Report of the Directors and

Consolidated Financial Statements for the year ended 30th September 2013

<u>for</u>

Hull & Humber Chamber of Commerce Industry & Shipping

COMPANIES HOUSE

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Company Information for the year ended 30th September 2013

DIRECTORS:

Dr M T Joslin- President M S Jukes - Past President Dr I S Kelly - Chief Executive R C Adams - Vice President Captain D R Garbutt

H O'Neill O F Finn S A Clarke S G Eastwood T F Durkin J P Ascough G C Cross

SECRETARY:

S E Lowton

REGISTERED OFFICE:

34-38 Beverley Road

Hull

HU3 1YE

REGISTERED NUMBER:

00009604 (England and Wales)

SENIOR STATUTORY

AUDITOR:

Alan Brocklehurst

AUDITORS

Sadofskys Chartered Accountants

Statutory Auditors Princes House Wright Street

Hull HU2 8HX

BANKERS:

Barclays Bank plc

1-5 King Edward Street

Hull HUI 3SS

Hull & Humber Chamber of Commerce Industry & Shipping (Registered number: 00009604)

Report of the Directors for the year ended 30th September 2013

The directors present their report with the financial statements of the company and the group for the year ended 30th September 2013

PRINCIPAL ACTIVITY

The principal activity of the group in the year under review were those of the promotion and protection of trade, commerce, industry and shipping, the supply of employment and training services and property management

DIRECTORS

The directors shown below have held office during the whole of the period from 1st October 2011 to the date of this report

DR M T Joslin

- President

M S Jukes

- Past President

Dr I S Kelly

- Chief Executive

R C Adams

- Vice President

Captain D R Garbutt

H O'Neill

O F Finn

S A Clarke

S G Eastwood

T F Durkin

J P Ascough

G C Cross

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information

AUDITORS

The auditors, Sadofskys Chartered Accountants, will be proposed for re-appointment at the forthcoming Annual General Meeting

Hull & Humber Chamber of Commerce Industry & Shipping (Registered number 00009604)

Report of the Directors for the year ended 30th September 2013

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

ON BEHALF OF THE BOARD

Dr I S Kelly - Director

Date 23/1/14

Report of the Independent Auditors to the Members of Hull & Humber Chamber of Commerce Industry & Shipping

We have audited the financial statements of Hull & Humber Chamber of Commerce Industry & Shipping for the year ended 30th September 2013 on pages six to eighteen. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and of the parent company's affairs as at 30th September 2013 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

Report of the Independent Auditors to the Members of Hull & Humber Chamber of Commerce Industry & Shipping

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the Report of the Directors

Alan Brocklehurst (Senior Statutory Auditor)
for and on behalf of Sadofskys Chartered Accountants
Statutory Auditors
Princes House
Wright Street
Hull
HU2 8HX

Date 04/02/2014

Consolidated Profit and Loss Account for the year ended 30th September 2013

	Notes	30/9/13 £	30/9/12 £
TURNOVER		3,138,722	2,783,326
Cost of sales		1,754,981	1,374,954
GROSS PROFIT		1,383,741	1,408,372
Administrative expenses		_1,308,990	1,353,344
		74,751	55,028
Other operating income		104,862	62,391
OPERATING PROFIT	2	179,613	117,419
Interest receivable and similar income		3,524	3,225
		183,137	120,644
Interest payable and similar charges		12,410	15,378
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	s	170,727	105,266
Tax on profit on ordinary activities	3	11,458	10,587
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION	R	159,269	94,679
Retained profit brought forward		804,105	709,426
RETAINED PROFIT CARRIED FOR	WARD	963,374	804,105
Statement of Total Recognised Gains and Losses for the year ended 30th September 2013			
PROFIT FOR THE FINANCIAL YEAR	R	159,269	94,679
Deficit on Revaluation Bad debts written off to grant reserve		(52,200) (84,376)	(145,839)
TOTAL RECOGNISED GAINS AND I	LOSSES	22,693	(51,160)

Hull & Humber Chamber of Commerce Industry & Shipping (Registered number:00009604)

Consolidated Balance Sheet 30th September 2013

		30/9/	13	30/9/	12
	Notes	£	£	£	£
FIXED ASSETS					
Negative goodwill	5		(43,508)		(44,588)
Tangible assets	6		605,051		649,719
			561,543		605,131
CURRENT ASSETS					
Stocks		2,439		2,538	
Debtors	8	4,345,858		4,091,540	
Cash at bank and in hand		1,958,466		1,256,199	
CDEDITORS		6,306,763		5,350,277	
CREDITORS Amounts falling due within one year	9	1,705,720		806,523	
-					
NET CURRENT ASSETS			4,601,043		4,543,754
TOTAL ASSETS LESS CURRENT LIABILITIES			5,162,586		5,148,885
CREDITORS Amounts falling due after more than one year	10		(629,900)		(641,185)
•					
PROVISIONS FOR LIABILITIES	11		(2,293)		-
NET ASSETS			4,530,393		4,507,700
RESERVES					
Revaluation reserve	12		373,824		426,024
Grant reserve	12		3,193,195		3,277,571
Profit and loss account			963,374		804,105
			4,530,393		4,507,700

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

The financial statements were approved by the Board of Directors on behalf by

2. 1 14 and were signed on its

Dr I S Kelly - Director

Dr M-T-Joslin - Director

Hull & Humber Chamber of Commerce Industry & Shipping (Registered number:00009604)

Company Balance Sheet 30th September 2013

		30/9/1	3	30/9/12	2
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	5		•		-
Tangible assets	6		15,000		22,519
Investments	7		102		102
			15,102		22,621
CURRENT ASSETS					
Stocks		2,439		2,538	
Debtors	8	164,622		149,530	
Cash at bank and in hand	O	563,185		428,008	
Cash at bank and in hand		303,103		420,000	
		730,246		580,076	
CREDITORS		,		,	
Amounts falling due within one year	9	161,287		98,844	
NET CURRENT ASSETS			568,959		481,232
TOTAL ASSETS LESS CURRENT L	IARII ITIES	<u>.</u>	584,061		503,853
TOTAL ASSETS LESS CONNENT L	ARDIEITES	,	304,001		303,033
RESERVES					
Profit and loss account			584,061		503,853
			<u>584,061</u>		503,853

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

The financial statements were approved by the Board of Directors on by

21 4 and were signed on its behalf

Dr I S Kelly - Director

SmM T locks - Director

Notes to the Consolidated Financial Statements for the year ended 30th September 2013

ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

Turnover

1

Turnover represents membership subscriptions, fees and other income

Basis of consolidation

The group financial statements consolidate the financial statements of the company and its subsidiary undertakings. Intra-group profits are eliminated on consolidation. The net assets of subsidiaries acquired are included on the basis of their fair value at the date of acquisition. The excess of the fair value of net assets acquired over consideration gives rise to negative goodwill which is upheld in the balance sheet in accordance with Financial Reporting Standard No 10 – Goodwill and Intangible Assets

Goodwill

Goodwill, being the amount paid in connection with the acquisition of businesses in 1998 and 2009, is being amortised evenly over its estimated useful life of 50 years

Tangible fixed assets

Depreciation of tangible fixed assets is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold Property

- 2% on cost and not provided

Motor vehicles

- 25% on cost

Fixtures and fittings

- 10% - 25% on cost

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

Government and other grants

Government grants received for the purpose of providing loans or grants to businesses which may otherwise be excluded from mainstream bank finance are credited to a deferral account and are then released to a Grant Reserve upon the fulfilment of certain conditions relating to the grant. This reserve is utilised for the debiting of any loans that are deemed irrecoverable.

Grants on capital expenditure are credited to a deferred income account and are released to revenue over the estimated useful life of the relevant asset by equal annual instalments

Grants of a revenue nature are credited to income in the period to which they relate

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Notes to the Consolidated Financial Statements - continued for the year ended 30th September 2013

2 OPERATING PROFIT

3

The operating profit is stated after charging/(crediting)

	30/9/13 £	30/9/12 £
Depreciation - owned assets	19,475	11,558
Grants amortised	(11,285)	(11,285)
Profit on disposal of fixed assets	-	(1,183)
Goodwill amortisation	(1,080)	(1,080)
Auditors' remuneration	11,670	13,790
Foreign exchange differences	(2)	112
Directors' remuneration and other benefits etc	76,433	69,887
TAXATION		
Analysis of the tax charge		
The tax charge on the profit on ordinary activities for the year was as follows		
	30/9/13	30/9/12
	£	£
Current tax	0.165	10.670
UK corporation tax	9,165	10,570
Taxation re prior years		17
Total current tax	9,165	10,587
Deferred taxation	2,293	<u>-</u>
Tax on profit on ordinary activities	11,458	10,587

4 PROFIT OF PARENT COMPANY

As permitted by Section 408 of the Companies Act 2006, the profit and loss account of the parent company is not presented as part of these financial statements. The parent company's profit for the financial year was £80,208 (2012 - £17,598)

Notes to the Consolidated Financial Statements - continued for the year ended 30th September 2013

5 NEGATIVE GOODWILL

	Group
	£
COST: At 1st October 2012	53,603
At 30th September 2013	53,603
AMORTISATION: At 1st October 2012 Amortisation for year	9,015 1,080
At 30th September 2013	10,095
NET BOOK VALUE- At 30th September 2013	43,508
At 30th September 2012	44,588

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Notes to the Consolidated Financial Statements - continued for the year ended 30th September 2013

6 TANGIBLE FIXED ASSETS

Group			
		Plant and	
	Land and	machinery	TT - 4 - 1 -
	buildings	etc	Totals
COCT	£	£	£
COST At 1st October 2012	711.024	214 102	1 025 217
Additions	711,024	314,193 27,007	1,025,217 27,007
Revaluations	(52,200)	27,007	(52,200)
Revaluations	(32,200)	_	(32,200)
At 30th September 2013	658,824	341,200	1,000,024
DEPRECIATION			
At 1st October 2012	83,824	291,674	375,498
Charge for year	5,700	13,775	19,475
om go to you			
At 30th September 2013	89,524	305,449	394,973
NET BOOK VALUE			
At 30th September 2013	<u>569,300</u>	<u>35,751</u>	605,051
At 30th September 2012	627,200	22,519	649,719
			
Company			
			Plant and
			machinery
			etc
600m			£
COST			
At 1st October 2012			112 507
And 30 th September 2013			113,596
DEPRECIATION			
At 1st October 2012			91,077
Charge for year			7,519
Charge for year			
At 30th September 2013			98,596
NET BOOK VALUE			
At 30th September 2013			15,000
			
At 30th September 2012			22,519

Notes to the Consolidated Financial Statements - continued for the year ended 30th September 2013

6 TANGIBLE FIXED ASSETS - continued

Group

Cost or valuation at 30th September 2013 is represented by

	Freehold Property	Plant and Machinery etc	Totals
	£	£	£
Revaluation in 2003	129,925	-	129,925
Revaluation in 2008	296,099	_	296,099
Revaluation in 2013	(52,200)	-	(52,200)
Cost	285,000	341,200	626,200
	658,824	341,200	1,000,024

Freehold property was revalued on 29th May 2013 by Topham Larard Commercial on an open market basis

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Notes to the Consolidated Financial Statements - continued for the year ended 30th September 2013

7 FIXED ASSET INVESTMENTS

Company	Unlisted investments £
COST At 1st October 2012 and 30th September 2013	
NET BOOK VALUE At 30th September 2013	102
At 30th September 2012	102

The group or the company's investments at the balance sheet date in the share capital of companies include the following

Subsidiaries

Chamber Training (Humber) Limited

Nature of business Professional services in connection with training

%

holding Class of shares 100 00 100 Ordinary £1 Shares

Chamber Property (Humber) Limited (Limited by guarantee)

Nature of business Property management

%

Class of shares holding N/A 100 00

The British-Caribbean Chamber of Commerce (Limited by guarantee)

Nature of business Promotion of inter GB and Caribbean trade

Class of shares holding N/A 100 00

Hull Business Development Fund Limited (Limited by guarantee)

Nature of business Promotion of business in the Hull area

%

holding Class of shares 100 00 N/A

Hull City Centre (Bid) Limited (Limited by guarantee)

Nature of business Promote trade in the Hull city centre

%

Class of shares holding 100 00 N/A

British Agrifood Consortium Limited

Nature of business Provision of consultancy in Agrifood industry

Class of shares holding 2 Ordinary £1 Shares 100 00

Notes to the Consolidated Financial Statements - continued for the year ended 30th September 2013

7 FIXED ASSET INVESTMENTS - continued

Chamber Enterprise (Humber) Limited (Limited by guarantee)

Nature of business Registered enterprise agency

Class of shares holding N/A 100 00

8 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	30/9/13	30/9/12	30/9/13	30/9/12
	£	£	£	£
Trade debtors	4,203,042	3,845,695	134,673	121,742
Due from subsidiary	-	-	20,000	20,000
Prepayments and accrued income	142,816	245,845	9,949	7,788
	4,345,858	4,091,540	164,622	149,530

9 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	30/9/13	30/9/12	30/9/13	30/9/12
	£	£	£	£
Trade creditors	100,052	118,363	12,393	22,765
Taxation	9,165	10,570	550	_
Social security and other taxes	49,263	41,523	40,057	22,020
Other creditors	28,211	5,379	12,444	2,229
Amounts due to subsidiary				
undertakings	-	-	5,235	2,076
Accruals and deferred income	1,519,029	630,688	90,608	49,754
	1,705,720	806,523	161,287	98,844

10 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Gro	Group	
	30/9/13	30/9/12	
	£	£	
Bank loans	500,000	500,000	
Deferred income	129,900	141,185	
	629,900	641,185	

Notes to the Consolidated Financial Statements - continued for the year ended 30th September 2013

11 PROVISIONS FOR LIABILITIES

12

Deferred taxation			30/9/13 £ 2,293	30/9/12 £
				Deferred tax £
At 1st October 2012 Movement in year				2,293
At 30th September 2013				
RESERVES				
Group	Profit and loss account £	Revaluation reserve £	Grant reserve £	Totals £
At 1st October 2012 Profit for the year Deficit on revaluation Bad debts	804,105 159,269 - -	426,024 (52,200)	3,277,571 - - (84,376)	4,507,700 159,269 (52,200) (84,376)
At 30th September 2013	963,374	373,824	3,193,195	4,530,393
Company				Profit and loss account £
At 1st October 2012 Profit for the year				503,853 80,208
At 30th September 2013				584,061

Notes to the Consolidated Financial Statements - continued for the year ended 30th September 2013

13 SHARE CAPITAL

The company is limited by guarantee and as such has no share capital

The members of the company guarantee its indebtedness. This liability is limited to a nominal sum of £1 each. The directors may admit members in accordance with the Articles of Association.

Each member is entitled to one vote at a general meeting, irrespective of the guarantee that he or she may have made

In the event of a winding up or dissolution of the company, the members are not entitled to a share of the assets or of any profit arising

14 CONTINGENT LIABILITIES

During 2010 the funding arrangement between the company and Hull City Council came to an end of its term. A final agreement exists under which the Council acknowledge that all funds are to be treated as having been granted to the company rather than loaned. As such, at the 30th September 2010 a sum of £3,697,536, which had previously been shown as deferred income, was credited to a Grant Reserve in accordance with the company's accounting policy.

This agreement, however, also stipulates that in certain circumstances which would constitute gross misfeasance on the part of the directors of the company, the insolvency of the company or the relocation of the company's activities to outside the city of Hull, then the Council may be entitled to seek repayment of any funds not yet applied to the giving of grants

In the opinion of the directors, the likelihood of such circumstances occurring is negligible. Furthermore, the Council has stated in writing that it has no objection to the giving of the assets of the company as security, by way of first legal charge, against a proposed loan from Unity Trust Bank

15 CONTROL

In the opinion of the directors no one party controlled the company in the year

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Notes to the Consolidated Financial Statements - continued for the year ended 30th September 2013

16 RELATED PARTY DISCLOSURES

During the year the parent company charged management fees to the following subsidiaries

Hull City Centre (BID) Limited Hull Business Development Fund Limited Chamber Enterprise Humber Ltd	30/9/13 £ 28,000 25,000 5,000	30/9/12 £ 28,000 25,000		
During the year the parent company recharged wages to the following subs	ıdıarıes			
Hull City Centre (BID) Limited Hull Business Development Fund Limited	30/9/13 £ 119,587 108,703	30/9/12 £ 98,864 105,238		
During the year the parent company received dividends from the following	subsidiary			
Chamber Training (Humber) Limited	30/9/13 £ 20,000	30/9/12 £ 20,000		
During the year the parent company was recharged rent by the following su	ıbsıdıarıes			
Chamber Property (Humber) Limited	30/9/13 £ 30,078	30/9/12 £ 30,268		
During the year the parent company recharged IT support costs to the follo	wing subsidiaries			
Chamber Enterprise Humber Ltd	30/9/13 £ 12,000	30/9/12 £ -		
At the balance sheet date, the parent company was owed amounts from the	following subsidi	aries		
Chamber Training (Humber) Limited Chamber Property (Humber) Limited Hull City Centre (Bid) Limited The British Caribbean Chamber Chamber Enterprise Humber Limited	30/9/13 £ 20,342 4,000 525 235 14,400	30/9/12 £ 20,136 4,000		
At the balance sheet date, the parent company owed amounts to the following subsidiaries				
Chamber Training (Humber) Limited Chamber Property (Humber) Limited The British Caribbean Chamber	30/9/13 £ - 5,235	30/9/12 £ 212 11,706 2,706		

These transactions have been entered into on an arm's length basis in the ordinary course of business and have been approved by the board of directors