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# GENERAL ACCIDENT EXECUTOR AND TRUSTEE COMPANY LIMITED FINANCIAL STATEMENTS 2007

THURSDAY



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#### Directors and officer

#### **Directors:**

Aviva Company Secretarial Services Limited
Aviva Director Services Limited

#### Officer:

Company Secretary

Aviva Company Secretarial Services Limited

#### **Auditor:**

Ernst & Young LLP
Registered Auditor
1 More London Place
London
SE1 2AF

# Registered office:

St Helen's

1 Undershaft

London

EC3P 3DQ

Registered in England and Wales No 6252

General Accident Executor and Trustee Company Limited ("the Company") is a member of the Aviva plc group of companies ("the Group")

### Directors' report

#### For the year ended 31 December 2007

The directors present their annual report and audited financial statements for the Company for the year ended 31 December 2007

#### **Directors**

The names of the current directors of the Company appear on page 1 Both directors served throughout the year

#### Principal activity

The principal activity of the Company is to act as an administrator of executor and trustee business

#### **Business review**

#### Basis of preparation

This business review is addressed to, and written for, the members of the Company with the aim of providing a fair review of the business development, performance and position at the current time, during the financial period and at the end of the financial period. In providing this review, the aim is to present a view that is both balanced and comprehensive and is consistent with the size and complexity of the business.

#### Objectives and future developments

High level strategies are determined by Aviva plc and these are shown in its financial statements. The directors consider that the Company's principal activity will continue unchanged into the foreseeable future.

#### Financial key performance indicators

The directors consider that the Company's key performance indicators ("KPIs") that communicate the financial performance are as follows

- growth in revenue
- operating profit / (loss) as a proportion of revenue
- net investment income as a proportion of average investment funds

A summary of the KPIs is set out below

Measure	2007	2006
Growth in revenue	12 0%	43 5%
Operating loss as a proportion of revenue	(26 8%)	(12 0%)
Net investment income as a proportion of average investment funds	4 5%	4 4%

#### Financial position and performance

The financial position of the Company at 31 December 2007 is shown in the balance sheet on page 12, with the trading results shown in the income statement on page 11 and the cash flow statement on page 14

Profit before tax decreased from £16 thousand in 2006 to a loss of £9 thousand in 2007. This is due to several factors as summarised by the KPIs and also detailed below

The decrease in profit is mainly due to the decrease in net investment income from £22 thousand in 2006 to £6 thousand in 2007, reflecting disposal of investments during 2006. In addition, the operating loss increased from £6 thousand to £15 thousand in 2007 due to higher administrative expenses.

#### **Directors' report (continued)**

#### **Business review (continued)**

#### Risk management

A description of the principal risks and uncertainties facing the Company and the Company's risk management policies are set out in note 13 to the financial statements

Risk factors beyond the Company's control, that could cause actual results to differ materially from those estimated include, but are not limited to

- · UK domestic economic business conditions, and
- the impact of competition, inflation and deflation

#### Dividends

The directors approved preference share dividends in respect of the years ended 31 December 2005, 2006 and 2007 totalling £3,600 which were paid in December 2007. The directors do not recommend the payment of a dividend on the ordinary shares (2006. £nil)

#### **Employees**

All employees are employed by a fellow subsidiary undertaking of Aviva plc, Aviva Employment Services Limited Disclosures relating to employees may be found in the Annual Report and Accounts of Aviva plc

#### Payment policy

It is the Company's policy to pay creditors when they fall due for payment. Terms of payment are agreed with suppliers when negotiating each transaction and the policy is to abide by those terms, provided that the suppliers also comply with all relevant terms and conditions.

There were no amounts due to trade creditors at 31 December 2006 and 2007

#### Financial instruments

The business of the Company includes use of financial instruments. Details of the Company's risk management objectives and policies and exposures to risk relating to financial instruments are set out in note 13 to the financial statements.

#### **Directors' interests**

The requirement for directors to disclose their share interests in Aviva plc in the directors' report was repealed by the Companies Act 2006 (s 1195 and SI 2007/1093) with effect from 6 April 2007. None of the directors who held office at 31 December 2007 had any interest in the Company's shares.

#### Directors' report (continued)

#### Directors' liabilities

Aviva plc, the ultimate parent undertaking, has granted an indemnity to the directors against liability in respect of proceedings brought by third parties, subject to the conditions set out in the Companies Act 1985. This indemnity and the provisions in the Company's Articles of Association constitute "qualifying third party indemnities" for the purposes of sections 309A to 309C of the Companies Act 1985. Such qualifying third party indemnity provision remains in force as at the date of approving the directors' report.

#### Disclosure of information to the auditor

Each person who was a director of the Company on the date that this report was approved, confirms that so far as the director is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing his report, of which the auditor is unaware. Each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the auditor is aware of that information

#### Statement of directors' responsibilities

The directors are required to prepare financial statements for each accounting period that comply with the relevant provisions of the Companies Act 1985 and of International Financial Reporting Standards ("IFRS") as adopted by the European Union ("EU"), and which present fairly the financial position, financial performance and cash flows of the Company at the end of the accounting period A fair presentation of the financial statements in accordance with IFRS requires the directors to

- select suitable accounting policies and verify they are applied consistently in preparing the financial statements on the going concern basis, unless it is inappropriate to presume that the Company will continue in business,
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information,
- provide additional disclosures when compliance with the specific requirements in IFRS is insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Company's financial position and financial performance, and
- state that the Company has complied with applicable IFRS, subject to any material departures disclosed and explained in the financial statements

The directors are responsible for keeping proper accounting records which are intended to disclose with reasonable accuracy, at any time, the financial position of the Company They are also ultimately responsible for the systems of internal control maintained by the Company for safeguarding the assets of the Company and for the prevention and detection of fraud and other irregularities

By order of the Board

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Authorised signatory

For and on behalf of Aviva Company Secretarial Services Limited

Company Secretary

20 October 2008

#### Independent auditor's report

#### To the members of General Accident Executor and Trustee Company Limited

We have audited the Company's financial statements for the year ended 31 December 2007, which comprise the Accounting Policies, the Income Statement, the Balance Sheet, the Statement of Changes in Shareholder's Equity, the Cash Flow Statement and the related notes 1 to 15 These financial statements have been prepared on the basis of the accounting policies set out therein

This report is made solely to the Company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable United Kingdom law and International Financial Reporting Standards (IFRSs) as adopted by the European Union are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# General Accident Executor and Trustee Company Limited Independent auditor's report (continued)

#### To the members of General Accident Executor and Trustee Company Limited

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with IFRSs as adopted by the European Union, of the state of the Company's affairs as at 31 December 2007 and of its loss for the year then ended,
- \* the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- \* the information given in the Directors' Report is consistent with the financial statements

Ernst & Young LLP
Registered Auditor

London

22 October 2008

Enst & Young LLP

#### **Accounting policies**

The Company is a limited liability company incorporated and domiciled in Great Britain. The principal activity of the Company is that of an administrator of executor and trustee business.

The principal accounting policies applied in the preparation of these financial statements are set out below

#### (A) Basis of presentation

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and International Accounting Standards ("IAS") as endorsed by the EU, applicable at 31 December 2007

The IASB issued IAS 1, Presentation of Financial Statements. A Revised Presentation, and an amendment to IAS 23, Borrowing Costs, during 2007, neither of which has yet been endorsed by the EU. These are not applicable for the current accounting period and, on adoption, they will not have any material impact on the Company's financial reporting.

Since the year end, the IASB has issued a revised version of IFRS 3, Business Combinations, and an amendment to IAS 27, Consolidated and Separate Financial Statements, which are applicable to accounting periods beginning on or after 1 July 2009, and amendments to IAS 1, Presentation of Financial Statements, IAS 32, Financial Instruments Presentation, and IFRS 2, Share-based Payments Vesting Conditions and Cancellations, which are applicable to accounting periods beginning on or after 1 January 2009 None of these has yet been endorsed by the EU and, on adoption, will not have any material impact on the Company's financial reporting

IFRIC interpretation 11, IFRS 2 – Group and Treasury Share Transactions, and interpretation 12, Service Concession Agreements, were issued during 2006 but neither of them is applicable for the current accounting period. In addition, IFRIC interpretation 13, Customer Loyalty Programmes and IFRIC interpretation 14, IAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction, have been issued during 2007. They have not yet been endorsed by the EU but neither of them is applicable for the current accounting period. On adoption, none of these interpretations will have any material impact on the Company's financial reporting.

The financial statements are stated in British pounds, which is the Company's functional and presentation currency. Unless otherwise noted, the amounts shown in these financial statements are in thousands of British pounds ("£000")

#### (B) Use of estimates

The preparation of financial statements requires the Company to make estimates and assumptions that affect items reported in the balance sheet and income statement and the disclosure of contingent assets and liabilities at the date of the financial statements. Although these estimates are based on management's best knowledge of current facts, circumstances and, to some extent, future events and actions, actual results ultimately may differ from those estimates, possibly significantly

#### (C) Revenue recognition

Revenue comprises the fair value derived from the sale of services to customers during the year, net of value added tax, rebates and discounts

Revenue for sales of services are recognised in the accounting period in which the services are rendered, by reference to the completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided

#### **Accounting policies (continued)**

#### (D) Net investment income

Investment income consists of interest receivable for the year, movements in amortised cost on debt securities, realised gains and losses, and unrealised gains and losses on FVPL investments (as defined in policy F) Interest income is recognised as it accrues, taking into account the effective yield on the investment

The realised gain or loss on disposal of an investment is the difference between the proceeds received, net of transaction costs and its original cost or amortised cost, as appropriate. Unrealised gains and losses represent the difference between the carrying value at the year end and the carrying value at the previous year end or purchase value during the year, less the reversal of previously recognised unrealised gains and losses in respect of disposals made during the year.

#### (E) Derecognition and offset of financial assets and financial liabilities

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised where

- (1) the rights to receive cash flows from the asset have expired,
- (11) the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement, or
- (111) the Company has transferred its rights to receive cash flows from the asset and either
  - (a) has transferred substantially all the risks and rewards of the asset, or
  - (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously

#### **Accounting policies (continued)**

#### (F) Financial investments

The Company classifies its investments as financial assets at fair value through profit or loss ("FVPL") The FVPL category is used as, in most cases, the Company's strategy is to manage its financial investments on a fair value basis

The FVPL category has two sub-categories, those that meet the definition as being "held for trading" and those the Company chooses to designate as FVPL (referred to in this accounting policy as "other than trading") Fixed maturities, which the Company buys with the intention to resell in the near term (typically between three and six months), are classified as being held for trading. All other securities in the FVPL category are classified as other than trading.

Purchases and sales of investments are recognised on the trade date, which is the date that the Company commits to purchase or sell the assets, at their fair values less transaction costs. Debt securities are initially recorded at their fair value, which is taken to be amortised cost, with amortisation credited or charged to the income statement. Investments classified as trading and other than trading are subsequently carried at fair value. Changes in the fair value of trading and other than trading investments are included in the income statement in the period in which they arise.

The fair values of investments are based on quoted bid prices or amounts derived from cash flow models

#### (G) Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of the provision is recognised in the income statement.

#### (H) Cash and cash equivalents

Cash and cash equivalents consist of cash at banks and in hand, deposits held at call with banks, treasury bills and other short-term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value. Such investments are normally those with less than three months' maturity from the date of acquisition, and include certificates of deposit

#### (I) Income taxes

The current tax expense is based on the taxable profits for the year, after any adjustments in respect of prior years. Tax, including tax relief for losses if applicable, is allocated over profits before taxation and amounts charged or credited to reserves as appropriate.

Provision is made for deferred tax liabilities, or credit taken for deferred tax assets, using the liability method, on all material temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements

The principal temporary differences arise from capital allowances. The rates enacted or substantively enacted at the balance sheet date are used to determine the deferred tax.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised

# Accounting policies (continued)

#### (J) Share capital and dividends

#### Equity instruments

An equity instrument is a contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Accordingly, a financial instrument is treated as equity if

- (1) there is no contractual obligation to deliver cash or other financial assets or to exchange financial assets or liabilities on terms that may be unfavourable, and
- (11) the instrument will not be settled by delivery of a variable number of shares or is a derivative that can be settled other than for a fixed amount of cash, shares or other financial assets

#### Dividends

Interim dividends on ordinary shares are recognised in equity in the period in which they are paid. Final dividends on these shares are recognised when they have been approved by shareholders

Dividends on preference shares are recognised in the period in which they are declared and appropriately approved

# **General Accident Executor and Trustee Company Limited Income statement**

For the year ended 31 December 2007

	Note	2007 £000	2006 £000
Revenue		56	50
Administrative expenses		(71)	(56)
Operating loss		(15)	(6)
Net investment income	1	6	22
(Loss)/profit before tax		(9)	16
Tax credit/(expense)	5	7	(3)
(Loss)/profit for the year		(2)	13

The Company has no recognised income and expenses other than those included in the results above and therefore a statement of recognised income and expense has not been presented

The accounting policies on pages 7 to 10 and notes on pages 15 to 23 are an integral part of these financial statements

#### **Balance** sheet

As at 31 December 2007

As at 31 December 2007			
	Note	2007	2006
		£000	£000
ASSETS			
Non-current assets			
Asset for current tax		4	<u> </u>
Current assets			
Trade and other receivables	7	1,201	1,217
Cash and cash equivalents	12(b)	43	40
		1,244	1,257
LIABILITIES			
Current liabilities			
Trade and other payables	8	(42)	(42)
		(42)	(42)
Net current assets		1,202	1,215
Net Current assets		1,202	1,213
Non-current liabilities			
Liability for current tax	9	-	(3)
Net assets		1,206	1,212
EQUITY			
Ordinary share capital	10	807	807
Preference share capital	11	20	20
Retained earnings		379	385
		<del></del>	
Total equity		1,206	1,212

The accounting policies on pages 7 to 10 and notes on pages 15 to 23 are an integral part of these financial statements

Approved by the Board on 20 October 2008

Authorised signatory

For and on behalf of Aviva Director Services Limited

Director

# Statement of changes in shareholders' equity For the year ended 31 December 2007

	Note	Ordinary share capital £000	Preference shares £000	Retained earnings £000	Total equity
Balance at 1 January 2006		807	20	372	1,199
Total recognised income and expense for the year			-	13	13
Total movements in the year	•	-	•	13	13
Balance at 31 December 2006		807	20	385	1,212
Dividends	6	-	-	(4)	(4)
Total recognised income and expense for the year		-	-	(2)	(2)
Total movements in the year	•	-	-	(6)	(6)
Balance at 31 December 2007		807	20	379	1,206

The accounting policies on pages 7 to 10 and notes on pages 15 to 23 are an integral part of these financial statements

#### Cash flow statement

# For the year ended 31 December 2007

	Note	2007 £000	2006 £000
Net cash inflow from /(outflow to) operating activities	12(a)	3	(656)
Net cash from/(used in) operating activities		3	(656)
Cash flows from investing activities			
Purchases of other financial investments		-	(444)
Sales of other financial investments		-	1,116
Net cash from investing activities			672
Net increase in cash and cash equivalents		3	16
Cash and cash equivalents at 1 January		40	24
Cash and cash equivalents at 31 December	12(b)	43	40

The accounting policies on pages 7 to 10 and notes on pages 15 to 23 are an integral part of these financial statements

#### Notes to the financial statements

#### 1. Net investment income

	2007 £000	2006 £000
Net investment income	2000	2000
Bank interest receivable	6	4
Interest receivable on investments	-	17
Unrealised losses on investments		(3)
Movement in amortised cost on debt securities		4
Gains on investments	-	1
Net investment income	6	22

#### 2. Employee information

All employees are employed by a fellow subsidiary undertaking of Aviva plc, Aviva Employment Services Limited Disclosures relating to employees may be found in the Annual Report and Accounts of Aviva plc

#### 3. Directors

All directors of the Company are remunerated as employees by Aviva Employment Services Limited This remuneration is recharged to all operating divisions of the Aviva Group under management service agreements. However, no cost is borne by the Company for the services of the directors in their capacity as directors.

#### 4. Auditor's remuneration

The total remuneration payable by the Company, excluding VAT, to its auditor, Ernst & Young LLP, in respect of the audit of these financial statements, is shown below. The Company is exempt from disclosing other fees payable, to its auditor, in respect of other work, by virtue of regulation 4(1)(b) of The Companies (Disclosure of Auditor Remuneration) Regulations 2005, as it is disclosed within the Annual Report and Accounts of Aviva plc, the Company's ultimate controlling entity (see note 15(c))

	2007 £000	2006 £000
Audit services		
Statutory audit of the Company's financial statements	2	2

# Notes to the financial statements (continued)

#### 5. Tax

#### (a) Tax (credited)/charged to the income statement

	2007 £000	2006 £000
Current tax:		
For this year Prior year adjustments	(4) (3)	3 -
	(7)	3
(b) Tax reconciliation		
The tax on the Company's profit before tax differs from the theoretical amount that rate in the United Kingdom ("UK") as follows	t would arise u	ising the tax
	2007 £000	2006 £000
(Loss)/profit before tax	(9)	16
Tax calculated at standard UK corporation tax rate of 30% (2006 30%)	(3)	5
Adjustment to tax charge in respect of prior years	(3)	-
Deferred tax assets not recognised	(2)	(2)
Other	1	-
Total tax (credited)/charged to income statement (note 5(a))	(7)	3
6. Dividends		
	2007	2006
	£000	£000
Preference dividends declared and charged to equity in the year		
6% on preference shares for the years ended 31 December 2005, 2006 and 2007 paid on 14 December 2007	4	

The dividends were settled by set-off against an intercompany balance with the Company's parent undertaking

# Notes to the financial statements (continued)

#### 7. Trade and other receivables

	2007	2006
	£000	£000
Receivables from related parties (note 15(a)(1))	1,197	1,215
Other debtors	4	2
	1,201	1,217
Expected to be recovered within one year	1,201	1,217

### 8. Trade and other payables

	2007	2006
	£000	£000
Amounts due to related parties (note 15(a)(ii))	42	40
Other creditors	-	2
	42	42
Expected to be settled within one year	42	42

#### 9. Tax assets and liabilities

Assets and liabilities for current year tax of £4 thousand and £11 (2006 £111 and £3 thousand) are recoverable or payable in more than one year respectively

The Company has unrecognised temporary differences of £15 thousand (2006 £20 thousand) to carry forward indefinitely against future taxable income

# Notes to the financial statements (continued)

Details of the Company's ordinary share capital are as follows

#### 10. Ordinary share capital

	2007 £000	2006 £000
Authorised 350,000 (2006 350,000) ordinary shares of £4 each	1,400	1,400
Allotted, called up and fully paid 194,500 (2006 194,500) ordinary shares of £4 each	778	778
Allotted, called up and partly paid (£2.20)		

There is no undertaking by the shareholder to pay cash to the Company for the unpaid share capital Accordingly, the directors are of the opinion that no value should be attributed to this until such time as there is such an undertaking

29

807

29

807

#### 11. Preference share capital

13,000 (2006 13,000) ordinary shares of £4 each

The preference share capital of the Company at 31 December is as follows	2007 £000	2006 £000
Authorised	2000	2000
20,000 (2006 20,000) 6% cumulative irredeemable preference shares of £5 each	100	100
Issued and partly paid up		
20,000 (2006 20,000) 6% cumulative irredeemable preference shares of £5 each		
(£1 per share paid)	20	20

The preference shares are non-voting except where their dividends are in arrears, on a winding up or where their rights are altered. On a winding up, they carry a preferential right of return of capital ahead of the ordinary shares

At the 31 December 2007, there were no cumulative preference dividends (2006 £2,400) not recognised in the financial statements

There is no undertaking by the shareholder to pay cash to the Company for the unpaid preference share capital. Accordingly, the directors are of the opinion that no value should be attributed to this until such time as there is such an undertaking.

# Notes to the financial statements (continued)

# 12. Cash flow statement

#### (a) The reconciliation of (loss)/profit before tax to the net cash flow from operating activities is:

	2007	2006
	£000	£000
(Loss)/profit before tax	(9)	16
Adjustments for		
Gains on investments (note 1)	-	(1)
Changes in working capital		
(Increase)/ decrease in trade and other receivables	12	(672)
Increase/ (decrease) in trade and other payables	-	1
Net cash inflow from /(outflow to) operating activities	3	(656)
(b) Cash and cash equivalents in the cash flow statement at 31 Dec	ember comprised:	
	2007	2006
	£000	£000
Cash at bank and in hand	43	40

#### Notes to the financial statements (continued)

#### 13. Risk management policies

The Company has established a risk management framework with the primary objective of protecting the Company from events that hinder the sustainable achievement of the Company's performance objectives, including failing to exploit opportunities. This framework is operated by a group of companies, "the NUI Group" (including the UK general insurance business carried out within Aviva Insurance Limited and Aviva International Insurance Limited), within the Aviva plc group ("the Group"), that are engaged in writing general insurance business and in various non-insurance activities in the UK. Risk is categorised as follows.

- · credit
- · liquidity
- operational

The NUI Group recognises the critical importance of having efficient and effective risk management systems in place. To this end, the NUI Group has an established governance framework, which has three elements

- defined terms of reference for the legal entity Boards and the associated executive management and other committees within the NUI Group,
- a clear organisational structure with documented delegated authorities and responsibilities from the legal entity Boards to executive management committees and senior management, and

adoption of the Group policy framework which sets out risk appetite, risk management, control and business conduct standards for the Group's worldwide operations. Each policy has a member of senior management who is charged with overseeing compliance with the policy throughout the NUI Group.

The NUI Group monitors risk on an ongoing basis and prepares quarterly reports identifying all material risks, along with information on likelihood, severity and mitigating actions taken or planned. The NUI Group has also developed a framework, using Individual Capital Assessment ("ICA") principles, for quantifying the impact of risks on economic capital. The ICA combines the results of financial and operating stress tests.

#### (1) Credit risk

Credit risk is the risk of loss in the value of financial assets due to counterparties failing to meet all or part of their obligations

The NUI Group's management of credit risk is carried out in accordance with the Group credit risk policy, which includes setting exposure limits and monitoring exposures in accordance with ratings set by credit ratings agencies such as Standard & Poor's

At 31 December 2007, trade and other receivables are £1,201 thousand (2006 £1,217 thousand) Of this amount £1,197 thousand (2006 £1,215 thousand) is due from related parties, details of which are set out in note 15

#### Notes to the financial statements (continued)

#### 13. Risk management policies (continued)

#### (ii) Liquidity risk

The Company's liquidity position is supported through membership of the NUI Group

#### (iii) Operational risk

Operational risk arises as a result of inadequately controlled internal processes or systems, human error, or from external events. This definition is intended to include the majority of risks to which the Company is exposed, other than the financial risks described above and strategic and Company risks considered elsewhere. Only financial instrument risk requires quantification under IFRS and consequently no quantification of operational risk is provided.

Operational risks include information technology, information security, human resources, project management, outsourcing, tax, legal, financial crime and compliance risks. In accordance with Group policies, business unit management has primary responsibility for the effective identification, management, monitoring and reporting of risks to the business unit executive management team and to Group. The NUI Group risk management and governance function is responsible for implementing the Group risk management methodologies and frameworks to assist line management in this work. It also provides support and independent challenge on the completeness, accuracy and consistency of risk assessments, and the adequacy of mitigating action plans. As a result, the business unit executive management team satisfies itself that material risks are being mitigated and reported to an acceptable level.

Operational risks are assessed according to the potential impact and probability of the event concerned. These impact assessments are made against financial, operational and reputational criteria.

# Notes to the financial statements (continued)

#### 14. Capital structure

The Company maintains an efficient capital structure from equity shareholders' funds, consistent with the Company's overall risk profile and market requirements of the business. This note describes the way the Company manages capital and shows where this is employed.

#### (a) General

IFRS underpins the Company's capital structure and, accordingly, the capital structure is analysed on this basis

#### (b) Capital management

In managing its capital, the Company seeks to

- (i) match the profile of its assets and liabilities, taking account of the risks inherent in each business,
- (ii) maintain financial strength,
- (III) retain financial flexibility by maintaining strong liquidity, and
- (iv) allocate capital efficiently and repatriate excess capital where appropriate

The Company considers not only the traditional sources of capital funding, but alternative sources when assessing its deployment and usage of capital

#### (c) Measure of capital

The Company is required to report its results on an IFRS basis

#### (d) Capital structure

	IFRS net assets 2007 £000	IFRS net assets 2006 £000
Administrator of executor and trustee business  Total capital employed	1,206 1,206	1,212 1,212
Financed by Equity shareholders' funds	1,206	1,212

#### Notes to the financial statements (continued)

#### 15. Related party transactions

(a) The Company had the following related party transactions in 2007 and 2006:

#### (i) Services provided to related parties

Parent companies

Fellow subsidiaries

2006		2007	
Receivable at year end £000	Income earned in year	Receivable at year end £000	Income earned in year
1,215		1,197	<u> </u>

On 4 September 2006, the Company transferred its investments as at 31 July 2006, amounting to £678 thousand, to a parent undertaking, Aviva International Insurance Limited settled through intercompany balances

The related parties' receivables were not secured and no guarantees were received in respect thereof. The receivables will be settled in accordance with normal credit terms

#### (ii) Services provided by related parties

2006		2007	
Payable at year end	Expense incurred in year	Payable at year end	Expense incurred in year
£000	£000	£000	£000
40	56	42	71

#### (III) Compensation to those employees classified as key management

The key management of the Company are considered to be the same as for Norwich Union Insurance Limited, a fellow Group undertaking Information on key management compensation may be found in note 31 - Related party transactions of the Norwich Union Insurance Limited financial statements

#### (b) Immediate parent undertaking

The Company's immediate parent undertaking is Aviva Insurance Limited, registered in Scotland

#### (c) Ultimate controlling entity

The ultimate controlling entity is Aviva plc Its Annual Report and Accounts are available on application to the Group Company Secretary, Aviva plc, St Helen's, 1 Undershaft, London EC3P 3DQ