DIRECTORS' REPORT AND ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 1987

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 1987

DIRECTORS

Mr AT Fletcher Mr CR Milbourne Mr PJ Walker

Mr D Lee Mr AV Hancock Mr AL Vosper Mr AD Batch

Appointed 2 November 1987 Appointed 25 January 1988 Appointed 1 March 1988 Appointed 1 March 1988

Mr AD Shanagher Mr RCI Bate Mr NF Nicholson Mr IP Jackman Mr CAB Aberg

Resigned 19 May 1987
Resigned 2 November 1987
Resigned 11 March 1988
Resigned 1 March 1988
Appointed 26 February 1988
Resigned 31 December 1988

SECRETARY

Mrs SM Jackman

REGISTERED OFFICE

Sword House Totteridge Road High Wycombe Buckinghamshire HP13 6EJ

This report accompanies the accounts of the Company for the year ended 31 December 1987.

PRINCIPAL ACTIVITY AND BUSINESS REVIEW

The principal activity of the Company continues to be the manufacture and distribution of razors, razor blades, and swords. The garden tools and houseware products activities were disposed of in March 1988 to Fiskars AB.

During the year the Company's immediate holding company Wilkinson Sword Group (UK) Ltd, sold the whole of its investment in the Company to another Group company, Wilkinson Sword Group Limited.

SUBSEQUENT EVENT

It was announced on 9 March 1988 that Stora Kopparbergs Bergslags AB ("Stora"), a company incorporated in Sweden, had made an offer to acquire the shares in Swedish Match AB. In June 1988, it was further announced that Stora had received sufficient acceptances from shareholders for them to proceed with the acquisition which would result in them holding, for the time being, 82.5% of the total shares and 97.6% of the total voting capital.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 1987 (continued)

RESULTS AND DIVIDENDS

The loss for the year attributable to shareholders was £4,082,000 (1986 £5,338,000 loss). The directors do not recommend the payment of a dividend for the year (1986: £Nil).

DIRECTORS' SHAREHOLDINGS

Mr IP Jackman was the registered holder of one Ordinary Share of 20p in the Company as at 1 June 1987 and at the end of the financial year, in the capacity as nominee. None of the other directors or their families had any interest in the shares of the Company or in the share capital or loan stocks of its parent company or fellow subsidiaries either at the beginning or end of the year.

None of the directors had a material interest at any time during the year in any contract of significance to the Company's business.

EMPLOYMENT OF DISABLED PERSONS AND EMPLOYEE INVOLVEMENT

It is the policy of the Company to offer equal opportunity to disabled persons applying for vacancies and to provide continued employment for persons who become disabled whilst in its employ. In this respect the Company provides special facilities and aids for disabled persons where required.

The Company recognises the benefits of keeping its employees informed of the progress of the business and information regarding financial and economic factors affecting the performance of the Company is provided.

CHANGES IN FIXED ASSETS

The movements in fixed assets during the year are set out in Note 9 to the accounts.

AUDITORS

It will be proposed at the Annual General Meeting that pursuant to Section 384 of the Companies Act 1985, Price Waterhouse, Chartered Accountants, be re-appointed as the auditors of the Company.

By Order of the Board

Secretary

4 January 1989

Price Waterhouse



AUDITORS' REPORT TO THE MEMBEPS OF WILKINSON SWORD LIMITED

We have audited the financial statements on pages 4 to 18 in accordance with approved Auditing Standards.

In our opinion the financial statements give a true and fair view of the state the Company's affairs at 31 December 1987, and of its loss and source and application of funds for the year then ended and comply with the Companies Act 1985.

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Chartered Accountants

4 January 1989



PROFIT AND LOSS ACCOUNT YEAR ENDED 31 DECEMBER 1987

	Note	Year ended 31 December 1987 £'000	Year ended 28 December 1986 £'000
Turnover	2	32,191	38,227
Cost of sales		(20,486)	(26,100)
Gross profit		11,705	12,127
Distribution costs		(7,051)	(9,259)
Administrative expenses		(2,815)	(2,861)
Research and development cost	s	(1,221)	(2,048)
Operating profit/(loss)		618	(2,041)
Amount written off investment	10	(790)	-
Interest payable	6	(<u>3,845</u>)	(<u>3,635</u>)
Loss on ordinary activities before taxation	2,3	(4,017)	(5,676)
Taxation charged on loss on ordinary activities	7	(65)	(139)
Loss on ordinary activities after taxation		(4,082)	(5,815)
Extraordinary item	8		477
Loss for the financial year	18	(4,082)	(5,338)
		****	建黑宝岩

BALANCE SHEET - 31 DECEMBER 1987

<u>!</u>	Notes	31 December 1987	28 December 1986
FIXED ASSETS		£'000	£'000
Tangible assets Investments	9 10	4,107 412	5,071 4
		4,519	5,075
CURRENT ASSETS			
Stocks Debtors Cash at bank and in hand	11 12	5,548 7,341 1,551	6,305 9,294 <u>1,445</u>
		14,440	17,044
CREDITORS (amounts falling due within one year)	13	(42,212)	(40,922)
Net current liabilities		(27,772)	(23,878)
TOTAL ASSETS LESS CURRENT LIABILITIES		(23,253)	(18,803)
CREDITORS (amounts falling due after more than one year)) 14	(374)	(747)
DEFERRED INCOME	15	(51)	(111)
PROVISION FOR LIABILITIES AND CHARGES	16	(194)	(129)
		(23,872)	(19,790)
CAPITAL AND RESERVES		宣兴郑明熙逝	34 36 36 36 36 36 36
Called up share capital Share premium account Profit and loss account	17 18 18	5,246 360 (<u>29,478</u>)	5,246 360 (<u>25,396</u>)
		(23,872)	(19,790)

The financial statements on pages 4 to 18 were approved by the directors on 4 January 1989 and are signed on their behalf by:

DIRECTORS PJ Walker CR Milbourne

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SOURCE AND APPLICATION OF FUNDS YEAR ENDED 31 DECEMBER 1987

	Year ende 31 December 198	37 28 December 1986
Sources		
Loss on ordinary activities before taxation	(4,0)	.7) (5,676)
Extraordinary items before	(, ,	
taxation Items not involving the		- 477
movement of funds:		
Depreciation Amount written off investment	1,46	
Weeds at a set of the second		
Funds absorbed by operations	(1,76	55) (3,151)
Funds from other sources:	100	
Disposal of fixed assets Distribution on liquidation	180	737
of subsidiary	<u>315</u>	
	49	<u>737</u>
	(1,27	(2,414)
Apple contact	(-,	(2,114)
Applications Acquisition of fixed assets	(678)	(1,258)
Reorganisation provision applied or released		·
Investment in subsidiaries	(1,513)	(1,971)
Decrease in creditors: amounts due after more than		
one year	<u>(433</u>)	_(484)
	(2,62	<u>4</u>) (<u>3,713</u>)
	(3,89	4) (6,127)
Decrease in stocks	757	1,054
Decrease in debtors Decrease in creditors:	1,823	92
amounts due in one year	<u>(748</u>)	(<u>3,930</u>)
	1,83	<u>2</u> (<u>2,784</u>)
Net flow of funds	(2,06	2) (8,911)
Increase in net indebtedness of		. , ,
affiliated companies	2,16	8 10,102
Increase in cash balances	10	····
	and see the control	2,202

NOTES TO THE ACCOUNTS - 31 DECEMBER 1987

1 ACCOUNTING POLICIES

Basis of accounting

The accounts have been prepared under the historical cost convention on a going concern basis modified to include the revaluation of certain assets. The Company does not prepare consolidated accounts as it is the wholly owned subsidiary of Wilkinson Sword Group Limited, a company incorporated in Great Britain.

Turnover

Turnover comprises amounts invoiced to customers and fellow subsidiaries less returns, excluding value added tax and trade discounts.

Foreign currencies

Assets and liabilites denominated in foreign currencies are converted into sterling at rates of exchange ruling at the balance sheet date. Exchange differences arising in the course of trading are converted at the rate of exchange ruling at that date and are included in the operating loss.

Depreciation

Depreciation is provided on a straight line basis on all fixed assets except freehold land. The charge in the profit and loss account is calculated to write off the cost or valuation of fixed assets over the expected useful lives of the assets.

The lives assumed for the principal categories are:

Freehold buildings 20 - 50 years
Leasehold buildings Life of lease
Plant and machinery 3 - 20 years
Motor vehicles 3 - 5 years

Provision is not made for the possible increased replacement cost of fixed assets.

Deferred taxation

Provision is made for deferred taxation using the liability method except where there is a reasonable probability that a liability will not arise in the foreseeable future. Debit balances arising on deferred taxation are only recognised to the extent that provision is made for liabilities against which they may be offset.

Stocks and work in progress

Stocks and work in progress are valued at the lower of cost and net realisable value. Cost is determined on a first in first out basis and, in respect of work in progress and finished stocks, includes an appropriate proportion of overhead costs.

NOTES TO THE ACCOUNTS - 31 DECEMBER 1987 (continued)

1 ACCOUNTING POLICIES (continued)

Research and development

Research and development expenditure is written off in the year in which it is incurred.

Patents

Patent and trade mark expenditure is written off in the year in which it is incurred.

Regional development grants

Regional development grants are credited to the profit and loss account over the expected useful lives of the assets to which they relate. The amounts not so credited are carried forward in the balance sheet in deferred income.

Leased assets

Where the Company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset the lease is treated as a finance lease. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over the shorter of its estimated useful life and the lease term. Future instalments under such leases, net of finance charges, are included within creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account as interest, and the capital element, which reduces the outstanding obligation for future instalments.

All other leases are operating leases and the rental charges are taken to the profit and loss account on a straight line basis over the life of the lease.

2 TURNOVER AND LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION

		Turnover	Loss bef	ore taxation
		Year ended		Year ended
	31 December 1987	28 December 1986	31 December 1987	28 December 1986
	£'000	£'000	£,000	£'000
Class of Business				
Shaving and				
personal products Garden tools and	17,978	24,679	(2,806)	(2,616)
scissors	7,804	10,174	(572)	(2,689)
Housewares	5,841	2,806	(639)	80
Swords	568	568		(451)
	32,191	38,227	(4,017)	(5,676)

NOTES TO THE ACCOUNTS - 31 DECEMBER 1987 (continued)

2 TURNOVER AND LOSS ON ORDINARY ACTIVITIES BEFORE TA: *TION (continued)

		Turnover
		Year ended
	31 December 1987	28 December 1986
	£'000	£'000
Geographical Market		
United Kingdom	23,430	21,600
Americas	2,032	3,553
Europe	4,815	6,703
Africa and Middle East	323	4,515
Pacific	1,591	1,856
	32,191	38,227
	宣言是特定言	三元元元 元

3 LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION

		Year ended
	31 December 1987	28 December 1986
	£'000	£'000
Loss on ordinary activities before taxation is stated after charging:		
Depreciation of cwned fixed assets Depreciation of assets acquired	744	1,347
under finance leases	718	701
Auditors' remuneration	48	45
Hire of plant and machinery	14	37
Operating lease rentals	170	156
Redundancy costs	418	-
	建設证明 验	****

4 DIRECTORS AND EMPLOYEES

The average number of employees during the year was:

		Year ended
	31 December 1987	28 December 1986
Hourly paid	424	426
Salaried	<u>253</u>	326
	677	752
	知其	海泉病

WI' -N SWORD LIMITED

NOTES TO THE ACCOUNTS - 31 DECEMBER 1987 (continued)

4 DIRECTORS AND EMPLOYEES (continued)

Staff costs during the year were:

		Year ended
	31 December 1987	28 December 1986
	£ 1000	£'000
Wages and salaries	7,832	9,952
Social Security costs	726	707
Other Pension costs	248	161
	8,806	10,820
	建製業高高	***

An actuarial valuation of the contributory pension fund was made on 6 April 1986 which revealed a substantial surplus. On 1st December 1984, in anticipation of this valuation and in accordance with the Trust Deed, the Board of Directors suspended the Company's contributions and reduced members' contributions from 6.5% to 6% of pensionable earnings. This has resulted in a decrease in Company losses before taxation of £426,000 for the year (1986: £488,000).

The number of UK employees of the Company who received emoluments (excluding pension contributions) in the following ranges were:

		Year ended
	31 December 1987	28 December 1986
£30,001 - £35,000	3	3
£35,001 - £40,000	••	2
£40,001 - £45,000 £45,001 - £50,000	-	1
£50,001 - £55,000	1	
£55,001 - £60,000	<u>-</u>	1
£60,001 - £65,000	•	3

5 DIRECTORS' EMOLUMENTS

		Year ended
	31 December 1987	28 December 1986
	€,000	£'000
Salaries	109	2
Contributions to Pension schemes	40	1
Compensation for loss of office		
	174	3
	電響車	***

Of the directors, only NF Nicholson, RCI Bate and D Lee were employed solely as directors of Wilkinson Sword Limited. The remainder, including the Chairman and the highest paid director, are employed by Wilkinson Sword Group Limited and are remunerated by that Company in respect of their services to the Group as a whole.

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NOTES TO THE ACCOUNTS - 31 DECEMBER 1987 (continued)

5 DIRECTORS' EMOLUMENTS (continued)

The number of those directors paid by the Company, falling within each range of remuneration, excluding pension contributions was as follows:

of remuneration, excluding pension contr	ibutions was as foll	lows:
•		Year ended
	31 December 1987	28 December 1986
£0 - £5,000	~~	2
£5,001 - £10,000	1	<u>-</u>
£50,001 - £55,000	1	-
£75,001 - £80,000	1	-
INTEREST PAYABLE		
		Year ended
	31 December 1987	28 December 1986
Interest payable to fellow	£'000	€,000
subsidiaries	3,704	3,415
Finance lease charges	141	185
Other interest payable	-	45
Less: interest receivable		(10)
	3,845	3,635
		3,033
TAXATION		
		Year ended
	31 December 1987 £'000	28 December 1986
	£.000	£1000
Current year - overseas	-	10
- deferred tax	194	129
- corporation tax	(100)	-
Prior year - deferred tax	(129)	
	65	139
	HMH	***
The walled has been adjust to the first		
Tax relief has been reduced by the follo	wing items:	
		Year ended
	21 2 1 1002	

		Year ended
	31 December 1987	28 December 1986
	£'000	£'000
Free provision of group relief at 35%		
(1986 36.25%)	(1,248)	(2,346)
Recognition of tax losses	-	(108)
Accelerated capital allowances	(141)	(177)
Other timing differences	18	<u>726</u>
	(1,371)	(1,905)

NOTES TO THE ACCOUNTS - 31 DECEMBER 1987 (continued)

8 EXTRAORDINARY ITEM

		31 r	December 1987		ar ended
		21 ;	£'000		
	Provision for the restruc	turing of	£.000	,	£'000
	the company's activities	(no longer			
	required)	(no rouger			4
	104411047		-	-	(477)
			22.27	•	프목록
9	TANGIBLE FIXED ASSETS				
	- Interest I Thub Room IS				
		Payments on account			
		and assets in the	7	Plant	
	201	irse of construction	Land and	and	
	COL		buildings	machinery	Total
a)	Cost or valuation	£'000	£'000	£'000	£'000
-,	At 28 December 1986	(50			
	TE 20 December 1900	659	987	11,708	13,354
	Additions - 3rd party	20			
	- Group companie	39	14	612	665
	Disposals - 3rd party	:8 -	••	31	31
	- Group companie	. <u>.</u>	_	(513)	(513)
	Reclassification			(194)	(194)
	Kecisseilication	(<u>228</u>)	-	252	24
	At 31 December 1987	170			
	J. December 1707	470	1,001	11,896	13,367

	Depreciation				
	At 28 December 1986		005		
		_	225	8,058	8,283
	Additions - Group companie			• •	
	Charge for the year	-	-	18	18
	Disposals - 3rd party	_	27	1,435	1,462
	- Group companie		-	(416)	(416)
	Reclassification	-	***	(108)	(108)
				<u>21</u>	21
	At 31 December 1987	_	ሳደስ	0.000	
	77 77 74 74 74 74 74 74 74 74 74 74 74 7	_	252	9,008	9,260
	Net book value				
	At 31 December 1987	470	740		
		47U	749	2,888	4,107
		===	===	****	
	At 28 December 1986	450	740		
	10 10 1000 1100	659	762	3,650	5,071
		***	341. FM; Tail	新加州 加州	环苯机剂性
b)	Analysis of cost or valuat	ion			
~,	at 31 December 1987				
	Cost	į ~ ~			
	Open Market valuation in	470	203	11,896	12,569
	oben werest Agragation IL		<u>798</u>		<u>798</u>
		470	1 001		
		4/0	1,001	11,896	13,367
				神神無地東東	河里阿米海里

NOTES TO THE ACCOUNTS - 31 DECEMBER 1987 (continued)

9 TANGIBLE FIXED ASSETS (continued)

	and	ts on account assets in the construction £'000	Land and buildings	Plant and machinery	Total £'000
c)	If the assets had not been revalued the balances at 31 December 1987 would have been				
	Cost	470	1,073	11,896	13,439
		ALC AND VAL	***	***	
	Accumulated depreciation	-	312	9,008	9,320
			***	****	
d)	Land and buildings at net book value, comprises:	31 Dec	E'000	28 Decem	ber 1986 £'000
	Freehold		605		617
	Short leasehold		144		145
					143
			749		762
			100 m h4		

e) The net book value of plant and machinery includes items held under finance leases as follows:

At 31 December 1987 - £1,186,000 At 28 December 1986 - £1,904,000

f) Capital expenditure	31 December 1987 £'000	28 December 1986
Contracted for but no provision made in the	£.000	£,000
accounts	24	32
Authorised by the directors but nor		
contracted for	-	-
	with the second	

NOTES TO THE ACCOUNTS - 31 DECEMBER 1987 (continued)

9 TANGIBLE FIXED ASSETS (continued)

g) Obligations under operating leases committed to be paid during the following year, analysed between the years in which the leases expire are as follows:

	Plant and o	nachinery
	31	December
	1987	1986
	£'000	£1000
Within one year	-	
Two to five years	170	170
More than five years	ş	
	170	170
	N 14 m	

10 INVESTMENTS

The Company's investments comprise shares in subsidiary companies which cost £1,428,000 and are stated net of £226,000 written off in previous years and £790,000 written off in the current year.

Additional investments were made during the year by acquiring the share capital of Trummer & Co (Successors) Ltd for £315,000 and J John Masters and Co Ltd for £1.198,000. Trummer & Co (Successors) Ltd subsequently went into liquidation before the year end and a distribution of £315,000 was received. The investment in J John Master & Co has been written down to £408,000 being the value of the underlying assets.

Company	Country of incorporation	Percentage of issued shares	Principal activity
Bryant & May (NZ) Ltd	New Zealand	WS Ltd through Subsidiaries Ord 50	Dormant
Scripto Industries (Shannon) Ltd	B. r	Ord 55 - Pref 19-18	In liquidation
Scripto Industries (Ireland) Ltd	Eire	- Ord 100	In liquidation
Wilkinson Sword (Argentina) Ltd	Argentina	Ord 100 -	In liquidation
J John Masters & Go Ltd	England	Ord 100 -	Distribution of matches
Trummer & Co (Successors) Ltd	England	Ord 100 -	In liquidation

MOTES TO THE ACCOUNTS - 31 DECEMBER 1987 (continued)

11 STOCK

	31 December 1987 £'000	28 December 1986 £'000
Raw materials and consumables Work in progress Finished goods and goods for resale	988 1,297 <u>3,263</u>	1,397 471 4,437
	5,548	6,305

12 DEBTORS

	31 December 1987 £'000	28 December 1986 £'000
Trade debtors Amounts owed by other group	4,695	6,109
companies	2,266	2,396
Other debtors	90	293
Prepayments and accrued income	290	496
	7,341	9,294

13 CREDITORS (amounts falling due within one year)

	31 December 1987	28 December 1986
	£'000	£,000
Trade creditors	3,994	3,570
Amounts owed to group companies	36,530	34,492
Taxation - PAYE	75	155
- Corporation tax	10	10
- Social Security	63	100
Other creditors	883	1,585
Obligations under finance leases	657	1,010
	42,212	40,922
	耶稣除税和	140 that Fit success land

NOTES TO THE ACCOUNTS - 31 DECEMBER 1987 (continued)

14 CREDITORS: amounts falling due after more than one year

	31 December 1987 £'000	28 December 1986 £'000
Amounts due to group companies Obligations under finance leases	6 <u>368</u>	6 <u>741</u>
	374 me mense	747

Of the lease obligations falling due after more than one year, none are payable after more than five years.

15 DEFERRED INCOME

	31 December 1987	28 December 1986
	£ 000	£'000
At 29 December 1985 Released in the period	111 <u>(60</u>)	134 (23)
At 31 December 1987	51	111

16 PROVISION FOR LIABILITIES AND CHARGES

The full potential liability for deferred tax, which is provided for under the liability method, is as follows:

		Year ended
	31 December 1987	28 December 1986
	£'000	£'000
Capital gains rolled over Accelerated capital allowances on	441	378
plant and machinery	(32)	(16)
Other timing differences	(215)	(125)
Losses carried forward		(<u>108</u>)
	194	129
	300 THE THE	14 m m

NOTES TO THE ACCOUNTS - 31 DECEMBER 1987 (continued)

17 SHARE CAPITAL

		Authorised	A1:	lotted, and fully paid
(252 200 0 1	1987 £'000	1986 £'000	1987 £'000	1986 £'000
6,350,000 Ord shares of 20p each 19,882,283 Non-voting "A" Ord shares	1,270	1,270	1,270	1,270
of 20p each 3,767,717 Unclassified	3,976	3,976	3,976	3,976
shares of 20p each	754	754		***************************************
	6,000	6,000	5,246	5,246

18 RESERVES

NEDER VIII	Share premium account £'000	Profit and loss account £'000
At 28 December 1986 Loss for the year	360 	(25,396) (4,082)
At 31 December 1987	360 	(29,478)

19 CONTINGENT LIABILITIES

The Company is jointly and severally liable if called upon under a guarantee to provide up to £5,500,000 in relation to overdraft and loan facilities to a fellow subsidiary company (1986: £7,500,000). Of the total facility the sum of £1,050,000 (1986: £942,000) has been utilised.

The Company has given counter indemnities to the National Westminster Bank Plc in respect of advance payment guarantees and performance bonds for a total of £250,000 (1986: £301,000).

The Company has guaranteed to indemnify Kitchen Devils Limited from and against any and all costs, claims, demands, liabilities and expenses paid or incurred in acting as agents for Wilkinson Sword Limited.

20 RESTATEMENT OF PREVIOUS YEARS RESULTS

The previous year's results have been restated to reflect the capitalisation of all finance leases entered into by the Company in prior years.

NOTES TO THE ACCOUNTS - 31 DECEMBER 1987 (continued)

21 NET ASSETS DEFICIENCY

The accounts of the Company show a deficiency in net assets. Wilkinson Sword Group Limited has undertaken to ensure that it will continue to provide sufficient funds to enable Wilkinson Sword Limited to meet its debts to other creditors as these fall due until such time as this deficiency has been eliminated.

22 GROUP RESTRUCTURING

The Company disposed of its export and major contracts activities to Wilkinson Sword Group Limited on 29 December 1986. These divisions have not therefore been consolidated this year. Comparative figures have not been restated.

23 POST BALANCE SHEET EVENTS

Subsequent to the year end the company:

- (a) disposed of its activities in garden tools and houseware products to Fiskars AB, and
- (b) entered into a £28,000,000 15 year subordinated loan agreement with Wilkinson Sword Group Limited, which provides that the sums due under that agreement are subordinated to the claims of other creditors. The funds generated from the subordinated loan were used to pay off advances due to fellow subsidiaries.

24 ULTIMATE HOLDING COMPANY

On 9 March 1988 Stora Kopr rbergs Bergslags AB ("Stora"), a company incorporated in Sweden made an offer to acquire the shares in Swedish Match AB. In June 1988 it was further announced that Stora had received sufficient acceptances from shareholders for them to proceed with the acquisition which would result in them holding, for the time being, 82.5% of the total shares, and 97.6% of the total voting capital.