# UNILEVER U.K. HOLDINGS LIMITED

# **REPORT AND ACCOUNTS 2006**

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#### Directors' Report for the Year ended 31 December 2006

The Directors present their report and the audited financial statements of the Company for the year ended 31 December 2006

#### **Directors**

The Directors of the Company during the year and up to the date of signing the financial statements were as follows -

Mr B Chapman

(appointed 25 July 2006)

Mrs T Lovell Mr G Neath

Mr T Rowlands

Mr T Voak

(resigned 25 July 2006)

#### Principal activities, review of business and future developments

The principal activity of the Company during the year is to act as a holding company. All of its out of pocket expenses, including the remuneration of auditors, were borne by the parent company or a fellow subsidiary. The Company also acts as the sponsoring company for the Unilever 2004 Employee Benefit Trust, (referred to as EBT in the accounts), and in line with the requirements of UITF 32, the results, assets and liabilities are consolidated in the Company's accounts.

The results of the Company show a pre-tax profit of £341,517,000 (2005-loss £227,115,000)

The Directors consider that in the conditions prevailing during the year, the development of the Company's business and its financial position at the end of the year were satisfactory. The Directors do not expect any development in the Company's business in the coming year which is significantly different from its present activities

#### Dividend

No dividend has been declared (2005 - £150,000,000)

# Statement of Directors' responsibilities in respect of the Directors' Report and financial statements

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the Directors to prepare financial statements for each financial year Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) The financial statements are required by law to give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period

In preparing those financial statements, the Directors are required to

- select suitable accounting policies and then apply them consistently, with the exception of the changes arising on the adoption of new accounting standards in the year, as explained in principal accounting policies,
- make judgements and estimates that are reasonable and prudent

The Directors confirm that they have complied with the above requirements in preparing the financial statements

The Directors are responsible for keeping proper records that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

#### Statement of Provision of Information to Auditors

Each of the persons who is a director at the date of approval of this report confirms that

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- 2 the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of Section 234ZA of the Companies Act 1985

## **Auditors**

PricewaterhouseCoopers LLP will remain in office as auditors of the Company in accordance with the provisions of Section 386 of the Companies Act 1985

By Order of the Board

Macaulay
B Macaulay
Secretary

Date 13 August 2007

#### Independent Auditors' Report to the Members of Unilever UK Holdings Limited

We have audited the financial statements of Unilever UK Holdings Limited for the year ended 31 December 2006, which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Total Recognised Gains and the related notes These financial statements have been prepared under the accounting policies set out therein

## Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the information given in the Directors' Report is not consistent with the financial statements. In addition we report to you if, in our opinion, the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **Opinion**

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2006 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

PriewaterhouseCoopers LLP

PricewaterhouseCoopers LLP

Chartered Accountants and Registered Auditors

London

Date 16 August 2007

#### Profit and Loss Account - Year ended 31 December 2006

	Notes	<b>2006</b> £000	<b>2005</b> £000
Administrative income / (expense)		115,739	(428,541)
Amounts written off investments	(6)	(3,303)	(427,603)
Provision against indebtedness in subsidiaries		120,536	402
Other		(1,494)	(1,340)
Other operating income		483	152
Operating profit / (loss)	(2)	116,222	(428,389)
(Loss) / profit on disposal of investments	(1)	(170,991)	1,312
Income from shares in group undertakings		396,176	199,901
Interest and similar income	(3)	110	61
Profit/(loss) on ordinary activities before taxation	•	341,517	(227,115)
Taxation on profit on ordinary activities	(4)	12,490	6,509
Profit/(loss) for the financial year		354,007	(220,606)

All operations in the year and in the comparative year were continuing

There is no difference between the profit/(loss) on ordinary activities before taxation and the retained profit or loss for the year stated above, and their historical cost equivalents.

## Statement of total recognised gains and losses

	<b>2006</b> £000	<b>2005</b> £000
Profit/(loss) for the financial year Gain arising on unrealised profit on intra-group sale of	354,007	(220,606)
investment		2,150,789
Total recognised gains relating to the year	354,007	1,930,183

Unilever U.K. Holdings Limited

# Balance Sheet - 31 December 2006

	<u>Notes</u>	<b>2006</b> £000	<b>2005</b> £000
Fixed assets		1000	2000
Investments	(6) _	4,911,166	4,986,078
Current assets			
Debtors	(7)	341,682	206,992
Creditors: amounts falling due within one year	(8)	(3,656)	(177,064)
	_		
Net current assets	_	338,026	29,928
Total assets less current liabilities		5,249,192	5,016,006
Provision for liabilities and charges	(9)	(6,784)	(127,605)
	_	<b></b>	4.000.404
Net assets	-	5,242,408	4,888,401
Capital and reserves			
Called up share capital Other reserves	(10) (12)	8,625 4,513,773	8,625 4,513,773
Reserves – Unilever 2004 Employee Benefit Trust	(12) $(11)$	4,515,775	4,515,775
Profit and loss account	(12)	719,545	365,891
	_		
Equity shareholders' funds	-	5,242,408	4,888,401

The financial statements on pages 6 to 18 were approved by the Board of Directors on 13 August 2007 and were signed on its behalf by

G.E. None

G Neath Director

#### **Principal Accounting Policies**

The financial statements are prepared on the going concern basis, under the historical cost convention and in accordance with the Companies Act 1985 and the applicable accounting standards in the United Kingdom. The principal accounting policies, which have been applied consistently throughout the year, except for any changes arising on adoption of the new accounting standards as described below, are set out below.

#### **Basis of preparation**

The financial statements contain information about Unilever UK Holdings Limited as an individual Company and do not contain consolidated financial information as the parent of a group. The Company is exempt under S228 of the Companies Act 1985 from the requirements to prepare consolidated financial statements as it and its subsidiary undertakings are included by full consolidation in the consolidated financial statements of its ultimate parent company, Unilever PLC, a company incorporated in England and Wales.

#### **Cash Flow Statement**

The Company is a subsidiary of Unilever PLC and its cash flows are included in the consolidated financial statements of Unilever PLC, which are publicly available Consequently the Company is exempt under the terms of Financial Reporting Standard No 1 (revised 1996) from publishing a cash flow statement

**Fixed Asset Investments:** Fixed Asset Investments are generally carried at cost. Where the value of an investment is considered to have been permanently impaired, a carrying value below cost is employed.

**Deferred Taxation:** Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date.

A net deferred tax asset is recognised as recoverable only when it can be regarded as more likely than not that there will be suitable taxable profits against which to recover carried forward tax losses and from which the future reversal of underlying timing differences can be deducted

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on an undiscounted basis.

**Foreign Currencies:** Trading transactions denominated in foreign currencies are translated into sterling at the exchange rate ruling on the date of the transaction. Monetary assets and liabilities denominated in foreign currencies have been translated into sterling at rates current at the year end, and profits/losses are taken through the Profit and Loss Account of the year

#### **Principal Accounting Policies (continued)**

**Provisions:** Provisions are recognised when either a legal or constructive obligation, as a result of a past event, exists at the balance sheet date and where the obligation can be reasonably estimated

Employee Share Option Scheme: Unilever PLC grants options over its shares to eligible employees under an Employee Sharesave Scheme. In order to meet this commitment shares are purchased with finance provided by Unilever PLC and are held by the Unilever Employee Share Trust (Jersey) In consideration of Unilever PLC granting options to its employees the Company has agreed to contribute its share of the cost of holding the shares. The right to receive dividends on shares held by the Trust has been waived.

**Dividends:** Final dividends are only recognised in the profit and loss account when they have been approved by the shareholders and interim dividends are only recognised when paid

#### Notes to the Accounts - 31 December 2006

### (1) Profit/(Loss) on disposal of investments

	2006	2005
	£000	£000
Insentinel Limited	-	88
Home and County Properties Limited	-	(44)
Unilever Cosmetics International (UK) Limited	-	1,141
Disposals adjustment – DiverseyLever Limited	-	127
Liquidation of dormant companies,	(174,550)	-
Disposal of Langholm Capital investments	3,515	-
My Kind of People Ltd	44	<u> </u>
	(170,991)	1,312

## (2) Operating profit

The Directors, including the Chairman, are employed as managers by Unilever UK Central Resources Limited or another group company and they are remunerated by those Companies in respect of their services to the group as a whole

Auditor remuneration was bourne by another group company. This amounted to £7,000 (2005: £6,500)

## (3) Interest and Similar Income

	2006 £000	2005 £000
Other interest receivable and similar income - EBT - Other	110	60
Total interest receivable and investment income	110	61

## Notes to the Accounts - 31 December 2006

#### (4) Taxation on Profit (or Loss) on Ordinary Activities

The credit for taxation is made up as follows

	2006	2005
	£000	£000
On profit (loss) for the year		
Current tax:		
UK corporation tax	9,948	7,174
UK Income tax for EBT at 40%	(239)	(92)
	9,709	7,082
Adjustments for prior years	2,781	(573)
Total UK taxation credit	12,490	6,509

The current tax for the year is lower (2005 higher) than the standard rate of corporation tax in the UK (30%) The differences are explained below

	2006 £000	2005 £000
Profit on ordinary activities before tax Profit on ordinary activities multiplied by standard rate of corporation tax in UK of 30% (2005 – 30%)	341,517 (102,455)	(227,115) 68,135
Effects of Permanent differences - EBT Permanent differences - Other Profit on disposal of investments Dividend income from group of companies Non deductible impairment loss Adjustments in respect prior periods	(61) 45,661 (51,297) 118,852 (991) 2,781	(28) 6,183 394 59,970 (127,572) (573)
Current tax charge for the year	12,490	6,509

Certain deferred tax assets totalling £7,297,000 (2005 £7,284,000) in respect of capital losses have not been recognised at 31 December 2006 as the likelihood of future economic benefit at the balance sheet date is not sufficiently assured. These assets would be recognised if utilisation of the losses becomes reasonably certain

Unilever U.K. Holdings Limited

# Notes to the Accounts - 31 December 2006

# (5) Equity Dividends

	2006 £000	2005 £000
Ordinary Shares Final paid £nil per share (2005 £17 31 per share)	-	150,000

# (6) Fixed Assets – Investments

	Shares in Group Undertakings	Associated Companies and Other Investments	Total
	£000	£000	£000
Cost 1 January 2006	5,594,882	31,797	5,626,679
Additions	2,942	5,434	8,376
Disposals	(256,261)	(14,371)	(270,632)
Cost 31 December	5,341,563	22,860	5,364,423
Provisions 1 January 2006	(630,645)	(9,956)	(640,601)
Increase	(2,632)	(671)	(3,303)
Disposals	181,691	8,956	190,647
Provisions 31 December 2006	(451,586)	(1,671)	(453,257)
Net Book Value 31 December 2006	4,889,977	21,189	4,911,166
31 December 2005	4,964,237	21,841	4,986,078

Carrying value of listed investments	600
Market value of listed investments	6,568

#### Notes to the Accounts - 31 December 2006

Fixed Assets – Investments (continued)

## **Investment in Group Undertakings**

The investment is in subsidiary undertakings of the Company. Their names together with their country of incorporation/registration are listed below. A description of the shares and the proportion held is also shown below

Name of Company and Country of Incorporation/Registration	Description of Shares Held	<u>-</u>		f Shares Value of Shares held and Act	Principal Activity
<del></del> -		Direct %	Indirect %		
Alleggra Foods Ltd	Ordinary	72%		F	
Creavite Ltd	Ordinary Ordinary	90%		r F	
Iota Nanosolutions Ltd	Ordinary	83%		HPC	
Kappametrics Ltd	Ordinary	89%		T	
Lipton Ltd	Ordinary	100%		F	
Magnum Chilled Desserts Ltd	Ordinary	52%		F	
Persil Services Ltd	Ordinary	75%		HPC	
Rahu Catalytics Ltd	Ordinary	85%			
Unifusion Ltd	Ordinary	100%		F	
Unilever Company for Industrial Development Ltd	Ordinary	100%		T	
Unilever Company for Regional Marketing and Research Ltd	Ordinary	100%		T	
Unilever UK & CN Holdings Ltd	Ordinary	62%		Н	
Unilever UK Central Resources Ltd	Ordinary	100%		T	
Unilever Ventures Ltd	Ordinary	100%		I	
Voltea Ltd	Ordinary/ Preferred	79%		F	

All the above companies are registered in England

The key to the principal activities listed above are as follows -

Foods	F	Holding companies	Н
Home and Personal Care	HPC	Investment Services	I
Trading Operations	T		

A full list of the Company's subsidiary undertakings will be filed with the Registrar of Companies

#### Notes to the Accounts - 31 December 2006

#### Fixed Assets – Investments (continued)

#### **Associated Companies and Other Investments**

Included in investments are the following investments which amount to 20% or more of the nominal value of the allotted shares of the companies concerned or where significant influence is exercised over the investment

Name of Company and Country of Incorporation/Registration	Description of Shares Held	Proportion of Nominal Value of Shares held
Brainjuicer Group Plc	Ordinary	38 9% Direct
Jigsaw Consortium Ltd	Ordinary	33 3% Direct
Insense Ltd	Ordinary	38 4% Direct
Langholm Capital Partners LP	Contribution	40 0% Direct
Serve Investments Ltd	Convertible Preference	17 7% Direct
Vitamin Brands Ltd	Ordinary/Convertible Preference	40 0% Direct
PharmaKodex Ltd	Ordinary/ Preference	19 9% Direct

In the opinion of the Directors, the value of the investment in subsidiary undertakings, associated companies and other investments consisting of shares and amounts owing, is not less than the amount at which the investment is stated in the balance sheet

(7) <b>D</b>	Pebtors		
( )		2006	2005
		£000	£000
1	Amounts due within one year		
	Amounts owed by group undertakings	327,609	196,589
	Group relief receivable	12,729	6,601
	Other debtors	1,344	3,802
	Total	341,682	206,992

Amounts owed by group undertakings include balances with Unilever UK Central Resources Ltd and Unilever NV which are interest bearing at monthly libor and are unsecured

## Notes to the Accounts - 31 December 2006

	2006 £000	2005 £000
Amounts due within one year		
Amounts owed to group undertakings	-	171,161
Income Tax EBT	202	103
Other creditors	3,454	5,800
Total	3,656	177,064

# (9) Provisions for Liabilities and Charges

	<u>Total</u> £000
At 1 January 2006 Release to Profit and Loss Account Utilisation	127,605 (120,536) (285)
At 31 December 2006	6,784

- a) £4,070,000 relates to guarantees by the Company for amounts owed by its subsidiaries to one of their fellow subsidiaries.
- b) £2,714,000 relates to provision for indemnities in respect of disposed companies

# (10) Called up Share Capital

	2006 £000	2005 £000
Authorised 10,000,000 ordinary shares of £1 each	10,000	10,000
Allotted and fully paid 8,625,000 ordinary shares of £1 each	8,625	8,625

## Notes to the Accounts – 31 December 2006

# (11) Unilever 2004 Employee Benefit Trust (EBT)

The results, assets and liabilities of Unilever 2004 Employee Benefit Trust have been consolidated in the accounts as the Company acted as a sponsoring company. The key figures are as follows:

Profit and Loss Account		
	2006	2005
	£000	£000
	2000	2000
Operating profit	483	152
Interest receivable	110	60
Profit before taxation	593	212
Taxation	(240)	(92)
Taxation	(240)	(92)
Profit for the financial year	353	120
Balance Sheet		
	2006	2005
	£000	£000
Debtors	4,121	6,015
Creditors due within one year	(3,656)	(5,903)
Net assets	465	112

## Notes to the Accounts - 31 December 2006

# (12) Reconciliation of movements in Equity Shareholders' Funds

	2006 £000	2005 £000
Retained profit/(loss) for the financial year Dividends	354,007 -	(220,606) (150,000)
Other recognised gains, net Net addition Opening equity shareholders' funds	354,007 4,888,401	2,150,789 1,780,183 3,108,218
Closing equity shareholders' funds	5,242,408	4,888,401

#### Reserves

	Other Reserves	Reserves EBT	Profit and Loss Account	<u>Total</u>
	£000	£000	£000	£000
At 1 January 2006	4,513,773	112	365,891	4,879,776
Retained profit for the year	-	353	353,654	354,007
At 31 December 2006	4,513,773	465	719,545	5,233,783

The other reserves represent unrealised profit on inter-group sale of investments in 2002 and 2005

The reserves for the EBT can only be used for the benefit of the UK employees of the Unilever Group

#### (13) Contingent Liabilities

The Company has provided the following guarantees:

- a) Guarantees have been given to third parties in respect of lease obligations on behalf of Johnson Diversey Limited which was previously DiverseyLever Limited and a 100% owned subsidiary. The obligations are in respect of two 20 year leases expiring in 2018 and 2019 with annual rents of £280,200 and £818,716 respectively
- b) Guarantees have been given to third parties on behalf of Unilever UK Limited, a fellow subsidiary, in respect of its obligations in operating lease agreements for a frozen storage and distribution centre.
- c) Guarantees have been given to third parties on behalf of Unilever UK Limited, a fellow subsidiary, in respect of its obligations in operating lease agreements for a distribution centre.
- d) Guarantees have been given to third parties on behalf of Unilever Bestfoods UK Limited, a fellow subsidiary, in respect of its obligations in operating base agreements for a distribution centre

None of the above contingent liabilities are expected to give rise to any material loss

The Company has also entered into a commitment to invest in Langholm Capital Partners LP (the fund) a sum up to £66 4m. The commitment includes management fees and funds for suitable investments by Langholm Capital Partners LP. Under terms of the agreement the commitment runs until December 2013, although only management fees are payable after December 2008. At 31 December 2006, £35,099, 923 was invested in Langholm Capital Partners LP including management fees.

#### (14) Related Party Transactions and Ultimate Parent Company

The ultimate parent and immediate holding company is Unilever PLC. The Company has not disclosed transactions with fellow subsidiaries in accordance with the exemption under the terms of Financial Reporting Standard No 8 as the ultimate parent company produces publicly available accounts. Copies of Unilever group accounts can be publicly obtained from Unilever PLC, Corporate Relations. Department, PO Box 68, Blackfriars, London EC4P 4BQ