies Act 1985 to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss for that period. It is also the directors' responsibility to maintain adequate accounting records, safeguard the assets of the company and take reasonable steps in preventing and detecting fraud and other irregularities.

The directors confirm that suitable accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates, have been used in the preparation of the financial statements on a going concern basis, and that applicable accounting standards have been followed.

FIXED ASSETS

The movement in fixed assets is shown in note 7 to the financial statements.

AUDITORS

In accordance with Section 385 of the Companies Act 1985, a resolution for the reappointment of Hacker Young as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

BY ORDER OF THE BOARD

Mayorat Gage

M A Gage Secretary

Bridge Road Haywards Heath West Sussex RH16 1UA

16 May 1996

AUDITORS' REPORT TO THE MEMBERS OF THE CHILLINGTON TOOL COMPANY LIMITED

We have audited the financial statements on pages 4 to 11 which have been prepared in accordance with the accounting policies set out on page 6.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 2 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Hacker Young

Registered Auditor Chartered Accountants

London 16 May 1996

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1995

		<u>Continu</u>	ing Operations
	<u>Notes</u>	<u> 1995</u>	<u>1994</u>
		£	£
TURNOVER	2	4,790,391	
Cost of Sales		(3,707,391)	(3,580,757)
Gross Profit		1,083,000	•
Net operating expenses	3	(941,123)	(871,921)
Operating Profit		141,877	188,151
Interest payable (net)	4	(43,497)	(38,151)
Profit on ordinary activities before taxation	n 5	98,380	150,000
Taxation	6	(58,610)	83,126
Profit on ordinary activities after taxation		39,770	233,126
Dividend		(170,000)	(150,000)
Retained (Loss)/ Profit for the year	14	(130,230)	83,126

Notes on pages 6 to 11 form part of these financial statements.

Reconciliations of movements in shareholders' funds are set out in note 14.

There are no recognised gains or losses other than the profit for the year as disclosed above.

There is no material difference between the result as disclosed above and the result as given on an unmodified historical cost basis.

BALANCE SHEET

AS AT 31 DECEMBER 1995

AS AT ST DECEMBER 1775	Note	1995	<u>1994</u>
Fixed Assets		$\underline{\mathbf{t}}$	<u>£</u>
Tangible Assets	7	2,718	5,080
Investments	8	-,	974,997
		2,718	980,077
C			
Current Assets Stocks	9	390,524	272,482
Debtors	10	2,484,842	2,127,298
Debtors	10	2,707,072	2,121,270
•		2,875,366	2,399,780
Creditors: amounts falling			
due within one year			
Debt Finance	11	698,257	558,175
Creditors	12	1,908,117	2,406,282
		2 606 274	2.064.457
		2,606,374	2,964,457
Net Current Assets/(Liabilit	ies)	268,992	(564,677)
Total Assets less current		054.510	44 # 400
liabilities		271,710	415,400
Conditana amounta fallina di	10		
Creditors: amounts falling du after more than one year	12	(25,459)	(38,919)
arter more than one year	12	(23, 137)	(30,717)
Total Assets		246,251	376,481
			
~			
Capital and Reserves	12	12 000	12 000
Called up Share Capital Profit and Loss Account	13 14	12,900 233,351	12,900 363,581
FIGHT and Loss Account	14	233,331	303,361
		246,251	376,481
			=

The notes on pages 6 to 11 form part of these financial statements.

Approved by the board of directors on 16 May 1996 and signed on its behalf by:

6 Moores Director

NOTES TO THE FINANCIAL STATEMENTS

1. PRINCIPAL ACCOUNTING POLICIES

(a) Basis of Accounting

The financial statements have been prepared under the historical cost convention, and in accordance with applicable accounting standards.

(b) <u>Depreciation</u>

Depreciation is calculated on the straight line basis to write off assets over their expected useful lives as follows:

Plant & Machinery 20
Motor Vehicles 25
Fixtures and fittings 20-33 1/3

(c) Stocks

Stocks are stated at the lower cost and net realisable value.

(d) Foreign currencies

Amounts originally denominated in foreign currencies have been translated into sterling at the rates of exchange ruling at the balance sheet date. Exchange differences arisisng on such translations are included in the profit on ordinary activities before taxation.

(e) <u>Pensions</u>

The Company is a member of the group pension scheme of its ultimate holding company - Plantation & General Investments Plc. This funded pension scheme provides benefits based on final pensionable pay. The contributions to the scheme are based on pension costs across the group as a whole. Pension costs for the plan have been accounted for in accordance with statement of standard accounting practice 24 (SSAP24).

(f) <u>Cashflow Statement</u>

The Company has taken advantage of the exemption permitted by FRS 1 whereby a cashflow statement need not be prepared by a wholly owned subsidiary of a parent company which itself publishes a consolidated cashflow statement.

NOTES TO THE FINANCIAL STATEMENTS (Cont)

2. <u>TURNOVER</u>

Represents the value of goods despatched and invoiced during the year excluding trade discounts and Value Added Tax.

The geographical	l analysis of tu	irnover during the	year was as	follows:-
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	The geographical analysis of turnover during tr	ie year was as .	ionows:-
		<u> 1995</u>	<u>1994</u>
		$\underline{\mathfrak{t}}$	$\underline{\mathfrak{t}}$
	United Kingdom	259,434	187,313
	Europe (excluding UK)	291,411	44,131
	Middle East and Mediterranean	243,327	215,926
	Africa	1,947,266	2,071,035
	South East Asia	1,653,499	1,802,489
	USA and Canada	_	4,618
	South America and Caribbean	376,280	307,831
	Australasia	19,174	7,486
		£4,790,391	£4,640,829
3.	NET OPERATING EXPENSES	<u> 1995</u>	<u>1994</u>
		<u>£</u>	$\underline{\mathfrak{t}}$
	Distribution costs	727,311	679,712
	Administrative expenses	556,588	522,890
	Other operating income	(342,776)	(330,681)
		941,123	871,921
4.	INTEREST PAYABLE (NET)	<u>1995</u>	<u>1994</u>
		$\underline{\mathfrak{t}}$	$\underline{\mathfrak{t}}$
	On amounts wholly repayable within 5 years:		
	Bank overdraft	46,968	57,732
	Other loans	54	-
		47,022	57,732
	Less: interest receivable	(3,525)	(19,581)
		43,497	38,151
		=====	

NOTES TO THE FINANCIAL STATEMENTS (Cont)

5. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

/ \	Th. C.	1	4 1 4 1 4 1	1	4	• _	_4_4.1		. 1
(a)	Profit on	orginary	activities	netore.	taxation	18	stated	aπer	charging:
(~)	I I O I I O I I	· · · · · · · · · · · · · · · · · · ·	*****	~	***********				

Auditor's remuneration Depreciation	1995 £ 7,192 2,362 ———	1994 £ 5,000 2,362	
(b) <u>Directors' emoluments</u>	1995 £	1994	
Remuneration including pension contributions of £8,903 (1994: £10,555)	132,322	£ 138,473 =====	
Highest paid director	59,230	53,432	
Number of directors whose emoluments excluding the ranges:	g pension con	tributions were	within
£0 - £5,000 £20,001 - £25,000 £40,001 - £45,000 £45,001 - £50,000 £50,001 - £60,000 (c) Staff costs Wages and salaries Social Security Pension costs	1995 2 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	1994 2 - 2 - 1 - 1 1994 £ 199,379 11,655 16,720 227,754	
The average number of staff employed was:	1995	<u>1994</u>	
Sales and distribution Administration Overseas employees	No 1 - 3 4	No 1 2 6 9	

NOTES TO THE FINANCIAL STATEMENTS (Cont)

6.	TAXATION		<u>1995</u>	1994 c
	United Kingdom corporation Deferred taxation	tax @ 33%	£ 18,874 -	£ 2,852 1,014
			10.074	2.066
			18,874	3,866
	Prior year adjustment			
	Prior year adjustment: Corporation tax		29,470	(80,712)
	Deferred taxation		10,266	(6,280)
	Describe tendence.			(0,=00)
			39,736	(86,992)
			58,610	(83,126)
7.	TANGIBLE ASSETS	Plant & Machinery <u>& Vehicles</u> £	Fixtures <u>& Fittings</u> £	<u>Total</u> £
	COST			
	At 1 January 1995 and at 31 December 1995	10,860	6,804	17,664
	DEPRECIATION	10011	2.242	10 "01
	At 1 January 1995	10,344	2,240	12,584
	Charge for year	172	2,190	2,362
	At 31 December 1995	10,516	4,430	14,946
	NET BOOK VALUES			
	At 31 December 1995	344	2,374	2,718
				
	NET BOOK VALUES			
	At 1 January 1995	516 ===	4,564 =====	5,080
8.	<u>INVESTMENTS</u>			
				ubsidiary and undertakings 1994 £
	At cost		<u>-</u>	974,997

In 1995 the Company's investments in fellow subsidiary undertakings aggregating £974,997 were transferred to other fellow subsidiary undertakings at cost.

NOTES TO THE FINANCIAL STATEMENTS (Cont)

9.	STOCKS	<u> 1995</u>	<u> 1994</u>
		$\underline{\mathbf{t}}$	£
	Contracts in progress	46,158	32,829
	Finished goods and goods for resale	344,366	239,653
		390,524	272,482
10.	<u>DEBTORS</u>		
		<u> 1995</u>	<u> 1994</u>
		$\underline{\mathbf{t}}$	<u>£</u>
	Trade debtors	456,697	682,211
	Other debtors	41,492	93,088
	Amounts owed by fellow subsidiary		
	undertakings	1,979,969	1,319,530
	Prepayments and accrued income	6,684	22,203
	Deferred tax	-	10,266
		2 494 942	2 127 209
		2,484,842 =======	2,127,298 ————
	The deferred taxation balance of £10,266 at	31 December 1994	4. representing

The deferred taxation balance of £10,266 at 31 December 1994, representing the total potential asset at that date, has been charged to profit and loss account in 1995 (Note 6).

1	1.	DEBT FINANCE	ļ

11.	DDD1 TIMMINGE	<u> 1995</u>	1994
		<u></u>	<u>£</u>
	Bank overdraft	698,257	558,175
12.	<u>CREDITORS</u>		
		<u> 1995</u>	<u>1994</u>
		$\underline{\mathbf{t}}$	$\underline{\mathfrak{t}}$
	Amounts falling due within one year:		
	Trade Creditors	641,172	455,437
	Corporation tax	18,874	2,852
	Other taxation and social security	11,260	11,260
	Accruals and deferred income	116,204	96,869
	Other creditors	14,800	-
	Amounts owed to ultimate parent company	-	1,180,616
	Amounts owed to fellow subsidiary undertaking	ıgs 1,105,807	659,248
		1,908,117	2,406,282
	Amounts falling due after more than one ye		20.010
	Other creditors	25,459	38,919

NOTES TO THE FINANCIAL STATEMENTS (Cont)

13. CALLED UP SHARE CAPITAL

	<u>1995</u>		199	<u>1994</u>	
		Issued		Issued	
		and fully		and fully	
	Authorised	<u>paid</u>	Authorised	<u>paid</u>	
	$\underline{\mathfrak{t}}$	$\underline{\mathfrak{t}}$	$\underline{\mathfrak{t}}$	$\underline{\mathbf{\mathfrak{t}}}$	
Ordinary shares of £1 each	15,000	12,900	15,000	12,900	

14. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	<u>1995</u>	<u>1994</u>
	$\underline{\mathbf{t}}$	$\underline{\mathfrak{t}}$
Profit for the Financial year	39,770	233,126
Dividend	(170,000)	(150,000)
Opening shareholders' funds	376,481	293,355
Closing shareholders' funds	246,251	376,481

RESERVES

RESERVES	Profit and Loss Account
	${f ilde{t}}$
At 1 January 1995	363,581
Profit for the financial year	39,770
Dividend	(170,000)
At 31 December 1995	233,351
	

15. PENSIONS

The Company is party to Plantation & General Investments Plc Group Pension Scheme. The total pension cost for the Company was £13,366 (1994: £16,720). Formal actuarial valuations of the scheme are carried out triennially, the latest being 31 December 1993. The principal actuarial assumptions adopted at that valuation were that, over the long term, the annual rate of return on new investments would be 2.5% higher than the annual increase on total pensionable earnings and 4.0% higher than the annual increase in dividends receivable. The market value of the scheme at the date of the valuation was £4.86 million and the actuarial value of the assets was sufficient to cover 92% of the benefits that had accrued to members after allowing for expected future increases in earnings. The employers' contribution rate over the average remaining service lives of the members of the scheme takes account of the deficit disclosed by the valuation.

17. ULTIMATE PARENT COMPANY

The ultimate parent company and the only group company for which group accounts are prepared is Plantation & General Investments Plc, a company registered in England and Wales. Copies of this company's accounts can be obtained from The Secretary, 71 Carter Lane, London, EC4V 5EQ.