## Statement of administrators' proposals

Name of Company

Brookmann Home Manchester 1877 Limited

In the High Court of Justice, Chancery Division, Manchester District Registry

Company number

00011136

Court case number

4221 of 2013

We

Paul Flint KPMG LLP St James' Square Manchester M2 6DS United Kingdom

Brian Green KPMG LLP St James' Square Manchester M2 6DS United Kingdom

attach a copy of our proposals in respect of the Administration of the above company

A copy of these proposals was sent to all known creditors on 17 January 2014

Signed

Joint Administrator

Dated

17 January 2014

#### **Contact Details:**

You do not have to give any contact information in the box opposite but if you do, it will help Companies House to contact you if there is a query on the form The contact information that you give will be visible to researchers of the public record

Tom Johnson KPMG LLP St James' Square Manchester M2 6DS United Kingdom

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DX Exchange

When you have completed and signed this form, please send it to the Registrar of Companies at -

Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff





Statement of proposals

Pursuant to Paragraph 49 of Schedule B1 of the Insolvency Act 1986 & Rule 2.33 of the Insolvency Rules 1986 (both as amended)

KPMG LLP
17 January 2014

This report contains 17 pages
Appendices contain 12 pages
PF/JN/TJ



#### Notice: About this Report

This Proposal has been prepared by Paul Andrew Flint and Brian Green, the Joint Administrators of Brookmann Home Manchester 1877 Limited, solely to comply with their statutory duty under paragraph 49, Schedule B1 of the Insolvency Act 1986 to lay before creditors a statement of their proposals for achieving the purposes of the administration order, and for no other purpose. It is not suitable to be relied upon by any other person, or for any other purpose, or in any other context

This Proposal has not been prepared in contemplation of it being used, and is not suitable to be used, to inform any investment decision in relation to the debt of or any financial interest in Brookmann Home Manchester 1877 Limited or other companies in the same group. Any estimated outcomes for creditors included in this Proposal are illustrative only and cannot be relied upon as guidance as to the actual outcomes for creditors.

Any person that chooses to rely on this Proposal for any purpose or in any context other than under paragraph 49, Schedule B1 of the Insolvency Act 1986 does so at its own risk To the fullest extent permitted by law, the Joint Administrators do not assume any responsibility and will not accept any liability in respect of this Proposal

Paul Andrew Flint and Brian Green are authorised to act as an insolvency practitioner by the Institute of Chartered Accountants in England and Wales

The Joint Administrators act as agents for Brookmann Home Manchester 1877 Limited and contract without personal liability. The appointments of the Joint Administrators are personal to them and, to the fullest extent permitted by law, KPMG LLP does not assume any responsibility and will not accept any liability to any person in respect of this Proposal or the conduct of the administration.



Statement of proposals KPMG LLP

KPMG LLP 17 January 2014

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Statement of proposals

KPMG LLP

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#### 1 Glossary

Act The Insolvency Act 1986

Administration The Administration Order granted by the High Court of

Justice, Chancery Division, Manchester District Registry in respect of Brookmann Home Manchester 1877 Limited on

25 November 2013 Court case number 4221 of 2013

Agents Sanderson Weatherall LLP

Company/BHM1877 Brookmann Home Manchester 1877 Limited (in

Administration)

CVA The Voluntary Arrangement reached by Brookmann Home

Manchester 1877 Limited with its creditors on 28 May 2013

Directors Myron Tennyson Mann and Charles Senter Brook Johnson,

directors of Brookmann Home Manchester 1877 Limited

EC Regulations Council Regulations (EC) No 1346/2000

HMRC HM Revenue and Customs

Joint Administrators Paul Andrew Flint and Brian Green of KPMG LLP

KPMG KPMG LLP

Legal Advisers/Solicitors Turner Parkinson LLP

NoI Notice of Intention to appoint Administrators

Purchaser/VHL Vantona Home Limited

Rules The Insolvency Rules 1986

RoT Retention of title

SIP Statement of Insolvency Practice

Secured Aldermore Invoice Finance, a division of Aldermore Bank

Lender/Aldermore Plc

Supervisors Paul Andrew Flint and Brian Green of KPMG LLP were

appointed as Joint Supervisors of Brookmann Home Manchester 1877 Limited on 28 May 2013, following the



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meetings of creditors and members in accordance with Section 4(6) of the Insolvency Act 1986 and Rule 1 24 of the Insolvency Rules 1986 CVA 3408 of 2013

**TUPE** 

Transfer of Undertakings (Protection of Employment) Regulations 2006



#### 2 Introduction

Paul Andrew Flint and Brian Green of KPMG were appointed as Joint Administrators of BHM1877 on 25 November 2013 by the Company Directors, pursuant to paragraph 22 of Schedule B1 to the Act

In accordance with Paragraph 100(2) of Schedule B1 to the Act, the functions of the Joint Administrators are being exercised by either or all of the Joint Administrators

In accordance with Paragraph 49 of Schedule B1 to the Act, the Joint Administrators now set out their proposals for achieving the purpose of the Administration and for the conduct of the Administration

The report also includes certain information required to be provided to creditors in accordance with Rule 2 33 of the Rules

The appropriate statutory information is set out in Appendix 1

#### 3 **Background**

The Company was incorporated on 19 January 1877 and operated from premises in Ardwick, Manchester Historically, it specialised in the design, sourcing, distribution and retailing of bed linen and associated textiles, including those of its own brand, 'Vantona'

The Company had two directors, Myron Tennyson Mann and Charles Senter Brook Johnson, in addition to 8 employees

The Company entered a Voluntary Arrangement with its creditors on 28 May 2013, to which Paul Andrew Flint and Brian Green were appointed as Joint Supervisors (the 'Supervisors')

The business and assets of the Company were purchased on 26 November 2013 following the appointment of Paul Andrew Flint and Brian Green as Joint Administrators on 25 November 2013, by VHL, a company controlled by the former Directors of the Company

### **Events leading to the Administrators' appointment**

Historically, the Company maintained a strong sales base, although had been loss-making in recent years. Since acquisition by its current shareholder in May 2011, the Company attempted to reorganise its service offering and discontinue its non-profitable lines of operation. In addition, the Company converted key supplier agreements to operate on



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consignment stock bases and opened up new distribution channels unavailable prior to the current shareholders' acquisition

Shortly after the acquisition, the Directors became aware of significant legacy debt to overseas suppliers, who were vital to fulfil the existing order book and ensure ongoing trade Although a claim was brought against the previous shareholder (a corporate entity), this party entered administration in August 2012 and therefore no compensation was recovered

During this time, debit notes were received which the Company had little option but to accept to ensure ongoing supply of another line of goods to the issuing customer. Given the credit terms of this customer, funds had already been drawn from the Company's invoice finance facility with the Secured Lender and used in the ongoing working capital requirements of the business. This supply agreement ended on 26 April 2013 and the Company did not subsequently supply that customer

Further, another large customer issued debit notes due to pricing and quality discrepancies Again, the funds had also been drawn from the Company's facility with the Secured Lender No agreement could be reached with the customer and the debit note was ultimately accepted

As a result of the transition in the business model noted above, certain other issues arose which had led to invoices being raised incorrectly by the Company This again resulted in funds being fully drawn against the Company's invoice finance facility at the point such invoices were raised

As a consequence of the issues described above, the Company's invoice finance facility with the Secured Lender was in an unsecured position with respect to the debtor book security the Secured Lender had to rely on. The Directors stated that funds drawn in excess of the Secured Lender's security had been utilised to fund working capital and, primarily, the legacy debt issue discussed above.

The Company subsequently entered a Voluntary Arrangement with its creditors on 28 May 2013, to which Paul Andrew Flint and Brian Green were appointed Supervisors

Due to the working capital problems discussed above, the business was in a virtual mothballed state in the lead up to the CVA. As a result, forecast sales did not materialise as had previously been anticipated. Combined with difficulties experienced in opening up supply lines to acquire stock as a result of being in CVA and the lack of available credit facilities, the Company did not meet the post-CVA trading performance forecast.

Consequently, The Directors met with the Supervisors and discussions were had regarding the continuation of the CVA, including approaching creditors with a short-term payment holiday proposal in respect of contributions that were falling due in the first year of the CVA. However, the Directors did not believe that the catch up in contributions, together with the legacy debt in the business, could be serviced. As such, they requested that other options available to the Company were explored which, although would almost



certainly result in the failure of the CVA, would provide creditors with the best possible outcome under the circumstances

Sufficient shareholders funds were not available to be injected into the business and the Secured Lender, as the Company's main working capital provider, had no appetite to offer additional facilities to the Company to allow the Company to continue and potentially remain with the CVA

Therefore, the Directors filed a NoI on 14 October 2013 This gave the business a period of breathing space from its creditors whilst the options available to the Company were explored A further two NoIs were filed by the Company and Paul Andrew Flint and Brian Green were subsequently appointed as Joint Administrators of the Company on 25 November 2013

# 5 Purpose, Initial Strategy and Progress of the Administration

#### 5.1 Purpose of the Administration

In accordance with paragraph 3(1) of Schedule B1 of the Act, the Joint Administrators have the following hierarchy of objectives In order these are

- a) rescuing the company as a going concern, or
- b) achieving a better result for the company's creditors as a whole than would be likely if the company were wound up, or
- c) realising property in order to make a distribution to one or more secured or preferential creditors

It was not anticipated that the Company could be rescued as a going concern given the funding requirements noted above. Therefore, the strategy has been to achieve the second objective, namely to achieve a better result for the Company's creditors as a whole than would be likely if the Company was wound up

The Joint Administrators concluded, after considering all of the potential options, that the pre-packaged sale to VHL was the most appropriate strategy in this regard

#### 5.2 Initial strategy

The Company's largest assets were the intellectual property, brand names, archives and records of its 'Vantona' brand. It was clear that maximising returns to creditors relied on a successful strategy to ensure recoveries from these assets were protected where possible.

The following options were considered



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# Option 1 – Seeking a sale of the business and assets during the course of a trading administration.

There is no evidence to suggest that a sale in administration following a period of post appointment trading and marketing would have achieved an enhanced value, when compared to pre-packaged sale

Following discussions with the Directors and, given that the state of the Company's operations did not greatly improve during the period of the CVA, it became apparent that significant commitments to working capital, over and above what could be obtained from an invoice discounting provider, would be required for it to trade in administration

Further, due to amounts owed to trade creditors and the fact that the business was on 'stop' with certain suppliers, it was likely that force majeure payments would have to be paid to enable the Company to trade in the administration, further increasing short term cash requirements

It was not thought that trading the business in administration would increase the value of the Company's primary asset, intellectual property, and therefore would not increase the return to any class of creditor even if trading could be funded

Such a strategy would result in significant inherent risk and additional costs. It is not thought that proceeds from any post administration trading period would be sufficient to outweigh such costs and therefore returns to all classes of creditor has the potential to be diminished.

No parties were prepared to fund the likely trading loss that would almost certainly have been prevalent in such a period of trading in administration whilst the business and assets were offered for sale

# Option 2 – Shut down of the business at appointment and seeking an asset break up sale.

A shut down of the business at appointment and seeking an asset break up sale/auction was considered. However, given that the Company's primary asset is its intellectual property, it is likely that the quantum of any realisations in this regard would only diminish in any form of liquidation scenario.

In addition, a sale of solely the intellectual property in liquidation would have resulted in the redundancy of the workforce thereby increasing the claims in the insolvency, some of which would have ranked as preferential for dividend purposes

#### Option 3 - A sale of the business and assets immediately following appointment.

A sale of the business and assets immediately following an appointment was considered to be the strategy that would result in the greatest realisations for all classes of creditor. This is primarily due to the fact that asset values in relation to the Company's 'Vantona'



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brand were protected to a greater degree than if one of the other options were to be followed

In addition, preferential creditor claims are materially reduced due to the Purchaser settling any arrears of wages Further, there are no claims in respect of accrued holiday pay due to the provisions of TUPE

The Joint Administrators concluded that a sale immediately following appointment was consistent with their duties for the following reasons

- The pre-packaged sale of the Company's business and assets provided an enhanced financial return to creditors when compared to other options,
- A significant proportion of the return from a pre-packaged sale is made quickly, rather than being received over a period of time,
- Given the marketing process prior to administration, there was no evidence that further marketing within administration would generate a higher return to creditors,
- The option of a trading administration had significant commercial risks and funding was not available to carry out a period of trading;
- The pre-packaged sale preserved employment of the Company's workforce and therefore mitigated employment creditor claims

#### 5.3 **Progress of the Administration**

#### 5 3 1 Sale of business

The Company was extensively marketed as part of a separate contingency planning process carried out by the Supervisors in November 2013

On 1 November 2013 the Joint Supervisors began running an accelerated marketing process and contacted 26 potential interested parties. Of these, 10 requested and returned a signed non-disclosure agreement and therefore received information about the Company

Four offers were received in the process, one for the Company's business and assets and three for the Company's intellectual property alone, largely consisting of the 'Vantona' brand and the Company's design archive

These offers were discussed in detail with the Secured Lender due to the fact that the majority of any consideration payable would be in respect of intellectual property, thereby against its fixed charge, to which it would therefore be the sole beneficiary of any distributions

No offer received would have provided returns to unsecured creditors, save for a small potential prescribed part distribution, with the vast majority of the Company's assets being caught under the Secured Lender's fixed charge



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It was agreed that the offer from VHL for £587,500, provided the best return for creditors given that this represented the largest total offer received and avoided the redundancy of the Company's employees by virtue of TUPE legislation

Further, as a result of part of the consideration being upon a deferred basis, the Company, following the appointment of the Joint Administrators, would take first ranking security over VHL in respect of all assets apart from debtors. In this regard, should VHL fail to pay any element of the deferred consideration, the Company could exercise its security and have the ability to remarket the business and or the intellectual property of VHL.

A sale to VHL concluded on 26 November 2013 and included the following assets of the Company

• Intellectual Property, archives and	d records £535,500
Goodwill	£30,000
• Inventory	£10,000
<ul> <li>Fixtures &amp; Fitting</li> </ul>	£12,000

Total consideration of £200,000 was paid on 26 November 2013 to the Joint Administrators' Legal Advisers and subsequently remitted to the Joint Administrators on 6 December 2013 The remaining deferred element of the purchase consideration was agreed to be paid in accordance with the below schedule.

Amount	Payable by	
£100,000	31 December 2013	_
£50,000	30 June 2014	
£50,000	31 December 2014	
£50,000	30 June 2015	-
£50,000	31 December 2015	
£87,500	30 June 2016	

The Joint Administrators requested KPMG's Corporate Finance Valuations team to value the brand to ensure fair value was being obtained. The team has provided us with indicative valuations between £157,000 and £705,000 for intellectual property, dependent upon the following factors.



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- the amount of investment any purchaser would have to invest in the business, given its mothballed state,
- a sublicense agreement was granted by the Company to a third party, this could
  devalue the brand as any purchaser would not have full control over the brand,
  and
- the forecast turnover of new business in the next three years

As part of the sale process as detailed on a prior page, we received offers for the intellectual property in isolation. The best offer received from an interest party was significantly below the offer we accepted and well below the top end valuation provided by our valuations team internally.

In addition, Sanderson Weatherall LLP as Agents were instructed to provide a valuation of stock owned by the Company prior to the appointment of the Joint Administrators, to which a gross shelf cost was indicated of £30,253

On the basis that this stock was sold in a one-off sale, the ex-situ value advised was 10% of gross shelf cost. Should such stock be sold to a customer through whom a continuing supply would be able to be established, this value was estimated to be up to 35% of gross shelf cost.

The Company owned certain plant, equipment and fixtures & fittings at the appointment of the Joint Administrators, held at its leasehold premises at Universal Square, Ardwick, Manchester ("the Premises") These assets mainly comprised assets and consumables held in the Company's digital print room at the Premises, such as digital and textile printers, together with an amount of office equipment

The Agents were also instructed to provide a valuation of such assets and have indicated an aggregate value of £12,500, however it should be noted that the landlord of the Premises successfully obtained a walking possession order against certain items of equipment, to which a value of £1,500 is thought to relate and they are included with this valuation

#### 5.4 Assets

#### 541 Stock

Inventory owned by the Company was held at the premises of the Company's former warehousing agent, Walkers Warehousing, Oldham, together with other stock's held on consignment. Had a sale of the business immediately on appointment not been agreed it is likely that the owner of the warehousing business would have taken a lien over the stock in lieu of unpaid storage charges. Therefore further impacting on realisable value

Owned stock was included in the sale to the Purchaser and, in light of the valuation noted above and the continuance of the business by Vantona Home Ltd, as part of the sale agreement a value of £10,000 has been allocated to inventory from the overall consideration to be paid by the Purchaser.



It is not anticipated that any material RoT claims will materialise due to the large proportion of stock being held on a consignment basis. However, should such claims arise against 'owned' stock, these will be assessed by the Joint Administrators as to their validity and dealt with accordingly.

#### 5 4 2 Plant, equipment and fixtures & fittings

The Company owned various plant and equipment comprising largely assets and consumables in relation to the Company's former digital print facilities at the Premises, such as digital and textile printers, together with an amount of office and IT equipment

In light of the above valuation, an amount of £11,996 has been allocated to fixtures and fittings from the overall purchase consideration

Following the sale of the business and assets of the Company to the Purchaser, the landlord of the Premises subsequently decided to retain the assets caught under their walking possession order obtained prior to the appointment of the Joint Administrators

#### 5.4 3 Intellectual property and goodwill

In accordance with the valuation obtained from KPMG's Corporate Finance Valuations team, as discussed above, the Purchaser is to pay total consideration of £535,500 in respect of intellectual property

As a result of the Company's reduced level of trading and operations to the onset and during the CVA, intellectual property in respect of the 'Vantona' brand was the most significant asset of the Company at the appointment of the Joint Administrators

In addition, an amount of £30,000 has been allocated to goodwill from the total purchase consideration payable by VHL

#### 5 4 4 Customer contracts, business information and books and records

An amount of £4 has been allocated from the overall purchase consideration to these assets

VHL has purchased records of the Company pertaining to the business going forwards Books and records have been retained by the Joint Administrators that relate to the operations of the Company prior to their appointment

#### 5 4.5 Book debts

Book debts under the Secured Lender's invoice discounting facility at the date of appointment amount to £57,248

The Secured Lender will be responsible for collections against the invoices making up this amount by virtue of their fixed charge security against these invoices. It is not



anticipated that any surplus will arise once the secured lender has collected the outstanding ledger

#### 546 Leasehold property

The Company operated from leasehold premises in Ardwick, Manchester.

The Premises were vacated upon appointment of the Joint Administrators save for the removal by VHL of certain assets purchased from the Company No beneficial occupation has been had by the Company following the appointment of the Joint Administrators and it is anticipated that discussions will be held offered for surrender to its landlord

#### 5.5 Employees

At the date of appointment the Company employed 8 members of staff Following the sale of the business and assets on 26 November 2013, the employees transferred to the Purchaser under the provisions of TUPE

#### 6 Cost of Realisations

Since 25 November 2013, the Administrators have primarily been engaged in

- statutory issues relating to the Administration,
- completing the sale of the business and assets and dealing with legacy issues as a result of the sale including discussions around the outstanding deferred consideration,
- tax, VAT and pensions reviews,
- dealing with creditor queries,
- reviewing the validity of the security held by the Secured Lender, and
- distributing funds to the Secured Lender

The KPMG team working on the case includes the Joint Administrators, case managers, case administrator and support team

The Administrators have instructed Pension, Tax and VAT specialists to carry out assessments of the Company's position

The statutory provisions relating to Administrators' remuneration are set out in Rule 2 106 of the Rules Further information is given in the Association of Business Recovery Professionals' publication 'A Creditors' Guide to Administrators' Fees', a copy of which can be obtained at

http://www.r3.org.uk/media/documents/technical\_library/Guides\_to/Guide\_to\_Administr\_ators\_Fees\_Nov2011.pdf



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However, if you are unable to access this guide and would like a copy please contact Lee Abbott at KPMG LLP, St James' Square, Manchester, M2 6DS

The Joint Administrators propose that their remuneration be fixed on the basis of time properly given by them and their staff in dealing with matters arising in the Administration at their normal hourly rate of charging (as detailed in Appendix 2)

Attached at Appendix 2 is a detailed analysis of time spent, and charge out rates, for each grade of staff for the various areas of work carried out to 10 January 2014, as required by the Association of Business Recovery Professional's Statement of Insolvency Practice No 9 (SIP 9)

In the period to 10 January 2014, the Administrators have incurred time costs of £48,475 representing 181 hours at an average hourly rate of £267. This includes work undertaken in respect of tax, VAT and pensions. Administrators' expenses total £110.

#### 7 Receipts and payments to date

An analysis of receipts and payments for the period 25 November 2013 to 10 January 2014 is attached at Appendix 3

This takes account of receipts and payments on a cash basis and does not show future receipts and payments receivable/payable

Funds held in the Joint Administrators' bank accounts as at 10 January 2014 total £109,873

All figures detailed below are net of VAT.

#### 7.1 Receipts

#### 7 1.1 Sale of the business and assets

Total consideration of £200,000 has been received to date by the Joint Administrators from the Purchaser and allocated between the various categories of assets sold on a pro rata basis, in the following manner

Intellectual Property	£182,298
• Goodwill	£10,213
• Inventory	£3,404
Fixtures & Fitting	£4,081
Contracts, Records and IT equipment	£4

The remaining £387,500 the total consideration for the sale of the business and assets of the Company is payable in accordance with the schedule detailed in section 5 3 1

The Purchaser is currently in negotiations with a new invoice discounting provider to assist with meeting the Company's working capital requirement and as such assist in



making payment of the deferred consideration. The Joint Administrators have agreed in conjunction with the Secured Lender who has the main economic interest in the proceeds of sale, subject to the Company and its funder finalising their security paperwork, that the payment due on 31 December 2013 may be reduced to £75,000 with the additional £25,000 added to the payment due on 30 June 2014. In this respect the Joint Administrators expect for the first payment to be received by the end of January failing which the Joint Administrators will look to enforce their security in respect of non payment.

#### 7 1 2 Return of pre-appointment VAT

The Joint Administrators have requested that our VAT specialists explore the possibility of a pre-appointment VAT repayment. This investigation is ongoing. Although it is likely that any refund will be subject to HMRC set off.

#### 7.2 Payments

#### 7 2 1 Distribution to Secured Lender

A distribution of £90,000 has been paid to the Secured Lender under their fixed charge security over the Company The Secured Lender's security has been validated by our Legal Advisors prior to this distribution was made

A significant deficit still remains to the Secured lender under their security. It is anticipated that further such distributions will therefore be made during the course of the administration in relation to the receipt of purchase consideration from VHL.

#### 7 2.2 **Post redirection**

A payment of £120 has been made in order to redirect mail in relation to the Company from the Premises to the office of the Joint Administrators

#### 8 Statement of pre-administration costs

Rules 2 33 (2A) and (2B) define pre-administration costs incurred by an Administrator before a company enters administration but with a view to it doing so and sets out the disclosure requirements when reporting where the administrator seeks to recover these from the assets of a company in administration.

In the case of BHM1877, such costs remain unpaid as at the date of the Administration order

Rule 2 67A sets out the approval process for pre-administration costs and, therefore, in accordance with Rule 2 67A(b)(ii) the Joint Administrators shall request the approval of the secured creditor, and if applicable preferential creditors whose debts amount to more than 50% of the preferential debts of the Company, to settle as an expense of the



Administration our Agents and Solicitors time costs incurred prior to the appointment date

Attached at Appendix 3 are details of our Solicitors and Agents costs, together with the expenses incurred and details of the work undertaken

#### 9 Other matters

The EC Regulation on Insolvency Proceedings 2000 will apply in this matter and these proceedings will be the main proceedings as defined in Article 3 of the EC Regulation. The Company's registered office and centre of main interests are in the United Kingdom

In accordance with section 176A of the Act, where a floating charge was created post 15 September 2003 and, therefore post Enterprise Act 2002, a prescribed part should be made available to unsecured creditors should floating charge realisations be sufficient

The basis of the prescribed part calculation is a percentage of the net floating charge realisations (after preferential creditors and costs) to be distributed exclusively to unsecured creditors. This process ensures that the unsecured creditors participate in a dividend which would not have applied under the old insolvency rules.

At this stage we are unable to quantify the level of any prescribed part dividend, until we have ascertained the quantum of any preferential creditor claims

#### 10 Statement of Affairs

A Statement of Affairs has been prepared by the Directors A copy of the statement is attached at Appendix 4 and a copy will be filed with the Registrar of Companies in due course

It should be noted that the figures provided are those of the Directors and the Administrators therefore take no responsibility for their factual accuracy

Certain trade creditor balances may not reflect the actual indebtedness. This may be due to the Company's purchase ledger not being fully up to date

#### 11 Creditors

#### 11.1 Secured creditor

The Secured Lender holds a debenture providing fixed and floating charges over the Company and its assets registered at Companies House on 7 August 2012



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As noted previously, the Joint Administrators instructed our Legal Advisers to confirm validity of the security held by the Secured Lender. The validity of this security was confirmed prior to the distribution of any monies to the Secured Lender.

At the date of appointment a total of approximately £1,911,000 was outstanding to the Secured Lender Given the extent of this balance and the level of realisations that are anticipated to materialise in the Administration, it is likely that the Secured Lender will not recover its indebtedness in full

#### 11.2 Preferential creditors

As all of the employees of the Company at the date of the appointment of the Joint Administrators have transferred to the Purchaser, it is not anticipated that any preferential claims will arise in respect of unpaid wages or holiday pay for these individuals

However, as a result of the redundancy of certain employees prior to the approval of the CVA by the Company's creditors and members, preferential claims will exist in the administration in respect of such claims that would have arisen during the CVA. Thereby, claims will exist for the Redundancy Payments Office and the Pension Protection Fund, in respect of the preferential element of unpaid wages and holiday pay and unpaid pension contributions, respectively

On the basis that all of the total consideration payable by VHL is received by the Joint Administrators, it is likely that a distribution to preferential creditors will be made. At present, the quantum of any such distribution is unknown whilst the level of claims from preferential creditors is being ascertained.

#### 11.3 Unsecured creditors

Based on current information, we do not expect that there will be sufficient funds available to enable a distribution to the unsecured creditors other than via any potential prescribed part distribution

#### 12 Creditors' meeting

In accordance with Paragraph 52(1)(b) of Schedule B1 of the Act, the Joint Administrators do not propose to hold a meeting of creditors as it appears that the Company has insufficient property to enable a distribution to be made to unsecured creditors

Please note that creditors have the right to request an initial creditors' meeting in accordance with Paragraph 52(2) of the Act. The Administrators will summon an initial creditors' meeting if requested by creditors of the Company whose debts amount to at least 10% of the total debts of the Company, provided the correct procedures are followed Pursuant to Rule 2 37(1) of the Rules, any request for an initial creditors' meeting must be made within 8 business days of the date on which the Administrators' report is sent out and shall include



- a) a list of the creditors concurring with the request, showing the amounts of their respective debts in the Administration,
- b) from each creditor concurring, written confirmation of his concurrence,
- c) a statement of the purpose of the proposed meeting

In addition, the expenses of summoning and holding a meeting at the request of a creditor shall be paid by that person who is required to deposit security for such expenses with the Administrators If you wish to request a creditors' meeting, please contact Thomas Johnson at KPMG LLP, St James' Square, Manchester, M2 6DS to obtain the requisite forms

Upon expiry of the 8 business days without any request for an initial creditors' meeting, the Administrators' proposals will be deemed to have been approved by creditors under Rule 2 33(5) of the Rules

#### 13 **Joint Administrators' proposals**

In addition to the specific itemised proposals below, this document in its entirety constitutes the Administrators' Proposals in accordance with Paragraph 49 of Schedule B1 of the Act

The Joint Administrators propose the following

- To continue to do all such things reasonably expedient and generally exercise all their powers as Administrators as they, in their discretion, consider desirable in order to maximise realisations from the assets of the Company in accordance with the objective set out above
- To investigate and, if appropriate, pursue any claims the Company may have
- In the event that the Administrators deem that Liquidation is not appropriate because the costs of putting the Company in to Liquidation outweigh any potential benefit to unsecured creditors, that the Administrators may apply to the Court for the authority to make a distribution to unsecured creditors in the Administration
- In the event that there are no other outstanding matters that require to be dealt with in the Administration, then the Administrators shall file the appropriate notices at Companies House and the Company will subsequently be dissolved pursuant to Paragraph 84 of Schedule B1 to the Act
- That the Joint Administrators will be discharged from liability under Paragraph 98 of Schedule B1 to the Insolvency Act 1986 immediately upon their appointment as Joint Administrators ceasing to have effect
- If one of the criteria set out in Paragraph 79(2) of Schedule B1 to the Insolvency Act 1986 apply to the Company, the Administrators can make an application to Court to end the Administration and, if deemed appropriate, to petition the Court for the



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winding up of the Company If appropriate, the Administrators will, at the same time, apply to be appointed as Joint Liquidators under Section 140(1) of the Insolvency Act 1986, and the Administrators will seek a resolution from creditors to be discharged from liability 14 days after the cessation of their appointment as Administrators, in respect of any action of the Administrators pursuant to Paragraph 98(1) of Schedule B1 to the Insolvency Act 1986

• That the Administrators may seek an extension to the Administration period if deemed necessary by the Administrators, firstly by consent from the secured creditors, and the requisite majority of preferential creditors and unsecured creditors if the Administrators think that there will be a distribution to them, for a six month period and, if further time is required, by an application to court under paragraph 76(2) of Schedule B1 to the Act

In relation to the Joint Administrators' remuneration and pre-administration costs

- In the event of no creditors' committee being formed, that the Administrators be authorised to draw fees on account from the assets of the Company from time to time during the period of the Administration based on time properly spent at the charge out rates shown in Appendix 2 Also, the Administrators be authorised to draw disbursements from time to time to include category 2 disbursements
- That the costs of KPMG LLP in respect of tax, VAT, and pension advice provided to the Administrators be based upon time costs and shall be paid out of the assets of the Company,
- That the unpaid pre administration costs detailed in Appendix 4 will be an expense of the Administration

Yours faithfully

P A Flint

Joint Administrator



Statement of proposals KPMG LLP 17 January 2014

## Appendix 1

#### **Statutory information**

Company name Brookmann Home Manchester 1877 Limited

Court details The Administration Order granted by the High Court of Justice,

Chancery Division, Manchester District Registry Court case

number 4221 of 2013

Date of appointment 25 November 2013

Functions The functions of the Administrators are being exercised by each

or all of them in accordance with Paragraph 100(2) of Schedule

B1 of the Act

Date of incorporation 19 January 1877

Registered number 00011136

Present registered office c/o KPMG LLP

St James' Square Manchester M2 6DS

Previous registered office C/o UHY Hacker Young Manchester LLP

St James Building 79 Oxford Street Manchester M1 6HT

Issued share capital Ordinary shares 33,765,961 £1 shares

Shareholders Brookmann Home Ltd (in Liquidation) – 100%

Directors Myron Tennyson Mann

Charles Senter Brook Johnson

Company secretary Not applicable



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## Appendix 2

## Analysis of Administrators' time costs to 10 January 2014

Brookman Home Manchester 1877 Limited (in Administration) Time costs for the period 25 November 2013 to 10 January 2014

	Partner / Director	Manager	Administrator	Support	Total bours	Time cost	Average hourly rate
Administration & planning							
Bankrupt Director/Member							0000 50
Notification of appointment	1 50		2 85		4 35	£1 403 25	£322 59
Cashiering			1 20		1 20	£248 00	£206 67
General (Cashiering) General			1 20		1 20	1240 00	1 200 07
Books and records			0 60		0.60	£117 00	£195 00
Fees and WIP			000	0.80	080	296 00	£120 00
Statutory and compliance				0 00	0 00	250 00	2 120 00
Appointment and related formalities	4 10	10 10	52 55	0.50	67 2 <b>5</b>	£18 779 25	£279 25
Bonding and borderesu			0.50		0 50	£97 50	£ 195 00
Checklist & reviews		1 00	10 40		11 40	£2 503 00	£219 56
Reports to debenture bolders	100	4 00	1 20		6 20	£2 699 00	£435 32
Statutory advertising			0.70		0 70	£185 50	£265 00
Statutory receipts and payments accounts			0.50		0.50	£97 50	£195 00
Strategy documents	2.10	4 00	0 50		6 60	£3 184 00	£482 42
Tax							
Initial reviews CT and VAT		1 00	3 50		4 50	£1 312 50	£291 67
Post appointment corporation tax		1 50	1 30	0.80	3 60	£1 018 00	£282 78
Post appointment VAT		0 20			0 20	£77 00	£385 00
Creditors							
Creditors and claims							
General correspondence	1 50		7 40		8 90	£2 250 50	£252 87
Notification of appointment		0.20	4 80		5 00	£1 139 00	£227 80
Pre-appointment VAT / PAYE / CT			0 70		0 70	£164 50	£235 00
Secured creditors			1 50		1 50	£292 50	£195 00
Statutory reports			21 60		2160	£4 261 00	£197 27
Employees							
Correspondence			0 40		0 40	£78 00	£ 195 00
Pensions reviews			0.40		0 40	£106 00	£265 00
Investigation							
Directors							
Correspondence with directors			2 40		2 40	£496 00	£206 67
Directors questionnaire / checklist		0.30	2 30		2 60	€585 00	£225 00
Statement of affairs		0 30	4 60		4 90	£1 012 50	£206 63
Investigations							
Mail redurection			1 00		1 00	£195 00	£195 00
Realisation of assets							
Asset Realisation							
Cash and investments			1 40		1 40	£315 00	£225 00
Debtors		1 50			1 50	£712 50	£475 00
Deferred consideration	1 00	2 00			3 00	£1 515 00	£505 00
Freehold property		0 20			0 20	£77 00	£385 00
Health & safety			1 10		1 10	£256 50	£233 18
Leasehold property			12 80		12 80	£2 496 00	£ 195 00
Office equipment fixtures & fittings			1 90		1 90	£370 50	£195 00
Open cover msurance		0 10	1 45	_	1 55	£335 25	£216 29
Total in period					181 25	£48 475 25	£267 45



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#### Chargeable rates

Grade	Rate per hour
	<u>£</u> _
Partner	565
Associate Partner	485
~	485
Senior Manager	475
Manager	385
Assistant Manager	265
Assistant	195

#### Category 1 expenses incurred to 10 January 2014

Expense	Amount £
Meals/Lunches Other Transport	4 5
Total	9

#### Category 2 expenses incurred to 10 January 2014

Expense	Amount £
Total	0



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# Appendix 3 – Receipts and payments for the period 25 November 2013 to 10 January 2014

mann Home Manchester 1877 Limited	Pag
RECEIPTS	£
Brought forward from previous Abstract (if Any)	0.00
Intellectual Property	182,298 00
Goodwill	10,213 00
Bank interest gross	13.54
IT Equipment	100
Furnitue & equipment	4 081 00
Stock	3 404 00
Business Information	10
Records	100
Petty Cash	18 13
Contracts	100
Bank interest, gross	0 15
Carried forward to	200 031 8
Carried forward to  * continuation sheet / next abstract	200 031 81
PAYMENTS	£
Biought forward from previous Abstract (if Any)	000
Bank charges	20 00
	90 000 0
Fixed charge creditor	30 000 0
Fixed charge creditor Re-duection of mail	
	120 00



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#### Brookmann Home Manchester 1877 Limited (In Administration) Administrators' Abstract of Receipts & Payments

From 25/11/201. To 10/01/201	From 25/11/2013 To 10/01/2014		Statement of Affairs
		FIXED CHARGE ASSETS	
NII	NIL	Book debts	57,248 00
182,298 0	182,298 00	Intellectual Property	535,000 00
10,2130	10,213 00	Goodwill	30,000 00
192,5110	192,511 00		
		FIXED CHARGE COSTS	
200	20 00	Bank charges	
(2000	(2000)	•	
		FIXED CHARGE CREDITORS	
90,000 0	90,000 00	Fixed charge creditor	(1,910,603 00)
(90,000 00	(90,000 00)	J	
		ASSET REALISATIONS	
10	100	IT Equipment	100
4,081 0	4,081 00	Furniture & equipment	11,996 00
3,4040	3,404 00	Stock	10,000 00
10	100	Business Information	100
10	1 00	Records	100
13 1	13 12	Petty Cash	
10	100	Contracts	100
7,502.1	7,502.12		
		COST OF REALISATIONS	
1200	120 00	Re-direction of mail	
(120 00	(120 00)		
109,873 1	100 972 12		1 266 255 00)
109,873 1	109,873 12		1,266,355 00)
100 401 0		REPRESENTEDBY	
102,491 0 7,382.1		Fixed charge current Floating charge current	
		Ploating charge current	
109,873 1			

Paul Andrew Flint Administrator



#### Appendix 4

#### Pre-appointment time costs

As detailed in section 8 of this report, the Administrators are requesting the approval of the secured creditor and preferential creditors whose debts amount to more than 50% of the preferential debts of the Company to settle as an expense of the Administration our Agents and Solicitors time costs incurred prior to the appointment date

#### Legal adviser's pre appointment time costs

During the pre-appointment period to 25 November 2013, costs incurred by our Solicitors on a time and cost basis were £10,000 plus VAT and outlays

It is proposed that the costs incurred by our Legal Advisers will be paid as an expense of the Administration under Rule 2 33(2A) of the Rules

Our Legal advisers were instructed by the prospective Administrators in respect of the proposed Administration of the Company. The engagement included advice on various legal issues, drafting and negotiating the sale agreement, reviewing the licence to occupy and reviewing appointment documentation

This work was done in order that the sale could be completed immediately following the appointment of the Administrators. A sale of certain Company assets was arranged prior to the date of appointment in order to maximise the value of the assets.

Had our Legal Advisers not undertaken this work, then the sale of the assets would not have been able to be completed

#### Valuation agents' pre-appointment costs

During the pre-appointment period to 25 November 2013, independent valuation agents, Sanderson Weatherall LLP, were instructed by the prospective Administrators to carry out an assessment of the value of finalised stock and plant and machinery of BHM1877 Costs incurred on a time and cost basis are £1,500 plus VAT and outlays

It is proposed that the costs incurred by our Agents will be paid as an expense of the Administration under Rule 2 33(2A) of the Rules

This valuation was formally received on 14 November 2013 and supported the consideration received as part of the sale of the business and assets to the Purchaser

The work undertaken by our Agents was necessary to ensure that Joint Administrators were able to assess the value of certain assets and maximise realisations



Statement of proposals KPMG LLP 17 January 2014

## Summary of pre-appointment time costs

The unpaid costs of our Solicitors and Agents, totalling £11,500 excluding VAT, requested to be paid as an expense of the Administration

- are subject to approval under Rule 2 67A of the Rules, and
- do not form part of the Administrator's proposals

Pre-administration costs (£ net of VAT)			
	Paid	Unpaid	Total
	£	£	£
Turner Parkinson – legal fees		10,000	10,000
Sanderson Weatherall – valuation work		1,500	1,500
	<del></del>	<del></del>	
		11,500	11,500

Source Administrators records

25



Form 2.14B

Statement of proposals KPMG LLP 17 January 2014

# Appendix 5

#### Statement of affairs

Rule 2 29

Name of Compa	nny	Company number
Brookmann Hor	me Manchester 1877 Limited	00011136
In the High Court of Ju Manchester Dis	nstice, Chancery Division, inct Registry [full name of count]	Court case number 4221 of 2013
Statement as to square, Manche		Manchester 1877 Limited, St James'
Square, manicio	3101, 1112 000	
•		mpany entered Administration
•	mber 2013, the date that the Co	mpany entered Administration
•		mpany entered Administration
On the 25 Nove	mber 2013, the date that the Co	mpany entered Administration
On the 25 Nove  Statement of T	mber 2013, the date that the Co	f affairs are a full, true and complete
On the 25 Nove  Statement of T  I believe that the statement of the	mber 2013, the date that the Co  nuth  e facts stated in this statement o affairs of the above named Coi	
On the 25 Nove  Statement of T  I believe that the statement of the	mber 2013, the date that the Co nuth e facts stated in this statement o affairs of the above named Con atered Administration	f affairs are a full, true and complete npany as at 25 November 2013 the date
On the 25 Nove  Statement of T  I believe that the statement of the	mber 2013, the date that the Co nuth e facts stated in this statement o affairs of the above named Con atered Administration	f affairs are a full, true and complete npany as at 25 November 2013 the date
On the 25 Nove  Statement of T  I believe that the statement of the the Company or	mber 2013, the date that the Co nuth e facts stated in this statement o affairs of the above named Con atered Administration	f affairs are a full, true and complete



Statement of proposals KPMG LLP 17 January 2014

#### A – Summary of Assets

Assets		
	Book	Estimated to
A seets subsect to fixed above	Value £	Realise £
Assets subject to fixed charge	<del></del> -	
Debtors	569993	57,248
Due to invoice Anome provider under lixed charge	(1.910,603)	(1,910,613)
,0	ا رو	535,000
Coodwal	0	30,000
Surplus ( Neficit) to tixed that holder	(1.883,610)	(1,287,855)
Assets subject to floating charge fixtures, fitting and equyunut Trivering	124,001 30,000	11,992
TEBVIP BUS INFO ILECUAS CONTACK Uncharged assets	0 0 0	1
Estimated total assets available for preferential creditors	154,000	22,000

Date 17 12 13



Statement of proposals KPMG LLP 17 January 2014

#### A1 - Summary of Liabilities

	Estimated to realise
Estimated total assets available for preferential creditors (carried from page A)	£ 22,010
Liabilities Preferential creditors -	(מרהאו)
Estimated deficiency/surplus as regards preferential creditors	€ 3,300
Estimated prescribed part of net property where applicable (to carry forward)	(1,69)
Estimated total assets available for floating charge holders	£ 1,650
Debts secured by floating charges	(1,287,855)
Estimated deficiency/sm plus of assets after floating charges	£ (1,286,7
Estimated prescribed part of net property where applicable (brought down)	1,650
Total assets available to unsecuted creditors	1,650
Unsecured non-preferential claims (excluding any shortfall to floating charge nolders)	(1,585,198) (1,585)
Estimated deficiency/surplus as regards non-preferential creditors (excluding any shortfull to floating charge holders)	£
Shortfall to floating charge holders (brought down)	(1,286,205) (1,286,2
Estimated deficioncy/surplus as regards oreditors	£
Issued and called up capital	£ ; 1
Estimated total deficiency/surplus as 1 egards members	£ (2,869.79

PF/JN/TJ

28



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# COMPANY CREDITORS

Note: You must include all creditors and identify all creditors under hire-purchase, chattel leasing or conditional sale agreements and customers claiming amounts paid in advance of the supply of goods or services and creditors claiming retention of title over property in the company's possession.

							Name of creditor or Clamant
Signature //// //	11.01					SEE ATTACHED SPROMASHEET	Address (with postcode)
					 	DSHEET	Amount of debt £
Date 17.12.13							Amount Details of any security held by Date security Value of security £
							Date security given
							Value of security £



Statement of proposals KPMG LLP 17 January 2014

# COMPANY SHAREHOLDERS



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Walkers Warehouse Walkers Warehouse Weeddeng Yungiong Weldsank Platics Whitton Whotes Kluwer Yental North Zen Office Ltd The Ryen	Viste Labets Voctatione Ltd Visition	United States Services. UK MAB Its	Trust Freight Services Ltd Uniterve Auffreight	7 ex Style 2.C Telescom	THE International	Alexandra Thirth Davies Turner	Spectrum Teleco Sylvan Salca	Sleep to Textiles	NA Smart	15 Components	RMS Managed KT R & P Printers	Ologdao Mirtos	Opentons inc	<b>Northern Way Properties</b>	Ningbo Products Noor Fatima Fabrics	Netro42	Nethyrodi Trends	Mancheste City Council	Mode	United One Source	Lawson User Assoc	Kerny Logistics Lateller Design	Stone	treen Mitchell	Intertek Labs	interfak Express	Robert Horne	Hays	LIHY Hacker Young	Clobal Payments	GC Capital	CAS FIRST	FAF Design	Emerge Everything Ebewhere	Dun and Bracktreet	Dreamtex	Centia ltd	Caron Business	Black Photo	Bedware Ltd	Barday Card	Arnold Clark	Apogee	Aim Accountant	Name .
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FOXDERTON LANE	BANBURY 33 STOCKKINGSWATER LANE	Warrington Dermuca Park Aca Berkshire Avenue	PINDO INDUSTRIAL ESTATE	MANNERS INDUSTRUM ESTATE	RAMSDOTTOM RAMSDOTTOM		BARTOR UNDER NELDWOOD	31 KING STREET WICST	GRINISHAW LANE	YEMUTUBUSE			lancture.	DENONSHING STREET	FAISALABAD			PO BOX 147	CASTICATE HOUSE	DEVONSHIRE STREET NORTH				27 QUAY STREET				ST GEORGES SQUARE	25 OX SORD STREET	DEFERMENT NO ACLADO	YTWONDSBURY	SUNDURY ON THANKS		HATTELO		DRADFORD ROAD						ST GEORGES ROAD	MINDELDON	CTOS20b	Address 2
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MANOISTER	MODILESEX	WARKS	LANCASHIRE	DERBYSHORE				LANCASHIRE		SALFORD				MANOIDSTUR					NOGNO													WIDDLESCX													Address 4
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