Contents							Page
Boards of Directors	••		••	• •		• •	2
Chairman's Statemen	t	• •				••	3
Directors' Report .	•	••	, ,		• • ,	••	5
Revenue Accounts .	• • • •	••		••	••	••	8
Consolidated Profit ar	nd Loss Ac	ccunt	••		• •	• •	10
Balance Sheets	• ••	••	••	• •		••	11
Balance Sheet—Long	-Term Insu	ranc¢	• •		••	••	12
Consolidated Statemer	nt of Sourc	e and A	pplicati	on of Fu	ınds	• •	13
lotes to the Accounts	• •	• •	• •		••	••	14
uditors' Report	1 •	• •	• •	* *	**		17
ienagement—Provide	ent Lifo	• •	••	••	• •	••	18
lanagement—United	Standard	* *	• •	v +	••	# 8	19
gency Organisation	• •	• •	••	1.			20



Founded 1877

PRESIDENT

Reginald J. W. Crabbe, F.I.A.

BOARD OF DIRECTORS

David H. Radley, F.I.A. (Chairman)

Sir John Colville, C.B., C.V.O.

Reginald J. W. Crabbe, F.I.A.

R. Anthony F. Ostime, F.I.A.

John Profumo, C.B.E.

Bruce E. Radley, F.I.A., A.S.A.

Dr. Hans R. Studer

The Rt. Hon. Lord Trend, P.C., G.C.B., C.V.O.

UNITED STANDARD Insurance Company Limited Founded 1907

BOARD OF DIRECTORS

David H. Radley, F.I.A. (Chairman)

J. Donall Fox, F.C.A

Eric E. Holland

R. Anthony F. Ostime, F.I.A.

Bruce E. Radley, F.I.A., A.S.A.

PROVIDENT GROUP

STATEMENT BY THE CHAIRMAN

1981 was a very significant year in the history of the Provident Group due to the acquisition of the remainder of the share capital of Provident Life by Winterthur Swiss Insurance Company, the parent company of a major international insurance group. This event which will greatly assist our future development was the culmination of the cordial relationship that has existed between us since Winterthur acquired a 25% shareholding in 1967.

It is fitting to acknowledge the efforts of my predecessor, Mr. R. J. W. Crabbe, who register quished his position as Chairman on 1st January, 1982, having held that office for the past 15 years. Since joining the Company in 1935 he has had an immense influence on its progress, and it is appropriate that his final few months as Chairman saw our transition to full membership of the Winterthur group. I am sure that all concerned will welcome the Directors' decision to appoint him Pres'dent of Provident Life and be pleased that his knowledge and experience will still be available to us as he continues to be a member of the Board.

Long-term business

New annual premiums for life assurance increased from £2.3 million to £2.5 million which was a very creditable result in view of our sources of business being highly mortgage-related. New annual premiums for pension business however were £0.6 million compared with £1.0 million in the previous year.

In December we declared a new special bonus for personal and individual pension policies in a form that we consider to be superior to the terminal bonus concept, in that special bonuses once attached to a policy cannot be taken away. Also for our personal pension policies we have introduced a loanback scheme, more flexibility, and the pensions-mortgage plan under which these policies can assist with house purchase. These new products have caused much interest and, together with others we are introducing for life policies and group pensions, have enabled us to enter 1982 with confidence.

At the end of the year the long-term funds stood at £112.4 million and the Investment Reserve at £7.6 million compared with the 1980 figures of £103.7 million and £6.2 million. Two-thirds of the cash flow available was invested in Government securities and one-third in equity type investments. The gross rate of interest earned on the long-term funds rose to 9.43 per cent compared with 9.21 per cent in 1980.

The expenses and commission during the year were £7.4 million compared with £6.9 million in the previous year, an increase of 3 per cent. The major computer systems introduced in recent years are now very effective and have resulted in continued improvement in the services that we offer to our policyholders, brokers and agents.

The annual valuation was carried out by the actuary on bases similar to the previous year except for an up-dating of the mortality table used for life policies, and a rise of 0.25 per cent in the rate of interest assumed in the valuation of pure endowment policies. The surplus emerging in 1981, including a transfer of £0.8 million from investment reserve, totalled £5.6 million. This provided for the cost of the reversionary bonuses at the annual declaration at the end of 1981 which were maintained at the rates declared in the previous year, except that, as already mentioned, a new special bonus was declared on pure endowment policies for the self-employed and for individuals. At the end of the year the Life Assurance Contingency Fund of £2 million, the Valuation surplus carried forward of £1.1 million, and the Investment Reserve of £7.6 million provided valuable additional protection to policyholders.

General insurance business

Premium income during the year was 24.* million compared with £4.4 million in the previous year.

The underwriting result of the Presenty and Accident account was satisfactory in those classes of business we are currently writing, but in respect of risks outside the United Kingdom transacted some years ago further claims and reserving requirements emerged which resulted in a loss in the account as a whole.

The underwriting loss in the Motor account, which was lower than in the previous year, was due in part to the expense pressure caused by a fall in the number of units insured, and in part to a deliberate strengthening of our reserving basis. Our effort to obtain a wider range of private car business has had an encouraging start.

Investment income increased 25 per cent to £728,000 and the profit after tax on the general insurance subsidiary was £355,000 compared with £46,000 in the previous year.

At the end of 1981 the small amount of business remaining in Vigilant Assurance Company Limited was transferred to United Standard Insurance Company Limited. We shall retain the Vigilant in our Group, but it is not at present authorised to transact insurance business.

Profit and Loss Account

The group profits after tax were £1,030,000 compared with £708,000 in the previous year.

This was composed of transfers from the long-term fund of £623,000 against £559,000 in the previous year, profits of the parent company's shareholders' fund (after charging Advance Corporation Tax) of £52,000 against £103,000, and profits of the subsidiary of £355,000 against £46,000.

Crectors and Management

On the 15th July, 1981 Dr. Peter Binswanger retired from the Board after 10 years service during which his help and advice was greatly valued, and he takes with him our wishes for a long and happy retirement. In his place on the Board we welcome Dr. Hans R. Studer, the General Manager of Winterthur Life.

In consequence of the Winterthur acquisition already referred to Major Philip Profumo and Mr. Henry R. James resigned from the Board on 27th October, 1981 after 19 years and 15 years service respectively. Mr. John Profumo ceased to be Deputy Chairmen from the date, and is leaving the Board on 29th April, 1982. This ends the Company's close association with the Profumo family which has existed for 105 years and I wish to thank them for all they have done for the 'vell-being of the Company and of its staff, and in particular for their recent efforts to ensure the future progress of the Company from a firm base of responsible ownership.

It is with great pleasure that I record the appointment to the Board from 1st January, 1982 of two of my executive colleagues, Mr. Bruce E. Radley, who was also appointed Deputy Managing Director and Actuary, and Mr. R. Anthony F. Ostime, General Manager.

Also at 1st January, 1982 Mr. E. E. Holland was promoted to Deputy General Manager, Mr. J. D. Fox to Deputy General Manager and Secretary and Mr. R. K. Muddle to Assistant General Manager.

Staff

In conclusion I should like, on behalf of my fellow directors and myself, to express my thanks to all the staff of the Group for their efforts in 1981 which have enabled us to show such satisfactory results, and to wish them every success ir 1982.

Miller D. H. RADLEY,
Chairman

DIRECTORS' REPORT

for the year ended 31st December, 1981

The Directors have pleasure in presenting their Report for the One Hundred and Fourth Year of the Company's business.

PRINCIPAL ACTIVITIES

The principal activities of the Company and of its wholly-owned subsidiary, the United Standard Insurance Company Limited, are respectively the transaction of Long-Term Insurance Business and General Insurance Business in the United Kingd am.

LONG-TERM INSURANCE

New Long-Term Insurance Business written during the year (after deduction of reassurance) was as follows:-

	1981	1980
Number of policies	12,429	12,454
Mullipet of holicies	£000	£000
A mount promisers	3,138	3,394
Annual premiums	565	622
Single premiums	182,742	192,647
Sums assured Annuities per annum	426	679

Premiums for the year amounted to £17,210,282 (1980—£15,250,835).

Investment income *ctalled £9,773,800 (1980-£8,801,300) and the gross rate earned on the Long-Term Insurance Funds was £9.43 per cent. (1980—£9.21 per cent.).

Mortgage advances on house property outstanding at the end of the year amounted to £52.2 million. The average amount of each advance outstanding was £3,599.

Bonus declarations—Reversionary bonuses upon with-profits policies in the participating fund were declared for the year 1981 at the following rates:-

Life Assurance Policies:-

- Compound Bonus series—£4-40 for each £100 of policy and existing bon cress.
- (ii) Simple Bonus series—£4.95 for each £100 of policy and a final bonus on policies becoming claims by maturity or death in 1982. For normal whole life or endowment assurance policies the final bonus will be 15 per cent. of all previous benus additions.

Policies in the Pensions Business Fund:--£3.65 ordinary and £1.75 special for each £100 of policy and total existing bonuses on individual pure andowment and term assurances.

E3-65 for each £100 of policy and existing bonuses on all other pure endowment assurances.

The annual valuation of the liabilities of the Long-Term Insurance Business as at 31st December, 1981 has been made by the Actuary. Life assurances were valued by the net premium method using the A. 1967–70 mortality table adjusted in certain cases for female lives and interest rates of 3 per cent. per annum for with-profits assurances, 4 per cent. for simple bonus additions thereon, 3 per cent. for compound bonus additions thereon, and 42 per cent. for without-profits assurances, with additional reserves for some older policies. For life assurances the premiums were modified in order to reduce new business strain. Annuities were valued on the a(55) mortality table using interest of 5 per cent. for without-profits policies, 3½ per cent. for with-profits policies and 5 per cent. for bonus additions thereon. Pure endowment assurances in the Pensions Business Fund were valued by the met premium method at 5½ per cent. for with-profits and 7½ per cent. for without-profits. Credit was taken for the Long-Term lessurance Funds at the value shown in the balance sheet. lorsurance Funds at the value shown in the balance sheet.

The valuation showed a surplue at the and of the year as follows:—		
The valuation showed a surplus at the end of the year as follows:—	1981 £	1980 £
Balance of surplus brought forward from previous year: Life Assurance Contingency Fund Valuation surplus Transferred from Investment Reserve Increase in value of linked assets	2,000,000 1,104,881 800,000 50,000	1,000,000 958,429 1,600,000
Surplus arising in year	4,743,812	4,163,259
Surplus at the end of the year	£8,698,693	£7,721,688
Acting on the advice of the Actuary, the Directors have allocated the surp	olus as follows:	
	1981	1980
To policyholders To Profit and Loss Account:	£ 4,958,316	£ 4,057,439
Shareholders share of divisible profits Non-divisible profits Balance of surplus carried forward unappropriated:	392,779 230,000	339,368 220,000
Life Assurance Contingency Fund Valuation surplus	2,000,000 1,117,598	2,000,000 1,104,881
	£8,698,693	£7,721,688
GENERAL INSURANCE		
The accounts of the subsidiary show:—	4.004	4000
Premiums written	1981 £000 4,775	1980 £000 4,425
Investment income Underwriting results Miscellaneous and taxation	728 (343)	580 (506)
Profit after taxation	(30) 355	46
PROFIT AND LOSS ACCOUNT		*************
The consolidated profit for the year after taxation was £1,030,000 (1980-	-£708,000).	
Parent company Subsidiary	1981 £000 675 355	1980 £000 662 46
Profit after taxation Transferred to Investment Reserve Preference dividend	1,030 200 3	708
Profit attributable to ordinary shareholders Ordinary dividends (payable and proposed)	827 618	705 542
Added to Retained Prolits and Reserves	209	163

SHARE CAPITAL

At an Extraordinary General Meeting of the Company held on 23rd October, 1981, a special resolution was passed (previously canciloned by the Ordinary Shareholders at their own separate meeting) which created 4,755,000 Ordinary shares of 1p each fully paid and converted the existing 4,755,000 Ordinary shares of 25p each into 4,755,000 Deferred shares of 25p each, the holders of such Deferred shares having, *Inter alia*, no right to receive any dividend and no right to attend any General Meeting of the Company. The sum of £47,550 was transferred from unappropriated profits in respect of this capitalisation issue.

DIVIDENDS

The Directors have recommended the payment of a final dividend of 6.0p per Ordinary share of 1p on 17th May, 1982. This together with the interim dividend paid on 30th October, 1981 of 7.0p per Ordinary share of 25p makes a total of 13.0p for the year 1981 (1980—interim 5.2p, final 6.2p per Ordinary share of 25p).

The Board of Directors of the Company is as set out on page 2. Dr. P. Binswanger retired in July, 1981, and Mr. H. R. James and Major P. Profumo retired in October, 1981. Since the last Annual General Meeting Dr. H. R. Studer was appointed to the Board in July, 1981 and Mr. B. E. Radley and Mr. R. A. F. Ostime woro appointed in January, 1982 and in accordance with the Articles of Association retire and being eligible offer themselves for re-election. The Rt. Hon. Lord Trend retires by rotation and being eligible also offers himself for re-election.

INTERESTS OF DIRECTORS

According to the Register of Directors' Share Interests none of the Directors had any interest in the shares of the Company at 31st December, 1981.

The table below sets out the interest in shares of the Company at 1st January, 1981, or at date of appointment if later, of those Directors who were Directors at 31st December, 1981.

At 1st January, 1981

	*** **** ***		
	Ordinary Shares	Preference Shares	
Directors			
Beneficial: Sir John Colville R. J. W. Crabbe John Profumo D. H. Radley Dr. H. R. Studer (Appointed 15.7.81) The Rt. Hon. Lord Trend	1,000 3,112 275,793 1,675	95 629 —	
Non-Beneficial: R. J. W. Crebbe John Profumo D. H. Radlay	703,381 806,214 ——	46 46 10	

EMPLOYMENT OF DISABLED PERSONS

It is the Company's policy to:-

- (a) give full and fair consideration to all applications for employment, regard to disability only being given where such disablement could affect their competence to perform a task or where health and
- (b) retain whenever possible any member of staff who may have become disabled and to provide such training or re-training as may be appropriate,
- (c) provide the same training, career development and promotion opportunities to disabled employees as is offered to other employees, having regard to any disability outlined in (a) above.

The average number of persons employed during the year by the Group under contracts of service in each week was 568 (1980—613) and the aggregate remuneration for the year was £3,956,847 (1980—£3,638,744).

Charitable donations amounting to £1,778 (1980-£1,494) were made by the Group during the year.

A resolution will be put to the members of the Company at the Annual General Meeting proposing the re-appointment of Deloitte Haskins & Sells as auditors for the ensuing year.

By Order of the Board,

D. FOX, Secretary.

266 Bishopsgate, London EC2M 4QP April, 1982.

Revenue Accounts for the year ended 31st December, 1981

Revenue Accounts for the year ended 31st L	ecembe			4000
•	Note	£000	981 £000	1980 £000
Long Term Insurance	,,,,,,	•		
Funds at beginning of year:			404 7700	04 577
Long-Term Insurance Funds			101,703	94,577
Life Assurance Contingency Fund			2,000	1,000
•			103,703	95,577
Premiums			17,210	16,251
Investment income	12		9,774	8,801
			130,687	120,629
Claims incurred:		4 700	,	2,125
Death		1,739		4,682
Maturity		4,283		2,394
Surrenders		2,932		1,186
Annuities		1,173	,	1,264
Commission		1,344 6,117	₽	5,696
Expenses	•	912		620
Taxation	3			
		18,500		17,967
Transferred to Consolidated Profit and Loss Account Life Assurance Fund—	:			
Shareholders' share of divisible profits		393		339
Non-divisible profits		230		220
(40)1-divisible blente		<u> </u>		<u> </u>
			19,123	18,526
			111,564	102,103
Transferred from Investment Reserve	8		800	1,600
Change in value of investments of Unit Fund (after adjustment for taxation)			60	
			112,414	103,703
Funds at end of year			At a standard At a St	empletic - Printed

Property and Accident	Note	£000	1981	£000	1980 £000
Premiums				2,810	2,445 (107)
(Increase)/Decrease in unearned premiums				(82) 2,728	2,338
Premiums earned				2,720 0	
Claims incurred	٠,	1,660 4 21		•	1,294 383
Commission Expenses	1	829			733
Exchange surplus/(deficit)	1 <i>(e)(i)</i>	(92)			21
				2,818	2,431
Transferred to Consolidated Profit and Loss Ac	count		(Loss)	(90)	(Loss) (93)
Motor				4.000	4.000
Premiums				1,959 13	1,980 (154)
(Increase)/Decrease in unearned premiums				1,972	1,826
Premiums earned		1		1,972	· · · · · · · · · · · · · · · · · · ·
Claims incurred		1,261			1,380 362
Commission		349 621			502
Expenses				2,231	2,244
	,		(Loss)	(259)	(Loss) (418)
Transferred to Consolidated Profit and Loss Ac	ecount		(LUSS)	(203)	(1035) (410)
Marine					
Fund at beginning of year				28	51
Premiums				6	· · · · · · · · · · · · · · · · · · ·
				34	51
Claims paid		7			12
Expenses		5			5 1
Exchange surplus/(deficit)	1 <i>(e)(i)</i>	(3) 19			28
Fund at end of year				28	46
			game de e		70 41 45 44 44 44 44 44 44 44 44 44 44 44 44
Transferred to Consolidated Profit and Loss Ad	count		(Profit)	6	(Prollt) 5

Consolidated Profit and Loss Account for the year ended 31st December, 1981

	·Note	1981 £000	1950 £000
Transferred from Revenue Accounts:			
Life Assurance Fund (after taxation) Shareholders' share of divisible profits Non-divisible profits Property and Accident Motor Marine	,	393 230 (90) (259) 6 ———————————————————————————————————	339 220 (93) (418) 5
Investment income		899	<i>⇒</i> 760
Miscellaneous profits		29	20
• ,		1,208	833
Expenses		46	37
Taxation	3	132	88
		178	125
Profit after taxation (dealt with in accounts of parent company £675,000 (19	NRO 6662 000)\	1,030	708
Transferred to Investment Reserve	2002,000//	200	·
		830	708
Dividends:			
Preference Ordinary (see Directors' Report)		3	3
Interim, paid 30th October, 1981		333	247
Proposed final		285	295
		621	545
Retained profit		209	163

Balance Sheets as at 31st December, 1981

1981 1980	Balance Sheets as at 31st December, 1981	•				
Capital and Reserves 2	Baranco Chouse		1981		1980	
Capital and Reserves 1,336 1,336 1,289 1,289 1,289 1,289 1,466 1,441 1,441 1,441 1,441 1,441 1,441 1,461 1,441 1,461		Note	Group Co	ompany £000	G, 00p	
Share Capital Retained profits and reserves 1,628 1,628 1,466 1,765	Comital and Reserves	_	4.000	1 226	1.289	
Retained profits and reserves 2,964 2,964 2,755 2,755	Capital and Model 1	2	•			1,466
Insurance Funds and Liabilities	Retained profits and reserves		1,020	1,020		
Property and Accident—Unearred premiums Outstanding claims	Metamod Promi		2,964	2,964	2,755	2,755
Note	Insurance Funds and Liabilities		085		903	
Motor Unearned premiums	Branchy and Accident—Unearned premiums	4.1	1		1,411	
Motor Unearned premiums	Outstanding cours	11				
Outstanding claims	Motor—Unearned premiums	11				
Other Liabilities 196 231 5 Sundry Creditors 104 104 87 87 Taxation 287 287 543 543 Dividends payable and proposed 8,583 3,355 8,061 3,390 Long-Term Insurance per separate Balance Sheet 114,411 114,411 105,514 105,514 Long-Term Insurance per separate Balance Sheet 114,411 114,411 115,575 108,904 Investments 1(b) 3,882 4,187 299 British Government Securities 907 10 400 12 Other Fixed Interest Securities 907 10 400 12 Other Fixed Interest Securities 441 45 504 490 Preference Shares 815 776 730 694 Ordinary Shares 6,045 1,221 5,821 1,495 Market Value 926 826 826 86 Freehold property including Company's offices 926 826 86 </td <td>Outstanding claims</td> <td>, ,</td> <td></td> <td></td> <td></td> <td></td>	Outstanding claims	, ,				
Sundry Creditors 196 287 287 543 543 543 543	Marine Fund		5,032		4,445	
Sundry Creditors	Other Liabilities		196			
Taxation 287 287 343 345	Sundry Creditors			104		
Norther Name Nort	Toyotion			287	543	543
Long-Term Insurance per separate Balance Sheet	Dividends payable and proposed			2 255	8.061	3,390
100g-Term Insurance per separate Balance Sheet 113,575 108,904 1122,994 117,766 113,575 108,904 113,575 108,						105,514
Investments	Torm Insurance per separate Balance Sh	est	114,411			400.004
Investments	Long-Term mode and party			117,766		108,904
Investments	,	4761				
Stritish Government Securities 907 10 400	Investments	1(0)	3.882			
Other Fixed Interest Securities 441 435 504 Preference Shares 815 776 730 694 Ordinary Shares 6,045 1,221 5,821 1,495 Market Value 926 826 826 826 Freehold property including Company's offices 32 - 28 - Mortgages on house property 7,003 1,221 6,675 1,495 Less: Investment Reserve 1(c) 507 127 776 245 Less: Investment Reserve 6,496 1,094 5,899 1,250 Investment in subsidiary 12 1,551 - 1,396 Investment in subsidiary 6,496 2,645 5,899 2,648 Current Assets 1,123 53 1,078 59 Sundry Debtors 130 - 120 - 2 2 Taxation 612 612 308 308 308 308 308 308 308 308	British Government Securities			10		
Preference Shares 815 776 730 301 Ordinary Shares 6,045 1,221 5,821 1,495 Market Value 926 826 826 Freehold property including Company's offices 32 28 86 Mortgages on house property 7,003 1,221 6,675 1,495 Less: Investment Reserve 1(c) 507 127 776 245 Less: Investment Reserve 6,496 1,094 5,899 1,250 Investment in subsidiary 12 1,551 1,396 Investment in subsidiary 12 6,496 2,645 5,899 2,648 Current Assets 1,123 63 1,078 59 Sundry Debtors 130 120 120 120 Taxation 612 612 308 308 Due from Long-Term Fund 2 2 2 Deposits 55 13 116 25 Balancos at Bankers 8,583 3,355 </td <td>Other Fixed Interest Securities</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Other Fixed Interest Securities					
Ordinary Shares 6,045 1,221 5,821 1,495 Market Value 926 826 - 826 Freehold property including Company's offices 32 - 28 Mortgages on house property 7,003 1,221 6,675 1,495 Less: Investment Reserve 1(c) 507 127 77C 245 Less: Investment Reserve 6,496 1,094 5,899 1,250 Investment in subsidiary 12 - 1,551 - Investment in subsidiary 12 - 1,551 - Sundry Dobtors 130 - 120 - Sundry Dobtors 130 - 120 - Taxation 612 612 308 308 Due from Long-Term Fund 2 - 2 - Due from Subsidiary Company 167 30 540 350 Deposits 55 13 116 25 Balances at Bankers 8,583	Preference Shares			776	730	094
Market Value 6,045 1,221 826 Freehold property including Company's offices 32 — 28 Mortgages on house property 7,003 1,221 6,675 1,495 Less: Investment Reserve 1(c) 507 127 776 245 Less: Investment In subsidiary 12 6,496 1,094 5,899 1,250 Investment in subsidiary 12 — 1,551 — 1,396 Current Assets 1,123 53 1,678 59 Sundry Dobtors 130 — 120 308 308 Texation 612 612 308 308 308 308 Due from Long-Term Fund — 2 2 2 2 2 Due from Subsidiary Company 167 30 540 350 350 360 3,390 Deposits 8583 3,355 8,061 3,390 105,514 105,514 105,514 105,514 105,514 105,514 </td <td>Ordinary Shares</td> <td></td> <td></td> <td>4.004</td> <td>E 071</td> <td>1.495</td>	Ordinary Shares			4.004	E 071	1.495
Prechold property including Company's offices 32				1,221		
Total Contract Property Total Contract P	Market Value					-
Less: Investment Reserve	Freehold property michany Company		32			
Less: Investment Reserve	Mortgages on nouse property		7.003	1,221		
Less: Investment Reserve 6,496 1,094 5,899 1,250 1,396		3 (c)		127	776	240
Investment in subsidiary 12	Less: Investment Reserve	. (-)	- 400	1.004	5.899	
Current Assets 1,123 53 1,078 59		_	6,498		- Land	1,396
Current Assets 1,123 53 1,078 59 Sundry Debtors 130 120 120 Taxetlon 612 612 308 308 Due from Long-Term Fund 2 2 2 Due from Subsidiary Company 167 30 540 350 Deposits 55 13 116 25 Balances at Bankers 8,583 3,355 8,061 3,390 Long-Term Insurance per separate Balance Sheet 114,411 114,411 105,514 105,514	ttin subsidiary	12			ب يا المنظمة بالمن يوميسيوني <u>نب</u> بالان شور خاند خدم	2 648
Current Assets Sundry Debtors 1,123 53 120 Taxation 612 612 308 308 Due from Long-Term Fund 2 2 2 Due from Subsidiary Company 167 30 540 350 Deposits 55 13 116 25 Balances at Bankers 8,583 3,355 8,061 3,390 Long-Term Insurance per separate Balance Sheet 114,411 114,411 105,514 105,514	Investment in Substance,		6,496	2,645	5,899	
Sundry Debtors 130 — 120 Taxation 612 612 308 308 Due from Long-Term Fund 2 — 2 — 2 Due from Subsidiary Company 167 30 540 350 Deposits 55 13 116 25 Balances at Bankers 8,583 3,355 8,061 3,390 Long-Term Insurance per separate Balance Sheet 114,411 114,411 105,514 105,514	Current Assots		1.123	53		59
Taxation 612 812 2 Due from Long-Term Fund 2 540 350 Due from Subsidiary Company 167 30 540 350 Deposits 55 13 116 25 Balances at Bankers 8,583 3,355 8,061 3,390 Long-Term Insurance per separate Balance Sheet 114,411 114,411 105,514 105,514	Sundry Dobtors			فسيبع		200
Due from Long-Term Fund 2 Due from Subsidiary Company 167 30 540 350 Deposits 55 13 116 25 Balances at Bankers 8,583 3,355 8,061 3,390 Long-Term Insurance per separate Balance Sheet 114,411 114,411 105,514 105,514	Touchian					
Due from Subsidiary Company Deposits Balancos at Bankers 8,583 3,355 8,061 3,390 105,514 105,514 Long-Term Insurance per separate Balance Street 122,994 117,766 113,575 108,904	Due from Long-Term Func		-			
Deposits Balancos at Bankers 8,583 3,355 8,061 105,514 105,514 105,514 105,514 107,666 113,575 108,904	Due from Subsidiary Company					
Balances at Bankers 8,583 3,355 8,061 3,390 114,411 114,411 105,514 105,514 105,514 108,904	Denosit8		55	13	110	بنطر ال كينيات تحديث بدين البر
Long-Term Insurance per separate Balance Sheet 114,411 114,411 105,514 105,514 108,904	Balancos at Bankers		0 E02	3.355	8,061	3,390
Long-Term Insurance per soparate Balance Sheet 122 904 117.766 113,575 108,904		Mirant	6,000 114,411		105,514	105,614
122,994 117,766 113,575 100,507	Long-Term Insurance per separate Balance	Suear	-		412 K7K	108.904
	roug-to		122,994	717,/66		
					•===	

Balance Sheet—Long-Term Insurance as at 31st December, 1981

,				
	Note	£000 ·	981 £000	1980 £000
Funds				
Long-Term Insurance Funds		,	110,414	101,703
Life Assurance Contingency Fund			2,000	2,000
			112,414	103,703
Command Lightisian			I	7 × 3
Current Liabilities		€ 342	V,	
Outstanding claims and annuities Depositors		¹ 342 119		377 146
Due to Shareholders' Fund		612		308
Creditors	,	924		980
		<u> </u>	1,997	1,811
	€		114,411	105,514
			(14,411	100,014
				,
Investments	1 <i>(b)</i>		f.v.	· .
British Government Securities			23,500	20,215
Other Fixed Interest Securities			1,584	789
Ordinary Shares			20,948	16,797
Market Value			46,032	37,801
Mortgages on house property and other loans within the United Kingdom			53,213	55,331
Freehold and leasehold property,	,		de la companya de la	
including Company's offices		•	19,452	15,491
Less: Investment Reserve	4.7.1		118,697	108,623
Less: Investment Reserve	1 <i>(c)</i>		7,663	6,216
	•		111,034	102,407 👟 🕖
*				· · · · · · · · · · · · · · · · · · ·
Gurrent Assots				
Debtors and Propayments		223		325
Taxation Outstanding premiums		465 380		500 415
Investment income accrued and outstanding		1,407		1,113
Deposits		500		420
Balances at Bankers		402		334
		Wildelin Zhad	3,377	3,107

			114,411	105,514

Consolidated Statement of Source and Application of Funds

for the year ended 31st December, 1981 (Excluding Long-Term Insurance)

	1981 £000	1980 £000
Source of Funds	1000	1.000
Profit before paxation	4.460	796
Movement on Investment Reserve	1,162	
Adjustments for:—	(469)	397
Increase in General Insurance Funds and Liabilities		mia
,	587	₹716
Increase/(Decrease) in Creditors	(35)	74
Increase in Debtors	(349)	(157)
	896	1,826
		And the real of the same of th
Application of Funds	er en	· ·
Dividends paid	877	488
Tax paid	125	94
$^{\prime\prime}$. The second contract of the second	4.000	592
	1,002	DDA '~,
	•	
Changes in investments and Net Liquid Funds	M	
Incroase/(Decrease) in:	,	<i>i</i>
Investments and Deposits	7.5	1 000
Balances at Bankers	(45)	1,280
editinos of Pantois	(61)	(36)
	(106)	1,244
	896	1,826

Notes on the Accounts

1. Accounting Policies

(a) Basis of Consolidation

The consolidated accounts consist of the accounts of the parent company and its subsidiary made up to 31st December.

(b) Investments

- (i) Listed securities have been valued at middle market value less accrued interest at 31st December, 1981. The market value of unlisted securities has been estimated by the Directors.
- (ii) Mortgages and other loans are included at the amounts advanced.
- (iii) Properties are shown at valuation less estimated selling costs. All valuations have been carried out within the last three years by external valuers.

(c) Investment Reserve

The following items are dealt with through the Investment Reserve.

- (i) The net unrealised appreciation of the value of investments, as defined in (b) above, over cost at the year end and the profits and losses realised on the sale of in estments (adjusted where appropriate for taxation thereon).
- (ii) Expenditure on office furniture and are a few motor cars is initially charged to this Reserve and written off in the year of purchase. Expenditure on the pulse equipment is also charged but amortised over its estimated useful life.

(d) Investment Income

Investment income comprises dividends due and receivable in the year (including related (ax credits), and in the case of rents, interest from mortgages and fixed interest and preference securities, the income accruing on a day-to-day basis.

(e) General Insurance

(I) Exchange Rates

Assets and liabilities in foreign currencies have been translated at the rates ruling on 31st December, 1981. The revenue transactions have been translated at average rates prevailing during the year. The resultant exchange differences have been transferred to investment Reserve.

(II) Unearnad Premiums

The provisions carried forward have been calculated on the 24ths basis with due allowance for commission.

(iii) Outstanding Claims

Outstanding claims include due provisions in respect of claims incurred but not notified to the Company at 31st December, 1981.

(iv) Marine

The fund is considered to be sufficient to provide for all outstanding claims including those still to be reported.

(v) Treaty Reinsurance

The company ceased accepting treaty reinsurance business in 1976. The reserves are considered to be sufficient to provide for all outstanding claims including those still to be reported.

2. Share Capital

The authorised, issued and fully paid-up share capital of the Company is made up as follows:—

	1981	1980
20,000 3.5% (formerly 5% gross) Cumulative Preference Shares of £5 each	£100,000	£100,000
4,755,000 Ordinary Shares of 25p each		1,188,750
4,755,000 Deferred Shares of 25p each	1,188,750	
4,755,000 Ordinary Shares of 1p each	47,550	_
	£1,336,300	£1,288,750

3. Taxation

The charge for taxation includes Income Tax at the basic rate and Corporation Tax at 52 per cent. for the year, subject to the statutory reliefs which reduce the effective rate of such tax to 37-5 per cent. on amounts reserved for long-term policyholders. The charge for taxation in the Long-Term Revenue Account and Consolidated Profit and Loss Account is made up as follows:—

,	Long-Term Revenue Account		Consolidated Profit and Loss Account	
	1981	1980	1981	1980
Income Tax	£786,140	£497,776	£34,921	£49,236
Corporation Tax	126,131	121,887	36,283	16,483
Advance Corporation Tax	-		61,049	22,463
	£912,271	£619,663	£132,253	£88,182

Corporation tax losses carried forward by the subsidiary company amounted to approximately £310,000 (1980—£324,000).

4.	Directors'	Remuneration
----	------------	--------------

Directors' communeration for the year wastern

Directors remuneration for the year was.—	1981	1980
Fees	£27,881	£24,566
Other emoluments	47,176	39,830
Pensions paid to former Directors or their widows	12,778	11,588
	£87,835	£75,984
Chairman	£9,788	£8,014
Highest paid Director	£37,493	£31,493
		m- A

	Number of Directors

Other	Directors	by	scale	Ť
-------	-----------	----	-------	---

•		
Up to £8,000	6	5
Exceeding £5,000 up to £10,000	1	1

5. Employees' Romuneration

The number of employees in the Group in receipt of emoluments in excess of £20,000 was as follows:

	1981	1980
Exceeding £20,000 up to £25,000	5	2
Exceeding £25,000 up to £30,000	2	2
Exceeding £30,000 up to £35,000	2	•

Notes on the Accounts (continued)

6. Loans to Directors and Officers

(i) Directors (or connected persons)

Details of sucl Inans are shown below. Policy loans, which are secured on life assurance policies, were made on the terms and conditions appertaining to all borrowers at the time the loans were made. Mortgage advances were loans made for the purpose of staff house purchase and are secured on the main residence of the borro wer and life assurance policies.

All due interest has been paid on the loans listed below.

Mrs. Valerie Profumo Policy Ioan £41,000 £41,000 £41,000 7-7 Mr. D. H. Radley Mortgage advance £7,500 £7,500 67,500	(Wife of Mr. J. Profumg)	•		•	,	Averag rate of interess 7·76% 2·9%
---	--------------------------	---	--	---	---	--

S. aff loans for the purposes of house purchase and loans in respect of season tickets existed as follows:—Aggregate amount outstancing அவு இரு Number of Officers 5.

7. Auditors' Remuneration

The remuneration of the auditors for the year amounted to £40,500 (1980—£37,000).

8. Investment Reserve (Long-Term Insurance)

The sum of £800,000 transferred to the Long-Term Insurance Fund is made up of £1,050,000 less £250,000 in respect of the expenditure and amortisation referred to in note 1(c)(ii).

9. Staff Pension Fund

The Group's liabilities under the Staff Pension Fund are funded from the Revenue Accounts by normal contributions based on pensionable earnings (14 per cent. for males and 16 per cent. for females) with additional special contributions of £178,865 made up as follows:—

Parent company Subsidiary company

£175,000 p.a. for 24 years from 1st January, 1982 £3,865 p.a. for 8 years from 1st January, 1982

10. Investments

(/) If the assets had been realised at the values referred to in note 1 (b) it is estimated that the additional liability to corporation tax would have been —

	1981	1980
Long-Term Fund	Ĕ	£
Group (excluding Long-Term)	-	Heine
Company	76,020	¹ 41,000
Honolinet namital on lawrences to the	3,000	

(iii) Uncalled capital on investments held by the Company in the Long-Term Fund e-nounted to £100,000 (7980—£271,058) at the year end.

11. Outstanding claims

Outstanding claims in the Balance Sheet of the Group are made up as follows:-

	Property and Accident		Motor	
	1981	1980	1981	1980
Gross liabilities Reinsurance recoverable	£2,134,638 36 <u>೪,</u> 803	£1,581,928 171,337	£1,558,110 109,000	£1,316,075 39,000
Net liabilities	£1,765,835	£1.410,591	£1,449,110	£1,277,075

12. Investment in Subsidiary

The investment in subsidiary represents the entire share capital of the United Standard Insurance Company Limited which has a wholly owned subsidiary the Vigilant Assurance Company Limited the business of which was transferred to the former company on 31st December, 1981. The investment is shown in the Company's Balance Sheet at net asset value excluding Investment Reserve. The excess arising during the year amounting to £155,000 (1980—£46,000) has been credited to Retained Profits and Reserves.

13. Interest paid

Interest paid to depositors of £10,430 (1990—£13,096) has been deducted from the investment income figure shown in the Long-Term Insurance Revenue Account.

14. Ultimate Holding Company

The ultimate holding company is Winterthur Swiss Insurance Company, a company incorporated and registered in Switzerland.

≻Chairman

Director.

Director.

266, Bishopsgate, London EC2M 4QP Ղ욕^X *April, 1982*.

Report of the Auditors

We have audited the financial statements on pages 8 to 17 for the year ended the 31st December, 1981 in accordance with applicated Auditing Standards.

In our opinion the financial statements comply with the provisions of the Companies Acts 1948 to 1981 applicable to Insurance Companies.

London 2G (April, 1982.

Chartered Accountants.

MANAGEMENT

Managing Director

Deputy Managing Director and Actuary

D. H. Radley, F.I.A.

B. E. Radley, F.I.A., A.S.A.

Assurance Business and Data Processing

Assistant General Manager

Joint Actuary
Deputy Actuary
Deputy Actuary
Assistant Actuary
Assistant Actuary

Deputy Life Manager Assistant Life Manager Assistant Life Manager Assistant Life Manager

Data Processing Manager

Assistant Data Processing Manager Assistant Data Processing Manager

R. K. Muddle, F.C.I.I.

F. W. Brooks, F.I.A. G. V. Budd, F.I.A. D. M. Lampert, F.I.A. D. Cooper, F.I.A.

L. M. Etheridge, B.Sc., F.I.A.

J. T. Webster, F.C.I.I.
B. A. Moss, A.C.I.I.
J. D. Ridgway, A.C.I.I.
R. M. Wheble, B.Sc., F.C.I.I.

R. A. Halligan D. F. Griffith

A. G. Lord, A.I.D.P.M.

Agency Organisation

Deputy General Manager

Agency Secretary
Assistant Agency Secretary

London Regional Life Manager

Regional Life Manager Regional Life Manager Regional Life Manager Pension Sales Manager E. E. Holland

B. I. Treadway, A.C.I.I., F.L.I.A.

M. J. Hayter

J. S. Knight, A.C.I.I.

D. Corfield B. T. J. Eades J. C. Porter G. H. Dibnah, T.D.

Investments

General Manager

Investment Manager

R. A. F. Ostime, F.I.A. J. Shaddick, B.A.

Secretarial and Accounts

Deputy General Manager and Secretary

Chief Accountant

Collection Department Manager

Staff Manager

Special Projects Manager
Office Services Manager

J. D. Fox, F.C.A.

M. Wise, F.C.A.

J. T. Sully

F. W. Lee, A.C.I.I.

M. A. Read, F.I.A.

K. A. Thompson, B.Sc. (Econ.)

Medical Officer
Auditors
Solicitors

Bankers

D. D. Gibbs, D.M., F.R.C.P. Deloitte Haskins & Sells Hatchett Jones & Kidgell Barclays Bank Limited

National Westminster Bank Limited

MANAGEMENT

Managing Director

Deputy Managing Director and Actuary

D. H. Radley, F.I.A. B. E. Radley, F.I.A., A.S.A.

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Deputy Actuary
Deputy Actuary
Assistant Actuary
Assistant Actuary

Deputy Life Manager Assistant Life Manager Assistant Life Manager Assistant Life Manager

Data Processing Manager
Assistant Data Processing Man

Assistant Data Processing Manager Assistant Data Processing Manager

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J. D. Ridgway, A.C.I.I.
R. M. Wheble, B.Sc., F.C.I.I.

R. A. Halligan D. F. Griffith

A. G. Lord, A.I.D.P.M.

Agency Organisation

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Agency Secretary
Assistant Agency Secretary

London Regional Life Manager Regional Life Manager Regional Life Manager Regional Life Manager Pension Sales Manager E. E. Holland

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M. J. Hayter

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D. Corfield B. T. J. Feden J. C. Porter G. H. Dibnah, T.D.

Investments

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Secretarial and Accounts

Deputy General Manager and Secretary

Chief Accountant
Collection Department Manager

Staff Manager

Special Projects Manager
Office Services Manager

J. D. Fox, F.C.A. M. Wise, F.C.A. J. T. Sully F. W. Lee, A.C.L.

M. A. Read, F.L.A.

K. A. Thompson, B.Sc. (Econ.)

Medical Officer
Auditors
Solicitors
Bankers

D. O. Gibbs, D.M., F.R.C.P.
Deloitte Haskins & Sells
Hatchett Jones & Kidgell
Barclays Bank Limited
National Westminster Bank Linated

UNITED STANDARD Insurance Company Limited

MANAGEMENT

General Manager

R. A. F. Ostime, F.I.A.

General Insurance Business

Assistant General Manager

Assistant Development Manager

Manager

Assistant Fire and Accident Manager

Motor Manager

Motor Claims Manager

Assistant Motor Manager

D. Hinchcliffe

K. H. Blundell, A.C.I.I.

B. W. A. Tyler, F.C.I.I.

H. Hargreaves, M.M., A.C.I.I.

R. W. Easterbrook

F. C. Pullen, A.C.I.I.

S. C. Brown, A.C.I.I.

Statistics

Statistician

M. A. Read, F.I.A.

Secretarial and Accounts

Secretary and Accountant

J. W. Timmis, F.C.A.

Auditors

Deloitte Haskins & Sells

Bankers

The Royal Bank of Scotland Limited Barciays Bank Limited

PROVIDENT GROUP

PROVIDENT LIFE

ASSOCIATION OF LONDON LTD.

Life Assurance Business

266 Bishopsgate, London EC2M 4ΩP Telephone: 01-247 3200

Accounts and remittances to:

Hurstleigh, Coronation Road, South Ascot, Berks SL5 9HQ

UNITED STANDARD

INSURANCE COMPANY LTD.

General Insurance Business

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Telephone: Tunbridge Wells (0892) 39111

LIFE AGENCY ORGANISATION

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H. Finn

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ondon and Home Counties (North)

North East London

West London

Bedfordshire and West Herts

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East Essex

Cambridge and South Suffolk

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A. R. A. Day (Life District Manager)

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J. Roberts (Life District Manager)

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T. H. Jones (Life District Manager)

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