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Provident Life Association ci London Limited

Report and Accounts 1982

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**PRESIDENT** 

Reginald J. W. Crabbe, F.I.A.

#### **BOARD OF DIRECTORS**

David H. Radley, F.I.A. (Chairman)

Dr. Silvio B. Caflisch

Sir John Colville, C.B., C.V.O.

Reginald J. W. Crabbe, F.I.A.

R. Anthony F. Ostime, F.I.A.

Bruce E. Radiey, F.I.A., A.S.A.

Dr. Hans R. Studer

The Rt. Hon. Lord Trend, P.C., G.C.B., C.V.O.

## **UNITED STANDARD Insurance Company Limited**

#### BOARD OF DIRECTORS

David H. Rødley, F.I.A (Chairman)

J. Donall Fox. F.C.A.

Eric E. Holland

R. Anthony F. Ostime, F.I.A.

Bruse E. Radlev, F.I.A., A.S.A.

### PROVIDENT GROUP

#### STATEMENT BY THE CHAIRMAN

#### Long-term business

Long-term new business started slowly in 1982 but improved during the year to end with a record final quarter. New annual premiums for life assurance increased from £2.5 million to £2.7 million, and for pensions business from £0-6 million to £0-8 million, giving an increase of 11 per cent, on the total of the previous year. Single premiums increased from £0-56 million to £1-09 million.

During the year we have introduced several product variations which have enabled us to maintain our mortgage-related sources of business, and to increase both our unit-linked and individual pension business. In December we extended our special bonus concept to all with profits policies in the compound series, and increased the special bonus rates on those declared in the previous year.

At the end of the year the long-term funds stood at £122.2 million and the investment reserve at £20.3 million compared with the 1981 figures of £112-4 million and £7-6 million. Mortgage investments were reduced by £5 million, and this and the other cash flow was invested as to 55 per cent. in government securities and 45 per cent. in ordinary shares and property. The gross rate of interest earned on the long-term funds rose to 9-80 per cent. compared with 9-43 per cent. in 1981.

The expenses during the year were £6.8 million compared with £6.1 million in the previous year, an increase of 11 per cent. Commission was little altered at £1.3 million.

The annual valuation was carried out by the actuary on bases similar to the previous year except that the rate of interest assumed in the valuation of life assurance policies and with profits pure endowment policies in the pensions business fund was raised by 0.25 per cent. The surplus emerging in 1982, including a transfer of £1.5 million from investment reserve totalled £7.3 million. This provided £6.8 million for the cost of the ordinary and special reversionary bonuses at the annual declaration at the end of 1982 and an increase to the valuation surplus carried forward of £0-5 million. At the end of the year the life assurance contingency fund of £2 million, the valuation surplus carried forward of £1.6 million and the investment reserve of £20.3 million provided valuable additional protection to policyholders.

#### General insurance business

The premium income of United Standard Insurance Company Limited, which transacts the general business of the group, was virtually unchanged at £4.7 million.

Underwriting losses in the property and accident account in respect of business currently being written were £332,000. This was due to the bad weather of early 1982 and in respect of the commercial and industrial business, to competitive pressures and an increase in large fire claims. The effect of low volume was again experienced in the motor account on which the underwriting loss was £357,000. Also, in respect of liability policies written some 20-30 years ago on risks outside the United Kingdom, an increase of £264,000 was made in our reserves, and in addition a special provision of £1-3 million has been set up in order to cover the possibility of an adverse outcome of litigation in the United States. This latter provision was covered by a transfer from Investment Reserve.

Investment income was slightly increased at £760,000, and the overall loss resulting was £214,000 compared with a profit in the previous year of £355,000.

#### Profit and loss account

The transfers from the long term lune were £710,000 compared with £623,000 in the previous year. Profits of the parent Company's she utioiders' fund (after charging Advance Corporation Tax) were unchanged at £52,000 and the loss from the general business was £214,000 compared with a profit of £355,000.

The group profits after tax were therefore £548,000 compared with £1,030,000 in the previous year.

The long-term new business in the first quarter of 1983 has set a new record with new annual premiums of £1-26 million, an increase of 70 per cent, on the corresponding figure of the previous year. Single premiums were £1.63 million compared with £0.22 million in the previous year. A large part of this improvement is due to sales of mortgage-related business and reflects the improvement in the house market and the recent introduction of mortgage interest relief at source.

The Life Offices' Association commission agreement, to which the company adhered throughout, came to an end at 31st December, 1982, and in consequence the initial commission rates have been increased for full-time intermediaries and for registered brokers. This has been necessary to maintain our business, but is unwelcome in that any increase in costs must eventually fall on the policyholders either by way of increased premiums or by way of a reduction in bonus prospects.

Our main computer equipment is being replaced during the year and this will enable us to handle increased volumes of business and continue the excellent progress of recent years in making economies and improving our service.

It is with great pleasure that I record the appointment to the Board from July, 1982 of Dr. Silvio B. Caflisch, a Manager of Winterthur Swiss Insurance Company, whose links with the Company date back to 1967 when Winterthur first acquired an interest in it.

In December we announced to the staff our intention to move the Head Office from our London and Ascot premises to a new building in Basingstoke in 1985. The relocation is to enable us to expand efficiently and economically and we have given the earliest possible notice of this move so that the disruption to the staff and the company may be minimised.

In conclusion I should like to express on behalf of my fellow directors and myself my thanks to all the staff for their efforts in 1982, and to wish them every success in 1983. Molle

Chairman

#### DIRECTORS' REPORT

for the year ended 31st December, 1982

The Directors have pleasure in presenting their Report for the One Hundred and Fifth Year of the Company's business.

#### PRINCIPAL ACTIVITIES

The principal activities of the Company and of its wholly-owned subsidiary, the United Standard Insurance Company Limited, are respectively the transaction of Long-Term Insurance Business and General Insurance Business in the United Kingdom.

### LONG-TERM INSURANCE

New Long-Term Insurance Business written during the year (after deduction of reassurance) was as follows:—

		1982	1981
Number of policies		13,575	12,429
, ,		£000	£000
Annual premiums	,	3,499	3,138
Single premiums		1,098	565
Sums assured		212,698	182,742
Annuities per annum		518	426

Premiums for the year amounted to £18,289,836 (1981-£17,210,282).

Investment income totalled £10,990,866 (1981—£9,773,800) and the gross rate of interest earned on the Long-Term Insurance Funds was £9:80 per cent. (1981 ~£9:43 per cent.).

Mortgage advances on house property outstanding at the end of the year amounted to £47-3 million. The average amount of each advance outstanding was £3,949.

Bonus declarations—Reversionary bonuses upon with profits policies in the participating fund were declared for the year 1982 at the following rates:—

#### Life Assurance Policies:-

- (i) Compound Bonus series—£4-40 ordinary and £0-50 special for each £100 of policy and existing bonuses.
- (ii) Simple Bonus series—£5:25 for each £100 of policy and a final bonus on policies becoming claims by maturity or death in 1983. For normal whole life or endowment assurance policies the final bonus will be 15 per cent. of all previous bonus additions.

### Policies in the Pensions Business Fund:-

- (i) £3.65 ordinary and £1.85 special for each £160 of policy and existing bonuses on individual pure endowment and term assurances and the Selective Pension Plan.
- (ii) £3:65 ordinary and £1:00 special for each £100 of policy and existing bonuses on all other pure endowment assurances.

The annual valuation of the liabilities of the Long-Term Insurance Business as at 31st December, 1982 has been made by the Actuary. Life assurances were valued by the net premium method using the A. 1967-70 mortality table adjusted in certain cases for female lives and interest rates of 3½ per cent. per annum for with-profits assurances, 4½ per cent. for simple benus additions thereon, 3½ per cent. for without-profits assurances, with additional reserves for some older policies. For life assurances the premiums were modified in order to reduce new business strain. Annuities were valued on the a(55) mortality table using interest of 5 per cent. for with-profits policies and 5 per cent. for bonus additions

thereon. Pure endowment assurances in the Pensions Business Fund were valued by the net premium method at 5½ per cent. for with-profits policies and 7½ per cent. for without-profits policies. Credit was taken for the Long-Term Insurance Funds at the value shown in the balance sheet.

The valuation showed a surplus at the end of the year as follows:—		
The valuation showed a surplus at the one of the first	∄982 ∌ £	1981 £
Balance of surplus brought forward from previous year: Life Assurance Contingency Fund Valuation surplus Transferred from Investment Reserve Increase in value of linked assets Surplus arising in year	2,000,000 1,117,598 1,450,000 54,168 5,804,481	2,000,000 1,104,881 800,000 50,000 4,743,812
Surplus at the end of the year	£10,426,247	£8,698,693
Acting on the advice of the Actuary, the Directors have allocated the s	surpius as follov	vs:—
	1982 £	1981 £
To policyholders To Profit and Loss Account:	6,085,947	4,958,316
Shareholders' share of divisible profits Non-divisible profits	480,143 230,000	392,779 230,000
Balance of surplus carried forward unappropriated: Life Assurance Contingency Fund Valuation surplus	2,000,000 1,630,157	2,000,000 1,117,598
	£10,426,247	£8,698,693
GENERAL INSURANCE	•	
The accounts of the subsidiary show:—		
Premiums written	1982 £000 4,689	1981 £000 4,775
Investment income Underwriting results Expenses	760 (958) (16)	728 (343) (30)
Profit/(Loss) after taxation	(214)	355
PROFIT AND LOSS ACCOUNT		
The consolidated profit for the year after taxation was £548,000 (198)	£1,030,000).	
Parent company Subsidiary	1982 £000 762 (214)	1981 5000 675 355
Profit after texation Transferred from Investment Reserve Preference dividend	548 250 (2)	1,030 (200) (3)
Profit attributable to ordinary shoreholders Ordinary dividends (payable and proposed)	796 672	827 618
Added to Retained Profits and Reserves	124	209

#### SHARE CAPITAL

At an Extraordinary General Meeting of the company held on 22nd July, 1982 a special resolution was passed (previously sanctioned by the Ordinary, Deferred and Preference Shareholders) which (a) converted every 100 Ordinary shares of 1p each into 1 Ordinary share of £1 (b) converted every 4 Deferred shares of 25p each into 1 Ordinary share of £1 (c) converted every Preference share of £5 each into 5 Ordinary shares of £1 each, and (d) created 63,700 new Ordinary shares of £1 each. The sum of £63,700 was transferred from unappropriated profits in respect of this capitalisation issue. This resulted in the share capital of the Company being 1,400,000 Ordinary shares of £1 each ranking pari passu in all respects.

The Directors have recommended the payment of a final dividend of 26p per Ordinary share on 16th May, 1983. This together with the interim dividend paid on 4th January, 1983 of 22p per Ordinary share makes a total of 48p for the year 1982 costing £672,000 (1981—£618,000).

The Board of Directors of the Company is as set out on page 2. Mr. John D. Profumo retired in April, 1982. Since the last Annual General Meeting Dr. S. B. Callisch was appointed to the Board in July, 1982 and in accordance with the Articles of Association retires and being eligible offers himself for re-election. Sir John Colville and Mr. R. J. W. Crabbe retire by rotation and being eligible also offer themselves for re-election.

#### INTERESTS OF DIRECTORS

According to the Register of Directors' Share Interests none of the Directors had any interest in the shares of the Company at 31st December, 1982.

### EMPLOYMENT OF DISABLED PERSONS

It is the Company's policy to:-

- (a) give full and fair consideration to all applications for employment, regard to disability only being given where such disablement could affect their competence to perform a task or where health and safety factors are a consideration,
- (b) retain whenever possible any member of staff who may have become disabled and to provide such training or re-training as may be appropriate,
- (c) provide the same training, career development and promotion op, ortunities to disabled employees as is offered to other employees, having regard to any disability outlined in (a) above.

each week was 568 (1981—568) and the aggregate remuneration for the year was £4,397,900 17.31—£3,956,847).

Charitable donations amounting to £1,829 [1931—£1,778] were made by the Group during the year. A resolution will be put to the members of the Company at the Annual General Meeting proposing the re-appointment of Deluitte Haskins & Selfs as auditors for the ensuing year.

By Order of the Board,

Secr Sra

266 Bishopsgate, London EC2M 4QP 28th April, 1983.

Revenue Accounts for the year ended 31st December, 1982

	Note	£000	1982	£000	1981 £000
Long Term Insurance	, voic			12	
Funds at beginning of year:				•	
Long-Term Insurance Funds				110,414	101,703
Life Assurance Contingency Fund			,	2,000	2,000
- · · · · · · · · · · · · · · · · · · ·				112,414	103,703
					1
Premiums				18,290	17,210
Investment income	1 <i>(e)</i>			10,991	9,774
			•	141,695	130,687
					1
Claims incurred:			*		,
Death		1,872			1,739
Maturity		3,303			4,283
Surrenders		5,015			2,932
Annuities		1,169			1,173
Commission		1,383			1,344
Expenses		6,814			6,117
Taxation	2	709			912
		20,265			18,500
Transferred to Consolidated Profit and Loss Accour	nt:				
Life Assurance Fund—				`	
Shareholders' share of divisible profits		480			333
Non-divisible profits		230			230
				20,975	19,123
				120,720	111,564
Transferred from Investment Reserve	3			1,450	800
Change in value of investments of Unit Fund (after adjustment for taxation)	,			54	50
Funds at end of year				122,224	112,414

Property and Accident Premiums Increase in unearned premiums Premiums earned Claims incurred Commission Expenses Exchange deficit	<i>Note</i> 1 <i>(f) (i)</i>		2,031 451 838 (121)	1982	£000 2,637 (34) 2,603	1981 £000 2,810 (82) 2,728 1,660 421 329 (92) 2,818	
Transferred to Consolidated Profit and Loss Accoun	nt			(Loss)	(333)	(Loss) (90)	
+2 						` ts	
Motor Premiums Decrease in unearned premiums					2,052 19	1,959	
Premiums earned					2,071	1,972	
Claims incurred Commission Expenses			1,362 348 718		2,428	1,261 349 621 2,231	
Transferred to Consolidated Profit and Loss Accoun	nŧ			(Loss)	(357)	(Loss) (259)	
Marine Fund at beginning of year Premiums					19 — 19	28 6 34	
Claims paid Expenses Exchange deficit Fund at end of year	1 (1) (1)	<b>ى</b> د	10 5 (1) 10		24	7 5 (3) 19	
Transferred to Consulidated Profit and Loss Accou	nt			(Loss)	(5)	(Profit) 6	

# Consolidated Profit and Loss Account for the year ended 31st December, 1982

		198	2	1981
Torreston de la Companya Apparentat	Note	£000	£000	£000
Transferred from Revenue Accounts: Life Assurance Fund (after taxation)	`	,		
Shareholders' share of divisible profits			480	393
Non-divisible profits			230	230
Property and Accident			(596)	(90)
Motor			(357)	(259)
Marine			(5)	6
· ·				<u> </u>
,			(248)	280
Consid Provision	11	(1,300)		
Special Provision Transferred from Investment Reserve	• •	1,300		_
Transferred from investment neserve				
i		N . N	_	-
Investment income			912	899
Miscellaneous profits			30	29
Wilscenarieous proms				<b>V</b>
				•
:			694	
·			694	1,208
			27	46
Expenses	2		119	132
Taxation	2			
	4.		146	178
			548	4 430
Profit after taxation	er Anati		540	1,030
(dealt with in accounts of parent company £762,000 (1981—£67 Transferred from/(to) investment Reserve	5,000)		250	(200)
Hansierred Horrigtoy Investigation Costs			····	Security was a second
			798	830
Dividends:				
			2	3
Preference				*
Ord's ary (see Directors' Report)			308	333
Interim, paid 4th January, 1983			364	285
Proposed final				1 3
			674	621
			124	209
Retained profit			- 417 	eve Michael

Balance Sheets as at 31st December, 1982

•				400	14
		198			31 -
			Company		Company £000
O. Maland Becoming	Note	0003	£000	£000	1000
Capital and Reserves	^	1,400	1,400	1,336	1,336
Share Capital	9	•	1,689	1,628	1,628
Retained profits and reserves	4 / 15	1,689		507	1,020
Investment Reserve	1 (d)	489	353	507	127
		2.570	3,442	3,471	3,091
	* *	3,578	3,442	3,471	0,001
Insurance Funds and Liabilities		1.010		985	
Property and Accident—Unearned premiums	40	1,019		1,766	
Outstanding claims	10	2,035	·	1,700	
Special provision	11	1,300		813	.,
Motor—Unearned premiums	40	794		ľ	
Outstanding claims	10	1,708		1,449	. =
Marine Fund		10		<u> </u>	
		6,866		5,037	
Other Liabilities				4	
Sundry Creditors		252	26	196	404
Taxation		105	105	104	104
Dividends payable and proposed		672	672	287	287
			4.045	0.000	2.402
		11,473	4,245	9,090	3,492
Long-Term Insurance per separate Balance Sheet		145,040	145,040	122,074	122,074
•		-50 540	140.005	131,164	125,556
C		156,513	149,285	131,104	125,550
P. compA compAm	1 <i>(c)</i>				
Investments	1 (07	5,364	462	3,882	
British Government Securities		1,231	13	907	10
Other Fixed Interest Securities		526	519	441	435
Preference Shares		750	699	815	7,76
Ordinary Shares	;	750			
Market Value	,	7,871	1,693	6,045	1,221
Freehold property including Company's offices		1,029		926	
	•	20		32	·
Mortgages on house property			·····	<u> </u>	<del>)</del>
		8,920	1,693	7,003	1,221
Investment in subsidiary	13	, <del></del> ,	1,587		1,551
III AGRILIO III BANZINI 18. A	· -		<u></u>		<del></del>
		8,920	3,280	7,003	2,772
Current Assets					
Sundry Debtors		1,141	67	1,123	53
Taxation		190	*****	130	Minist.
Due from Long-Term Fund		714	714	612	612
Due from Subsidiary Company		فطعلت	3	Metro of	2
		353	105	167	30
Deposits		155	76	55	13
Balance at Bankers			***************************************		the same in the same of the sa
		11,473	4,245	0.090	3,482
Long-Term Insurance per separate Balance Sheet	ŧ	145,040	145,040	122,074	122,074
Mania Louis montaines het sekarate manne		4-	<del> </del>	Charles Anna Anna A	
		156,313	149,285	†31,164	125,556
			Service of the servic	g household gramma (an ordered any	

Balance Sheet—Long-Term Insurance as at 31st December, 1982

Schulled Street Long Value	Note	19 £000	82 <del>-</del> £000	1981 £000
Funds	74010			
Long-Term Insurance Funds Life Assurance Contingency Fund Investment Reserve	1 <i>(a)</i> ^		120,224 2,000 20,332	110,414 2,000 7,663
mvestilent hoselve		,	142,556	120,077
Current Liabilities				
Outstanding claims and annuities  Depositors  Due to Shareholders' Fund  Creditors	υ	455 102 714 1,213		342 119 612 924
		<del>,</del>	2,484	1,997
			145,040	122,074
Investments	1 <i>(c)</i>	0.4		
British Government Securities Other Fixed Interest Securities Ordinary Shares		,	41,049 959 30,289	23,500 1,584 20,948
Market Value			72,277	46,032
Mortgages on house property and other law within the United Kingdom	loans		48,299	53,213
Freehold and leasehold property, including Company's offices			19,989	19,452
	r		140,565	118,697
Current Assets				gh i sabelita ann an haif
Debtors and Prepayments Taxation Outstanding premiums Investment income accrued and outstand Deposits Balances at Bankers	ďíng .	336 989 323 1,660 945 222	<i>;</i> *	223 465 399 1,407 500 402
<b>X</b>		<u> </u>	4,475	3,377
		•	145,040	122,074

### Consolidated Statement of Source and Application of Funds

for the year ended 31st December, 1982		,
(Excluding Long-Term Insurance)		
	1982 £000	1981 £000
Source of Funds		
Profit before taxation	667	1,162
Movement on Investment Reserve	1,532	(469)
Adjustments for:—		
Special Provision	(1,300)	-
Increase in General Insurance Funds and Liabilities	1,834	587
Increase/(Decrease) in Creditors	56	(35)
Increase in Debtors	(120)	(349)
	2,669	896
$\delta_{ij}$		·
Application of Funds	,	
Dividends paid	288	877
Tax paid	178	125
•	466	1,002
Changes in Investments and Net Liquid Funds		
	· ,	
Increase/(Decrease) in:—	,	
/ Investments and Deposits	2,103	(45)
Balances at Bankers	100	(61)
	2,203	(106)
	2,669	896
	7-1-104 Mac	gent in sent 1948 1

### Notes on the Accounts

- 1. Accounting Policies
- (a) Disclosure Requirements

  The group is not required to comply with the accounting and disclosure provisions of Part I of the Companies Act 1981; the financial statements are drawn up in accordance with Sections 149A and 152A of, and Schedule 8A to, the Companies Act 1948. The Group avails itself of certain of the exemptions from the disclosure requirements of the Companies Acts that are applicable to insurance companies.
- (b) Basis of Consolidation

  The consolidated accounts consist of the accounts of the parent company and its subsidiary made up to 31st December.
- (c) Investments
   (i) Listed securities have been valued at middle market value less accrued interest at 31st December,
   1982. The market value of unlisted sacurities has been estimated by the Directors.
- (iii) Mortgages and other loans are included at the amounts advanced.
- (iii) Properties are shown at open market value less estimated selling costs. All valuations have been carried out within the last three years by external valuers who are all chartered surveyors. Where properties were not valued by them at 31st December, 1982, the directors consider the value at which they are included in the accounts to be fair.
- (d) Investment Reserve
  The following items are dealt with through the Investment Reserve.
- (i) The net unrealised appreciation of the value of investments, as defined in (c) above, over cost at the year end and the profits and losses realised on the sale of it restments (adjusted where appropriate for taxation thereon).
- (ii) Expenditure on office furniture and additional motor cars is initially charged to this Reserve and written off in the year of purchase. Expenditure on computer equipment is also charged but amortised over its estimated useful life.
- (e) Investment Income Investment income comprises dividends due and receivable in the year (including related tax credits), and in the case of rents, interest from mortgages and fixed interest and preference securities, the income accruing on a day-to-day basis.
- (f) General Insurance
- (I) Exchange Rates

  Assets and liabilities in foreign currencies have been translated at the rates ruling on 31st December, 1982. The revenue transactions have been translated at average rates prevailing during the year. The resultant exchange differences have been transferred to Investment Reserve.
- (ii) Unearned Premiums

  The provisions carried forward have been calculated on the 24ths basis with due allowance for commission.
- full provision is made for the estimated cost, less reinsurence recoverable, of all claims notified but not settled at the date of the Balance Sheet, using the best information available at that time. Provision is also made for the cost of claims incurred but not reported until after the Balance Sheet date. Significant delays are experienced in both the notification and sattlement of liability claims. Accordingly, a substantial measure of experience and judgement is required in assessing such outstanding claims, the ultimate cost of which cannot be known with certainty at the Balance Sheet date. Differences between the provisions for outstanding claims at a Balance Sheet date and subsequent revisions and settlements are included in the Revenue Account in later years.
- (iv) Marino
  The fund is considered to be sufficient to provide for all outstanding claims inclusing those still to be reported.

#### 2. Taxation

The charge for taxation includes Income Tax at the basic rate and Corporation Tax at 52 per cent. for the year, subject to the statutory reliefs which reduce the effective rate of such tax to 37-5 per cent. on amounts reserved for long-term policyholders. The charge for taxation in the Long-Term Revenue Account and Consolidated Profit and Loss Account is made up as follows:—

,	Long-Term Revenue Account		Consolidated Profit and Loss Account	
1	1982	1981	1982	1981
Income Tax	£572,570	£786,140	£36,703	£34,921
Corporation Tax	136,071	126,131	25,638	36,283
Advance Corporation Tax	-	-	57,000	61,049
	<del></del>			
	£708,641	£912,271	£119,341	£132,253

Corporation tax losses carried forward by the subsidiary company amounted to approximately £1,377,000 (1981—£310,000).

### 3. Investment Reserve (Long-Term Insurance)

The sum of £1,450,000 transferred to the Long-Term Insurance Fund is made up of £1,675,000 less £225,000 in respect of the expenditure and amortisation referred to in note 1(d) (ii).

#### 4. Directors' Remuneration

Directors' remuneration for the year was:-

	1982	1981
Fees	£30,992	£27,881
Other emoluments	137,721	47,176
Pensions paid to former Directors or their widows	15,659	12,778
	***************************************	<del></del>
	£194,372	£87,835
	ن <u>ىدە بارائىيىلىدە ئاسىمىدە</u> ئىسىمىلىدە ئىسىمىدە	
Chairman	£48,923	£9,788
Highest paid Director		£37,493
	Number of D	ĭrectors
Other Directors by scale:		
Up to £5,000	Ś	б
Exceeding £5,000 up to £10,000	<del>gu</del> n	1
Exceeding £10,000 up to £15,000	1	44
Exceeding £35,000 up to £40,000	1	<u></u>
Exceeding £40,000 up to £45,006	†	

### 5. Employees' Remuneration

The number of employees in the Group in receipt of empluments in excess of £30,000 was as follows:

	1982	<i>1981</i>
Exceeding £30,000 up to £35,000	2	2

#### Notes on the Accounts (continued)

#### 6. Loans to Directors and Officers

(i) Directors (cr c nected persons)

Details of such loans are shown below. Policy loans, which are secured on life assurance policies, were made on the terms and conditions appertaining to all borrowers at the time the loans were made. Mortgage advances are loans made for the purpose of staff house purchase and are secured on the main residence of the borrower and life assurance policies. All due interest has been paid.

		Loan at 1.1.82	Maximum Loan during 1982	Loan at 31.12.82	Average rate of interest
Mrs. Valerie Profumo (Wife of Mr. J. Profumo)	Policy loan	£41,000	£41,000		7.76%
Mr. D. H. Radley	Mortgage advance	£7,500	£7,500	£7,500	2.9%
Mr. B. E. Radley	Mortgage advance	£35,500	£35,500	£32,500	6.7%
Mr. R. A. F. Ostime (ii) Officers	Mortgage advance	£17,950	£17,950	£17,950	4.9%

Staff loans for the purposes of house purchase and loans in respect of season tickets existed as follows:—

Aggregate amount outstanding £128,456 Number of Officers 3.

#### 7. Auditors' Remuneration

The remuneration of the auditors for the year amounted to £40,500 (1981—£40,500).

#### 8. Staff Pension Fund

The Group's liabilities under the Staff Pension Fund are funded from the Revenue Accounts by normal contributions based on pensionable earnings (14 per cent. for males and 16 per cent. for females) with additional special contributions of £178,865 made up as follows:—

Parent company	£175,000 p.a. for 23 years f	*	famuary, 1983
Subsidiary company	E3,865 p.a. for 7 years from 1	Isla	ary, 1983

#### 9. Share Capital

The authorised, issued and fully paid-up share capital of the Company is made up as follows:--

	1982	1981
1,400,000 Ordinary Shares of £1 each	£1,400,000	-
20,000 3-5% (formerly 5% gross) Cumulative Preference Shares of £5 each	سبب	£100,000
4,755,000 Daferred shares of 25p each	3	1,188,750
4,755,000 Ordinary Shares of tp each	****	47,550
	-	Marie assessment a contract
	£1,400,000	£1,333,300
	the state of the s	*******************

#### 10. Outstanding claims

Outstanding claims in the Balance Sheet of the Group are made up as follows:---

	Properly and Accident		Motor	
	1982	1981	1982	1981
Gross liabilities	£3,090,783	ER, 134,635	£1.899.020	£1,558,110
Reinsurance recoverable	1,055,617	368.8 <b>03</b>	91,050	109,000
Net liabilities	£2,035,166	£1,763,835	£1,707,970	£1,449,110
	Military of the Control of the Contr		214 Transmit or any paternaum	

#### 11. Special Provision

The subsidiary company is potentially liable on claims, arising from industrial diseases, under liability insurances effected approximately 25 years ago. There exist considerable uncertainties concerning the manner in which the company could be held liable. In the circumstances the company has set up a specific provision of £1,300,000 based on a prudent view of the loss which may have been incurred at 31st December, 1982.

#### 12. Investments

(i) If the assets had been realised at the values referred to in note 1 (c) it is estimated that the additional liability to corporation tax would have been:—

	1982	1981
Long-Term Fund		
Group (excluding Long-Term)	19,000	75,000
Company	19,000	3,000

- (ii) Uncalled capital on investments held by the Company in the Long-Term Fund amounted to £314,490 (1981—£100,000) at the year end.
- (iii) The Company has in the Long-Term Fund contracted for capital expenditure not provided for in these accounts of approximately £1,950,000 (1981—nil).

#### 13. Investment in Subsidiary

The investment in subsidiary represents the entire share capital of the United Standard Insurance Company Limited which has a wholly owned subsidiary the Vigilant Assurance Company Limited. The investment is shown in the Company's Balance Sheet at net asset value excluding Investment Reserve. The excess arising during the year amounting to £36,000 (1981—£155,000) has been credited to Retained Profits and Reserves.

#### 14. Ultimate Holding Company

The ultimate holding company is Winterthur Swiss Insurance Company, a company incorporated and registered in Switzer and.

Chairman.

Director.

Director.

266, Bishopsgate, London EC2M 4QP

28th & pril, 1983.

#### Report of the Auditors

We have audited the financial statements on pages 8 to 17 for the year ended the 31st December, 1982 in accordance with approved Auditing Standards.

In our opinion the financial statements comply with the provisions of the Comparies Acts 1948 to 1981 applicable to Insurance Companies.

London 28th April, 1993.

Change A Accountants.

Delotte News Sells

#### **MANAGEMENT**

Managing Director

Deputy Managing Director and Actuary

D. H. Radley, F.I.A.

B. E. Radley, F.I.A., A.S.A.

### **Assurance Business and Data Processing**

Assistant General Manager

Joint Actuary Deputy Actuary

Deputy Life Manager

Assistant Manager (Pensions)

Assistant Life Manager Assistant Life Manager Assistant Life Manager

Data Processing Manager

Assistant Data Processing Manager Assistant Data Processing Manager R. K. Muddle, F.C.I.I.

F. W. Brooks, F.I.A.

G. V. Budd, F.I.A.

J. T. Webster, F.C.I.I.

D. L. Jones, A C.I.I.

B. A. Moss, A.C.I.I.

J. D. Ridgway, A.C.I.I.

R. M. Wheble, B.Sc., F.C.I.I.

R. A. Halligan

D. F. Griffith

A. G. Lord, A.I.D.P.M.

#### Sales Organisation

Deputy General Manager

Sales Manager

Assistant Sales Manager

Assistant Manager

Sales Training Manager

**Assistant Sales Training Manager** 

Regional Manager Regional Manager Regional Manager E. E. Holland

D. Corfield

B. I. Treadway, A.C.I.I., F.L.I.A.

M. J. Hayter

J. S. Knight, A.C.I.I.

G. H. Dibnah, T.D.

B. T. J. Eades

N. J. Lister, F.L.I.A.

J. C. Porter

#### Investments

General Manager

Investment Manager

R. A. F. Ostime, F.' 1.

J. She Idick, B.A.

#### Secretarial and Accounts

Deputy General Manager and Secretary

Chief Accountant

Collection Department Manager

Office Services Manager

Staff Marringer

Assistar - Janager (Staff)

Special Projects Manager

LD. Fox, F.C.A.

Vise, F.C.A.

3 T. Sully

a. A. Thompson, B.Sc. (Econ.)

F. W. Lee, A.C.LL

.. J. Boutle, B.A., D.M.S.

M. A. Read, F.L.

Medical Officer

D. D. Gabs, D.M., F.R.C.P.

# **UNITED STANDARD Insurance Company Limited**

#### **MANAGEMENT**

General Manager

R. A. F. Ostime, F.I.A.

### General Insurance Business

Assistant General Manager

Agency Manager

Manager

Assistant Fire and Accident Manager

Motor Manager

Motor Ciaims Manager

**Assistant Motor Manager** 

D. Hinchcliffe

K. H. Blundell, A.C.I.I.

B. W. A. Tyler, F.C.I.I.

H. Hargreaves, M.M., A.C.I.I.

R. W. Easterbrook

F. C. Pullen, A.C.I.I.

S. C. Brown, A.C.I.I.

#### **Statistics**

Statistician

M. A. Read, F.I.A.

### Secretarial and Accounts

Secretary and Accountant

J. W. Timmis, F.C.A.

266 Bishopsgate, London EC2M 4QP *Telephone:* 01-247 3200

#### **SALES ORGANISATION**

**London and Home Counties (North)** 

Regional Manager Regional Office N. J. Lister, F.L.I.A. 8 Station Road, Watford, WD1 1EG

City Inspector Pensions Inspectors A. E. A. Caville R. R. Moody, A.P.M.I. F. G. Stanton

North West London Area Manager Area Office

J. A. Carter 8 Station Road, Watford, WD1 1EG

Berks and Bucks Area Manager Area Office

K. G. Athill Hurstleigh, Coronation Road, South Ascot. Berks SL5 9HQ

Ascot 21426

Bedford and Northampton Assistant Area Manager Area Office

K. Isaacs 27 St. Cuthberts Street Bedford, MK40 3JG

Bedford 66005/61966

North East London District Manager

H. B. Randall

01-504 3202 (Woodford Green)

West London District Manager

A. R. A. Day

Uxbridge 34378

. South West Essex District Manager

R. J. Jiggins

Romford 27519

East Essex District Manager

J. Roberts

Rayleigh 775166

Cambridge and South Sulfolk District Manager

R. V. Harvey, F.L.I.A.

Sudbury 72865

London and Home Counties (South)

Regional Manager Regional Office B. T. J. Eades 3-5 Clair Road,

Haywards Heath, Sussex RH16 3DP Haywards Heath 414635/6

Pensions Inspector

D. J. Small

Hampshire Area Manager Area Office

L. W. Deanc 19-21 High Street, Ringwood, Hants BH24 1ÅB

Ringwood 79322

Sussex Area Manager Area Offics

W. Morris, F.L.I.A. 53 Portland Road, Hove, Sussex BN3 5DQ

Brighton 722288

South West Landon District Manager

K. W. Mr. Yon

Walton-on-Thames 27115

South East London Senior Inspector

G. A. Gardner

01-777 5453 (West Wickham)

North West and East Kent District Manager

D. L. Hambrook

Canterbury 66369

Midlands Regional Manager Regional Office

**Birmingham and Warwickshire** Assistant Area Manager Area Office

East Midlands Assistant Area Manager Area Office

Staffordshire. Area Inspector

North and North Wales Regional Manager **Regional Office** 

Pensions Inspector

Merseyside and North Wales Area Manager Area Office

North Lancs Assistant Area Manager Area Office

South Manchester Assistant Area Manager Area Office

West Yorkshire Senior Inspector

West and South Wales Assistant Regional Manager **flegional Office** 

City/Pensions Inspector

Bristol and Somerset Assistant Area Manager Area Office

Cotswolds Assistant Area Manager Area Office

Devon and Cornwall Assistant Area Manager Area Office

South Wales District Manager J. C. Porter 34 Harborne Road, Edgbaston,

Birmingham B153AA

C. T. A. Thorndale 34 Haiborne Road, Edgbaston, Birmingham B153AA

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021-455 8901

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Wolverhampton 24160

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061-969 8321

T. J. McTigue

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Chester 316821/2

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Blackburn 675219/0

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f. Whitehead

Morley 538392/538438

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0272 738988

S. Earnshaw, F.L.I.A.

A. G. Woodisse 34 Whiteladies Road, Clifton, Bristol BS8 2LG

0272738988

P. H. Sutherland 10 Royal Crescent, Cheltenham, Glos GL503DA

Cheltenham 24836/20100

B.A.T. Heslop 12 The Crescent, Plymouth, Devon PLI 3AB

Plymouth 669633

T. H. Jones

Tonyrondy 433679

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# **UNITED STANDARD Insurance Company Limited**

Flead Office—Ely Grange, Frant, Tunbudge Wells, Kent TN3 9BZ Telephone 0892 39111

## AGENCY ORGANISATION

<i>9</i>	K. H. Blundell, A.C.I.I.
Agency Manager	M. Th. Standard

South East Development Superintendent Agency Inspector Agency Inspector	S. Wood, B.Sc. (Hons.) P. R. Troubridge N. C. Chapman	Horsham 731531 Whitstable 275418 Tunbridge Wells 39111
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	•	
East Anglia Development Superintendent Agency Inspector	D. F. Barber J. R. Hartwell	Huntingdon 75219 Needham Marks, 721722
N.		

Hampshire Senior Agency Inspector	W. C. Stevens, A.C.I.I.	Wimberste 885555
Poine Counties West Agency Inspector	D. Scott, B.A.	Thame 5915

Gristol  Development Superintendent  Agency Inspector	P. C. Churchill P. J. Wallers	Bristol 735170 Bristol 735170
Agency Inspector		

Midiands  Reg and Office = 34 Harborne Road, Edgbastor  Area Superintendent  Agency Inspector  Agency Inspector	r, Birmingham B 153AA J. A. Langstaff A. R. Sullivan T. J. L. Twist	Tel, 021-455 8901

Leeds Agency Inspector	D. A. Raw	Harrogate 66424
Manchester  North - Agency Inspector  South - Agency Inspector	K. W. Lamb A. Murtagh	Stockport (061-494) 6177 Sale (061-973) 2315