0030209

HARRODS LIMITED

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE 52 WEEKS ENDED 30TH APRIL 1988



DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE 52 WEEKS ENDED 30TH APRIL 1988

CONTENTS	PAGE
Directors' Report	1- 3
Auditors' Report	4
Profit and Loss Account	5
Balance Sheet	6- 7
Statement of Source and Application of Funds	8
Accounting 3asis and Policies	9-10
Notes to the Financial Statements	11-20

DIRECTORS' REPORT

The Directors present their report and the audited financial statements of the Company for the 52 weeks ended 30th April 1988 to be submitted to the 98th Annual General Meeting of the Members.

DIRECTORS

The present Directors of the Company are:

M Al-Fayed - Chairman A Fayed

S Fayed

W A Craddock

Miss R P Thorne

C P de Boer

G W Jones - (appointed 18th November 1987)

R B Jakeman

P I Taylor - (appointed 11th January 1988)

R D Mackie

J S Nordberg - (appointed 1st June 1987)

Mr D A Bradbury retired from the Board on 31st July 1987.

Mr D R McHolick and Mr $\rm F$ J Hampson resigned from the Board on 8th October 1987 and 12th October 1987 respectively.

Mr M J Ellis-Jones was appointed to the Board on 12th October 1987, and resigned on 8th April 1988.

Mr B L Walsh resigned from the Board on 1st February 1988.

PRINCIPAL ACTIVITY

The Company continues to be responsible for the operation of the world renowned department store in London.

On 3rd May 1987, the operation and associated assets of the three stores trading as Dickins and Jones were transferred at net book value to a fellow subsidiary company.

REVIEW OF BUSINESS

The turnover of the Company decreased by 9.82% to £291.7 million, as a result of the transfer of the business of the three Dickins and Jones stores (£42.0 million), offset by improved sales of £10.3 million (3.65%). Profit after tax reduced by £6.6 million to £10.2 million.

The company is expected to perform satisfactorily during the coming year.

RESULTS AND DIVIDENDS

The results and dividends for the year ended 30th April 1988 are shown on page 5.

The profit available for distribution amounts to from which the Directors have paid a dividend of	£ 10,026,801 <u>5,000,000</u>
Leaving a retained profit for the year of	£5,026,801

FIXED ASSETS

Details of the movements in fixed assets are shown in notes 8 and 9 to the financial statements.

MARKET VALUE OF PROPERTIES

Freehold and long leasehold properties have been valued as at 30th April 1988 by Conrad Ritblat & Co, Consultant Surveyors and Valuers, and Savills Ltd, Commercial, Residential and Agricultural Surveys, on an open market existing use basis. The results of this valuation, which produced a surplus of £27.6 million, have been incorporated in the accounts.

DIRECTORS' INTERESTS

By reason of their ownership and control of the ultimate holding company, Alfayed Investment and Trust SA, Mr M Al-Fayed, Mr A Fayed and Mr S Fayed had an indirect interest in the whole of the company's share capital during the period. None of the other Directors held an interest in the company's shares during the period or in the shares of the ultimate holding company at 3rd May 1987, or date of appointment if later, or at the end of the period.

CHARITABLE AND POLITICAL DONATIONS

The charitable donations made by the Company and charged in the accounts were £41,488. There were no political donations.

In accordance with the provisions of the Health and Safety at Work Acts, the Company has issued a written statement of its general policy with regard to the health, safety and welfare at work of its employees and the organisation and arrangements for carrying out that policy. The statement has been brought to the notice of all the Company's employees.

EMPLOYEE INVOLVEMENT

Information is provided regularly to employees by means of normal management communication channels using written material, face to face meetings and video presentations. The store magazine "Harrods News" is issued 9 times a year and is available to all employees and pensioners.

Consultation with employees takes place through elected staff committees, health and safety committees and through normal recognised trade union channels. The management and staff pension funds both have committees of elected representatives who are kept informed and involved in the administration.

A general awareness of the Company's performance is maintained through regular weekly half-hour training sessions for all staff and, through individual performance appraisals, employees are made aware of their individual contribution to the Company.

EMPLOYMENT OF DISABLED PERSONS

It is the policy of the company to give full and fair consideration to applications for employment from disabled persons, to continue wherever possible the employment of members of staff who may become disabled and to ensure that suitable training, career development and promotion is afforded to such persons.

AUDITORS

Price Waterhouse have expressed their willingness to continue in office as Auditors and a resolution to re-appoint them and authorising the Directors to fix their remuneration will be proposed at the Annual General Meeting.

CLOSE COMPANY

As at 30th April 1988 the company was a close company within the meaning of the Income and Corporation Taxes Act 1988.

By Order of the Board

R P Thorne Secretary

Price Waterhouse



AUDITORS' REPORT TO THE MEMBERS OF HARRODS LIMITED

rice Warerhouse.

We have audited the financial statements on pages 5 to 20 in accordance with approved Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the Company's affairs as at 30th April 1988 and of its profit and source and application of funds for the 52 weeks then ended and comply with the Companies Act 1985.

Price Waterhouse Chartered Accountants

13 July 1988

PROFIT AND LOSS ACCOUNT

	Note	52 Weeks Ended 30th April 1988 £1000	52 Weeks Ended 2nd May 1987 £'000
TOTAL TURNO VER		328,228	366,033
Less: Value added tax		36,488	42,521
Turnover	1	291,740	323,512
TRADING PROFIT	2	15,802	25,612
Other operating income Interest receivable	3	55 6	83
Interest payable Share of profits of related	4	(420)	8 (108)
company		14	(1)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		15,457	25,594
Tax on profit on ordinary activities	5	(5,300)	(8,869)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		10,157	16,725
Extraordinary items	6	<u>(130</u>)	(8)
PROFIT FOR THE FINANCIAL PERIOD		10,027	16,717
Dividends		5,000	15,000
PROFIT RETAINED	15	5,027	1,717
			

BALANCE SHEET

FIXED ASSETS Tangible assets Investments	<u>Note</u> 8 9	At 30th Apr: 198 £'000 292,125 2,595 294,720	
CURRENT ASSETS			•
Stock Debtors Cash at bank and in hand	10 11	34,315 36,252 436 71,003	38,638 36,386 409 75,433
CURRENT LIABILITIES			
CREDITORS: amounts falling due within one year			
Trade creditors Bank overdraft Other liabilities	12	10,857 1,988 33,702	16,413 5,189 49,858
		46,547	71,460
NET CURRENT ASSETS		24,456	3,973
TOTAL ASSETS LESS CURRENT LIABILITIES CREDITORS: amounts falling due		319,176	294,965
after more than one year PROVISIONS FOR LIABILITIES	12	5,433	1,800
Deferred taxation	13	1,457	3,017
		312,286	290,148

BALANCE SHEET

	Note	At 30th April 1988 £'000	At 2nd May 1987 £'000
CAPITAL AND RESERVES			
Called up share capital Share premium account	14	8,000 1,066	8,000 1,066
Revaluation reserve	15	227,950	213,180
Profit and loss account	15	75,257	67,903
Related companies reserves	15	13	<u>(1</u>)
		312,286	290,148

The financial statements were approved by the Board of Directors on 13th July 1988.

P I Taylor

DIRECTORS

Miss R P Thorne

Kosemans I home

STATEMENT OF SOURCE AND APPLICATION OF FUNDS

	52 weeks ended 30th April 1988 £'000	52 weeks ended 2nd May 1987 £'000
SOURCE OF FUNDS		
Profit on ordinary activities before taxation Adjustments for items not involving	15,457	25,594
the movement of funds: Depreciation Extraordinary items before taxation	3,650 (196)	3,867 9
Loss on sale of fixed assets Profit retained in related companies	121 (<u>14)</u>	610
TOTAL GENERATED FROM OPERATIONS	19,018	30,080
FUNDS FROM OTHER SOURCES	•	
Proceeds of sale of tangible fixed assets	5,265	103
	24,283	30,183
APPLICATION OF FUNDS		
Expenditure on tangible fixed assets Purchase of fixed asset investments Tax paid (including group relief) Dividends paid Loan capital repaid	(18,789) (2,255) (5,212) (5,000) (50) (7,023)	(11,612) (396) (8,913) (15,000) (50)
MOVEMENT IN WORKING CAPITAL		
Decrease in stocks (Decrease)/increase in debtors Increase in creditors	(4,323) (134) (5,794)	(772) 5,692 (15,647)
Increase in net liquid funds	(10,251) 3,228	(10,727) 4,939
	(7,023)	(5,788)

Net liquid funds comprise bank overdrafts and cash at bank and in hand.

ACCOUNTING BASIS AND POLICIES

1 BASIS OF FINANCIAL STATEMENTS

The financial statements have been prepared under the historical cost convention modified to include revaluation of the Company's properties.

Group financial statements are not presented as the Company is a wholly owned subsidiary of a Company incorporated in Great Britain.

2 STOCKS

Stocks are stated at the lower of cost and net realisable value. Cost is computed on the basis of selling price less the appropriate trading margin.

3 DEPRECIATION OF TANGIBLE FIXED ASSETS

Depreciation is provided by the Company in order to write down to estimated residual value, the cost of valuation of fixed assets over their estimated useful lives by equal annual instalments, on the following basis:

Freehold and long leasehold buildings - Over estimated useful
life (24 - 99 years)
Over remaining period
of lease
Fixtures and fittings
Vehicles and equipment

- Over 10 years
Over 5 years

Depreciation on the revaluation surplus of properties is charged to the profit and loss account and then transferred to the revaluation reserve.

4 LEASED ASSETS

Assets acquired under finance leases are capitalised so as to reflect the fair value of the asset acquired, and depreciated at a rate which is appropriate given the terms of the lease and life of the asset. The interest element of the rental charge is taken to profit and loss account in proportion to the capital element outstanding.

5 PROPERTY DEVELOPMENT

In the case of property development projects the interest on the capital borrowed to finance the project is, where separately identifiable and to the extent that it accrues during the period of development, capitalised, as part of the cost of the asset.

TO THE PROPERTY OF THE PARTY WAS A SECOND OF THE PARTY WAS A

ACCOUNTING BASIS AND POLICIES

6 PROPERTY TRANSFERS

Tangible fixed assets are transferred to other group companies at net book amount. Any associated revaluation surplus is transferred by way of a movement on reserves.

7 DEFERRED TAXATION

Deferred taxation is provided in respect of differences arising from the inclusion of income and expenditure in taxation computations in periods different from those in which they are included in the accounts, except where the tax reduction is expected continue for the foreseeable future.

8 CREDIT SALES

Profit is taken on goods sold on credit when the sale is effected, except that a deferral is made in respect of the service charge on extended credit sales which are subject to an interest free option. The service charge on other credit sales is taken to trading profit as it accrues.

9 PENSIONS

Retirement benefits to the present employees of the Company are funded by contributions from the Company and employees. Payments are made to pension trusts, which are financially separate from the Company, in accordance with calculations made periodically by consulting actuaries. The cost of these contributions and of providing pensions to some former employees is charged against the profits of the period.

10 FOREIGN CURRENCY

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Realised gains and losses are dealt with in the profit and loss account.

NOTES TO THE FINANCIAL STATEMENTS

Lic	THE RESERVED STRIBETING		
		1988 £'000	<u>1987</u> £'000
1	TURNOVER is the amount receivable for goods and services supplied to customers and includes the sales of concession departments rising entirely within the United Kingdom.	291,740	323,512
2	TRADING PROFIT is arrived at as follows:		
	Turnover Cost of sales	291,740 182,326	323,512 205,605
	Gross profit Distribution costs Administrative expenses	109,414 81,047 12,565	117,907 78,015 14,280
	Trading profit	15,802	25,612
	Included in the above are:		
	Depreciation of tangible fixed assets Depreciation of assets held under finance	3,054	3,867
	leases Auditors' fees and expenses Hire of plant and machinery Head office charge	596 66 123 12,540	144 100 14,280
	The head office charge is effectively a management by House of Fraser plc based on a percentage of Harrods Limited.		
3	OTHER OPERATING INCOME		
	Rental income	55	83
4	INTEREST PAYABLE		
	On loans repayable within 5 years On finance leases	105 315	108
		420	108

NOTES TO THE FINANCIAL STATEMENTS (Continued)

		1988 £'000	<u>1987</u> £'000
5	TAXATION		
	Taxation based on profits of the period:	298	(17)
	Corporation tax Group relief - payment to parent company in respect of amounts under the group relief provisions Deferred taxation	4,980 59	8,913 (27)
	Deferred taxation Adjustment of provisions for earlier periods: Deferred taxation	(37)	-
	Deletted bar bearing	5,300	8,869
	Corporation tax is provided at an effective rate of 35%.		
6	EXTRAORDINARY ITEMS	•	
Ū	Re-organisation and office closure costs Loss/(Surplus) on disposal of properties Tax thereon	191 5 (66)	(9) 17
		130	8
7	INFORMATION REGARDING DIRECTORS AND EMPLOYEES		
	Directors		
	Directors' remuneration: Other emoluments including pension contribution	ıs 480	601
	Other emoluments including pendents Compensation paid to former Directors for loss of office	41	362
	OL OLLEG	521	963
	Emoluments of Chairman Emoluments of highest paid Director	88	

5211

HARRODS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (Continued)	1988	1987
7 INFORMATION REGARDING DIRECTORS AND EMPLOYEE	S	
The range of Directors' emoluments and the number of Directors within each range was.		
£0 - £5,000 £5,001 - £10,000 £10,001 - £15,000 £15,001 - £20,000 £20,001 - £25,000 £25,001 - £30,000 £30,001 - £40,000 £40,001 - £45,000 £45,001 - £50,000 £50,001 - £55,000 £55,001 - £60,000 £60,001 - £65,000 £70,001 - £75,000 £75,001 - £80,000 £85,001 - £90,000	5 1 	8 - 1 2 - - 1 3 1 2 - 1 1
<u>Employees</u>	1988	1987
	£1000	£'000
Employment costs: Wages and salaries Social security costs Other pension costs	43,961 3,588 (76) 47,473	46,784 3,626 110 50,520
n 1 the removilation conversion advises the T	liroctore	have

Based on the consulting actuaries advice, the Directors have improved benefits and suspended the Company's contributions to two of the pension funds. The position will be reviewed again when the actuarial valuation at April 1988 is received.

The number of employees other than Directors whose emoluments exceed £30,000 within the range shown was:

£30,001 - £35,000	12	14
£35,001 - £40,000	9	9
£40,001 - £45,000	4	-
£45,001 - £50,000	-	2
£50,001 - £55,000	1	
£55,001 - £60,000 £60,001 - £65,000	1 -	2.

The average weekly number of employees during the year was:-

NOTES TO THE FINANCIAL STATEMENTS (Continued)

8 FIXED ASSETS - Tangible assets (a)

	Total £'000	Freeholds	Long leaseholds £'000	Short leaseholds £'000	Fixtures, fittings, vehicles & equipment £'000
Cost & valuation at 2nd May 1987 Additions Disposals Group transfers	281,094 18,789 (737) (21,965)	232,196 11,008 - (450)	16,140 - - (15,040)	15 - (15) -	32,743 7,781 (722) (6,475)
Revaluation surplus/(deficit)	27,606	27,696	(90)		,,
Cost & valuation at 30th April 1988	304,787	270,450	1,010		33,327
Aggregate depreciation to 2nd May 1987 Charge for period Disposals Group transfers	11,467 3,650 (601) (1,854)	- - -		9 1 (10) ————	11,458 3,649 (591) (1,854)
Aggregate depreciation to 30th April 1988	12,662	<u></u>		Care	12,662
Net book value at 30th April 1988	292,125	270,450	1,010	enter de la companya	20,665
Net book value at 2nd May 1987	269,627	232,196	16,140	6	21,285
Cost & valuation:					
1988 Valuation Cost	$\frac{271,460}{33,327}$ $\frac{304,787}{}$	270,450 - 270,450	1,010 - 1,010		$\frac{33,327}{33,327}$

Freehold and long leasehold properties have been professionally valued on 30th April 1988 mainly by Conrad Ritblat & Co, Consultant Surveyors and Valuers on an open market existing use basis. This valuation has been incorporated in the accounts with effect from 30th April 1988.

The net book value of fixed tangible assets includes an amount of £4,653,745 (1987 - Nil) in respect of assets held under finance leases.

Included in the cost of fixed tangible assets is £1,366,270 of capitalised interest of which £430,005 was incurred during the period. The taxation charge has not been reduced in respect of this interest.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

8 FIXED ASSETS - Tangible assets (continued) market existing use basis.

(b)

The value of fixed assets if determined according to the historical cost accounting rules is as follows:

	Total	Freeholds	Long leaseholds £'000	Short leaseholds £'000	Fixtures fittings, vehicles & equipment £'000
Cost at 2nd May 1987 Depreciation to 2nd May 1987	70,240 (<u>11,458</u>)	32,538	4,959		32,743 (<u>11,458</u>)
Net historical cost 2nd May 1987	58,782	32,538	4,959	 	21,285
Cost at 30th April 1988 Depreciation to	76,837	43,439	м	-	33,327
30th April 1988	(12,662)			•	(12,662)
Net historical cost at 30th April 1988	64,175	43,439	71		20,665

NOTES TO THE FINANCIAL STATEMENTS (Continued)

9 FXXED ASSETS - Investments

Shares	<u>Total</u>	Group Companies	Related Companies
Cost at 2nd May 1987 Additions Transfers from group companies Transfers to group companies Cost at 30th April 1988	£'000 21,364 2,000 6 (21,039) 2,331	£'000 21,314 2,000 6 (21,039) 2,281	£'000 50 - - - 50
Loans	•	-	
At 2nd May 1987 Additions At 30th April 1988	2 249 251		2 249 251
Share of Post Acquisition Reserves At 2nd May 1987 Share of profits for the period At 30th April 1988	$\frac{(1)}{\frac{14}{13}}$		(1) 14 13
Total net book value at 30th April 1988 Total net book value at 2nd May 1987	2,595 21.365	2,281	<u>314</u> 51
Share of profits for the period At 30th April 1988 Total net book value at 30th April 1988 Total net book value at	<u>14</u> <u>13</u>		

Shares in subsidiaries

The company has the following wholly owned trading and dormant subsidiary companies:

Name	Registered		
Harrods Estate Office Harrods Bank Limited (formerly Harrods Trust Limited) Harrodian Trustees Limited* Harrods (Continental) Limited*	England &	Wales "	
Harrods International Limited* Harrods (Management) Limited*	**	**	
Wylie & Company Limited*	н	**	

*denotes dormant subsidiary companies.

During the year, the shares of Wylie & Company Limited were transferred from a group company, and those of Kurt Geiger Holdings Limited Turnbull & Asser(Holdings)Limited, and Harrods(Insurance)Limited were transferred at cost to group companies.

In the opinion of the Directors, the value of the company's investments in its subsidiaries is not less than the amount stated in the balance sheet.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

9 FIXED ASSETS - Investments (Continued)

The related company is Harrods Heinemann Limited, an unlisted company in which the Company holds 50% of the paid up ordinary share capital.

10	STOCKS		
		<u>1988</u> £'000	<u>1987</u> £'000
	The main categories of stocks are:		
	Work in progress Finished goods and goods for resale	29 34,286	29 38,609
		34,315	38,638
	There was no ofcriffical and		

There was no significant difference between the replacement cost of stocks at 30th April 1988 and the amount at which they are stated in the accounts.

11 DEBTORS

Amounts due within one year:

Trade debtors Amounts owed by subsidiaries Amounts owed by other group	21,385 1,143	17,882 715
companies	885	1,073
Other taxes and social security	-	476
Other debtors	762	675
Prepayments and accrued income	1,012	1,033
	25,187	21,854
Amounts due after more than one year:		
Trade debtors	11,065	14,532
	36,252	36,386

NOTES TO THE FINANCIAL STATEMENTS (Continued)

12 CREDITORS

12	CREDITORS		
		<u>1988</u> £¹000	<u>1987</u> £'000
	Amounts falling due within one year:		
	Loan (secured)	50	50
	Amounts due to subsidiaries	07 0/7	557
	Amounts due to group companies Other taxes and social security	27,247 1,319	45,212 1,214
	Other creditors	2,148	255
	Accruals and deferred income	2,938	2,570
		33,702	49,858
	Amounts falling due after more than one year:	:	
	Loan (secured)	1,750	1,800
	Other creditors	3,683	-,555
		5,433	1,800
	The loan, which is secured on the property of subsidiary, carries interest at 5.75% and is by annual instalments of £50,000 until 1990 when balance is payable, as follows:	repayable	
	Repayable within one year or on demand	50	50
	Repayable between one & two years	1,750	50
	Repayable between two & five years	_	1,750
		1,800	1,850
13	PROVISIONS FOR LIABILITIES AND CHARGES		
	Deferred taxation:		
	Balance at 2nd May 1987	3,017	3,044
	Charged/(Credited) to taxation	22	(27)
	Transferred to group companies	(1,582)	
	Balance at 30th April 1988	1,457	3,017

Deferred taxation is in respect of accelerated capital allowances.

In addition to the amount provided for deferred taxation above, there are potential liabilities in respect of deferred taxation in relation to:

	1988	1987
	£'000	£'000
Capital allowances	6,000	6,000
Corporation tax on capital gains	3,481	3,208
Revaluation of properties	65,217	50,552
	74,698	59,760

HARRODS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (Continued)

14 CALLED UP SHARE CAPITAL

Authorised, issued and full	ly paid:		1988 £'000	1987 £'000
Ordinary shares of £1			8,000	8,000
15 RESERVES				
•	Revaluation reserve	Profit & loss	Related companies reserves	<u>T</u> otal
	£'000	£'000	£'000	£'000
Balance at 2nd May 1987 Profit retained for the	213,180	67,903	(1)	281,082
period Net revaluation surplus Transfers (from)/to profit & loss account:	27,606	5,013	14	5,027 27,606
Revaluation surplus realised on disposal Depreciation of property in prior years Revaluation surplus on	(13) (2,328)	13 2,328	- -	-
properties transferred to group companies at net book amount under the historical cost basis Balance at 30th April 1988	(10,495 227,950	75,257	13	(10,495) 303,220
16 CAPITAL COMMITMENTS				
Contracted for but not yet pr	ovi ded		1988 £*000	<u>1987</u> £¹000
Authorised by Directors but n	ot yet contract	ed for	14,407 1,269	2,555 1,410
			15,676	3,965

NOTES TO THE FINANCIAL STATEMENTS (Continued)

17 CONTINGENT LIABILITIES

The company has given guarantees to various banks in respect of loan and overdraft facilities granted to other group companies amounting to £37 million. At 30th April 1988, the amount of those facilities utilised was £9,687,500.

18 LEASING COMMITMENTS

	1988	1987
	£'000	£'000
Obligations under finance leases are -		
Payable within one year	773	-
between one and five years	2,879	***
after five years	804	
·	4,456	**

19 ULTIMATE HOLDING COMPANY

The ultimate holding company is Alfayed Investment and Trust S.A., a company incorporated in Liechtenstein. The registered and beneficial owners of the whole of the issued share capital of that company are Messrs M Al-Fayed, A Fayed and S Fayed.