EAST LANCASHIRE CHAMBER OF COMMERCE AND INDUSTRY

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2011

Company Registration No 24084 (England and Wales)

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19/04/2012 COMPANIES HOUSE #234

DIRECTORS AND ADVISERS

Directors

M C Damms

A B Mitchell

P M Conroy

S A Butt I Clinton

J B Calway

J C Barker

D S J Holmes

W E Bowers

S M Anderson N A Bullows

G Fitton

C T Hargreaves

A J Henderson

M C Naessens

C L Ogden

Secretary

L Gaskell

Company number

24084

Registered office

Red Rose Court, Clayton Business Park

Clayton le Moors

Accrington Lancashire

BB5 5JR

Registered auditors

Beever and Struthers

Central Buildings

Richmond Terrace

Blackburn

BB1 7AP

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DIRECTORS' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2011

The directors present their report and financial statements for the year ended 31 December 2011

Principal activities and review of the business

The Chamber is a company limited by guarantee—Its principal activities in the year were those of a trade association, lobbying on behalf of members, providing business support services and representing the business community

The overall international and national business environment during 2011 continued to be unpredictable and unstable. The unchartered territory of austerity in the UK, seemingly perpetual crisis brinkmanship in the Eurozone, banking-sector aftershocks, quantative-easing, and rising unemployment, especially in the young and public sectors, all compounded to create market uncertainty and fragile confidence. On the other hand, significantly for the Chamber and its members, this was accompanied by a national commitment to rebalance the economy, with the emphasis on manufacturing and international trade - both being local strengths. The business support landscape also changed, with the effective end of Regional Development Agencies and Business Links.

The Chamber was able to build further on its core philosophy of being outward facing and influential, with its established lobbying, partnering and business support functions. This made us well placed to be of value to local businesses and to our partners, including the public sector, as we worked to assure the provision of education/skills, infrastructure, technology, market information and other support that commerce and industry would need to improve their productivity, profitability and employment.

As examples of lobbying and partnering, we continued as members of the Regional Leaders Board and are a permanent member of PLACE (Pennine Lancs Chief Executives), where, along with the leaders of the main public agencies we provided the private sector input in to how local resources, planning etc. could best be deployed to support the area and its economy. The new concept of Local Enterprise Partnerships for setting the economic priorities for Lancashire became established and the Chamber has one of the business seats. Similarly we chaired the local Employment and Skills Board and the Lancashire Manufacturing Group

Successes have included winning funding for the 'Todmorden Curve', the establishment of a University Technical College and Studio School (bringing further choice and competition to education and vocational training) and the Enterprise Zone based on BAE sites, and increases in International Trade credit guarantees

For business support we continue to deliver international trade, supply chain & procurement, training - especially leadership, management and Chartered Institute of Purchasing & Supply, and internet services. We also successfully delivered the New Enterprise Allowance programme helping the 6 months unemployed to start businesses. There was growth in membership, and marked increases in networking.

The Directors are grateful for the continuing commitment of the membership. It has not been an easy year for some companies, especially in construction and retail but there again the number of growing businesses, especially in manufacturing, that are locally owned, is increasing apace, and giving optimism for the future. The Directors are pleased to be able to report a modest contribution to reserves while there have also been higher levels of service to the members.

Results and dividends

The consolidated profit and loss account for the year is set out on page 6

It is proposed that the retained profit of £4,305 is transferred to the group's reserves

DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2011

Directors

The following directors have held office since 1 January 2011

M C Damms

A B Mitchell

P M Conroy

S A Butt

I Clinton

W J Getty

J B Calway

J C Barker

D S J Holmes

W E Bowers

S M Anderson

N A Bullows

G Fitton

H K Bano

(Resigned 4 February 2011)

C T Hargreaves

A J Henderson

M C Naessens

C L Ogden

J A Slee (Resigned 12 December 2011)

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

(Resigned 17 October 2011)

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2011

Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the group's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the group's auditors are aware of that information

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006

On behalf of the board 16 H 2012

M C Damms

Director

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF EAST LANCASHIRE CHAMBER OF COMMERCE AND INDUSTRY

We have audited the group and parent company financial statements (the "financial statements") of East Lancashire Chamber of Commerce and Industry for the year ended 31 December 2011 set out on pages 6 to 16 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs as at 31 December 2011 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

INDEPENDENT AUDITORS' REPORT (CONTINUED)

TO THE MEMBERS OF EAST LANCASHIRE CHAMBER OF COMMERCE AND INDUSTRY

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements and the directors' report in accordance with the small companies regime

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Suzanne Lomax (Senior Statutory Auditor) for and on behalf of Beever and Struthers

16/4/2012

Chartered Accountants Statutory Auditors

Central Buildings Richmond Terrace Blackburn BB1 7AP

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2011

		2011	2010
	Notes	£	£
Turnover	2	1,028,209	1,166,626
Staff costs	19	(718,706)	(772,599)
Depreciation and amortisation		(13,882)	(14,463)
Other operating charges		(510,125)	(589,310)
Operating loss	3	(214,504)	(209,746)
Investment income	4	234,225	279,466
Interest payable and similar charges	5	(12,677)	(13,734)
Profit on ordinary activities before			
taxation		7,044	55,986
Tax on profit on ordinary activities	6	(2,739)	(14,465)
Profit on ordinary activities after			
taxation	15	4,305	41,521

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

BALANCE SHEETS AS AT 31 DECEMBER 2011

		Grou	ıp	Comp	any
		2011	2010	2011	2010
			as restated		as restated
	Notes	£	£	£	£
Fixed assets					
Tangible assets	8	2,105,489	2,118,279	2,105,489	2,118,279
Investments	9			1	1
		2,105,489	2,118,279	2,105,490	2,118,280
Current assets					
Debtors	10	276,088	201,463	276,088	201,463
Cash at bank and in hand		12,709	172,295	12,708	172,294
		288,797	373,758	288,796	373,757
Creditors amounts falling due within one year	11	(186,584)	(249,451)	(190,767)	(253,634)
Net current assets		102,213	124,307	98,029	120,123
Total assets less current liabilities		2,207,702	2,242,586	2,203,519	2,238,403
Creditors amounts falling due after					
more than one year	12	(670,256)	(726,889)	(670,256)	(726,889)
Accruals and deferred income	13	(248,788)	(231,344)	(248,788)	(231,344)
		1,288,658	1,284,353	1,284,475	1,280,170
Capital and reserves					
Revaluation reserve	15	943,523	943,523	943,523	943,523
Profit and loss account	15	345,135	340,830	340,952	336,647
Reserves	16	1,288,658	1,284,353	1,284,475	1,280,170

Approved by the Board and authorised for issue on

16/4/12.

W E Bowers

Director

Company Registration No. 24084

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2011

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold investment property

The company has taken advantage of the exemption in Financial Reporting Standard No 1 from the requirement to produce a cash flow statement on the grounds that it is a small group

1.2 Changes in accounting policies

The prior year figures have been re-stated to include deferred income within the accruals and deferred income category on the balance sheet, rather than to include these amounts within creditors due within one year. This re-statement has not impacted the result for the current or prior year.

1 3 Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertakings made up to 31 December 2011. The results of subsidiaries sold or acquired are included in the profit and loss account up to, or from the date control passes. Intra-group sales and profits are eliminated fully on consolidation.

1.4 Turnover

Turnover is recognised as services are performed

1.5 Tangible fixed assets and depreciation

Tangible fixed assets other than investment property are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows.

Long leasehold property

2% straight line

Investment property

not provided

Furniture and office equipment

10% on reducing balance / 33% straight line

Investment properties are included in the balance sheet at their open market value. Depreciation is not provided on investment properties

Although this accounting policy is in accordance with the applicable accounting standard, SSAP 19, Accounting for investment properties, it is a departure from the general requirement of the Companies Act 2006 for all tangible assets to be depreciated. In the opinion of the directors compliance with the standard is necessary for the financial statements to give a true and fair view. Depreciation or amortisation is only one of many factors reflected in the annual valuation and the amount of this which might otherwise have been charged cannot be separately identified or quantified.

1.6 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

17 Pensions

The company contributes to externally managed personal pension schemes on behalf of certain employees Contributions payable are charged to the profit and loss account in the period to which they relate

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

18 Deferred taxation

Deferred tax arises when profits and surpluses are recognised in the financial statements in one period but are assessed to corporation tax in another

Except where otherwise required by accounting standards, full provision without discounting is made for all timing differences which have arisen but not reversed at the balance sheet date

19 Government grants

Grants are credited to deferred revenue. Grants towards capital expenditure are released to the profit and loss account over the expected useful life of the assets. Grants towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

2 Turnover

The total turnover of the group for the year has been derived from its principal activity wholly undertaken in the United Kingdom

3	Operating loss	2011	2010
	•	£	£
	Operating loss is stated after charging		
	Depreciation of tangible assets	13,882	14,463
	Operating lease rentals - land and buildings	10,864	10,998
	Operating lease rentals - other	29,189	31,532
	Auditors' remuneration (company £4,000, 2010 £4,000)	4,000	4,000
4	Investment income	2011 £	2010 £
	Income from fixed asset investments	234,225	279,466
5	Interest payable	2011 £	2010 £
	On bank loans and overdrafts	12,677	13,734

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

Taxation	2011 £	2010 £
Domestic current year tax	-	_
U K corporation tax	2,739	14,465
Total current tax	2,739	14,465
Factors affecting the tax charge for the year		
Profit on ordinary activities before taxation	7,044	55,986
Profit on ordinary activities before taxation multiplied by standard rate of		
UK corporation tax of 20 25% (2010 - 21 00%)	1,426	11,757
Effects of		
Non deductible expenses	323	420
Depreciation in excess of capital allowances	2,012	1,228
Other short term timing differences	(1,022)	1,060
	1,313	2,708
Current tax charge for the year	2,739	14,465

The company has estimated losses of £ 242,685 (2010 - £ 242,685) available for carry forward against future trading profits

7 Profit for the financial year

As permitted by section 408 Companies Act 2006, the holding company's profit and loss account has not been included in these financial statements. The profit for the financial year is made up as follows

,	2011 £	2010 £
Holding company's profit for the financial year	4,305	41,521

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

}	Tangible fixed assets Group and company				
		Long leasehold property	Investment property *	Furniture and office equipment	Total
		£	£	£	£
	Cost or valuation At 1 January 2011	362,326	1,794,000	157,249	2,313,575
	Additions	, <u>-</u>	<u>-</u>	1,092	1,092
	At 31 December 2011	362,326	1,794,000	158,341	2,314,667
	Depreciation				
	At 1 January 2011	78,389	-	116,907	195,296
	Charge for the year	7,247		6,635	13,882
	At 31 December 2011	85,636		123,542	209,178
	Net book value				
	At 31 December 2011	276,690 	1,794,000	34,799	2,105,489
	At 31 December 2010	283,937	1,794,000	40,342	2,118,279

^{*} Part of Red Rose Court not occupied by East Lancashire Chamber of Commerce and Industry

The investment property has been revalued by the directors at the end of the accounting period, which has resulted in neither a surplus nor a deficit arising in the period. All other fixed assets are stated at cost less depreciation.

Comparable historical cost for investment property included at valuation

Cost and NBV b/fwd and c/fwd

8

£ 850,477

Based on the revaluation of the investment property there is an unprovided deferred tax provision of £165,000 (2010 £196,000) No provision has been made as the directors do not intend selling the property

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

Fixed asset investments Company

Shares in subsidiary undertakings

Cost or valuation

At 1 January 2011 & at 31 December 2011

1

Holdings of more than 20%

The company holds 100% of the ordinary share capital of Export Sales Training Limited, a company registered in England and Wales This company has not traded during the year

10 Debtors

	Group)	Compa	ny
	2011	2010	2011	2010
	£	£	£	£
Trade debtors	167,782	123,955	167,782	123,955
Other debtors	108,306	77,508	108,306	77,508
		-		
	276,088	201,463	276,088	201,463
				

11 Creditors . amounts falling due within one year

	Group		Company	
	2011	2010	2011	2010
		as restated		as restated
	£	£	£	£
Bank loans and overdrafts	59,975	59,050	59,975	59,050
Trade creditors	67,046	89,216	67,046	89,216
Amounts owed to group undertakings	-	-	4,183	4,183
Corporation tax	2,739	14,465	2,739	14,465
Taxes and social security costs	44,079	45,063	44,079	45,063
Accruals	12,745	41,657	12,745	41,657
	186,584	249,451	190,767	253,634
				

Details of security in respect of bank loans and overdrafts is given in note 12

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

12	Creditors amounts falling due after more the	an one year				
	-	Group)	Company		
		2011	2010	2011	2010	
		£	£	£	£	
	Bank loans	670,256	726,889	670,256	726,889	
	Analysis of loans Not wholly repayable within five years, by instalments Included in current liabilities	730,231 (59,975)	785,939 (59,050)	730,231 (59,975)	785,939 (59,050)	
		670,256 ———	726,889	670,256	726,889 ———	
	Loan maturity analysis					
	In more than one year but not more than two years In more than two years but not more than	61,032	60,061	61,032	60,061	
	five years	189,441	186,429	189,441	186,429	
	In more than five years	419,783	480,399	419,783 ————	480,399	

The bank loan and overdraft are secured by a first legal mortgage over the company's leasehold and investment property and an unlimited debenture incorporating a fixed and floating charge over the assets of the company. The bank loan is repayable in equal monthly instalments and interest is charged at 1.2% above bank base rate.

13 Accruals and deferred income

Group and company	Deferred income (as restated) £
Balance at 1 January 2011 Utilisation of deferred income	231,344 (231,344)
Deferred income in year	248,788
Balance at 31 December 2011	248,788

14 Pension costs

During the year, the group contributed to money purchase personal pension plans for certain employees. The pension cost charge represents contributions payable by the group to the funds and amounted to $\pounds41,075$ (2010 $\pounds37,509$) Contributions totalling $\pounds Nil$ (2010 $\pounds5,045$) were payable to the funds at the year end and are included in creditors

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

15	Statement of movements on reserves Group		
		Revaluation	Profit and
		reserve	loss account
		£	£
	Balance at 1 January 2011	943,523	340,830
	Profit for the year		4,305
	Balance at 31 December 2011	943,523	345,135
	Company		
		Revaluation	
		reserve £	loss account £
		•	
	Balance at 1 January 2011	943,523	336,647
	Profit for the year		4,305
	Balance at 31 December 2011	943,523	340,952
16	Reconciliation of movements in shareholders' funds Group	2011 £	2010 £
		4 205	44 504
	Profit for the financial year Opening shareholders' funds	4,305 1,284,353	41,521 1,242,832
	Closing shareholders' funds	1,288,658	-
		2011	2010
	Company	£	2010 £
	Profit for the financial year	4,305	41,521
	Opening shareholders' funds	1,280,170	1,238,649
	Closing shareholders' funds	1,284,475	1,280,170
			

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

17 Financial commitments

At 31 December 2011 the group had annual commitments under non-cancellable operating leases as follows

		Land and buildings		Other	
		2011	2010	2011	2010
		£	£	£	£
	Expiry date				
	Within one year	-	-	2,468	-
	Between two and five years	-	-	23,367	19,783
	In over five years	-	11,300	-	1,006
		<u>-</u>	11,300	25,835	20,789
18	Directors' emoluments			2011	2010
				£	£
	Emoluments for qualifying services			67,720	77,518
	Company pension contributions to money pu	ırchase schemes		15,868	11,216
				83,588	88,734

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 1 (2010- 1)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

19 Employees

Number of employees

The average monthly number of employees (including directors) during the year was

2011 Number	2010 Number
19	19
1	1
17	16
37	36
2011	2010
£	£
614,508	665,027
63,123	70,063
41,075	37,509
718,706	772,599
	Number 19 1 17 37 2011 £ 614,508 63,123 41,075

20 Guarantees

Company

At 31 December 2011 each of the members of the company agrees, in the event of the company being wound up, to contribute to any deficiency in assets a sum not exceeding £1