#### DIRECTORS' REPORT

#### 53 weeks ended 31st January 1981

The directors have pleasure in presenting their annual report and accounts for the 53 weeks ended 31st January 1981 to be submitted to the 91st Annual General Meeting of the members.

#### DIRECTORS

The present directors of the company are:

Sir Hugh Fraser Bt. (Chairman)

W.A. Craddock (Managing Director)

G. Wontner-Smith

R.J. Cannon

W.G. Crossan

I..F. Drewitt (Secretary)

H.B. Mason

A.P. Humphries

R.J. Brimacombe

G. l'aK. Brown

D.C. Mair (appointed 26 March 1981)

Mr. R. Midgley retired as a Director and Chairman on 31st January 1981. The Board wishes to place on record its appreciation of his outstanding contribution in leading the company forward both as Managing Director and them as Chairman.

#### PRINCIPAL ACTIVITY

The company continues to be responsible for the operation of world renowned department stores in London.

#### RESULTS AND DIVIDENDS

The results for the 53 weeks are as shown in the annexed profit and loss account.

	EM
The profit available for appropriation amounts to from which the directors have paid a dividend of	37.6 20.0
leaving retained profits for the 53 weeks of	17.6

This amount has been transferred to distributable reserves.

#### GROUP TRANSFERS

On the 15th November 1980, the department store trade conducted at D.H. Evans, Oxford Street and at Wood Green was transferred as a going concern to a fellow subsidiary company. The trading results of these stores up to the date of transfer have been included in the accounts.

Certain properties were also transferred to fellow subsidiary companies on the same date.

#### DIRECTORS' REPORT

# 53 weeks ended 31st January 1981 (continued)

#### FIXED ASSETS

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Details of the movements in fixed assets are shown in note 8 to the accounts.

#### MARKET VALUE OF PROPERTIES

Freehold and leasehold properties were professionally valued at 31st January 1981 by Conrad Ritblat & Co., Consultant Surveyors and Valuers, on the basis of open market value for existing use. These properties showed a surplus over book value of £77M which has been credited to un-distributable reserves.

#### EXPORTS

Identifiable exports included in turnover amounted to £14.6M (1980 £14.7M). A much greater value of purchases made by overseas visitors to London cannot, unfortunately, be identified.

#### DIRECTORS' INTERESTS

The interests of directors who were also directors of the holding company (House of Fraser Limited) are shown in the accounts of that company.

The interests of the other Harrods' directors in House of Fraser Limited were:

THE THEFESCS OF the Comme		
	Ordinary Shar 31st January 1981	es of 25p each 26th January 1980
Beneficial Interests		
W.A. Craddock G. Wontner-Smith R.J. Cannon L.F. Drewitt H.B. Mason R.J. Brimacombe	1,943 743 743 743 743 21,058	1,573 373 373 373 373 20,712
		Date of appointment
		28th January 1980
G. McK. Brown	715	373
As Trustee		26th January 1980
w.A. Craddock	Nil	26,832
		Harra of Proces

All eligible employees are entitled to participate in the House of Fraser Profit Linked Share Plan and this includes the directors of this company.

#### DIRECTORS' REPORT

# 53 weeks ended 31st January 1981 (continued)

#### HEALTH AND SAFETY

In accordance with the provisions of the Health and Safety at Work etc. Act, 1974 the company has issued a written statement of its general policy with regard to the health, safety and welfare at work of its employees and the organisation and arrangements for carrying out that policy. The statement has been brought to the notice of all the company's employees.

#### **AUDITORS**

The joint auditors, Hays Allan and Touche Ross & Co., have expressed their willingness to continue in office, and a resolution to re-appoint them will be proposed at the Annual General Meeting.

By Order of the Board

87-135 Brompton Road, London, SWIX 7XL.

27th March, 1981

Secretary

## AUDITORS ' REPORT TO THE MEMBERS

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#### HARRODS LIMITED

We have audited the accounts on pages 5 to 14 in accordance with approved Auditing Standards.

In our opinion the accounts give a true and fair view of the state of the affairs of the company at 31st January 1981 and of the profit and source and application of funds for the 53 weeks then ended and comply with the Companies Acts 1948 to 1980.

Chartered Accountants

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HAYS ALLAN Southampton House, 317 High Holborn, London, WClV 7NL.

31st March 1981

Chartered Accountants

Touche Rosselsie

TOUCHE ROSS & CO., Hill House, 1 Little New Street, London, EC4A 3TR.

## PROFIT AND LOSS ACCOUNT

## 53 weeks ended 31st January 1981

	Note	1981 EM	1980 £M
Total turnover Value added tax	1b	203.8 ( <u>23.5</u> )	191.8 ( <u>19.3</u> )
Turnover (excluding value added tax)		180.3	172.5
Trading profit	2	17.1	18.6
Interest	3	(_2.4)	( <u>1.5</u> )
Operating profit		14.7	17.1
Contribution to profit linked share plan		$(\underline{0.4})$	(_0.4)
Profit before taxation		14.3	16.7
Taxation	5	(_5.9)	(_8.2)
Profit after taxation		8.4	8.5
Extraordinary items	6	29.2	
Profit after extraordinary items		37.6	8.5
Dividends		(_20.0)	(_8.0)
Retained profit for the 53 weeks transferred to distributable reserves	7	17.6	0.5

The notes on pages 8 to 14 form an integral part of these accounts.

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#### BALANCE SHEET

## 31st January 1981

	Note	1981		198	0
Employment of funds		EM	£M	£M	£M
Fixed assets	8		121.6		57.3
Investments Group companies	9		49.2		3.5
Current assets Stock Debtors Amounts due from group companies Cash at bankers and in hand	9	19.3 20.4 0.3 5.5 45.5		20.4 18.5 1.4 3.4 43.7	
Current liabilities Amounts due to group companies Creditors Taxation	9	0.1 22.9 5.8		0.8 22.0 <u>3.7</u>	
Net current assets		28.8	16.7 187.5	26.5	17.2 78.0
Funds employed					
Shareholders' funds Loan capital Group companies' loans	7 10 9		169.6 2.1 15.8		74.1 2.2 1.7
			187.5		78.0

Directors

The notes on pages 8 to 14 form an integral part of these accounts.

The accounts and notes were approved by the Directors on 27th March 1981.

# STATEMENT OF SOURCE AND APPLICATION OF FUNDS

# 53 weeks ended 31st January 1981

SOURCE OF FUNDS	1981 £M	1980 EM EM EM
Profit before taxation Depreciation	14.3 1.7	16.7 _1.6
Total funds generated from trading operations Extraordinary items - proceeds of sales Proceeds of other sales of fixed assets Decrease in inter-group balances	40	18.3
TOTAL FUNDS GENERATED APPLICATION OF FUNDS	60	- <u>4.4</u> .3 22.7
Tax paid (including group transfers) Expenditure on fixed assets (including landlord's plant) Dividends paid Increase in inter-group balances Loan capital repaid	3.8 3.2 20.0 31.2	9.5 4.0 8.0
Total funds applied  MOVEMENT IN WORKING CAPITAL	<u>0.1</u> ( <u>58.</u> 2.6	0 1.2
ANALYSIS	250:	a===
Increase in net liquid funds (Decrease)/increase in stocks Increase in debtors	(1.1) 1.9	2.5 3.5
(Increase) in creditors	0.8 (0.9) (0.1	6.0 (7.3) (1.3)

The notes on pages 8 to 14 form an integral part of these accounts.

#### NOTES TO ACCOUNTS

#### 53 weeks ended 31st January 1981

#### 1. ACCOUNTING POLICIES

#### (a) Basis of accounts

The accounts have been prepared under the historical cost convention including the revaluation of certain assets.

#### (b) Total turnover

Total turnover is the amount receivable for goods and services supplied to customers and includes the sales of leased departments, commission received and credit service charges. Value added tax is included in total turnover where applicable.

#### (c) Stock

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Stock is stated at the lower of cost and net realisable value which is generally computed on the basis of selling price less the appropriate trading margin.

#### (d) Depreciation

Depreciation is provided by the company in order to write off the cost or valuation of fixed assets over their estimated useful lives by equal annual instalments, mainly on the following bases:

Freehold and long leasehold buildings

Short leaseholds

Vehicles and electronic equipment

Fixtures and fittings

Over 60 years

Over remaining period of lease

Over 5 years

Over 10 years

In addition to the depreciation provided on the buildings a replacement provision is made for the related landlord's plant at the rate of 5% per annum.

The charge for depreciation of properties has continued to be calculated on their gross book values prior to the adoption of the 31st January 1981 valuation.

#### (e) Properties

Freehold and leasehold properties held on 31st January 1981 were professionally valued at that date by Conrad Ritblat & Co., Consultant Surveyors and Valuers, based on open market values for existing use. The valuation has been adopted in the accounts with effect from 31st January 1981.

#### (f) Deferred taxacion

No provision has been made for deferred taxation as the directors are satisfied that no liability is likely to arise in the foreseeable future and that there are no material short term timing differences.

#### NOTES TO ACCOUNTS

# 53 weeks ended 31st January 1981 (continued)

#### 1. ACCOUNTING POLICIES (continued)

#### (g) Pensions

Retirement benefits to the present employees of the company and its subsidiaries are funded by contributions from the company and employees. Payments are made to pension trusts, which are financially separate from the company, in accordance with calculations made periodically by consulting actuaries. The cost of these contributions and of providing pensions to some former employees is charged against the profits of the period.

2.	TRADING	PROFTT

Z. IRADING PROFIT	1981 £000	1980 £000
Trading profit is arrived at after charging: Auditors' fees and expenses Directors' remuneration (note 4) Depreciation Provision for plant and machinery replacements Amount written off shares in subsidiary company Loan to subsidiary company waived	96 295 1,421 337 - 27	84 267 1,319 313 54 -
and after crediting: Rents receivable Rates refund	262 755	271 - ======
3. INTEREST	1981 £M	1980 EM
Loans not repayable within 5 years Paid to group companies	0.1 2.3 2.4	0.1 1.4 1.5
4. DIRECTORS' REMUNERATION	1981	1980
Fees Other emoluments including pension contributions Pension to former director	£000 11 282 2	10 256 1
	295	267 ===
Chairman's emoluments Highest paid director	51 51 ===	50 50

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## NOTES TO ACCOUNTS

# 53 weeks ended 31st January 1981 (continued)

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	4. DIRECTORS	REMUNERATION (continued)		
	All directors:		1981 Number	1980 Number
. [1]	£Nil	_		
<b>-</b> D	£ 5,001	£ 5,000	_	
[3]	£15,001	£10,000	3	3
t i	£20,001	£20,000	-	1
$\mathcal{E}_{1}^{q}$	£25,001	£25,000	_	1
1	£30,001	E30,000	3	ī
	£45,001	£35,000	2	3
§ 6.8	£50,001	£50,000	2	1
, ]	250,001	£55,630		ī
	Senior employees		1	-
3)				
	£20,001 £25,001	£25,000		
7 🛒		£30,000	10	7
	£30,001 £35,001	£35,000	I	3
100	£40,001	£40,000	2	3 1
la la	£45,001	£45,000	1	1
6.13		£50,000	1	ĺ
	£50,001	£55,000	_	1
	£60,001	£65,000	1	1
	5. TAXATION		ī	-
: IA				
	Mb a to the		1981	1000
; <b>M</b> -34(	The taxation charg	ge comprises:	£M	1980
h em				EM
	Corporation tax or	profits		
		Proprieta de la companya del companya del companya de la companya	6.1	
भ	Available for set	off	· · ·	6.5
(1)			-	•
	Adjustment of prov	ision for earlier periods		1.7
4 800	•	tor eartier periods	(0.2)	
			(0.2)	-
			5.9	_
	Corporation tax has	s been calculated at	J. 7	8.2
	the rate of 52%	s ocen carcurated at		===
	The taxation charge	for the		
<i>*</i> ,	deferred taxation o	e for the period does not include on the following:		
. ju	Stock relief			
មួយរី	Excess conital		• -	1
	Excess capital all	owances	1.1	0.1
	Revaluation of proj	perties	0.7	0.8
ta e			$(\underline{0.1})$	(0.1)
				<u> </u>
<b>,</b>			1.7	0.8
				===
RIAM				

#### NOTES TO ACCOUNTS

# 53 weeks ended 31st January 1981 (continued)

	6. EXTRAORDINARY ITEMS		1981 £M		1980 £M
	Surpluses on inter-group transfers of properties Proceeds of sale	3 <b>.</b>	40.0		
Łij.	Net book values		( <u>10.8</u>	3)	
B	Surpluses on disposals		29 •:		===
	7. SHAREHOLDERS' FUNDS	1981 £M	£M	198 £M	30 EM
	Share capital - authorised, issued and fully paid ordinary stock		8.0		8.0
	Share premium account Undistributable reserves Distributable reserves	1.1 111.6 48.9	161 <u>.6</u>	1.1 42.6 22.4	66.1
	Total reserves		169.6		74.1
	Movement on reserves Balance at 26th January 1980 Capital reserve General reserve	56.2 8.8 ( 42.6)	65.0		
	Transfer to undistributable reserves Transfer to distributable reserves	( <u>22.4</u> )	( <u>65.0</u> )		
P <sub>g</sub>			=====		
	Undistributable reserves Transfer from capital and general reserves Revaluation surplus (note 8) Provision for depreciation on properties		42.6 77.0		
N.	not required  Landlord's plant provision not required  Transfer to distributable reserves:		0.7 0.2		
山	Reversal of previous revaluation surplus relating to properties sold Depreciation charge on revaluation surplus		( 8.7) ( 0.2)		
1	Balauce at 31st January 1981		111.6		

No deferred taxation has been provided against the revaluation surplus.

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#### HARRODS LIMITED

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## NOTES TO ACCOUNTS

# 53 weeks ended 31st January 1981 (continued)

7. SHAREHOLDERS' FUNDS	(continue	d)		1981 £M	
Distributable reserves Transfer from capital and Retained profit for the po Transfer from undistributa	eriod able reser	ves:		22.4 17.6	
Reversal of previous reversal of properties relating to properties Depreciation charge on r	aluation s sold	urplus		8.7 0.2	s.c
Balance at 31st January 1	981			9.8% ===	
8. FIXED ASSETS			6	,	Plant, fixtures
	Total EM	Freeholds £M	Long <u>leaseholds</u> <u>fM</u>	Short leaseholds fM	& motor vehicles fM
Cost and valuation at 26th January 1980 Additions Disposals	63.1 3.0 ( 0.4)	46.4 0.7° - ( 10.4)	5.1 0.8 - ( 2.6)	0.1	11.5 1.5 ( 0.4) ( 3.4)
Group transfers Revaluation surplus (note 7)	77.0	64.6	11.5	0.3	
Cost and valuation at 31st January 1981	126.3	101.3	14.8	1.0	9.2
Less: Aggregate depreciation	(_4.7)		with the second	·, <u> </u>	( <u>4.7</u> )
Net book value 31st January 1981	121.6	101.3	14.8	1.0	4.5
26th January 1980	57.3	45.9	4.7 ====	0.1	6.6 ====
Cost and valuation at 31st January 1981: Cost	9.2	-	-	-	9.2
1981 independent professional valuation	117.1	101.3	14.8	1.0	
-	126.3	101.3	14.8	1.0	9.2

Following the revaluation of the company's properties the provisions for depreciation and replacement of landlord's plant have been written back to reserves.

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#### NOTES TO ACCOUNTS

## 53 weeks ended 31st January 1981 (continued)

9.	GROUP COMPANIES				
		Asset	s	Liabi:	lities
		1981 £M	1980 £M	1981 £M	1980 £M
(i)	Shares in subsidiaries at cost less capital distributions received and				
	amounts written off Loan accounts:	0.4	0.4		-
	Holding company and fellow subsidiaries	48.8	<u>3.1</u>	15.8	1.7
		49.2	3.5	15.8	1.7
(ii)	Trading accounts:			7	
	Holding company and fellow subsidiaries	0.3 ====	1.4	0.1	0.8 ===
(iii	) The company has the following wholly owned	subsidiary	compa	mies:	

Name Registered

Harrods Estate Offices Harrods (Insurance) Limited	England & Wales
Harrods Trust Limited	· · ·
Anne Gerrard Limited	11
Nora Bradley (London) Limited	11

(iv) Group accounts are not required as the company is a wholly owned subsidiary of a company incorporated in Great Britain. In the opinion of the directors the value of the company's investments in its subsidiaries is not less than the amount stated in the balance sheet.

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10.	LUAN	CAPITAL

	1981 EM	1980 £M
Long term loan at 5.75% (annual repayments of £50,000 until		
1990 when balance is repayable)	2.1	2.2
- •	===	===

The loan is partially secured on a deposit of £1.8M made by the parent company (1980 loan fully secured).

#### NOTES TO ACCOUNTS

## 53 weeks ended 31st January 1931 (continued)

11. TAXATION	1981 £M	1980 £M
Corporation tax due 1st January 1982 Payment to holding company for advance corporation tax surrendered		6.5
		( <u>3.0</u> )
	6.1	3.5
Current taxation	( <u>0.3</u> )	0.2
	5.8	3.7 ====
12. CAPITAL COMMITMENTS		
	1981 EM	1980 EM
Contracted for but not yet provided Authorised by directors, but not contracted for	4.9 3.7	2.4 2.6
	8.6	5.0
13: ULTIMATE HOLDING COMPANY		,
The company is a wholly owned subsidiary of House of Fraser L registered in Scotland.	imited, a	company
14. CONTINGENT LIABILITIES		
	1981 £M	1980 £M
(i) Deferred taxation	III	LUI
The cumulative potential amount of deferred taxation is: Stock relief Excess capital allowances Provision for replacement of landlord's plant Revaluation of properties Other timing differences	2.0 3.4 - 29.1 0.1	1.4 5.5 ( 0.2) 7.8 0.1
	34.6	14.6

Of the contingent liability at 26th January 1980, £3M has been transferred to a fellow subsidiary.

#### (ii) Guarantees

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The company has given guarantees to various banks in respect of loan and overdraft facilities granted to House of Fraser Limited amounting to £71.7M. At 31st January 1981 the amount of those facilities utilised was £30.4M. The directors consider that no liability is expected to arise.