

Company Registration No. 00035630 (England and Wales)

**WEBSTER & HORSFALL LIMITED**  
**ABBREVIATED ACCOUNTS**  
**FOR THE PERIOD ENDED 31 DECEMBER 2010**

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COMPANIES HOUSE

# **WEBSTER & HORSFALL LIMITED**

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# WEBSTER & HORSFALL LIMITED

## DIRECTORS' REPORT

### FOR THE PERIOD ENDED 31 DECEMBER 2010

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The directors present their report and financial statements for the period ended 31 December 2010

#### Principal activities and review of the business

The principal activity of the company continued to be that of the manufacture of wire from steel rods and stockists of machinery, strip metal and additional wire products

Due care should be taken with examination and comparison of these accounts following the formation of the holding company on the 17th May 2010 creating a different company structure and financial presentation

With regard to our usual trading activities the directors are pleased to report satisfactory sales figures for 2010 especially when judged against the disastrous 2009 recession. The final quarter of 2009 showed a glimmer of light that has strengthened throughout 2010 putting the company back to a pre-recession position. By the end of the year turnover stood at £6.57m compared with £4.57m in 2009 giving a 43.8% improvement. A more realistic comparison would however be against the turnover in 2008 of £6.40m giving a 2.6% improvement.

The better sales pattern is pretty general across the service we provide but with most pressure coming from our top customers. Apart from wire rope these customers cover a diverse range of activities such as medical devices, oil and gas, food conveyors and window mechanisms. It is also reported by our customers that the automotive sector, to which we are basically a third tier supplier, were busy throughout 2010, particularly in Europe, although this growth might not be sustained into 2011 due to the closure of the car scrappage scheme and that elusive feel good factor missing from European economies.

Apart from the improvement in turnover, much progress has been made to operations with the bedding in of our new multi-hole wiredrawing machine, the successful introduction of the thermal oil heating system and insulation of our hot process tanks. We have replaced our leaking Victorian gas main system and have created a new electrical substation to facilitate the moving of our heat treatment operations scheduled for the second half of year 2011. The third and final electric furnace is on site as is the inline ultrasonic cleaning system that is to be incorporated into our stainless annealing procedure. We have relocated our sales team and IT systems to a much-improved facility in the main office block. The re-roofing work needed to maintain the fabric of the building has also been completed.

Overall, we believe measures taken to reduce the site carbon footprint are now showing benefits in Kilo Watt Hours consumed. If 2010 is compared with 2008 an 18% reduction is evident. Unfortunately we are running very fast to stand still regarding cost as energy prices dramatically increase.

On the downside, and due largely to the reduction in personnel as a consequence of the 2009 recession, the relationship between management and shop floor personnel reached an all time low during the year as demand increased. This was inevitable as we tried to ratchet up productivity with fewer people and also as we were taking a very introverted look at everything we do. A decision has been taken to recruit additional personnel to the shop floor to give greater capacity and also to create time to allow for training and skills development for all our employees. Due to the evitable cost, without any the short-term gain the directors issue a profit warning for 2011 as we take all necessary steps to ensure succession of our business.

At the end of 2010, the directors considered the trading position to be a good starting point for what we want to achieve over the next five years. The gross profit margin in 2010 was 33.9%, 24.4% in 2009 and 32.7% in 2008. The net profit margin for 2010 was 8.4%, -5.4% in 2009 and 6.8% in 2008 indicating an improving position overall. Meanwhile we intend to maintain a strong position with regard to liquidity as reflected in the working capital ratio (current assets over current liabilities) which at the year end of 2010 stood at a multiple of 3.3 down slightly from 3.6 in 2009 and 4.1 in 2008. Another area that we constantly monitor is our stock turnover (Average stock / cost of sale x 365 days), which for 2010 was 84 days compared to 124 days in 2009 and 121 days in 2008, showing that we are turning over our stock more rapidly as we use it more efficiently.

# **WEBSTER & HORSFALL LIMITED**

## **DIRECTORS' REPORT (CONTINUED)**

***FOR THE PERIOD ENDED 31 DECEMBER 2010***

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### **Results and dividends**

The results for the period are set out on page 5

### **Future developments**

We are in exciting and challenging times and feel confident that with the continued support of our shareholders and management team we will remain on track towards achieving our mission statement which is 'to be a world class manufacturer and service provider of specialist wire and related products through innovation, quality and investment in people '

### **Directors**

The following directors have held office since 1 January 2010

Mr Charles Anthony Coldwell Horsfall

Miss Elaine O'Neill

Mr Gerard Stokes

Mrs Harpal Dula

Mr Christopher Farr

### **Auditors**

In accordance with the company's articles, a resolution proposing that Jerroms LLP be reappointed as auditors of the company will be put at a General Meeting

# WEBSTER & HORSFALL LIMITED

## DIRECTORS' REPORT (CONTINUED)

**FOR THE PERIOD ENDED 31 DECEMBER 2010**

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### **Statement of directors' responsibilities**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Statement of disclosure to auditors**

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board



Mr Charles Anthony Coldwell Horsfall

Director

10 June 2011

# WEBSTER & HORSFALL LIMITED

## INDEPENDENT AUDITORS' REPORT TO WEBSTER & HORSFALL LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 5 to 18, together with the financial statements of Webster & Horsfall Limited for the period ended 31 December 2010 prepared under section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Chapter 10 of Part 15 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you.

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section.



**Mr Neill Currie F.C.A. (Senior Statutory Auditor)**  
for and on behalf of Jerroms LLP

10 June 2011

**Chartered Certified Accountants**  
**Statutory Auditor**

The Exchange  
Haslucks Green Road  
Shirley Solihull  
West Midlands  
B90 2EL

## WEBSTER & HORSFALL LIMITED

### ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 31 DECEMBER 2010

	Notes	2010 £	2009 £
Turnover		6,566,875	4,567,976
Other operating income less cost of sales		(4,296,056)	(3,316,559)
Administrative expenses		(1,729,190)	(1,498,323)
<b>Operating profit/(loss)</b>	<b>2</b>	<b>541,629</b>	<b>(246,906)</b>
Investment income	<b>3</b>	10,362	-
Other interest receivable and similar income		2,169	1,196
<b>Profit/(loss) on ordinary activities before taxation</b>		<b>554,160</b>	<b>(245,710)</b>
Tax on profit/(loss) on ordinary activities	<b>4</b>	(155,269)	69,763
<b>Profit/(loss) for the period</b>	<b>16</b>	<b>398,891</b>	<b>(175,947)</b>

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

# WEBSTER & HORSFALL LIMITED

## ABBREVIATED BALANCE SHEET

AS AT 31 DECEMBER 2010

	Notes	2010 £	£	2009 £	£
<b>Fixed assets</b>					
Intangible assets	6		17,000		18,000
Tangible assets	7		820,835		343,015
Investments	8		1		13,343
			<u>837,836</u>		<u>374,358</u>
<b>Current assets</b>					
Stocks	9	1,123,204		877,764	
Debtors	10	1,847,909		1,546,787	
Cash at bank and in hand		717,814		1,630,650	
		<u>3,688,927</u>		<u>4,055,201</u>	
<b>Creditors' amounts falling due within one year</b>	11	(1,125,537)		(1,136,201)	
<b>Net current assets</b>			<u>2,563,390</u>		<u>2,919,000</u>
<b>Total assets less current liabilities</b>			<u>3,401,226</u>		<u>3,293,358</u>
<b>Creditors: amounts falling due after more than one year</b>	12		(36,792)		-
<b>Provisions for liabilities</b>	13		(63,123)		(21,096)
			<u>3,301,311</u>		<u>3,272,262</u>
<b>Capital and reserves</b>					
Called up share capital	15		232,805		232,805
Other reserves	16		162,195		162,195
Profit and loss account	16		2,906,311		2,877,262
<b>Shareholders' funds</b>	17		<u>3,301,311</u>		<u>3,272,262</u>

These abbreviated accounts have been prepared in accordance with the special provisions in section 445(3) of the Companies Act 2006 relating to medium-sized companies

Approved by the Board and authorised for issue on 10 June 2011

*Charles Anthony Coldwell Horsfall*

Mr Charles Anthony Coldwell Horsfall  
Director

Company Registration No. 00035630



# WEBSTER & HORSFALL LIMITED

## CASH FLOW STATEMENT

FOR THE PERIOD ENDED 31 DECEMBER 2010

	£	2010 £	£	2009 £
<b>Net cash (outflow)/inflow from operating activities</b>		(2,319)		1,012,083
<b>Returns on investments and servicing of finance</b>				
Interest received	12,531		1,196	
<b>Net cash inflow for returns on investments and servicing of finance</b>		12,531		1,196
<b>Taxation</b>		(25,477)		48,895
<b>Capital expenditure and financial investment</b>				
Payments to acquire tangible assets	(621,835)		(31,159)	
Receipts from sales of tangible assets	58,885		3,050	
Receipts from sales of investments	13,342		-	
<b>Net cash outflow for capital expenditure</b>		(549,608)		(28,109)
<b>Equity dividends paid</b>		(369,842)		-
<b>Net cash (outflow)/inflow before management of liquid resources and financing</b>		(934,715)		1,034,065
<b>Financing</b>				
Purchase of own shares	-		(3,182)	
New long term bank loan	49,056		-	
<b>Net cash inflow/(outflow) from financing</b>		49,056		(3,182)
<b>(Decrease)/increase in cash in the period</b>		(885,659)		1,030,883

# WEBSTER & HORSFALL LIMITED

## NOTES TO THE CASH FLOW STATEMENT FOR THE PERIOD ENDED 31 DECEMBER 2010

1 Reconciliation of operating profit/(loss) to net cash (outflow)/inflow from operating activities		2010	2009
		£	£
Operating profit/(loss)		541,629	(246,906)
Depreciation of tangible assets		89,030	75,311
Amortisation of intangible assets		1,000	1,000
Profit on disposal of tangible assets		(3,900)	(1,155)
(Increase)/decrease in stocks		(245,440)	592,792
(Increase)/decrease in debtors		(301,122)	450,321
(Decrease)/Increase in creditors within one year		(83,516)	140,720
<b>Net cash (outflow)/inflow from operating activities</b>		<b>(2,319)</b>	<b>1,012,083</b>

  

2 Analysis of net funds	1 January 2010	Cash flow	Other non-cash changes	31 December 2010
	£	£	£	£
Net cash				
Cash at bank and in hand	1,630,650	(912,836)	-	717,814
Bank overdrafts	(27,177)	27,177	-	-
	<u>1,603,473</u>	<u>(885,659)</u>	<u>-</u>	<u>717,814</u>
Bank deposits	-	-	-	-
Debt				
Debts falling due within one year	-	(12,264)	-	(12,264)
Debts falling due after one year	-	(36,792)	-	(36,792)
	<u>-</u>	<u>(49,056)</u>	<u>-</u>	<u>(49,056)</u>
<b>Net funds</b>	<b><u>1,603,473</u></b>	<b><u>(934,715)</u></b>	<b><u>-</u></b>	<b><u>668,758</u></b>

  

3 Reconciliation of net cash flow to movement in net funds		2010	2009
		£	£
(Decrease)/increase in cash in the period		(885,659)	1,030,883
Cash inflow from increase in debt		(49,056)	-
<b>Movement in net funds in the period</b>		<b>(934,715)</b>	<b>1,030,883</b>
Opening net funds		1,603,473	572,590
<b>Closing net funds</b>		<b><u>668,758</u></b>	<b><u>1,603,473</u></b>

# WEBSTER & HORSFALL LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS

**FOR THE PERIOD ENDED 31 DECEMBER 2010**

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### **1 Accounting policies**

#### **1.1 Accounting convention**

The financial statements are prepared under the historical cost convention

#### **1.2 Compliance with accounting standards**

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### **1.3 Turnover**

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### **1.4 Goodwill**

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life

#### **1.5 Tangible fixed assets and depreciation**

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Land and buildings Freehold	No depreciation required
Plant and machinery	10% straight line
Fixtures, fittings & equipment	20% straight line
Motor vehicles	25% straight line

#### **1.6 Leasing**

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### **1.7 Investments**

Fixed asset investments are stated at cost less provision for diminution in value

#### **1.8 Stock and work in progress**

Stock and work in progress are valued at the lower of cost and net realisable value

#### **1.9 Pensions**

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the period they are payable

#### **1.10 Deferred taxation**

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted

#### **1.11 Foreign currency translation**

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account

# WEBSTER & HORSFALL LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

FOR THE PERIOD ENDED 31 DECEMBER 2010

### 1 Accounting policies

(continued)

#### 1.12 Government grants

Grants are credited to deferred revenue. Grants towards capital expenditure are released to the profit and loss account over the expected useful life of the assets. Grants towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

#### 1.13 Group accounts

The financial statements present information about the company as an individual undertaking and not about its group. The company has not prepared group accounts as it is exempt from the requirement to do so by section 400 of the Companies Act 2006 as it is a subsidiary undertaking of Webster and Horsfall (Holdings) Limited, a company incorporated in England, and is included in the consolidated accounts of that company.

2 Operating profit/(loss)	2010 £	2009 £
Operating profit/(loss) is stated after charging		
Amortisation of intangible assets	1,000	1,000
Depreciation of tangible assets	89,030	75,311
Loss on foreign exchange transactions	9,473	2,573
Auditors' remuneration (including expenses and benefits in kind)	7,800	7,800
and after crediting		
Government grants	18,815	39,978
Profit on disposal of tangible assets	(3,900)	(1,155)

3 Investment income	2010 £	2009 £
Income from fixed asset investments	10,362	-
Bank interest	2,169	1,196
	12,531	1,196

# WEBSTER & HORSFALL LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

FOR THE PERIOD ENDED 31 DECEMBER 2010

<b>4</b>	<b>Taxation</b>	<b>2010</b> <b>£</b>	<b>2009</b> <b>£</b>
	<b>Domestic current year tax</b>		
	U K corporation tax	113,242	(63,427)
	Adjustment for prior years	-	474
	<b>Total current tax</b>	<b>113,242</b>	<b>(62,953)</b>
	<b>Deferred tax</b>		
	Deferred tax (charge)/credit	42,027	(6,810)
		<b>155,269</b>	<b>(69,763)</b>
	<b>Factors affecting the tax charge for the period</b>		
	Profit/(loss) on ordinary activities before taxation	554,160	(245,710)
	Profit/(loss) on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 28 00% (2009 - 28 00%)	155,165	(68,799)
	<b>Effects of</b>		
	Non deductible expenses	(880)	4,286
	Depreciation add back	24,928	21,087
	Capital allowances	(65,971)	(14,244)
	Tax losses utilised	-	57,670
	Foreign tax adjustments	-	(62,953)
		<b>(41,923)</b>	<b>5,846</b>
	<b>Current tax charge for the period</b>	<b>113,242</b>	<b>(62,953)</b>
<b>5</b>	<b>Dividends</b>	<b>2010</b> <b>£</b>	<b>2009</b> <b>£</b>
	Ordinary interim paid	369,842	-

# WEBSTER & HORSFALL LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

### FOR THE PERIOD ENDED 31 DECEMBER 2010

#### 6 Intangible fixed assets

	Goodwill £
<b>Cost</b>	
At 1 January 2010 & at 31 December 2010	20,000
<b>Amortisation</b>	
At 1 January 2010	2,000
Charge for the period	1,000
At 31 December 2010	3,000
<b>Net book value</b>	
At 31 December 2010	17,000
At 31 December 2009	18,000

#### 7 Tangible fixed assets

	Land and buildings Freehold £	Plant and machinery £	Fixtures, fittings & equipment £	Motor vehicles £	Total £
<b>Cost</b>					
At 1 January 2010	149,517	1,323,106	229,466	312,941	2,015,030
Additions	-	590,102	-	31,733	621,835
Disposals	(149,517)	-	-	(34,684)	(184,201)
At 31 December 2010	-	1,913,208	229,466	309,990	2,452,664
<b>Depreciation</b>					
At 1 January 2010	94,532	1,115,241	225,918	236,324	1,672,015
On disposals	(94,532)	-	-	(34,684)	(129,216)
Charge for the period	-	48,784	1,120	39,126	89,030
At 31 December 2010	-	1,164,025	227,038	240,766	1,631,829
<b>Net book value</b>					
At 31 December 2010	-	749,183	2,428	69,224	820,835
At 31 December 2009	54,985	207,865	3,548	76,617	343,015

# WEBSTER & HORSFALL LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 31 DECEMBER 2010

### 8 Fixed asset investments

	Unlisted investments £
<b>Cost</b>	
At 1 January 2010	13,343
Disposals	(13,342)
At 31 December 2010	1
<b>Net book value</b>	
At 31 December 2010	1
At 31 December 2009	13,343

### 9 Stocks and work in progress

	2010 £	2009 £
Raw materials and consumables	361,361	230,884
Work in progress	382,383	247,241
Finished goods and goods for resale	379,460	399,639
	<u>1,123,204</u>	<u>877,764</u>

### 10 Debtors

	2010 £	2009 £
Trade debtors	1,458,764	1,014,578
Amounts owed by parent and fellow subsidiary undertakings	-	114,445
Amounts owed by participating interests	371,726	353,882
Other debtors	17,419	63,882
	<u>1,847,909</u>	<u>1,546,787</u>

# WEBSTER & HORSFALL LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

FOR THE PERIOD ENDED 31 DECEMBER 2010

11 Creditors: amounts falling due within one year	2010 £	2009 £
Bank loans and overdrafts	12,264	27,177
Trade creditors	519,082	444,336
Amounts owed to parent and fellow subsidiary undertakings	20,868	-
Corporation tax	112,878	25,113
Other taxes and social security costs	103,197	128,689
Other creditors	7,756	-
Accruals and deferred income	349,492	510,886
	<u>1,125,537</u>	<u>1,136,201</u>

Included within other creditors are amounts regarding government grants of £37,118 (2009 £43,521)  
During the year £18,815 (2009 £39,978) was charged to the profit and loss account

12 Creditors: amounts falling due after more than one year	2010 £	2009 £
Bank loans	<u>36,792</u>	<u>-</u>
<b>Analysis of loans</b>		
Wholly repayable within five years	<u>49,056</u>	<u>-</u>
	49,056	-
Included in current liabilities	<u>(12,264)</u>	<u>-</u>
	<u>36,792</u>	<u>-</u>
<b>Loan maturity analysis</b>		
In more than two years but not more than five years	<u>36,792</u>	<u>-</u>



# WEBSTER & HORSFALL LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 31 DECEMBER 2010

### 13 Provisions for liabilities

	Deferred tax liability £
Balance at 1 January 2010	21,096
Profit and loss account	42,027
	<hr/>
Balance at 31 December 2010	63,123
	<hr/>

The deferred tax liability is made up as follows:

	2010 £	2009 £
Accelerated capital allowances	63,123	21,096
	<hr/>	<hr/>

### 14 Pension and other post-retirement benefit commitments

#### Defined contribution

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

	2010 £	2009 £
Contributions payable by the company for the period	63,131	57,248
	<hr/>	<hr/>

### 15 Share capital

	2010 £	2009 £
<b>Allotted, called up and fully paid</b>		
97,726 Ordinary A shares of £1 each	97,726	97,726
135,079 Ordinary B shares of £1 each	135,079	135,079
	<hr/>	<hr/>
	232,805	232,805
	<hr/>	<hr/>

# WEBSTER & HORSFALL LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

### FOR THE PERIOD ENDED 31 DECEMBER 2010

#### 16 Statement of movements on reserves

	Other reserves (see below) £	Profit and loss account £
Balance at 1 January 2010	162,195	2,877,262
Profit for the period	-	398,891
Dividends paid	-	(369,842)
Balance at 31 December 2010	<u>162,195</u>	<u>2,906,311</u>
<b>Other reserves</b>		
<b>Capital redemption reserve</b>		
Balance at 1 January 2010 & at 31 December 2010	<u>162,195</u>	

#### 17 Reconciliation of movements in shareholders' funds

	2010 £	2009 £
Profit/(Loss) for the financial period	398,891	(175,947)
Dividends	(369,842)	-
	<u>29,049</u>	<u>(175,947)</u>
Purchase of own shares	-	(178,531)
	<u>29,049</u>	<u>(354,478)</u>
Net addition to/(depletion in) shareholders' funds	3,272,262	3,626,740
Opening shareholders' funds	<u>3,301,311</u>	<u>3,272,262</u>
Closing shareholders' funds	<u>3,301,311</u>	<u>3,272,262</u>

# WEBSTER & HORSFALL LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 31 DECEMBER 2010

18 Directors' remuneration	2010 £	2009 £
Remuneration for qualifying services	202,019	198,926
Company pension contributions to defined contribution schemes	16,914	17,134
	<u>218,933</u>	<u>216,060</u>

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 5 (2009 - 5)

Remuneration disclosed above include the following amounts paid to the highest paid director

Remuneration for qualifying services	53,950	69,156
Company pension contributions to defined contribution schemes	11,640	11,640

### 19 Employees

#### Number of employees

The average monthly number of employees (including directors) during the period was

	2010 Number	2009 Number
Production	54	50
Administrative	23	23
	<u>77</u>	<u>73</u>

Employment costs	2010 £	2009 £
Wages and salaries	1,474,596	1,363,761
Social security costs	162,593	139,728
Other pension costs	63,131	57,248
	<u>1,700,320</u>	<u>1,560,737</u>

# WEBSTER & HORSFALL LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

**FOR THE PERIOD ENDED 31 DECEMBER 2010**

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### **20 Related party relationships and transactions**

During the period, Webster and Horsfall Limited traded with the following companies, related due to common directorship and shareholding, on a normal commercial basis, as follows,

Latch and Batchelor Limited

Sales to of £1,084,948

Debtor balance due from of £366,539

Dividend received from of £4,117

A J Wilcock Pty Limited

Sales to of £14,481

Creditor balance due to of £7,756

Dividend received from of £6,245

Webster and Horsfall (Holdings) Limited

Rent paid of £70,000

Creditor balance due to of £20,868

Dividend paid to of £346,561

Latch and Batchelor (Holdings) Limited

Debtor balance due from of £5,187

During the period Webster and Horsfall Limited transferred land and property to the value of £54,985 to Webster and Horsfall (Holdings) Limited

During the period Webster and Horsfall Limited transferred the following investments to Webster and Horsfall (Holdings) Limited

Latch and Batchelor Limited of £13,341

A J Wilcock Pty Limited of £1