# Report of the Directors and

Audited Financial Statements for the Year Ended 31 December 2011

<u>for</u>

Coca-Cola Enterprises Limited

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# **CONTENTS OF THE FINANCIAL STATEMENTS**

	F	age	•
Company Information		1	
Report of the Directors	2	to	5
Report of the Independent Auditors		6	
Profit and Loss Account		7	
Statement of Total Recognised Gains and Losses		8	
Balance Sheet		9	
Notes to the Financial Statements	10	to	27

# **COMPANY INFORMATION**

DIRECTORS.

S Baldry
F Govaerts
J Marshall
S Moorhouse
J Purnode
P van Reesch

SECRETARY.

P van Reesch

**REGISTERED OFFICE** 

Charter Place Uxbridge UB8 1EZ

REGISTERED NUMBER

27173 (England and Wales)

**AUDITORS** 

Ernst & Young LLP 1 More London Place

London SE1 2AF

### REPORT OF THE DIRECTORS

The directors present their report, together with the audited financial statements of Coca-Cola Enterprises Limited, ("the Company"), for the year ended 31 December 2011

#### Principal activity

The principal activity of the Company continues to be the marketing, production and distribution of non-alcoholic beverages throughout Great Britain

#### Review of business

The profit on ordinary activities for the year, after taxation, was £217 1m (2010 £205 1m)

Leading brands produced and/or distributed include Coca-Cola, Diet Coke, Coca-Cola Zero, Fanta, Dr Pepper, Sprite, Schweppes, Schweppes Abbey Well, Glacéau, Relentless, Powerade, Oasis, 5 Alive, Monster, Appletiser, Ocean Spray and Capri Sun

The Company's key financial and other performance indicators during the year were as follows

	2011 £'000	2010 £'000	Change
Turnover	1,765,135	1,668,132	5 8%
Gross profit	641,312	620,052	3 4%
Operating profit	246,780	252,222	(2 2%)
Profit after tax	217,133	205,098	<b>5 9</b> %
Shareholders' funds	490,693	558,541	(12 1%)
Average number of employees	4,326	4,494	

Turnover increased by 5 8% during the year. The shareholders' funds have decreased by 12 1%, due to the payment of 2011 dividends and the adverse movements on the Company's pension scheme.

#### Principal risks and uncertainties

The directors deem the following risks and uncertainties could adversely impact our business and financial results when and if they were to occur

- Business is dependent upon the relationship with The Coca-Cola Company ("TCCC")
  - Our product licensing agreements with TCCC state that they are for fixed terms, and most of them are renewable only at the discretion of TCCC. A decision by TCCC not to renew a current fixed-term product licensing agreement at the end of its term could substantially and adversely affect our financial results.
- Increase in costs or limitation of supplies of raw materials

Increases in the costs of raw materials, ingredients, or packaging materials, such as aluminium, sugar, PET (plastic), fuel, or other cost items, and the inability to pass these increased costs on to our customers in the form of higher prices, would have an adverse impact on our financial results. We use supplier pricing agreements and, at times, derivative financial instruments to manage the volatility and market risk with respect to certain commodities. Generally, these hedging instruments establish the purchase price for these commodities in advance of the time of delivery.

We purchase our entire requirement of concentrates and syrups for TCCC owned brands from TCCC at prices and terms determined from time to time by TCCC at its sole discretion. The Company has entered into a five-year incidence-based concentrate pricing agreement with TCCC through 31 December 2015.

# REPORT OF THE DIRECTORS (CONTINUED)

# Principal risks and uncertainties (continued)

 Legislative or regulatory changes that affect our products, distribution, or packaging could reduce demand for our products or increase our costs

Our business model depends on the availability of our various products and packages in multiple channels and locations to satisfy the needs of our customers and consumers. Laws that restrict our ability to distribute products in certain channels and locations, as well as laws that require deposits for certain types of packages or those that limit our ability to design new packages or market certain packages, could negatively impact our financial results

#### Dividends

Dividends of £227 1m were declared and paid in 2011 (2010 £143 0m) The resulting transfer of retained earnings to reserves for the financial year ended 31 December 2011 amounts to a reduction of £10 0m (2010 surplus £62 1m)

### Research and development

Research in the beverages field is primarily undertaken on behalf of CCE by TCCC. From time to time CCE engages third parties to undertake marketing research on its behalf.

# Future developments

The 2012 London Olympic Games will be a unique opportunity for CCE's business in Great Britain. We are working diligently to maximise the business opportunity while minimizing the environmental impact of our operations. The London 2012 Olympic Games are a strong marketing asset that the directors believe will facilitate new customer programmes and increase brand awareness.

#### **Directors**

The directors shown below have held office during the whole of the period from 1 January 2011 to the date of this report

- S Baldry
- F Govaerts
- J Marshall
- S Moorhouse
- J Purnode

Other changes in directors holding office are as follows

- P van Reesch appointed 1 April 2011
- J Kirsh resigned 31 March 2011

None of the directors held any interests in the share capital of the Company during the year under review

The Company has taken advantage of the exemption permitted by the Companies Act 2006 not to disclose the directors' interest in the share capital of the ultimate parent company on the grounds that the ultimate parent company is incorporated outside of Great Britain

#### Charitable contributions

During the year, contributions within Great Britain to charities amounted to £235k (2010 £268k)

#### Disabled employees

The Company always considers carefully an application for employment by any registered disabled person. If an employee becomes disabled it is normal practice (where relevant) to offer an alternative job in all but the most extreme circumstances and to provide retraining where necessary. The Company's inclusion and fair treatment policy covers training, development and promotion and applies to minority groups, including disabled people.

### Employee involvement

The policy of informing employees is maintained through regular newsletters and electronic communications. Employees are encouraged to present their views and suggestions in respect of the Company's performance. Regular meetings are held between local management and employees to allow a free flow of information and ideas. These meetings include, but are not limited to, senior management roadshows and National & Local Business Connections meetings.

# REPORT OF THE DIRECTORS (CONTINUED)

Annual general meeting and auditors
Resolutions have been passed in accordance with the provisions of sections 366(a) and 386 of the Companies Act 2006 such that the Company is not required to hold an Annual General Meeting or annually reappoint the auditors

### REPORT OF THE DIRECTORS (CONTINUED)

#### Statement of Directors' Responsibilities

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under Company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

#### Statement as to Disclosure of Information to Auditors

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the Company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

On Behalf of the Board

J Marshall - Director

Date

19 JULY 2012

### REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS

We have audited the financial statements of Coca-Cola Enterprises Limited for the year ended 31 December 2011 which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Total Recognised Gains and Losses and the related notes 1 to 23. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

# Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 December 2011 and of its profit for the year then ended
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Alison Duncan (Senior Statutory Auditor) for and on behalf of Ernst & Young LLP

1 More London Place

London SE1 2AF

Date

20/4/12

PROFIT AND LOSS ACCOUNT			
	Notes	2011 £'000	2010 £'000
TURNOVER	2	1,765,135	1,668,132
Cost of sales		(1,123,823)	(1,048,080)
GROSS PROFIT		641,312	620,052
Distribution costs Administrative expenses		(210,021) <u>(184,511</u> )	(207,673) (160,157)
OPERATING PROFIT	4	246,780	252,222
Loss on sale of tangible fixed assets		(1,289)	(4,549)
		245,491	247,673
Interest receivable Other finance income	5 18	635 10,771	488 6,927
		256,897	255,088
Interest payable	6	(620)	(388)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		256,277	254,700
Tax on profit on ordinary activities	7	<u>(39,144</u> )	(49,602)
PROFIT FOR THE FINANCIAL YEAR		217,133	205,098

# **CONTINUING OPERATIONS**

None of the Company's activities were acquired or discontinued during the current year or previous year

STATEMENT OF TOTAL RECOGNISED GAINS AND LOS	<u>SSES</u>	
	2011 £'000	2010 £'000
PROFIT FOR THE FINANCIAL YEAR	217,133	205,098
Actuarial (loss)/gain on pension scheme	(59,117)	29,228
Tax relating to pension	<u>4,131</u>	<u>(8,184</u> )

**TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE YEAR** 

162,147

226,142

BALANCE SHEET			
	Notes	2011 £'000	2010 £'000
FIXED ASSETS Tangible assets	9	447,831	435,252
CURRENT ASSETS Stocks Debtors	10 11	79,478 460,088	68,287 432,632
Cash at bank		<u>46,371</u> 585,937	<u>112,173</u> 613,092
CREDITORS Amounts falling due within one year	12	(504,186)	(442,993)
NET CURRENT ASSETS		81,751	170,099
TOTAL ASSETS LESS CURRENT LIABILITIES		529,582	605,351
CREDITORS Amounts falling due after more than one year	13	-	(40,902)
PROVISIONS FOR LIABILITIES	15	(48,053)	(46,604)
PENSION ASSET/(LIABILITY)	18	<u>9,164</u>	40,696
NET ASSETS		<u>490,693</u>	<u>558,541</u>
CAPITAL AND RESERVES Called up share capital Share premium Share based payment reserve Other reserves Profit and loss account SHAREHOLDERS' FUNDS	16 17 17 17 17 17	204 228,967 2,604 72,453 186,465 490,693	204 228,967 5,501 72,453 <u>251,416</u>
SHAREHOLDERS FUNDS	22	<u>490,093</u>	<u>558,541</u>
The financial statements were approved the Bobehalf by	pard of Directors on	19 July 2012	and were signed on its



J Marshall - Director

# NOTES TO THE FINANCIAL STATEMENTS

#### **ACCOUNTING POLICIES**

#### **Accounting convention**

A summary of the principal accounting policies is set out below all of which have been applied consistently throughout the year

### Basis of preparation

The financial statements are prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards

#### Preparation of consolidated financial statements

The Company has taken advantage of the exemption permitted by section 400 of the Companies Act 2006 not to prepare group financial statements on the grounds that group financial statements are prepared by the ultimate UK parent company Consequently, the financial statements represent information about the Company as an individual undertaking rather than the group

#### Cash flow statement

The Company has taken advantage of the exemption permitted by Financial Reporting Standard 1 (Revised) Cash Flow Statements, not to prepare a cash flow statement on the grounds that it is a wholly owned subsidiary undertaking

#### Turnover

Revenue is recognised to the extent that the Company obtains the right to consideration in exchange for its performance Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, VAT and other sales taxes or duty. The following criteria must also be met before revenue is recognised

Sale of goods - revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on dispatch of goods

Interest income - revenue is recognised as interest accrues using the effective interest method

### Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses. Cost comprises the aggregated amount paid and the fair value of any other consideration given to acquire the asset and includes costs directly attributable to making the asset capable of operating as intended. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value based on prices prevailing at the date of acquisition, of each asset evenly over its expected useful life as follows

Freehold buildings and long leasehold properties	2 5%	-	5%
Plant and equipment Machinery and equipment (Including cold drink equipment) Furniture and fixtures Vehicles Information technology equipment	7% 10% 8 3% 20%	- -	20% 25%

Short leasehold property improvements are depreciated over the term of the lease

In specific cases higher depreciation rates are used, e.g. machinery subject to technological changes, and any machinery with a high obsolescence factor

Development grants are shown as deferred income, and credited to the profit and loss account on an instalment

Major software development costs (comprising the cost of bought-in packages and related labour costs incurred during installation, when supplied externally) are capitalised and subsequently amortised over the expected useful life of the product

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable

### 1 ACCOUNTING POLICIES - continued

#### Stocks

Stocks are valued at the lower of cost and net realisable value. Cost equals purchase price or production cost in the case of products manufactured by the Company. Production cost consists of material and direct labour costs together with a reasonable proportion of manufacturing overheads on the basis of normal activity level.

Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exceptions

- provision is made for tax on gains arising from the disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold, and
- deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Pension costs

The Company operates a defined benefit pension scheme, which requires contributions to be made to an administered fund. The scheme was closed to new members in October 2005 from which time membership of a defined contribution plan is available.

The cost of providing benefits under the defined benefit plan is determined using the projected unit method, which attributes entitlement to benefits to the current period (to determine current service cost) and to the current and prior periods (to determine the present value of defined benefit obligations) and is based on actuarial advice. Past service costs are recognised in the profit and loss account on a straight-line basis over the vesting period or immediately if the benefits have vested. When a settlement or a curtailment occur the change in the present value of the scheme liabilities and the fair value of the plan assets reflects the gain or loss which is recognised in the profit and loss account. Losses are measured at the date that the employer becomes demonstrably committed to the transaction and gains when all parties whose consent is required are irrevocably committed to the transaction.

The interest element of the defined benefit cost represents the change in present value of scheme obligations resulting from the passage of time, and is determined by applying the discount rate to the opening present value of the obligation, taking into account material changes in the obligation during the year. The expected return on plan assets is based on an assessment made at the beginning of the year of long-term market returns on scheme assets, adjusted for the effect on the fair value of plan assets of contributions received and benefits paid during the year. The difference between the expected return on plan assets and the interest cost is recognised in the profit and loss account as other finance income or expense. Actuarial gains and losses are recognised in full in the statement of total recognised gains and losses in the period in which they occur.

The defined benefit pension asset or liability in the balance sheet comprises the total for the scheme of the present value of the defined benefit obligation (using a discount rate based on high quality Government bonds that have been rated at AA or equivalent status), less any past service cost not yet recognised and less the fair value of plan assets out of which the obligations are to be settled directly. Fair value is based on market price information and in the case of quoted securities, is the published bid price. The value of a net pension benefit asset is limited to the amount that may be recovered either through reduced contributions or agreed refunds from the scheme.

Contributions to the defined contribution scheme are recognised in the profit and loss account in the period in which they become payable

#### 1 ACCOUNTING POLICIES - continued

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

#### Operating leases

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

#### **Taxation**

Current tax is provided at amounts expected to be paid using tax rates and laws that have been enacted at the balance sheet date

#### Provision for liabilities

A provision is recognised when the Company has a legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation. The effect of the time value of money is not material and therefore the provisions are not discounted.

#### **Financial Instruments**

The Company uses financial instruments, in particular, forward exchange contracts and options, to manage the financial risks associated with the Company's underlying business activities and the financing of those activities

The Company does not undertake any trading activity in financial instruments

Forward exchange contracts and options are used to hedge foreign exchange exposures arising on forecast payments in foreign currencies. Upon maturity, gains and losses are taken to the profit and loss account

### **Share Based Payment**

The Company adopted the provisions of FRS 20 "Share-based Payment" during 2007. On adoption, the Company recognised compensation expense for all share-based payment awards that were granted or awarded after 7. November 2002 and were outstanding, but not yet vested as of 1 January 2006.

FRS20 requires measurement at the date of grant of the fair value of all equity settled share awards that are expected to vest, including employee share options. Management measures the fair value using a Black-Scholes model, unless the awards are subject to market conditions, in which case a Monte Carlo simulation model is used. The Monte Carlo simulation model utilises multiple input variables to estimate the probability that market conditions will be achieved.

An expense is recognised on a straight line basis over the vesting period, after allowing for estimated forfeitures Performance share units are only recognised when it becomes probable that the performance criteria specified in the plan will be achieved. As the Company's share-based payments involve equity instruments of the ultimate parent company, Coca-Cola Enterprises, Inc ("CCE, Inc"), a corresponding increase is recognised in equity as a contribution from the parent

The Company pays a charge to CCE, Inc in respect of the cost of awards made to its employees based on the fair value at vesting, in the case of an award of shares, or exercise in the case of an award of options. These payments are charged directly to equity, as they represent a return of the capital contribution recognised at the grant date, up to the amount of that contribution, and a distribution thereafter.

#### 2 TURNOVER

The Company has a single activity which is the marketing, production and distribution of non-alcoholic beverages in Great Britain

### 3 STAFF COSTS

# a) Staff costs

	2011 £'000	Restated 2010 £'000
Salaries and wages Social security costs Pension costs	146,950 19,029 21,631	151,218 17,901 19,423
	187,610	188,542

included in pension costs are £18 2m (2010 £17 0m) in respect of defined benefit pension scheme and £3 4m (2010 £2 4m) in respect of the defined contribution pension scheme. The comparative figures have been restated to remove agency and contractor amounts previously included

The average number of employees (including Directors) employed by the Company was

	2011	Restated 2010
	Number	Number
Production Distribution and marketing Administration	1,183 2,759 <u>384</u>	1,222 2,908 386
	4,326	4,516
b) Directors' remuneration		
	2011 £'000	2010 £'000
Aggregate emoluments Company contributions paid to a pension scheme	1,762 340	2,001 87
	2,102	2,088
Number of directors accruing benefits under defined benefit schemes	2	2
In respect of the highest paid director	£'000	£'000
Aggregate emoluments	600	591
Contributions to a defined pension scheme		
Accrued pension at the end of the year		<del>_</del>
Accrued lump sum at the end of the year		

4	OPERATING PROFIT		
		2011	2010
	Operating profit is stated after charging	£.000	£'000
	Depreciation on owned assets	61,966	61,771
	Operating lease rentals - plant and machinery - land and buildings	19,314 4,696	17,397 4,715
	Foreign exchange gains/(losses)	238	1,281
	Auditors' remuneration (audit services only)	365	320
5	INTEREST RECEIVABLE		
		2011	2010
		£,000	£'000
	Short-term loans and deposits	243	150
	Group interest receivable	373	33 <u>1</u>
	Other interest receivable	19	7
		635	488
6	INTEREST PAYABLE		
		2011	2010
		£'000	£'000
	Bank overdraft and other short term borrowings	10	15
	Ultimate parent company interest payable Group interest payable	111 499	119 86
	Other interest payable	——— <del>-</del> —	168
		620	388
		<del></del>	

### 7 TAXATION

### Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was a follows

	2011	2010
	£,000	£'000
Current tax		
UK corporation tax	56,287	26,133
Deferred tax	(17,14 <u>3</u> )	23,469
Tax on profit on ordinary activities	39,144	49,602

UK corporation tax has been charged at 26 5% (2010 28%)

Deferred tax includes the effect of the UK Corporation tax change from 27% to 25% effective 1 April 2012 (2010 27%) In the 2011 Budget it was announced that there will be an additional rate reduction which will be enacted from 1 April 2012, the impact of this is estimated to be a reduction of £1 7m

### Factors affecting the tax charge

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below

	2011 £'000	2010 £'000
Profit on ordinary activities before tax	256,277	254,700
Profit on ordinary activities multiplied by the standard rate of corporation tax in the		
UK of 26 5% (2010 28%)	67,913	71,316
Effects of		
Expenses not deductible for tax purposes	7,419	640
Capital allowances for year in excess of depreciation	1,150	1,514
Utilisation of group relief	(20,473)	(21,520)
Adjustment for tax charge in respect of previous periods	901	(1,013)
Movement in short term timing differences. Share based payments	(623)	(979)
Movement on pension timing differences	-	(23,718)
Other timing differences		(107)
Current tax charge	56,287	26,133

# Factors that may affect the future tax charges

Based on current capital investment plans, the Company expects to continue to be able to claim capital allowances in excess of depreciation in future years

### 8 DIVIDENDS

	2011	2010
	£'000	£'000
Dividend paid £634 12 (2010 £399 30) per ordinary share	227,098	143.000
2to paid and (2010 2000 00) per oraniar, orient		110,000

# 9 TANGIBLE FIXED ASSETS

10

	Land and Buildings £'000	Plant and equipment £'000	In course of construction £'000	Totals £'000
Cost				
At 1 January 2011	189,866	817,673	17,405	1,024,944
Additions	1,930	33,718	41,864	77,512
Disposals	(1,063) 1,306	(11,853)	(0.442)	(12,916)
Transfer on completion	1,300	8,136	(9,442)	<del>-</del>
At 31 December 2011	192,039	847,674	49,827	1,089,540
Depreciation				
At 1 January 2011	60,119	529,573	-	589,692
Charge for year	4,886	57,080	-	61,966
Disposals	(649)	(9,300)	<del></del> -	(9,949)
At 31 December 2011	64,356	577,353	<u>-</u> _	641,709
Net Book Value				
At 31 December 2011	127,683	270,321	49,827	447,831
At 31 December 2010	129,747	288,100	17,405	435,252
The net book value of land and building comprises				
•			2011 £'000	2010 £'000
			£ 000	2000
Land and buildings			125,182	126,626
Short leasehold improvements			2,501	3,121
Net book value			127,683	129,747
0700/0				
STOCKS				
			2011	2010
			£'000	£'000
Raw materials and consumables			22,731	18,544
Finished goods and goods for resale			49,956	44,649
Sundry stocks		_	6,791	5,094
		_	79,478	68,287

# 11 **DEBTORS**

	2011 £'000	2010 £'000
Amounts falling due within one year	202.000	200 070
Trade debtors Amounts due from ultimate parent company	398,880 1,179	368,272 1,838
Amounts due from group undertakings	49,025	52,154
Other debtors	163	-
Prepayments	3,934	3,753
,	453,181	426,017
Amounts falling due after more than one year		
Prepayments	6,907	6,615
	460,088	432,632
Included within trade debtors above are the following amounts owed by related parti-	es	
	2011	2010
	£'000	£'000
Coca-Cola International Sales Limited	51	48
SA Coca-Cola Services NV	6,855	6,089
Beverages Services Limited	16	21
Waters & Robson Limited		296
	6,922	6,454

# 12 CREDITORS. AMOUNTS FALLING DUE WITHIN ONE YEAR

	2011 £'000	2010 £'000
Trade creditors Amounts due to ultimate parent company	129,366	127,344 45,002
Amounts due to unimate parent company  Amounts due to group undertakings  Other creditors	129,976	20,102 117
Corporation tax Social security and other taxes	19,226 7,322	13,529 5,738
VAT Accruals and deferred income	38,052 180,214	37,355 193,806
	504,186	442,993
Included within trade creditors and accruals above are the followings amounts due	to related parties	5
	2011 £'000	2010 £'000
Atlantic Industries Limited Coca-Cola International Sales Limited	14,132 62	18,217 272
Varoise de Concentres S A S	498	735
European Refreshments Limited Coca-Cola Bottlers' Sales & Services Company LLC	823	199 67
Waters & Robson Limited	84	91
	15,599	19,581
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
	2011 £'000	2010 £'000
Not wholly repayable within five years  Loan from group undertaking	<u> </u>	40,902

On 10 November 2011 the loan was repaid in full to Amalgamated Beverages Great Britain Limited as part of a Group restructuring. See note 19 for further details

# 14 OPERATING LEASE COMMITMENTS

13

At 31 December the Company had annual commitments under non-cancellable operating leases as follows

	Land and b	ouildings	Plant and e	equipment
	2011 £'000	2010 £'000	2011 £'000	2010 £'000
Expiring Within one year Between one and five years	1,748 3,589	87 3,789	2,152 8,395	2,604 10,858
In more than five years	761		168	<del></del>
	6,098	4,647	10,715	13,462

# 15 PROVISIONS FOR LIABILITIES

	At 1 January 2011	Charged to the profit and loss account	Utilised	At 31 December 2011
	£,000	£'000	£'000	£'000
Deferred taxation	39,988	(5,146)	-	34,842
Environmental costs	1,017	320	(402)	935
Onerous contracts	26	3,791	(76)	3,741
Insurance claims	2,615	815	(848)	2,582
Customer claims	2,958	8,708	<u>(5,713</u> )	5,953
	46,604	8,488	(7,039)	48,053

Included in the charge to the profit and loss account for deferred taxation, is a credit of £3 0m in relation to the tax rate change from 27% to 25%, effective 1 April 2012

The provision in respect of environmental costs reflects the levy imposed on packaging waste. All of the associated outflows are estimated to occur within two years of the balance sheet date.

The provision in respect of onerous contracts reflects the costs on leasehold properties not utilised by the Company less amounts receivable under sub-leases. The associated outflows will occur over the remaining lease periods

Provision for insurance claims is made in respect of claims notified, and for claims incurred but which have not yet been notified, based on advice from the Company's external insurance advisers. The associated outflows are estimated to arise over a period of up to five years from the balance sheet date.

The provision in respect of customer claims reflects expected costs to be incurred in respect of audits conducted by customers on invoicing and retrospective discounts from prior years

	The total po	otential liability for defer	red taxation is as follows	2011 £'000	2010 £'000
		d capital allowances ed payments		35,430 (588)	39,988
				34,842	39,988
16	CALLED U	P SHARE CAPITAL			
	Allotted, iss Number	sued and fully paid Class	Nominal value	2011 £'000	2010 £'000
	358,130 200,000	Ordinary Deferred	£0 01 £1 00	4 200	4 200
				204	204

The deferred shares carry no rights to vote or receive dividends and on a winding-up the holders are entitled only to receive payment of the amount paid up on the share after the repayment to each holder of an ordinary share of a sum of £5 per share

# 17 RESERVES

	Profit and loss account £'000	Share premium £'000	Share based payment reserve £'000	Other reserves £'000	Totals £'000
At 1 January 2011	251,416	228,967	5,501	72,453	558,337
Profit for the year	217,133	-	-	-	217,133
Dividends paid	(227,098)	-	-	-	(227,098)
FRS17 Actuarial loss on pension scheme (net)	(54,986)	-	•	-	(54,986)
FRS20 Share based payments equity					
contribution from parent	-	-	4,421	-	4,421
Repayment of equity contribution		<del></del>	(7,318) _		(7,318)
At 31 December 2011	186,465	228,967	2,604	72,453	490,489

9,164

40,696

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# 18 EMPLOYEE BENEFIT OBLIGATIONS

Net asset in the balance sheet

The Coca-Cola Enterprises Pension Scheme ("the Scheme") is a defined benefit arrangement. A full actuarial valuation was carried out as at 5 April 2007 and updated to 31 December 2011 by a qualified independent actuary. The major assumptions used by the actuary were

actuary The major assumptions used by the actuary were		
, , , , , , , , , , , , , , , , , , , ,	2011	2010
	%	%
Discount rate	5 00	5 63
Expected return on scheme assets at the end of year	6 40	7 00
Rate of increases in salaries	3 75	4 13
Inflation assumption	3 00	3 38
Pension increases		• • • • • • • • • • • • • • • • • • • •
- Pension accrued before 6 July 2010	2 88	3 25
- Pension accrued after 5 July 2010	2 13	2 50
Tollow about a liter of daily 2010	2 10	2 00
	S1 Normal base tables with	92 series
Mortality	projections based on member	
Workship .	projectione succe on monitor	io on air you.
	2011	2010
Retiring today		
Males	86 3	84 9
Females	88 5	87 4
r cittalios	00 0	0, ,
Retiring in 20 years		
Males	86 9	86 0
Females	89 2	88 5
		33.3
Recognised in the Balance Sheet:		
	2011	2010
	£'000	£'000
Plan assets at fair value		
Equities	347,960	388,260
Gilts and bonds	164,609	96,634
Property	29,780	27,807
Other	28,172	25,828
		<u></u>
Fair value of plan assets	570,521	538,529
Present value of funded obligations	(558,302)	(482,781)
		<u>, , , , , , , , , , , , , , , , , , , </u>
Defined benefit pension scheme surplus	12,219	55,748
Related deferred tax liability	(3,055)	(15,052)
· · · · · · · · · · · · · · · · · · ·		( , - 0 )

# 18 EMPLOYEE BENEFIT OBLIGATIONS (continued)

EMPLOTEE BENEFIT OBLIGATIONS (continued)		
Recognised in the Profit and Loss account:	2011 £'000	2010 £'000
Current service cost	18,225	16,969
Recognised in arriving at operating profit	18,225	16,969
Expected return on scheme assets Interest cost	(38,181) 27,410	(33,170) 26,243
Other finance income	(10,771)	(6,927)
Total recognised in profit and loss account	7,454	10,042
Taken to the Statement of Total Recognised Gains and Losses	2011 £'000	2010 £'000
Actuarial (loss)/gain	(59,117)	29,288
Actuarial (loss)/gain recognised in STRGL	(59,117)	29,228
Cumulative amount of actuarial losses	(147,942)	(88,825)
Changes in the present value of the defined benefit obligation are as follows:	vs <sup>.</sup> 2011 £'000	2010 £'000
Present value of defined benefit obligation at beginning of the year	482,781	453,011
Service cost (employer cost) Contributions by scheme participants Interest cost Actuarial loss/(gain) on scheme liabilities Benefits paid	18,225 18 27,410 39,123 (9,255)	16,969 2,798 26,243 (3,263) (12,977)
Present value of defined benefit obligation at end of year	558,302	482,781
Changes in the present value of the scheme assets are as follows	2011 £'000	2010 £'000
Fair value of scheme assets at start of year	538,529	425,651
Contributions by employer Contributions by scheme participants Expected return on scheme assets Actuarial (loss)/gain on scheme assets Benefits paid	23,042 18 38,181 (19,994) (9,255)	63,922 2,798 33,170 25,965 (12,977)
Fair value of scheme assets at end of year	570,521	538,529

### 18 EMPLOYEE BENEFIT OBLIGATIONS (continued)

#### History of assets, liabilities and actuarial gains and losses

	2011	2010	2009	2008	2007
	£'000	£'000	£'000	£'000	£'000
Fair value of scheme assets Present value of defined benefit obligation	570,521	538,529	425,651	319,850	388,469
	(558,302)	(482,781)	(453,011)	(350,092)	(349,676)
Surplus/(deficit) in the scheme	12,219	55,748	(27,360)	(30,242)	38,793
Experience gain/(loss) on scheme liabilities Amount (£000's) Percentage of the present value of the scheme liabilities	4,500	20,667	823	(6,340)	(244)
	1%	4%	0%	(2%)	0%
Difference between the expected and actual return on scheme assets Amount (£000's)  Percentage of the present value of the scheme assets	(19,994)	25,965	39,284	(119,505)	(5,976)
	(5%)	5%	9%	(37%)	(2%)

#### **Estimated contributions**

The employer's best estimate of contributions to be paid to the scheme by the Company next year is £49 7m. The employer's best estimate of contributions to be paid to the scheme by employees next year is £18k.

#### Changes in the Pension Scheme:

Following full and active dialogue with employees and employee representatives, the Company announced in May 2010 the outcome of the consultation on proposals to make changes to the CCE defined benefit pension scheme. This scheme was closed to new employees from October 2005 and therefore these changes only applied to existing members. The Company needed to make changes to the scheme in order to ensure that the pension provision is sustainable by managing future cost and risk as well as to ensure fairness for all employees, whether or not they are members of the defined benefit scheme.

The key changes in the pension scheme, effective from the 6th of July 2011 and applicable to services rendered after this date, were

- Normal retirement age increased from 60 to 65
- Increase to pensionable earnings are capped at the Retail Prices Index
- Salary sacrifice introduced
- Cap on annual increases to pensions in payment lowered from 5% to 2 5%

These changes are expected to reduce the Company's future contributions to the scheme by approximately 11 5% of the per annum salary. At valuation date (effective 5 April 2010) the reduction of future contributions were estimated at £10 5m per annum. The reduction in contribution is only effective from May 2011 onwards.

#### 19 ULTIMATE PARENT COMPANY

On 10 November 2011 the group restructured such that the Company's entire share capital holding was transferred to its new immediate parent company, Coca-Cola Enterprises Great Britain Limited. The Company's ultimate UK parent company continues to be Bottling Great Britain Limited, for which group financial statements are prepared. Copies of these group financial statements are available from Charter Place, Uxbridge, UB8 1EZ

The Company's ultimate parent undertaking and controlling party is Coca-Cola Enterprises, Inc., a corporation incorporated in the United States of America. Copies of the group financial statements of Coca-Cola Enterprises. Inc. are available from 2500 Windy Ridge Parkway, Atlanta, Georgia 30339

#### 20 CONTINGENT LIABILITIES

As at 31 December 2011 the Company has a duty deferment guarantee of £200k (2010 £200k) with HMRC - Customs and Excise for the import of raw materials and consumables

#### 21 RELATED PARTY DISCLOSURES

In accordance with Financial Reporting Standard 8, Related Party Disclosures, The Coca-Cola Company is considered to be a related party, as a consequence of its franchisor relationship with Coca-Cola Enterprises, Inc.

The Company has not disclosed transactions with related parties that are part of the Bottling Great Britain group of companies as permitted by the above standard

Material transactions during the year with The Coca-Cola Company and its subsidiary and associate undertakings are detailed below

	Company	Nature of transaction	2011 £'000 Income/ (Expenditure)	2010 £'000 Income/ (Expenditure)
	Atlantic Industries Limited Varoise de Concentres S A S Coca-Cola International Sales Limited Waters & Robson Limited European Refreshments Limited Coca-Cola Bottlers' Sales & Services Company LLC Beverage Services Limited SA Coca-Cola Services NV	Product concentrate Product concentrate Raw Materials Raw Materials Finished goods Marketing support Finished goods Marketing Support	(497,194) (7,160) (2,735) (1,427) (11,005) (67) 155 49,777	(463,279) (5,502) (2,362) (1,268) (10,886) (130) 110 48,202
22	RECONCILIATION OF MOVEMENTS IN SHAREHO	LDERS' FUNDS	0044	0040
	Profit for the financial year Dividends		2011 £'000 217,133 (2 <u>27,098)</u>	2010 £'000 205,098 ( <u>143,000</u> )
	Other recognised (losses) and gains relating to the year (net) FRS20 Share based payments equity		(9,965) (54,986)	62,098 21,044
	contribution from parent Repayment of equity contribution		4,421 <u>(7,318)</u>	2,846 <u>(6,343</u> )
	Net addition to shareholders' funds Opening shareholders' funds		(67,848) 558,541	79,645 <u>478,896</u>
	Closing shareholders' funds		490,693	<u>558,541</u>

### 23 SHARE-BASED PAYMENT

### **Share-Based Payment Awards Prior to the Transaction**

The Company participated in the Coca-Cola Enterprises Inc (Legacy CCE) share-based compensation plans that provided for the granting of non-qualified share options and restricted shares (units) to certain executives and management level employees. Some of these awards contained performance or market conditions that were based on the stock price or performance of the Legacy CCE.

On the effective date of the transaction between The Coca-Cola Company and Coca-Cola Enterprises Inc ("Transaction"), where Bottling Great Britain Limited became a subsidiary of the new parent company, Coca-Cola Enterprises, Inc ("CCE, Inc"), employees had their Legacy CCE share-based awards converted into share-based payment awards in the new CCE, Inc Such awards were converted in a manner that provided the employee with the same intrinsic value as the Legacy CCE shares had immediately prior to the effective date of the Transaction Service vesting requirements of converted share-based awards still need to be satisfied for the awards to vest On October 1, 2010, the outstanding Legacy CCE awards were converted to approximately 0.7 million share options and 0.6 million restricted shares (units) in new CCE, Inc

#### Share-Based Payment Awards following the Transaction

The Company maintains share-based compensation plans that provide for the granting of non-qualified share options and restricted shares (units), some with performance conditions, to certain executive and management level employees. We believe that these awards better align the interests of our employees with the interests of our shareowners. The share based payment schemes in place are an Employee Share Plan, a Share Options Plan, and a Restricted Shares Plan. The charge for the year ended 31 December 2011 for all non Employee Share Plan awards was £5.9m (2010 £2.8m) and the recharge by Coca-Cola Enterprises, Inc. recognised directly in the Share Based Payment Reserve was £7.3m (2010 £6.3m)

#### **Employee Share Plan**

The former Coca-Cola Enterprises Limited UK Employee Share Plan which had operated since March 2001 and had been approved by HM Revenue and Customs was closed in September 2010 as a result of the corporate restructure connected to the Transaction

In November 2010 HM Revenue and Customs approval was received to open a new Share Plan, the Coca-Cola Enterprises Limited UK Employee Share Plan The plan was opened to employees in December 2010 and operates in the same way as the former plan Under the new plan employees have the opportunity to purchase Coca-Cola Enterprise, Inc. shares (partnership shares) out of pre-tax salary up to a maximum value of £1,500 per year. For each share purchased by the employee the Company provides a free matching share. During the 2011 financial year,153,345 (2010 6,782) matching shares were purchased by the Trustee of the Plan at a cost to the Company of £2 6m (2010, £112K)

The following table illustrates the number of, and movements in, matching shares during the year

	2011	2010	2010
	Number	Number	Number
	New Plan	New Plan	Old Plan
Outstanding as at 1 January			
Purchased before 7 November 2002	-	_	55,063
Purchased 7 November 2002 onwards	6,782		813,509
	6,782	-	868,572
Movements during the year	· · · · ·		333,372
Purchased	153,345	6,782	80,225
Forfeited	(3,200)		(9,191)
Sold	(1,120)	-	(674,594)
Transferred	(159)	-	(265,012)
Outstanding as at 31 December			
Granted 7 November 2002 onwards	155,648	6,782	<u> </u>
	155,648	6,782	-

Exercisable at 31 December

### 23 SHARE-BASED PAYMENT (continued)

#### **Share Options**

Share options (1) are granted with exercise prices equal to or greater than the fair value of CCE, Inc. stock on the date of grant, (2) generally vest over a period of 36 months, and (3) expire 10 years from the date of grant. Some of the share options granted contained market conditions that require the share price to increase for a defined period (25 percent for one-half of the award to vest and 50 percent for the other one-half of the award to vest) Generally, when options are exercised, CCE, Inc issue new shares, rather than issuing treasury shares. Options are normally treated as forfeited if the employee leaves the Company before the options vest.

The following table illustrates the number and weighted average exercise prices (WAEP) of, and movements in, share options during the year

Outstanding as at 1 January Purchased before 7 November 2002 Purchased 7 November 2002 onwards	2011 Number New Plan	WAEP (1)	2010 Number New Plan	WAEP (1)	2010 Number Old Plan	WAEP (1)
	735,223		-		326,558 945,706	
	735,223	\$22 11			1,272,264	<b>\$18 2</b> 1
Movements during the year Converted from the old plan	-		716,620	\$21 80	-	
Granted Forfeited	637,596 (2,299)	\$26 10 \$21 80	94,386 (5,075)	\$24 40 \$21 80	(20,085)	\$12 59
Exercised (2) Expired Transferred to the new plan	(258,328) (6,562)	\$21 80 \$21 80	(70,271) (437) -	\$21 80 \$21 80	(660,829) (29,607) (561,743)	\$17 85 \$20 90
Outstanding as at 31 December Purchased before 7 November 2002	-		705 000		<u></u>	
Purchased 7 November 2002 onwards	1,105,630		735,223			
	1,105,630	\$23 09	735,223	\$22 11		
Exercisable at 31 December (3)	679,883	\$22 02	475,028	\$21 80		

<sup>(1)</sup> Weighted Average Exercise Price at date of grant

(2) Weighted Average Share Price at date of exercise was \$26 32 (2010 \$24 81)

#### Restricted Shares (Units) & Performance Shares (Units)

Restricted shares (units) generally vest upon continued employment for a period of at least 42 months and the attainment of certain share price or performance targets. Certain of the restricted shares (units) expire five years from the date of grant if the share price or performance targets have not been met. The restricted share awards entitle the participant to full dividends and voting rights where as restricted share unit awards entitle the participant to hypothetical dividends (which vest, in some cases, only if the restricted share units vest), but not voting rights Universited shares (units) are restricted as to disposition and subject to forfeiture

Some of the restricted shares (units) granted were performance share units for which the ultimate number of shares earned will be determined at the end of a three-year performance period. These performance share units are subject to the performance criteria of compounded annual growth in net income per share over the performance period, as adjusted for certain items detailed in the plan document. The purpose of the adjustments is to ensure a consistent year-over-year comparison of the specified performance criteria.

<sup>(3)</sup> Weighted Average Remaining Contractual Life at 31 December 2011 was 7 60 (2010 7 28)

# 23 SHARE-BASED PAYMENT (continued)

The following table illustrates the number and weighted average prices (WAP) of, and movements in, share awards during the year for both the old and new plans

Outstanding as at 4 January	2011 Number New Plan	WAP (1)	2010 Number New Plan	WAP (1)	2010 Number Old Plan	WAP (1)
Outstanding as at 1 January Granted 7 November 2002 onwards Restated as at 1 January 2011	721,246 378,044				582,863 	
	1,099,290	\$22 44			582,863	\$16 80
Movements during the year						
Converted from the old plan	-		630,563	\$21 80	-	
Granted	655,086	\$23 53	573,637	\$24 40	(4.4.000)	<b>*45.40</b>
Forfeited	(18,737)	\$22 82	(11,793)	\$21.80	(14,299)	\$15 13
Vested (2) Transferred to the new plan	(361,032)	\$21 80	(93,117) -	\$21 80	(89,698) (478,866)	\$21 88
Outstanding as at 31 December	4 074 007	400.00	4 000 000	#00 44		
Granted 7 November 2002 onwards	<u>1,374,607</u>	\$23 00	1,099,290	\$22 44		
	1,374,607		1,099,290			

<sup>(1)</sup> Weighted Average Price at date of award

<sup>(2)</sup> Weighted Average Price at date of vesting was \$27 11 (2010 \$23 14)