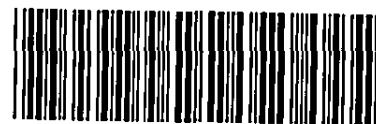


Bristol Chamber of Commerce, Industry
and Shipping
(Limited by guarantee)
Annual report and financial statements
for the year ended 31 March 2008

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Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Annual report and financial statements for the year ended 31 March 2008

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Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Directors and advisers for the year ended 31 March 2008

Directors

S C B Cooper	T E McDermott
S A M Cren	J G Pontin
JR Durie	D P Powell
W H R Durie	P J Rilett
J Everitt	J C Savage
K J Gibbs	P L M Sherwood
JP Godwin	C F Skellett
I Gray	P M Smith
J C Greenwood	J N Tidmarsh
H Holland	G Turner
D J Marsh	C R Wray

Secretary

N B Hutchings

Registered Office

Leigh Court Business Centre
Abbots Leigh
Bristol
BS8 3RA

Registered Auditors

PricewaterhouseCoopers LLP
31 Great George Street
Bristol
BS1 5QD

Solicitors

Veale Wasborough
Orchard Court
Orchard Lane
Bristol
BS1 5DS

Bankers

HSBC
PO Box 120
49 Corn Street
Bristol
BS99 7PP

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Chairman's Statement

This has been my second year as President and Chairman of Business West and because of the changes during the year it will be my last

Business West merged as from 31st March 2008 with Great Western Enterprises to form GWE Business West. By bringing together the services, skills and assets of these two complementary companies we have created one of the largest and most influential business organisations in the country.

The new company will have a strong commercial arm providing a wide range of services and generating profits that will help us achieve our objective of being the business voice in this region. As part of the changes we are strengthening the roles of the Chambers of Commerce including re-establishing a President of Bristol Chamber of Commerce.

The merger and our continuing operations have meant an enormous amount of work for the executive team and I want to pay tribute to their hard work and dedication. I must also thank the Board of Business West for their considerable contribution in helping us achieve such a successful outcome.

The challenge for the new organisation, GWE Business West, over the coming year is to take full advantage of the critical mass created by the merger. We intend to build on Business West's reputation to deliver major benefits to our new enlarged membership across the wider territory.

Colin Skellett

Chairman

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Directors' report for the year ended 31 March 2008

The directors present their report and financial statements for Bristol Chamber of Commerce, Industry and Shipping, trading as Business West (BW) for the period ended 31 March 2008

Results

The profit and loss account is set out on page 11. The profit for the year, after taxation, of £1,077,715 (2007 – £45,741) is to be transferred to reserves

Principal activities

BW is a membership based organisation, incorporating the Chambers of Commerce for Bristol, Bath and South Gloucester, BW's main objectives is to serve the interests of its members through

- the representation of their interests through lobbying activity, this has included issues on transport, housing, health, education and skills issues
- to provide services both of a general and specialist nature, including a variety of networking, training, information and other money saving opportunities
- to represent business interest in the shaping and management of the public realm

In order to provide all these services to members BW seeks out other forms of funding and delivery of other services on a commercial basis, as the income from membership subscriptions does not fully fund the core membership services. Membership subscription income is currently 12% of turnover and other operating income

Review of the business and future developments

During the year BW has continued to concentrate, as in previous years, on the provision to members of business services, the promotion of the interests of members, and the development and management of the community in which they live and operate

Membership – we have seen a small reduction of 7% in membership numbers during the year from 2,246 March 07 to 2,093 members in March 08, this is broadly in line with trends seen by Chambers of Commerce across the country. Subscription income also reduced by £30k, 5%. One of the key membership benefits as always is networking. BW has continued to provide on average 5 networking opportunities per month to our members mainly in the Bristol and Bath areas. Our very successful Annual Dinner took place on 13th March with Broadcaster Jeremy Vine as the guest speaker, this was attended by over 450 members

Business Services – Other business services BW provided to both members and non members included training services, advice and guidance both on IT issues and more general start up advice, serviced office rental, conference, wedding and meeting facilities and International Trade services

International trade has always been a key BW service with our very successful Export Documentation Department, who continued to win new customers due to their very professional service and good variety of services. Alongside this in April 07 we started to deliver two large regional Government contracts to deliver export advice, guidance and information to businesses helping them to export

During the year we also purchased an events company that runs both corporate events and private weddings, this has proved successful and we hope to expand this business over the next few years

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Directors' report for the year ended 31 March 2008

Initiative – The company continues to belong to and support a number of local partnerships which have been formed to address a range of issues including economic development, planning, cultural and sports development, training and skills development, housing the homeless, urban regeneration and the provision of new civic amenities

The principal partnerships and organisations are

At Bristol	Harbourside Foundation
Bath Chamber of Commerce	Initiative for Bath & North East Somerset
Bath Tourism Plus	North Somerset Initiative
Bristol Cultural Development Partnership	Rural Renaissance
Bristol Doors Open Day	South Gloucestershire Chamber of Commerce
Bristol Harbourside Sponsors' Group	South West Chambers of Commerce Limited
Bristol Partnership	Sustainability West
Broadmead Board Limited	West at Work
Connexions West of England	West of England Learning and Skills Council
Destination Bristol	West of England Partnership
Education Unlimited Limited	West of England Sports Trust
ERIC- Education and Resources for Improving Childhood Continence	

The directors consider that the company will continue to support these activities and partnerships during the forthcoming year

On 31st March 2008 the company transferred its trade and assets into GWE Business West Limited, for further details see note 10 to the accounts

Post Balance Sheet events

There were no post balance sheet events as all the business was transferred on 31st March to GWE Business West Ltd BCCI is one of the holding companies of GWE Business West Ltd

Financial risk management

The company's operations expose it to a variety of financial risks that include the effects of changes in credit risk, liquidity risk and interest rate risk. The company has in place a risk management programme that seeks to limit the adverse effects on the financial performance of the company by monitoring levels of debt finance and the related finance costs. In order to ensure stability of cash out flows and hence manage interest rate risk, the company spread the risk of its mortgage with 40% Interest Rate Swap, 40% Collar and 20% variable rate

Given the size of the company, the directors have not delegated the responsibility of monitoring financial risk management to a sub-committee of the board. The policies set by the board of directors are implemented by the company's finance department

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Price risk

The company has limited exposure to commodity price risk as a result of its operations. The company has no exposure to equity securities price risk as it holds no listed or other equity investments.

Credit risk

The company has implemented policies that require appropriate credit checks on potential customers before sales are made. The amount of exposure to any individual counterparty is subject to a limit, which is reassessed regularly.

Directors and their interests

The directors who held office during the year are given below

C A Booy (resigned 22 nd May 2008)	T E McDermott
S C B Cooper	B S Organ (resigned 7 th September 2007)
S A M Cren	J G Pontin
J R Durie	D P Powell
W H R Durie	P J Rilett
J Everitt (appointed 7 th September 2007)	J C Savage
K J Gibbs	P L M Sherwood
J P Godwin (appointed 7 th September 2007)	C Skellett
I Gray	A M Skipp (resigned 18 th May 2007)
J C Greenwood	P M Smith
H Holland	J N Tidmarsh
R Hutchinson (resigned 6 th July 2007)	G Turner
D J Marsh	C R Wray

No director had any beneficial interests in the shares of the company or other group companies that require disclosure under Schedule 7 of the Companies Act 1985.

Employees

Applications for employment by disabled persons are always fully considered, bearing in mind the respective aptitudes and abilities of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the company continues and that appropriate training is arranged. It is the policy of the company that the training, career development and promotion of a disabled person should, as far as possible, be identical to that of a person who does not suffer from a disability.

Consultation with employees or their representatives has continued at all levels, with the aim of ensuring that views are taken into account when decisions are made that are likely to affect their interests and that all employees are aware of the financial and economic performance of their business units and of the company as a whole. Communication with all employees continues through internal newsletters, briefing groups and electronic communications.

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. The directors are required to prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors confirm that suitable accounting policies have been used and applied. They also confirm that reasonable and prudent judgements and estimates have been made in preparing the financial statements for the year ended 31 March 2008, that applicable accounting standards have been followed.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Each director confirms that on the date that this report was approved:

- so far as they are aware, there is no relevant audit information of which the auditors are unaware,
- they have taken all the steps they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Auditors

PricewaterhouseCoopers LLP, have indicated their willingness to continue in office, and a resolution concerning their reappointment will be proposed at the Annual General Meeting.

By order of the Board



N B Hutchings

Secretary

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Independent auditors' report to the members of Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

We have audited the financial statements of Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee) for the year ended 31 March 2008 which comprise the Profit and Loss Account, the Balance Sheet, the Cash flow statement and the related notes. These financial statements have been prepared under the accounting policies set out therein.

Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We report to you whether in our opinion the information given in the Chairman's Statement and Directors' Report is consistent with the financial statements. We also report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Chairman's Statement and Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Independent auditors' report to the members of Bristol Chamber of Commerce, Industry and Shipping (a company limited by guarantee)

The maintenance and integrity of the Business West website is the responsibility of the directors, the work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the financial statements since they were initially presented on the website

Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions

Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 March 2008 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Chairman's Statement and Directors' Report is consistent with the financial statements



PricewaterhouseCoopers LLP
Bristol

31 July 2008

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Profit and loss account for the year ended 31 March 2008

	Note	Year ended 31 March 2008	Year ended 31 March 2007
Turnover	1	6,498,110	3,443,097
Cost of sales		(5,496,240)	(3,054,357)
Gross profit	2	1,001,870	388,740
Administrative expenses		(1,784,644)	(1,182,260)
Other operating income		1,015,026	924,114
Operating profit		232,252	130,594
Interest received	7	24,825	24,495
Dividends received from group companies	7	984,851	-
Interest paid	7	(99,610)	(93,788)
Profit before tax		1,142,318	61,301
Tax on profit on ordinary activities	8	(64,603)	(15,560)
Retained surplus for the year	15	1,077,715	45,741

As a result of the merger, disclosed in note 11, all items dealt with in arriving at operating profit above relate to discontinued operations

Statement of total recognised gains and losses

	Year ended 31 March 2008 £	Year ended 31 March 2007 £
Profit for the financial year	1,077,715	45,741
Revaluation of Property	626,267	-
Realisation of revaluation on disposal of property	(626,267)	-
Revaluation of Investment	93,500	-
Realisation of revaluation on disposal of investment	(93,500)	-
Total Recognised gains and losses for the financial year	1,077,715	45,741

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Balance sheet as at 31 March 2008

	Note	2008 £	2007 £
Fixed assets			
Tangible assets	9	-	2,095,710
Intangible assets	10	-	-
Investments	11	2,890,461	-
		2,890,461	2,095,710
Current assets			
Debtors	12	-	1,042,666
Cash at bank and in hand		-	532,090
Carnet deposits		-	57,625
		-	1,632,381
Creditors - amounts falling due within one year	13	-	(1,050,567)
Carnet depositors		-	(57,625)
Net current assets		-	524,189
Total assets less current liabilities		2,890,461	2,619,899
Creditors - amounts falling due after more than one year	14	-	(1,526,920)
Provisions for liabilities and charges		-	-
Net assets		2,890,461	1,092,979
Reserves			
Profit and loss account	15	2,890,461	1,092,979
Revaluation Reserve	15	-	-
Total Reserves		2,890,461	1,092,979

The financial statements on pages 11 to 28 were approved by the board of directors on **31 JULY 2008** and were signed on its behalf by

Director



J. GREENWOOD
31/7/08.

**Bristol Chamber of Commerce, Industry and Shipping
(Limited by guarantee)**

Cash flow statement for the year ended 31 March 2008

	Note	2008 £	2007 £
Net cash inflow from operating activities	16	72,401	143,541
Returns on investment and servicing of finance			
Interest received		24,825	24,496
Interest paid		(99,610)	(93,788)
Dividends received		764,851	-
Net cash inflow / (outflow) from returns on investment and servicing of finance		690,066	(69,294)
Taxation		(19,600)	-
Capital Expenditure			
Purchase of tangible fixed assets		(46,580)	(13,243)
Net cash outflow from capital expenditure		(46,580)	(13,243)
Acquisitions and Disposals			
Payments to acquire trade and assets of business		(379,501)	-
Cash transferred on disposal of business		(801,763)	-
Net cash outflow from acquisitions and disposals		(1,181,264)	-
Net cash (outflow) / inflow before financing		(484,977)	61,006
Financing			
Repayments on bank loans		(47,113)	(52,144)
Net cash flow from financing		(47,113)	(52,144)
(Decrease) / increase in net cash	18	(532,090)	8,862

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Accounting policies

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain tangible fixed assets, investments and financial instruments in accordance with the Companies Act 1985 and applicable accounting standards. A summary of the more important group accounting policies is set out below, together with an explanation of where changes have been made to previous policies on the adoption of new accounting standards in the year.

No group financial statements have been prepared by virtue of the company taking advantage of the exemption under Section 248 of the Companies Act 1985 as it qualifies as a medium sized company. Hence the financial statements present information about the company's individual undertakings and not about its group.

Turnover

Membership subscriptions are accounted for on the basis of the amounts receivable during the period adjusted for subscriptions received in advance. Other turnover, which excludes value added tax, represents the value of services supplied and is recognised when the risks and rewards of ownership pass to the customer and when collectability of the related receivables is reasonably assured.

Depreciation

Depreciation is provided on all tangible fixed assets, except for freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset, evenly over its expected useful life, as follows:

Freehold buildings	-	2%
Office furniture and equipment	-	10 – 20%
Computers and office machinery	-	20-33%

Goodwill

As in accordance with FRS10, when the cost of an acquisition exceeds the fair values attributable to the group's share of the net assets acquired, the difference is treated as purchased goodwill.

Amortisation

Under FRS10 management should amortise the goodwill on acquisition over the period which this business expects to derive economic benefits from the goodwill. Management have assessed this period as 20 years. Any amortisation or impairment write downs are charged to the profit and loss account.

Stocks

Stocks are valued at the lower of cost and net realisable value.

Government grants

Capital based government grants are included within accruals and deferred income in the balance sheet and credited to the profit and loss account over the estimated useful economic lives of the assets to which they relate.

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Revenue based grants are matched to the relevant expenditure and credited to the profit and loss account accordingly

Due to two large regional contracts won this year, the impact on BCCI's results of Government Grants is significant, BCCI received 37% of its turnover in the form of grants for the delivery of business services to SME's. A summary of the significant grants are detailed below

Grant Provider	Type of service	Recognised in the profit and loss account £
Learning and Skills Council	Organisational Leadership & Management	30,979
UK Trade & Investment	Provision of international trade services to UKTI	1,282,107
South West Regional Development Agency	<u>IT@Work</u> International Trade Services	428,767 633,203
Other	Other minor grants	53,863

Operating leases

Rentals payable under operating leases are charged to the profit and loss account on a straight line basis over the lease term

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the exception that deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

Pension scheme

The company operates a defined contribution pension scheme. The contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme. The assets of the scheme are held separately from those of the company in an independently administered fund

Investment

Investments in subsidiaries and associates are stated at their fair market value at the balance sheet date

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

Notes to the financial statements for the year ended 31 March 2008

1 Turnover

The company's turnover and operating profit relate entirely to its principal activity. Turnover can be analysed as

	Year ended 31 March 2008 £	Year ended 31 March 2007 £
Membership	918,261	914,853
Information Services	55,032	381,138
Contracted Services	1,915,310	81,722
International Business	1,370,043	1,228,224
Media, Directory and Events	35,620	31,352
Training	298,351	59,212
Conference and Banqueting Centre	673,848	-
Regional Chamber activities	398,528	191,829
Business Advisory	459,746	-
Support – Donations and Grants	373,371	554,767
	6,498,110	3,443,097

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

2 Gross profit

	Year ended 31 March 2008 £	Year ended 31 March 2007 £
Membership	590,880	602,589
Information Services	16,148	77,142
Contracted Services	374,087	13,541
International Business	381,559	280,468
Media, Directory and Events	26,580	(101,468)
Training	48,995	12,651
Conference and Banqueting	(22,645)	-
Regional Chamber Activities	(116,554)	(77,855)
Business Advisory	81,345	-
Support Donations and Grants	(378,525)	(418,328)
	1,001,870	388,740

3 Operating profit

	Year ended 31 March 2008 £	Year ended 31 March 2007 £
Operating profit is stated after charging		
Depreciation of tangible fixed assets	78,560	62,314
Amortisation of intangible fixed assets	27,579	-
Operating lease charges		
- office furniture and equipment	14,786	14,786
- motor vehicles	6,839	13,329
Auditors remuneration		
- audit services	8,500	8,000

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

4 Directors' emoluments

	Year ended 31 March 2008 £	Year ended 31 March 2007 £
Aggregate emoluments	468,688	492,073
Company pension contributions to money purchase scheme	39,350	115,696

Retirement benefits are accruing to 5 directors (2007 7) under a defined contribution scheme

	Year ended 31 March 2008 £	Year ended 31 March 2007 £
Highest paid director		
Aggregate emoluments	146,733	212,121

5 Employee costs

	Year ended 31 March 2008 £	Year ended 31 March 2007 £
Wages and salaries	2,849,055	1,857,359
Social Security costs	297,059	192,651
Other pension costs	204,523	209,840
Staff costs	3,350,637	2,259,850

Included in the figures above are staff costs amounting to £298,365 (2007 £418,487) representing 6 employees (2007 10) which have been recharged to various projects, reference to which can be found in the directors' report

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

6 Employee information

By activity	Year ended 31 March 2008	Year ended 31 March 2007
Administration	110	75

7 Interest and similar charges

	Year ended 31 March 2008 £	Year ended 31 March 2007 £
Interest payable on bank loans and overdrafts	(99,610)	(93,788)
Interest receivable	24,825	24,495
Dividends receivable from Subsidiary companies	984,851	-
Net interest payable and similar income	910,066	(69,293)

8 Tax on profit on ordinary activities

	Year ended 31 March 2008 £	Year ended 31 March 2007 £
Taxation on profit for the year		
UK corporation tax at 24% (2007 19%)	65,000	20,000
Prior year adjustment for under/(over) provision	(397)	(4,440)
Current tax charge	64,603	15,560
Deferred tax	-	-
	64,603	15,560

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

b) Factors affecting tax charge for year

The difference between the total current tax shown above and the amount calculated by applying the standard rate of UK corporation tax to the profit before tax is as follows

	2008 £	2007 £
Profit on ordinary activities before taxation	1,142,318	61,301
Tax charge on profit on ordinary activities at standard UK corporation tax rate of 30% (2007 19%)	342,695	11,647
Effects of		
Expenses not deductible for tax purposes		
Dividends received	(295,455)	-
Expenses, depreciation and merger costs	32,440	8,965
Accelerated capital allowances / other timing differences	(8,627)	(612)
Tax at marginal rates	(12,591)	-
Adjustments in respect of prior years	397	(4,440)
Other tax adjustments	5,744	-
Current tax charge for the year	64,603	15,560

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

9 Tangible assets

	Freehold land and buildings	Fixtures and fittings	Computers and other equipment	Total
	£	£	£	£
Cost or valuation				
At 1 April 2007	2,080,000	171,483	104,180	2,355,663
Additions	-	36,950	26,672	63,622
Disposal	(2,600,000)	(208,433)	(130,852)	(2,939,285)
Revaluation	520,000	-	-	520,000
At 31 March 2008	-	-	-	-
Accumulated depreciation				
At 1 April 2007	88,466	86,400	85,087	259,953
Disposal	(23,000)	(110,619)	(98,628)	(232,247)
Revaluation	(106,266)	-	-	(106,266)
Charge for the year	40,800	24,219	13,541	78,560
At 31 March 2008	-	-	-	-
Net book amount				
At 31 March 2008	-	-	-	-
At 31 March 2007	1,991,534	85,083	19,093	2,095,710

The company's estate was valued on 30th September 2007 by an external valuer, Hartnell Taylor Cook (RICS). The valuations were in accordance with the requirements of the RICS Appraisal and Valuation Standards and FRS 15. The valuation of the estate was to Market Value assuming that the property would be sold with vacant possession in its existing condition. The Directors also reviewed the useful economic life of the asset to 50 years at date of valuation rather than 47 years.

	Historical Cost	Valuation
Land and Buildings	2,080,000	2,600,000
Accumulated Depreciation	124,066	23,000
	1,955,934	2,577,000

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

10 Acquisitions and disposals

(a) Acquisition of Leigh Court Associates Ltd.

On 12 June 2007, BCCI acquired the trade and assets of Leigh Court Associates Ltd. The net assets acquired and the consideration paid together with the calculation of Goodwill on acquisition are summarised below

Goodwill	£
Consideration	
Consideration paid	350,000
Deferred Consideration	209,131
Cost of Acquisition	9,501
Total Net Consideration	568,632
Fixed Assets	(17,042)
Net Assets Acquired	(17,042)
Goodwill arising upon acquisition	551,590

Deferred Consideration relates to amounts to be paid of £20,000 per annum over the next 11 years increasing at 2.5% per annum compound. The amount has been discounted at 5.85% being management's estimation of the cost of capital for the company. During the period following acquisition, goodwill was amortised by £27,579. The carrying value at 31st March 2008 of £524,011 was transferred on the merger of BCCI and Great Western Enterprise on 31st March 2008, (see b below)

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

(b) Disposal of trade of Bristol Chamber of Commerce Industry and Shipping Ltd.

On 31st March 2008 BCCI disposed of its trade and merged with Great Western Enterprise Holdings Ltd to form GWE Business West Ltd

	£
Tangible fixed assets	2,707,038
Intangible assets	524,011
Investments	313,500
Stocks	5,445
Debtors	1,570,727
Cash at bank and In hand	801,763
Creditors	(3,032,023)
Total net assets disposed	2,890,461

Consideration received

Ordinary shares	900,000
Ordinary non – voting shares	1,800,000
4% deferred preference shares	190,461
Total consideration received	2,890,461

For details of the terms attached to shares received see note 11

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

11 Investments

	£
At 1 st April 2007	-
Additions – Shares issued	2,700,000
Deferred consideration	190,461
Transferred from subsidiary undertaking	220,000
Revaluation	93,500
Disposals	(313,500)
At 31 st March 2008	2,890,461

Investments are recorded at cost, which is the fair value of the consideration paid

On 1st April 2007 the company's subsidiary undertaking Business Link West Limited transferred its investments in Northern Arc Limited and South West Angel and Investment Network to BCCI. The investment in Northern Arc was re-valued on 31 March 2008, with an increase of £93,500 being recognised. These investments were disposed of on 31st March 2008 on the merger of BCCI and Great Western Enterprise Holdings Ltd.

On 31 March 2008 the company disposed of its assets and liabilities and merged with Great Western Enterprises Holdings Limited to form GWE Business West Limited. BCCI received £2,700,000 shares in GWE Business West Ltd see note 10, representing a 75% investment. Under the terms of the shareholder's agreement the investment has been treated as a joint venture.

GWE Business West Limited is incorporated in Great Britain and will be a leading membership and economic development organisation delivering an extensive range of services to businesses. The company was incorporated on 26th March 2008 and will prepare its first financial statements to 31 March 2009.

Each class of share held by the company is summarised below

Class of share	£	%
Ordinary shares of £1 each	900,000	50%
Non-voting ordinary shares of £1 each	1,800,000	100%

Deferred consideration will be received. BCCI will also receive 190,461 £1 preference shares as further consideration. The preference shares have an interest rate of 4% and are redeemable at three months written notice after 1st April 2016, see note 10 b.

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

12 Debtors

	2008 £	2007 £
Trade debtors	-	628,417
Amounts owed by group undertakings	-	151,985
Other debtors	-	210,851
Prepayments and accrued income	-	51,413
	-	1,042,666

The company disposed of its debtors on its merger with GWE on 31st March 2008, see note 11

13 Creditors – Amounts falling due within one year

	2008 £	2007 £
Bank loans (see note 13)	-	48,258
Trade creditors	-	102,400
Corporation tax	-	20,000
Taxation and social security	-	162,908
Other creditors	-	27,762
Accruals and deferred income	-	428,188
Subscriptions received in advance	-	261,051
	-	1,050,567

The company disposed of its creditors on its merger with GWE on 31st March 2008, see note 11

14 Creditors – Amounts falling due after more than one year

	2008 £	2007 £
Bank loans	-	1,526,920

The company disposed of its creditors on its merger with GWE on 31st March 2008, see note 11

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

15 Reserves

	Profit and loss	Revaluation	Total
	£	£	£
At 1 April 2007	1,092,979	-	1,092,979
Revaluation of Leigh Court	-	626,267	626,267
Disposal of Leigh court	626,267	(626,267)	-
Revaluation of investment	-	93,500	93,500
Disposal of investment	93,500	(93,500)	-
Profit for the year	1,077,715	-	1,077,715
At 31 March 2008	2,890,461	-	2,890,461

16 Reconciliation of operating profit to net cash flow from operating activities

	2008	2007
	£	£
Operating profit	232,252	130,594
Depreciation of tangible fixed assets	78,560	62,314
Amortisation of intangible fixed assets	27,579	-
Increase in stocks	(5,445)	-
Increase in debtors	(528,061)	(182,140)
Increase in creditors	267,516	137,774
Net cash inflow from operating activities	72,401	143,541

17 Reconciliation of movement in net debt

	At 31 March 2007	Cash flow	At 31 March 2008
	£	£	£
Cash in hand and at bank	532,090	(532,090)	-
Debt			
Borrowings due within one year	(48,258)	48,258	-
Borrowings due after one year	(1,526,921)	1,526,921	-
	(1,575,179)	1,575,179	-
Net debt	(1,043,089)	1,043,089	-

Bristol Chamber of Commerce, Industry and Shipping (Limited by guarantee)

18 Reconciliation of net cash flow to movement in net debt

	2008 £	2007 £
(Decrease) / increase in cash in the period	(532,090)	8,862
Decrease in debt in the year	1,575,179	52,144
Decrease in net debt in the year	1,043,089	61,006
Net debt at 1 April 2007	(1,043,089)	(1,104,095)
Net debt at 31 March 2008	-	(1,043,089)

19 Subsidiary undertakings

(b) Business Link West Limited

As at 31st March 2007 BLW ceased to trade, transferring some of its activities to BCCI and some to Northern Arc Ltd. During the year the remaining assets were transferred to BCCI and the company is in the process of being eliminated from the register of companies.

(c) South Gloucestershire Chamber of Commerce Limited

By virtue of owning 75% of the voting rights, the company has effective control of South Gloucestershire Chamber of Commerce Limited (SGCC), a company limited by guarantee. As SGCC does not have a share capital, the company has no monetary investment to be shown on its balance sheet.

SGCC prepares financial statements to 30 September each year, and became dormant with effect from 30 September 2004.

(c) Bath Chamber of Commerce

The Bath Chamber of Commerce EGM was held on 23rd July 2007 and it was voted in favour of the Bath Chamber of Commerce becoming a wholly owned subsidiary of BCCI. There are no staff in the Bath Chamber and only minor financial transactions as the majority of the Bath membership activity transferred to BCCI in 2003.

20 Ultimate controlling party

The directors consider the control of the company is vested in the board of directors. There is no external ultimate controlling party.

Bristol Chamber of Commerce, Industry and Shipping **(Limited by guarantee)**

21 Related parties

Organisation	Director's name	Transaction type	Income/ (expenditure) YE 31 March 2008 £	Debtor/ (creditor) At 31 March 2008 £	Income/ (expenditure) YE 31 March 2007 £	Debtor/ (creditor) At 31 March 2007 £
Bristol Cultural Development Partnership	L Sherwood H Holland J Savage	Salary Recharges	142,792	33	244,364	16,680
The Bristol Initiative	D Marsh J Pontin L Sherwood C Skellet P Smith J Tidmarsh	Membership	25,590	-	28,019	-
Broadmead Board Ltd	J Savage	Salary recharges	161,056	15,900	153,352	30,499
Destination Bristol	J Savage H Holland	Accountancy Services, Rent Sponsorship	52,265 3,794	7,311 -	28,387 -	4,924 -
Initiative for BANES	J Savage C Skellett	Contribution to Bath Chamber	27,500	-	12,826	-
JT Group	J Pontin P Rilett	Membership, Sustainability project funding	11,435	8,225	121,012	-
Learning Skills Council	J Savage	Event Sponsorship / Management	50,538	-	6,390	-
Leigh Court Management Company	J Greenwood J Durie	Salary recharges, Estate recharges BCCI share of estate costs	116,217 (91,029)	33,605 -	126,142 (48,803)	57,718 -
Northern Arc	D Marsh P Rilett P Smith	Rent and recharges for support services Information Services	72,564 (40,938)	135 1,535	100,000 -	100,000 -

Transactions with a further 17 (2007 11) related parties over the year resulted in £8,146 (2007 £12,345) of sales income and £2,695 (2007 £850) of costs. Certain of the directors are also directors of other organisations which are members of the company.