BIRMINGHAM CITY FOOTBALL CLUB PLC FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999



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FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

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DIRECTORS AND OFFICERS FOR THE YEAR ENDED 31ST AUGUST 1999

Directors and Officers:

D. Gold

(Chairman)

K. Brady

(Managing Director)

D. Sullivan

B. Gold

R. Gold

H. Brandman J.F. Wiseman A.G. Jones

M. Wiseman

Company Secretary:

Alan G. Jones B.A., M.B.A.

Team Manager:

Trevor Francis

Registered Office:

St Andrew's Stadium

BIRMINGHAM

B9 4NH

Tel. No. 0121-772 0101

Auditors:

Walter J. Edwards & Co.

Chartered Accountants and

Registered Auditors 47 Anchor Road

Aldridge WALSALL WS9 8PT

Principal Bankers:

Midland Bank plc

PO Box 66 Bennetts Hill BIRMINGHAM

B₂ 5RJ

Principal Solicitors:

Henri Brandman & Co

43 Queen Anne Street

LONDON W1M 9FA

Company Number:

27318

FIVE YEAR TRADING RECORD

| | <u>1999</u> <u>£</u> | 199 <u>8</u> | 199 <u>7</u> <u>£</u> | 1996 | 1995 <u>£</u> |
|-----------------------------------------------------------------|-------------------------|------------------------|--------------------------|------------------------|------------------------|
| Match Receipts F.A. and Football League Distributions | <u>±</u> 5,041,713 | ± 4,984,953 | <u>*</u> 4,464,029 | £ 4,624,252 | ± 4,616,208 |
| Commercial Activities including television and radio fees | 3,389,512 | 3,351,906 | 3,158,157 | 2,712,819 | 2,325,463 |
| INCOME | 8,431,225 | 8,336,859 | 7,622,186 | 7,337,071 | 6,941,671 |
| Wages Other expenses | 6,227,929 2,415,157 | 5,069,448 2,099,495 | 4,900,328 1,985,405 | 4,791,500 1,742,180 | 3,677,808 1,739,675 |
| EXPENDITURE | 8,643,086 | 7,168,943 | 6,885,733 | 6,533,680 | 5,417,483 |
| OPERATING (LOSS)/PROFIT BEFORE TRANSFER FEES AND INTEREST | (211,861) | 1,167,916 | 736,453 | 803,391 | 1,524,188 |
| AND INTEREST | | 1,107,910 | ————— | | |

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST AUGUST 1999

The directors present the financial statements for the year ended 31st August 1999.

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements the directors have:-

- selected suitable accounting policies and then applied them consistently;
- made judgements and estimates that are reasonable and prudent;
- prepared the financial statements on a going concern basis.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITY

The principal activity of the company continues to be that of a Professional Football League Club.

ACCOUNTING POLICIES

There has been a change of policy during the year as we have adopted Financial Reporting Standard Number 10, the new standard proposed by the Accounting Standards Board. This requires us to place the cost of a player's transfer fee into the balance sheet and amortise it into the profit and loss account over the period of the player's initial contract. If we had used our prior method of writing-off all transfer fees at the date they were contracted, then the cost of transfers for 1998/99 would have been £291,100 lower. (1997/98 - £1,983,930 greater). In addition, signing-on fees are now charged to the profit and loss account over the contract period following the introduction of FRS12. There is no financial effect on the financial results arising from the change in accounting policy.

BALANCE SHEET

the adoption of Financial Reporting Standard Number 10 increased the net assets of the group by £6,779,554 at 31st August 1999 and £7,070,654 at 31st August 1998. As a result of the share issue and losses for the year, the net assets of the group at 31st August 1999 were £11,481,613 compared with £6,988,004 at 31st August 1998.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST AUGUST 1999

RESULTS AND DIVIDENDS

Under the new accounting standard FRS10, the Club is now required to capitalise the cost of player registrations and write them off over the life of the relevant contract. Before such amortisation charges and net transfer fees, the operating loss for the year was £211,861 (1998 – profit of £1.168 million). After such costs and interest, the result for the year was an operating loss of £2.89 million (1998 – loss of £1.68 million).

The company is unable to pay a dividend as it does not have available distributable reserves.

REVIEW OF BUSINESS

In the year to 31st August 1999, the Club enjoyed a mixture of successes and disappointments. We finished the 1998/99 season in 4th position (an improvement on 7th position in the previous season) but narrowly missed reaching the play-off final at Wembley as a result of losing on penalties to Watford.

Turnover was £8.43 million (1998 - £8.33 million) and we report a loss after transfer costs of £2.96 million (1998 - £2.01 million). This loss arose as a result of the cost pressures described below.

The push for promotion had an inevitable effect on team costs. During the period, the Club invested heavily in the playing squad, both in transfer fees and wages; net spending in the transfer market during the year was £2.5 million, including the purchase of Simon Marsh, David Holdsworth and after the new season started, Stan Lazaradis. As a result of the Bosman ruling, the Board has also been under pressure to offer improved terms to players reaching the end of their original contracts. Overall wage costs have increased to £6.23 million (year ended 31st August 1998 - £5.07 million).

Following the opening of the new Railway Stand, our ground capacity is the second highest in the Division. This enabled us to generate higher match receipts with the average League gate up to 20,794 over the year (1998 – 18,752) and 24,759 during the period following the opening of the new stand. I am pleased to report that the commercial income which the Club generated was amongst the highest in the Nationwide League at £3.12 million (1998 - £3.10 million).

FUTURE DEVELOPMENTS

The business outlook for the Club for the rest of the year depends strongly on the team coming back to its early season form and contending for promotion right up to the end of the season. We remain optimistic but need to see good results on the field in the next few weeks if this is to be realistic.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31ST AUGUST 1999

CREDITORS PAYMENT POLICY

It is the Company's policy to pay all suppliers within terms formally agreed on an individual supplier basis. At 31 August 1999 trade creditors outstanding represented 50 days. (1998 – 43 days)

DONATIONS

Charitable donations made by the group amounted to £6,000, including donations of shirts, footballing equipment and player appearances. No political donations were made during the year.

DIRECTORS AND THEIR INTEREST IN THE SHARE CAPITAL

None of the directors who acted during the period had an interest in the share capital at 31st August 1998 or 31st August 1999.

Details of directors' shareholdings in the holding company, Birmingham City plc, are declared within its financial statements.

In accordance with the Articles, J F Wiseman, B Gold and H Brandman retire by rotation and being eligible, offer themselves for re-election.

DIRECTORS OF SPORT AND INTERESTS

D Sullivan, R Gold and D Gold are all directors of Sport Newspapers Limited and have direct holdings in that company of 50 percent, 25 percent and 25 percent respectively.

MILLENNIUM

The Directors fully recognise the potential risks associated with the issue and have reviewed all equipment for compliance, but the complexity of the matter prevents any business offering absolute assurance on the issue. The costs associated with the transition are not considered significant. At the date of this report, there are no significant system issues for the year 2000.

AUDITORS

A resolution to re-appoint Messrs. Walter J. Edwards & Co. as auditors will be proposed at the Annual General Meeting.

Y OKDER OF THE BOARD

Managing Director

Date: 21st January 2000

AUDITORS' REPORT FOR THE YEAR ENDED 31ST AUGUST 1999

Auditors' Report to the Members of Birmingham City Football Club plc

We have audited the financial statements on pages 7 to 28 which have been prepared under the historical cost convention and the accounting policies set out on pages 10 and 11.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 3, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion, the financial statements give a true and fair view of the state of the company's affairs at 31st August 1999 and of its result for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Walter J. Edwards & Co. **Registered Auditors**

With J Education

Chartered Accountants

47 Anchor Road Aldridge WALSALL **WS9 8PT**

Date: 21st January 2000

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST AUGUST 1999

| | Notes | 1000 | (As restated) |
|--------------------------------------------|-------------------|-------------------------|---------------------------|
| | Notes | <u>1999</u> <u>£</u> | <u>1998</u> <u>£</u> |
| TURNOVER | 2 | 8,431,225 | 8,336,859 |
| | | | |
| Match and ground expenses | | 1,358,331 | 1,191,213 |
| Administration expenses | | 710,715 | 627,916 |
| Staff costs | 6 | 6,227,929 | |
| Depreciation | 1 b | 399,648 | • |
| Amortisation of deferred capital grants | 1i | (53,537) | (66,010) |
| Net operating expenses | | 8,643,086 | 7,168,943 |
| OPERATING (LOSS)/PROFIT BEFO |)RE | | |
| PLAYERS'TRANSFER COSTS | 4 | (211.861) | 1,167,916 |
| Player transfer costs | 3 | (2,751,909) | · · |
| OPERATING LOSS AFTER | | | |
| PLAYERS' TRANSFER COSTS | 4 | (2,963,770) | (2,013,964) |
| Interest receivable and similar income | 7 | 95,580 | 330,857 |
| Interest payable and similar charges | 8 | (22,116) | (1,075) |
| LOSS ON ORDINARY ACTIVITIES | | | |
| BEFORE TAXATION | | (2,890,306) | (1,684,182) |
| Taxation on loss on ordinary activities | 9 | (19,673) | 55,211 |
| LOSS FOR THE YEAR | 19 and 20 | (2.909.979) | (1,628,971) |
| 2000 4 02- 1112 12 | 17 4114 20 | | |
| STATEMENT OF TOTAL RECOGNISI | ED GAINS AND I | <u>LOSSES</u> | |
| | | <u>1999</u> | <u>1998</u> |
| | | ${f \hat{t}}$ | $\overline{\mathfrak{F}}$ |
| Loss for the financial year | | (2,909,979) | (1,628,971) |
| Prior year adjustment (as explained in no | te 1) | 7,070,654 | |
| Tatal palms and language accepted 1 1 15 | 1 | 4 160 675 | |
| Total gains and losses recognised since la | ast annual report | 4,160,675 | |
| | | ~~~ | |

Historical cost (losses)/profit are not materially different to those stated above. All activities are derived from continuing operations.

BALANCE SHEET AS AT 31ST AUGUST 1999

| | Note | 10 | 999 | • | stated) 998 |
|--------------------------------------------------|------|-------------|----------------|-------------|----------------|
| | 1101 | <u>£</u> | <u>£</u> | £ | £ |
| FIXED ASSETS | | _ | - | _ | <u></u> |
| Intangible assets | 10 | | 6,779,554 | | 7,070,654 |
| Tangible assets | 11 | | 11,851,456 | | 9,182,427 |
| | | | | | |
| | | | 18,631,010 | | 16,253,081 |
| CURRENT ASSETS | | | | | |
| Stocks | 12 | 168,902 | | 147,453 | |
| Debtors | 13 | 1,767,146 | | 1,371,816 | |
| Investments | 14 | - | | 3,000,000 | |
| Cash at bank and in hand | | 621,643 | | 982,318 | |
| | | 2,557,691 | | 5,501,587 | |
| CREDITORS: Amounts falling | | | | | |
| due within one year | 15 | (5,776,141) |) | (5,684,077) |) |
| NET CURRENT LIABILITIES | | | (3,218,450) | | (182,490) |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 15,412,560 | | 16,070,591 |
| CREDITORS: Amounts falling | | | | | |
| due after more than one year | 16 | (| (16,082,881) | (| (13,784,896) |
| | | | (670,321) | | 2,285,695 |
| DEFERRED CAPITAL GRANT | 17 | | (2,413,582) | (| (2,459,619) |
| NET LIABILITIES | | | (3,083,903) | (| (173,924) |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | 19 | | 771,338 | | 771,338 |
| | 20 | | 207,096 | | • |
| Share premium account Capital redemption reserve | 20 | | 207,090 750 | | 207,096 750 |
| Revaluation reserve | 20 | | 312,726 | | 312,726 |
| Profit and loss account | 20 | | (4,375,813) | | 1,465,834) |
| 1 10th and 1035 account | 20 | ' | (7,575,015) | , | (1,700,004) |
| SHAREHOLDERS' FUNDS | | | | | |
| (including non-equity) | 21 | | (3,083,903) | (| (173,924) |
| | | | | | |

The accounts were approved by the Board of Directors on 21st January 2000.

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K. Brady - Managing Director

CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST AUGUST 1999

| | <u>Note</u> | <u>1999</u> <u>£</u> | <u>1998</u> <u>£</u> |
|------------------------------------------------------------|-------------|-------------------------|-------------------------|
| CASH INFLOW FROM OPERATING ACTIVITIES | 25 | 1,265,972 | 854,290 |
| RETURNS ON INVESTMENTS AND SERVICING OF FINANCE | 26(i) | 73,464 | 329,782 |
| CAPITAL EXPENDITURE | 26(ii) | (5,469,425) | (4,023,219) |
| CASH (OUTFLOW)/INFLOW BEFORE FINANCING | | (4,129,989) | (2,839,147) |
| USE OF LIQUID RESOURCES AND MANAGEMENT OF LIQUID RESOURCES | 27 | 3,000,000 | 750,000 |
| FINANCING | 26(iii) | 769,314 | (54,170) |
| (DECREASE)/INCREASE IN CASH | | (360,675) | (2,143,317) |

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

| | <u>Note</u> | <u>1999</u> <u>£</u> | <u>1998</u> <u>£</u> |
|---------------------------------------------|-------------|-------------------------|-------------------------|
| (Decrease)/increase in cash in year | | (360,675) | (2,143,317) |
| Loan from holding company | 26(iii) | (7,403,588) | - |
| Repayment of loan from Sport Newspapers | 26(iii) | 6,572,377 | - |
| Cash to repay Football Trust loan | 26(iii) | 39,996 | 39,996 |
| Cash to repay finance leases | 26(iii) | 21,901 | 14,174 |
| Cash (inflow) from (decrease) in | , , | • | |
| liquid resources | 27 | (3,000,000) | (750,000) |
| | | | |
| Decrease in net funds/(debt) from cash flow | | (4,129,989) | (2,839,147) |
| Inception of finance leases | | - | (80,874) |
| | | | |
| Reduction in Net Funds/(Debt) | 27 | (4,129,989) | (2,920,021) |
| Net debt at 1st September 1998 | 27 | (9,868,682) | (6,948,661) |
| | | | |
| Net debt at 31st August 1999 | 27 | (13,998,671) | (9,868,682) |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

1. ACCOUNTING POLICIES

There has been a change in accounting policy during the year following the introduction of Financial Reporting Standard Number 10. This standard requires the cost of a player's transfer fee to be capitalised as an intangible asset and amortised over the period of the players' initial contract into the profit and loss account. The effect of the change in this accounting policy is to increase the loss after taxation in the year ended 31 August 1999 by £291,100 (1998 – decrease £1,983,930) and to reduce net liabilities at 31 August 1999 by £6,779,554 (1998 - £7,070,654). In addition, signing-on fees are now charged to the profit and loss account over the contract period following the introduction of FRS12. There is no effect on the financial results arising from this change in accounting policy.

(a) Basis of Accounts

The financial statements have been prepared under the historical cost convention, in accordance with applicable accounting standards, as modified by the revaluation of certain freehold land and buildings.

(b) Tangible Fixed Assets Depreciation

Depreciation has been provided to write off the cost or valuation of tangible fixed assets over their expected useful lives on a straight line basis. The following expected useful lives have been used:-

Freehold land - Nil

Freehold property - over 50 years

Fixtures and equipment - between 2 to 5 years

Motor vehicles - over 5 years

(c) Player Transfer Costs

The costs associated with the acquisition of players' registrations are capitalised as intangible assets. These costs are amortised over the period of the players' initial contracts.

Permanent diminution in values below the amortised value, such as through injury, are provided for when the management become aware that the diminution is permanent.

Additional payments in connection with players' registrations to third parties for achieving appearances are charged to the profit and loss account as they are incurred.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

1. ACCOUNTING POLICIES (continued)

(d) Signing-On Fees

Signing-on fees are due to players if they are still in the service of the Club on future dates specified in their contracts. They are charged to the profit and loss account over the contract period. The element of such signing on fees not yet payable is disclosed as a commitment within note 24.

(e) Stock

Stock is stated at the lower of cost or net realisable value.

(f) Turnover

Turnover represents match receipts, executive box rentals, sponsorship and other income associated with the continuing principal activity of running a professional football club, and excludes Value Added Tax. Season ticket and sponsorship income received during the year, for the following season, is deferred to the next year.

(g) Deferred Taxation

Deferred taxation is provided on the liability method to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for tax purposes. Provision for deferred taxation is made only to the extent that it is probable that the liability will become payable in the foreseeable future. Deferred tax on the revaluation of freehold property has not been quantified as it is not considered to be a timing difference.

(h) Leased Assets

Assets held under finance leases are included in the balance sheet and depreciated in accordance with the company's normal accounting policies. The present value of future rentals is shown as a liability. The interest element of rental obligations is charged in the profit and loss account over the period of the lease in proportion to the balance of capital repayments outstanding. Rentals payable under operating leases are charged to the profit and loss account as incurred.

(i) Grants

Grants and donations received in respect of safety work and ground developments are credited to deferred grant income and are released to the profit and loss account over the anticipated useful life of the assets to which they relate. Football Trust grants received towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

1. ACCOUNTING POLICIES (continued)

(j) Pensions

Eligible employees of the company are members of the Football League Limited Pensions and Life Assurance scheme. The company does not make contributions to the scheme. The assets and liabilities of the scheme are managed independently of the company and do not form part of these financial statements.

2. TURNOVER

| | | <u>1999</u> | <u>1998</u> |
|----|-------------------------------------------------------|--------------------------------|--------------------------------|
| | | $\underline{\mathbf{\pounds}}$ | $oldsymbol{	ilde{\mathbf{t}}}$ |
| | Turnover which arises in the UK comprises:- | | |
| | Match receipts, F.A. and League distributions | 5,041,713 | 4,984,953 |
| | Television and radio coverage | 269,289 | 245,701 |
| | Commercial activities | 3,120,223 | 3,106,205 |
| | | | |
| | | 8,431,225 | 8,336,859 |
| | | | |
| 3. | PLAYER TRANSFER COSTS | | |
| | | <u>1999</u> | <u>1998</u> |
| | | ${f \hat{x}}$ | $\overline{\mathfrak{T}}$ |
| | Amortisation of transfer fees | 2,988,069 | 2,805,893 |
| | Net profit on disposal of players' contracts | (762,468) | (194,823) |
| | Net additional costs for player appearances | 526,308 | 570,810 |
| | | | |
| | | 2,751,909 | 3,181,880 |
| | | | |
| 4. | OPERATING LOSS | | |
| | | <u>1999</u> | <u>1998</u> |
| | Operating loss is stated after charging:- | $\underline{\mathfrak{L}}$ | $\overline{\mathfrak{T}}$ |
| | Aggregate directors' emoluments | 143,474 | 127,034 |
| | Auditors' remuneration: | | |
| | Audit services | 9,000 | 9,000 |
| | Non-audit work | 10,110 | 9,100 |
| | Depreciation of tangible fixed assets - owned | 383,573 | 340,620 |
| | Depreciation of tangible fixed assets - financed | 16,075 | - |
| | Release of deferred income from Football Trust Grants | (53,537) | (66,010) |
| | Loss on sale of tangible assets | - | 5,756 |
| | Equipment leased under operating leases | 16,055 | 17,659 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

| 5. | DIRECTORS' | REMUNERATION (| (Excluding Pe | ension Contributions) | |
|----|------------|-------------------------|---------------|-------------------------|--|
| | | TELLIZOT, ELECTRICATION | (| citation Continuations, | |

| | _ _ _ _ _ _ | * * | -, |
|----|------------------------------------------------------|--------------|------------------|
| | | <u>£</u> | 1998 <u>£</u> |
| | The remuneration of the highest paid director was | 106,150 | 92,281 |
| | | | |
| 6. | STAFF COSTS | | |
| | | <u>1999</u> | <u>1998</u> |
| | 0.00 | Ŧ | Ŧ |
| | Staff costs during the year were made up as follows: | - | |
| | Wages, salaries, signing on fees, etc | 5,647,538 | 4,604,815 |
| | Social Security costs | 576,302 | 450,632 |
| | Other pension costs | 4,089 | 14,001 |
| | | | |
| | | 6,227,929 | 5,069,448 |
| | The average number of persons employed by the | | |
| | company during the year was as follows:- | | |
| | ter terms | <u> 1999</u> | <u> 1998</u> |
| | | <u>No</u> . | No. |
| | Playing staff | 41 | 37 |
| | Training staff | 13 | 11 |
| | Training ground staff | 16 | 8 |
| | Commercial and fund raising | 8 | 9 |
| | Shop | 7 | 8 |
| | Administration and other | 14 | 14 |
| | | | |
| | | 99 | 87 |
| | | = | - |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

| 7. | INTEREST RECEIVABLE AND SIMILAR INCOM | ИE | |
|----|-----------------------------------------------------------------|-------------------------|-------------------------|
| | | <u>1999</u> <u>£</u> | 199 <u>8</u> |
| | Bank interest receivable Other interest receivable | 75,773 19,807 | 327,917 2,940 |
| | | 95,580 | 330,857 |
| 8. | INTEREST PAYABLE AND SIMILAR CHARGES | | |
| | | <u>1999</u> <u>£</u> | <u>1998</u> <u>£</u> |
| | Hire purchase interest Bank loans and overdrafts | 8,203 13,913 | 1,075 |
| | | 22,116 | 1,075 |
| 9. | TAXATION | | |
| | | <u>1999</u> <u>£</u> | <u>1998</u> <u>£</u> |
| | Corporation Tax at 20.58% Amendment to previous year's estimate | 19,673 | (55,211) |
| | | 19,673 | (55,211) |

The tax losses not utilised at 31st August 1999 amount to approximately £5.4m (1998 - £6m).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

10. INTANGIBLE FIXED ASSETS

| | Players' <u>Registrations</u> <u>£</u> |
|---------------------------------------------------------|----------------------------------------|
| Cost: | _ |
| At 1st September 1998 (as restated) Additions Disposals | 11,575,352 3,354,500 (1,673,977) |
| At 31st August 1999 | 13,255,875 |
| Accumulated Amortisation: | |
| At 1st September 1998 (as restated) | 4,504,698 |
| Charge for the year | 2,988,069 |
| Eliminated on disposals | (1,016,446) |
| At 31st August 1999 | 6,476,321 |
| Net Book Value: | |
| At 31st August 1999 | 6,779,554 |
| At 31st August 1998 (as restated) | 7,070,654 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

11. TANGIBLE FIXED ASSETS

| | | Assets under Construction £ | Land and | d Fixtures and Equipment | Motor <u>Vehicles</u> £ | Total £ |
|---------------------------------------------------------------------|-------------------------------------|-----------------------------|----------------------------|--------------------------------|-------------------------------|-----------------------------------|
| Cost or Valuation: | | | | | | |
| At 1st September 1998 Additions Reclassification Disposals | 8,024,261 2,898,966 1,363,996 | - | 49,235 35,404 - - | 1,716,965 134,307 - - | 37,095 - - - | 11,191,552 3,068,677 - - |
| At 31st August 1999 | 12,287,223 | | 84,639 | 1,851,272 | 37,095 | 14,260,229 |
| Depreciation: | | | | | | |
| At 1st September 1998 Charge for the year Disposals | 631,867 216,391 | - | 246 1,159 | 1,355,953 178,103 | 21,059 3,995 - | 2,009,125 399,648 |
| At 31st August 1999 | 848,258 | <u>.</u> | 1,405 | 1,534,056 | 25,054 | 2,408,773 |
| Net Book Value: | | | | | | |
| At 31st August 1999 | 11,438,965 | | 83,234 | 317,216 | 12,041 | 11,851,456 |
| At 31st August 1998 | 7,392,394 | 1,363,996 | 48,989 | 361,012 | 16,036 | 9,182,427 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

11. TANGIBLE FIXED ASSETS (continued)

| Land and building comprises:- | Freehold <u>Properties</u> <u>£</u> |
|-----------------------------------------------------------|-------------------------------------|
| Cost and valuation 1991 Additions at cost 1991 to 1999 | 1,153,807 11,133,416 |
| Depreciation | 12,287,223 (848,258) |
| At 31st August 1999 | 11,438,965 |
| At 31st August 1998 | 7,392,394 |

The freehold buildings occupied by the company were revalued on an existing use basis. If the properties had not been revalued, they would have been included in the balance sheet at the following amounts:-

| | <u>1999</u> <u>£</u> | 1998 <u>£</u> |
|----------------------------------|--------------------------|-------------------------|
| Cost Accumulated depreciation | 11,974,497 (809,560) | 7,711,535 (599,424) |
| | | |
| | 11,164,937 | 7,112,111 |
| | | = = |

The net book value of tangible fixed assets includes £64,299 (1998 - £80,374) in respect of assets held under finance leases.

Valuation

The major ground development is now completed. A valuation is not currently available but the directors are of the opinion that the market value of freehold land and buildings is higher than book value, after taking into account deferred grant income attributable to freehold land and buildings.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

| 12. | STOCK | <u>1999</u> <u>£</u> | <u>1998</u> <u>£</u> |
|-----|-----------------------------------------|-------------------------------|-------------------------------|
| | Club Shop stock | 168,902 | 147,453 |
| 13. | DEBTORS | <u>1999</u> <u>£</u> | <u>1998</u> <u>£</u> |
| | Trade debtors Other debtors Prepayments | 1,659,144 5,632 102,370 | 1,261,579 1,063 109,174 |
| | | 1,767,146 | 1,371,816 |
| 14. | INVESTMENTS | 1999 <u>£</u> | <u>1998</u> <u>£</u> |
| | Money market deposits | - | 3,000,000 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

| 15. | CREDITORS: Amounts falling due within one year | a r | |
|-----|--------------------------------------------------------------------|---------------|---------------------------|
| 15. | CREDITORS. Amounts faming due within one yea | 1999 | <u>1998</u> |
| | | <u>£</u> | <u>£</u> |
| | Unsecured loans (note 16) Obligations under finance leases and | 9,999 | 39,996 |
| | hire purchase contracts | 27,433 | 26,108 |
| | Debt due within one year | 37,432 | 66,104 |
| | Trade creditors | 1,580,503 | 2,486,305 |
| | Other creditors | 77,061 | 104,489 |
| | Taxation and social security costs | 469,150 | 381,341 |
| | Corporation Tax | 19,673 | - |
| | Accruals and deferred income | 3,592,322 | 2,645,838 |
| | | | |
| | | 5,776,141 | 5,684,077 |
| | | | |
| 16. | CREDITORS: Amounts falling due after more tha | ın one year | |
| | | <u>1999</u> | <u>1998</u> |
| | | £ | $\overline{\mathfrak{F}}$ |
| | Trade creditors | 1,500,000 | |
| | Unsecured loans | - | 9,999 |
| | Amount due to Sport Newspapers Limited | - | 6,572,377 |
| | Amount due to holding company Obligations under finance leases and | 14,565,516 | 7,161,928 |
| | hire purchase contracts | 17,365 | 40,592 |
| | Debt due after more than one year | 16,082,881 | 13,784,896 |
| | | _ | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

16. CREDITORS: Amounts falling due after more than one year (continued)

| | <u>1999</u> | <u>1998</u> |
|----------------------------|-------------|-------------|
| Repayable: | <u>£</u> | £ |
| Between one and two years | 767,365 | 6,608,484 |
| Between two and five years | 750,000 | 14,484 |
| Over five years | 14,565,516 | 7,161,928 |
| | | |
| | 16,082,881 | 13,784,896 |
| | | |

The unsecured loans relate to a Football Trust loan which is interest free and repayable by monthly instalments of £3,333 over 4 years

| 17. | DEFERRED CAPITAL GRANT | <u>1999</u> <u>£</u> | 1998 <u>£</u> |
|-----|-------------------------------------------------------|-------------------------|------------------------|
| | At 1st September 1998 Grants received during the year | 2,459,619 7,500 | 2,525,629 |
| | Transfer for profit and loss account | 2,467,119 (53,537) | 2,525,629 (66,010) |
| | Balance at 31st August 1999 | 2,413,582 | 2,459,619 |

As a result of the substantial redevelopment of the stadium, the Directors have reviewed the allocation of grants received. The amount of £2,413,582 relates to those assets remaining at the balance sheet date.

The grants and donations received in respect of safety work and ground developments are shown as liabilities in the balance sheet in accordance with Statement of Standard Accounting Practice Number 4. However, Football Trust Grants are only repayable if the facility which attracted the grant ceases to be used or is sold.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

18. **DEFERRED TAXATION**

At 31st August 1998 and 1999 there was no unprovided deferred taxation.

19. SHARE CAPITAL

| | | | 1999 | | 1998 |
|-----|--------------------------------------------------------------------------------------|---------------------|---------------------|-----------|--------------------------|
| (a) | Authorised | <u>No</u> | <u>£</u> | <u>No</u> | $\underline{\mathbf{t}}$ |
| | 4.2% redeemable cumulative preference shares of 50p each Ordinary shares of 50p each | 40,000 5,000,000 | 20,000 2,500,000 | • | 20,000 2,500,000 |
| | | 5,040,000 | 2,520,000 | 5,040,000 | 2,520,000 |
| (b) | Allotted, Called Up and Fully | Paid | | | |
| | 4.2% redeemable cumulative preference shares of 50p each | 37,000 | 18,500 | 37,000 | 18,500 |
| | Ordinary shares of 50p each | • | 752,838 | • | 752,838 |
| | | 1,542,676 | 771,338 | 1,542,676 | 771,338 |
| | | | | | |

(c) The company may redeem cumulative preference shares at par any time upon giving not less than three months previous notice in writing to the holders of the cumulative preference shares. On an earlier winding up, the cumulative preference shares carry priority over the ordinary shares to the extent of their par value plus any arrears of dividends (which are cumulative for a period of three years). The preference shares carry no votes except on a winding up or on variations of their rights.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

| $\Delta \Delta$ | RESERVES |
|-----------------|---------------|
| 711 | K H N K V K N |
| | |

| | Share <u>Premium</u> <u>£</u> | Capital Redemption Reserve £ | Revaluation Reserve £ | Profit and Loss Account £ |
|------------------------|-------------------------------------|------------------------------|-----------------------|---------------------------|
| At 1st September 1998 | | | | |
| (as previously stated) | 207,096 | 750 | 312,726 | (8,536,488) |
| Prior year adjustment | - | - | - | 7,070,654 |
| At 1st September 1998 | | | | |
| (as restated) | 207,096 | 750 | 312,726 | (1,465,834) |
| Retained (loss) | - | - | - | (2,909,979) |
| | <u> </u> | | | |
| At 31st August 1999 | 207,096 | 750 | 312,726 | (4,375,813) |
| | | | | |

21. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

| | <u>1999</u> <u>£</u> | (As restated) $\frac{1998}{\underline{\mathfrak{t}}}$ |
|--------------------------------------------------------------------------------|---------------------------|-------------------------------------------------------|
| Loss for the financial year New share capital subscribed | (2,909,979) | (1,628,971) |
| Net (reduction)/addition to shareholders' funds Opening shareholders' funds | (2,909,979) (173,924) | (1,628,971) 1,455,047 |
| Closing shareholders' funds | (3,083,903) | (173,924) |
| Non-equity preference shares Unpaid preference dividends | 18,500 2,331 | 18,500 2,331 |
| Non-equity shareholders' funds Equity shareholders' funds | 20,831 (3,104,734) | 20,831 (194,755) |
| | (3,083,903) | (173,924) |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

22. TRANSACTIONS WITH DIRECTORS AND RELATED PARTY TRANSACTIONS

Gold Star Textile Printers Limited, owned by D Gold and R Gold (directors), supplied goods to the Club during the year to the value of £10,215 (1998 - £1,146) which were sold through the Club Shop. Also, Henri Brandman & Co (Henri Brandman - Director) acted as Solicitors on behalf of the Club during the year with fees amounting to £12,000. (1998 - £12,250).

Sport Newspapers Limited, the ultimate holding company, carried out certain administrative and accounting duties during the year for which it charged £52,000. (1998 - £52,667).

All transactions were of a commercial nature. In August 1999, the loan of £6,572,377 from Sport Newspapers was repaid following an additional loan received from Birmingham City plc of £7,403,588. There were no substantial balances owing at 31st August 1999.

23. CONTINGENT LIABILITIES AND POST BALANCE SHEET EVENTS

Under the terms of certain contracts with other football clubs in respect of player transfers, additional amounts would become payable if certain specific performance conditions are met. The maximum that could be payable in respect of transfers to 31st August 1999 is £1,007,500 (1998 - £1,092,500). Since the year end and to the date of approval of these accounts, £10,000 of this amount has crystallised and additional transfer fee payables have amounted to £525,000, with transfer receivables of £250,000.

24. CAPITAL AND OTHER FINANCIAL COMMITMENTS

(a) Capital Commitments

| • | <u>1999</u> <u>£</u> | 1998 <u>£</u> |
|---------------------------------|-------------------------|------------------|
| Contracted but not provided for | 207,476 | 2,436,004 |
| | | |

(b) Signing-On Fees Payable

The maximum possible commitments in respect of deferred signing-on fees due to players under contracts at the year-end and including contracts renegotiated since the year-end, which are payable on future dates specified in their contracts, and not provided in the accounts, amounted to £1,458,750 (1998 - £1,174,000).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

24. CAPITAL AND OTHER FINANCIAL COMMITMENTS (continued)

(c) Lease Commitments

The company had annual commitments under operating leases for plant and equipment as follows:-

| • • | <u>1999</u> | <u> 1998</u> |
|----------------------------|--------------------------------|----------------------------|
| | $\underline{\mathbf{\pounds}}$ | $\underline{\mathfrak{x}}$ |
| Expiring: | | |
| Within one year | <u></u> | 3,000 |
| Between two and five years | 15,816 | 11,821 |
| Over five years | - | - |
| | | |
| | 15,816 | 14,821 |
| | | |

25 RECONCILIATION OF OPERATING (LOSS)/PROFIT TO NET CASH (OUTFLOW/INFLOW) FROM OPERATING ACTIVITIES

| | 1999 | <u> 1998</u> |
|--------------------------------------------------------|-------------|--------------|
| | <u>£</u> | £ |
| Operating (loss)/profit before players' transfer costs | (211,861) | 1,167,916 |
| Depreciation | 399,648 | 340,620 |
| Amortisation of deferred income | (53,537) | (66,010) |
| Loss on sale of fixed assets | _ | 5,756 |
| (Increase) in stocks | (21,449) | (4,848) |
| (Increase) in debtors | (193,677) | (78,869) |
| Increase/(Decrease) in creditors | 1,346,848 | (510,275) |
| NET CASH INFLOW FROM | | |
| OPERATING ACTIVITIES | 1,265,972 | 854,290 |
| | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

| | OSS CASH FLOWS | <u>1999</u> <u>£</u> | <u>1998</u> <u>£</u> |
|-------|----------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|-----------------------------|
| (i) | Returns on Investments and Servicing of Fi | nance | |
| | Interest received Interest paid | 95,580 (22,116) | 330,857 (1,075) |
| | | 73,464 | 329,782 |
| (ii) | Capital Expenditure | | |
| | Payments to acquire tangible fixed assets Receipts from sales of tangible fixed assets | (3,487,711) | (1,163,688) 39,745 |
| | Purchase of players' contracts Sale of players' contracts | (3,395,693) 1,413,979 | (5,157,154) 2,257,878 |
| | | (5,469,425) | (4,023,219) |
| (iii) | Financing | | |
| | Loan from holding company Repayment of loan from Sport Newspapers Repayment of Football Trust loan Capital element of finance lease payments | 7,403,588 (6,572,377) (39,996) (21,901) | - (39,996) (14,174) |
| | Capital divinent of intended touse payments | 769,314 | (54,170) |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

27. ANALYSIS OF CHANGES IN NET DEBT

| | 01.09.98 <u>£</u> | Cash Flows £ | 31.08.99 <u>£</u> |
|----------------------------|----------------------|-----------------|----------------------|
| Cash in hand and at bank | 982,318 | (360,675) | 621,643 |
| Current assets investments | 3,000,000 | (3,000,000) | - |
| | 3,982,318 | (3,360,675) | 621,643 |
| Loans | (13,784,300) | (791,215) | (14,575,515) |
| Finance leases | (66,700) | 21,901 | (44,799) |
| Borrowings | (13,851,000) | (769,314) | (14,620,314) |
| Net Funds/(Debt) | (9,868,682) | (4,129,989) | (13,998,671) |

28. ULTIMATE HOLDING COMPANY

The ultimate holding company is Sport Newspapers Limited, a company registered in England and Wales, number 1994074.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

29. FINANCIAL INSTRUMENTS

The company's financial instruments comprise borrowings, cash and liquid resources, and various items such as trade debtors and trade creditors that arise directly from its operations. The main purpose of the financial instruments is to finance the company's operations.

It is, and has been throughout the year under review, the company's policy that no trading in financial instruments shall be undertaken.

Short term debtors and creditors

Short term debtors and creditors have been excluded from the following disclosures.

Interest rate risk profile

The interest rate risk profile of the company's financial liabilities at 31st August 1999 was:

| | | | Non interest |
|---------------------|-------------------------|----------------------|---------------------|
| | | Fixed Rate | Bearing |
| | | Financial | Financial |
| | <u>Total</u> | <u>Liabilities</u> | <u>Liabilities</u> |
| Sterling | $oldsymbol{	ilde{\pm}}$ | $oldsymbol{ar{f E}}$ | ${f 	ext{\pounds}}$ |
| At 31st August 1999 | 14,620,314 | 44,799 | 14,575,515 |
| | | | |
| At 31st August 1998 | 13,851,000 | 66,700 | 13,784,300 |
| | | | |

All of the company's creditors falling due within one year (other than loans and obligations under finance leases and hire purchase contracts) and trade creditors due after more than one year, are not included in the above table either due to the exclusion of short-term items or because they do not meet the definition of a financial liability, such as tax balances.

Note 27 sets out the analysis of the movement in net debt during the year.

The fair values of the fixed rate financial liabilities at 31st August 1999 was also approximately £45,000 (1998 £67,000). The fair value has been calculated using market interest rates at the balance sheet date.

The maturity of the financial liabilities are set out at note 16.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST AUGUST 1999

29. FINANCIAL INSTRUMENTS (continued)

The interest rate risk profile of the company's financial assets at 31st August 1999 was:

| | | Cash at Bank | |
|------------------------|-------------------------|--------------------------|---------------------|
| | <u>Total</u> | <u>and in hand</u> | <u>Deposits</u> |
| Sterling | $oldsymbol{	ilde{f t}}$ | $\underline{\mathbf{f}}$ | ${f \underline{t}}$ |
| At 31st August 1999 | | | |
| - non-interest bearing | 621,643 | 621,643 | - |
| - floating rate | - | - | - |
| | | | |
| | 621,643 | 621,643 | - |
| Sterling | | | |
| At 31st August 1998 | | | |
| S | | | |
| - non-interest bearing | 982,318 | 982,318 | - |
| - floating rate | 3,000,000 | - | 3,000,000 |
| | | | |
| | 3,982,318 | 982,318 | 3,000,000 |
| | = | | |

Cash at bank and in hand at 31st August 1999 is made up of uncleared funds and cash requirements which could not be placed on deposit.

Surplus cash and deposits are placed with banks on periods from overnight to monthly, depending on forecast cash flow requirements and earn interest at prevailing rates in the money market.

Maturity of borrowing facilities

The company has an overdraft facility of £2million due for review in July 2000.

Currency risk

The company has no significant exposures to foreign currencies.

Liquidity risk

The maturity profiles of the company's borrowings are set out at note 16.